

# **Exhibit 1**

# Trump discusses his presidential campaign at Linthicum GOP dinner



Donald Trump, a Republican candidate for president, spoke about the recent unrest in Baltimore on Tuesday before the Maryland Republican Party's 25 annual Red, White and Blue Dinner in Linthicum. (Kenneth K. Lam/Baltimore Sun)



By **Chase Cook**  
ccook@capgaznews.com

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What did Donald Trump tell county Republicans?

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JUNE 23, 2015, 9:41 PM

**P**residential candidate [Donald Trump](#) took aim at [Democrats](#) in general and President [Obama](#) specifically at a [GOP](#) event in Linthicum Tuesday.

"The American dream is dead but I'm going to bring it back bigger and better than ever," Trump told the crowd at the 25th annual Red, White and Blue Dinner



The event — a fundraiser for the Maryland Republican Party — pulled in more money than many previous dinners.

State party Executive Director Joe Cluster said he expected to take in about \$100,000.

Trump, the second Republican presidential candidate to visit Maryland recently, was the highlight of the event. U.S. Sen. Rand Paul of Kentucky visited Baltimore County earlier this month.

Over more than a half-hour, Trump quipped as he criticized the media and other politicians — although he said Maryland Republicans were in their own class and were "fabulous." He also took jabs at Cher and Rosie O'Donnell.

A recent New Hampshire poll had Trump second to Jeb Bush in the Republican presidential candidate pool. "I'm second behind a Bush," Trump said. "I hate it."

As for Obama, "some people would say he is incompetent," Trump said. "I wouldn't ... eh, I would."

Trump's appearance at the dinner was definitely a boost for the Republican Party, Cluster said.

Having two Republican presidential candidates speak in Maryland within a month is proof of the state Republican Party's ascendance, he said.

"Back when Gov. [Larry Hogan](#) ran for governor, I was the only full-time employee in the state Republican party," Cluster said. "I have a real staff now."

Nathan Volke, Anne Arundel County Republican Central Committee chairman, said the visits by the presidential candidates give further credibility to a party that has had to struggle in a state historically dominated by Democrats.

"Just the fact that they were here speaks volumes in itself," Volke said. "We need to keep fighting the fight because it is starting to show the results of your labors."

Republicans at the event showed their solidarity with Hogan, who announced Monday that he had been diagnosed with aggressive non-Hodgkin's lymphoma. Signatures were collected in support of the governor, and speakers, including Trump, wished him well.

"I've met your governor, I respect your governor, and he is going to beat this," Trump said. "Give him my regards."

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**This article is related to:** [Donald Trump](#), [Republican Party](#), [Barack Obama](#), [Democratic Party](#), [Larry Hogan](#)

## **Exhibit 2**

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FUNERAL CHAPEL &  
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## Trump Criticizes Bush, Democrats In Maryland GOP Speech

 Print

Tuesday, June 23, 2015

Robert Lang, WBAL NewsRadio 1090



Donald Trump speaks before the Maryland Republican Party (WBAL's Robert Lang)



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Donald Trump appeared Tuesday night at a fundraiser for the Maryland Republican Party.

The real estate mogul and Republican Presidential candidate told reporters before the event that



The real estate mogul and Republican Presidential candidate told reporters before the event that America suffers from a failure of leadership, criticizing President Obama for negotiating a nuclear arms deal with Iran and a trade deal that is now before Congress.



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Pepper Spray Released In Baltimore School Cafeteria

Trump though saved his harshest criticism for former Florida Governor Jeb Bush, criticizing his support of Common Core and immigration reform. A new poll in New Hampshire finds Trump in second place behind Bush.

Trump also calls the Baltimore riots a tragedy, noting it is the result of failed economic leadership by Democrats.

"The American dream is dead, but I want to bring it back," Trump told the crowd.



Trump was introduced at the dinner by David Cordish, president of the Cordish Companies. Trump noted that he first met Cordish at a mediation to settle a lawsuit he had filed against Cordish.

Cordish credited Donald Trump and his daughter Ivanka for introducing his son Reed to his wife.

Many of those attending the Red White and Blue Dinner told WBAL News they were supporting the party, and not necessarily Trump.

Still, Trump received a standing ovation from the hundreds of people in the crowd which included many Republican state lawmakers and county officials.

This also was the first party gathering since Governor Hogan announced he had cancer.



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## **Exhibit 3**



## Updated: Trump Re-Issues Message to "Take the Country" Back at Rally in Worcester County

Posted: Apr 20, 2016 3:44 PM EDT

Updated: Apr 21, 2016 1:57 PM EDT

By Kye Parsons

[CONNECT](#)

**BERLIN, Md.** (WBOC/AP)– Speaking before a crowd of nearly 3,000 people Wednesday night at Stephen Decatur High School in Berlin, Republican presidential candidate Donald Trump re-issued his message about "taking the country back," including creating jobs, tackling illegal immigration and strengthening the military.

Trump flew into the [Salisbury-Ocean City: Wicomico Regional Airport](#) in Salisbury shortly after 6:30 p.m. He arrived at Stephen Decatur shortly before 7:20 p.m. Crowds of cheering supporters as well as a number of protesters greeted Trump's arrival.

Trump, who spoke for 45 minutes, seemed to be in a very good mood after his resounding win the night before in the New York primary. He peppered his speech with jokes and saluted a member of his staff who went to Stephen Decatur.

Trump also spoke on several issues that have been a mainstay in his campaign.

Noting the loss of thousands of jobs to other countries, such as Mexico, Trump vowed to bring back jobs to the U.S.

"Creating jobs as a president, you either have those instincts or you don't. If you have it, you have it.... It's an instinct and if you don't have the instinct, you'll never be able to do it," Trump said.

Trump also railed against his rivals, including fellow Republican Ted Cruz and Democratic front-runner Hillary Clinton. He contrasted himself with them saying, "I refuse to call myself a politician."

Trump also expressed his support for the nation's military. He said, "We're going to build a military so strong, so big, nobody is going to mess with us."

He also spoke highly of law enforcement, saying, "Our police in this country are so great and they are not being taken care of the way we...we should be cherishing them, they keep us safe."

Trump also once again complained the Republican delegate process was "rigged" but reassured the crowd that he had a big enough lead to withstand any political chicanery and would emerge with the nomination.

According to the Worcester County Sheriff's Office, the crowds that formed at Stephen Decatur were estimated at about 10,000 people while the venue only held about 3,000.

Three arrests for disorderly conduct were made during and just after the event, the Sheriff's Office reported.

Trump is focused heavily on clinching the Republican nomination through voters' balloting in state primaries, thus avoiding a contested national convention in Cleveland in July. The businessman's win in his home state keeps him on a path to securing the 1,237 delegates he needs, though he'll have to perform well in the round of primaries in Pennsylvania, Maryland, Connecticut, Rhode Island and Delaware on Tuesday and in California's huge contest on June 7.

**Seaford Police Investigating Viral Video**

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## **Exhibit 4**



[https://www.heraldmailmedia.com/news/local/trump-draws-thousands-to-hagerstown-airport-rally/article\\_bc5f407c-0a76-11e6-b6b3-9304f74a9c19.html](https://www.heraldmailmedia.com/news/local/trump-draws-thousands-to-hagerstown-airport-rally/article_bc5f407c-0a76-11e6-b6b3-9304f74a9c19.html)

## Trump draws thousands to Hagerstown airport rally

Jennifer Fitch Apr 24, 2016



Presidential candidate Donald Trump speaks Sunday afternoon at Hagerstown Regional Airport's Rider Jet Center.

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Ric Dugan/Staff Photographer

Republican presidential front-runner Donald J. Trump landed in Washington County on Sunday, bringing with him a message about his wins to date and desire to lead all five states casting primary votes Tuesday.

Trump told 5,000 people attending his rally at Hagerstown Regional Airport's Rider Jet Center to take people with them to the Maryland polls.

"You're going to look back and say, 'That's the single greatest vote I ever cast,'" he said.

Trump received a warm welcome from the local crowd, which did not have any protesters in its midst indoors. He claimed to have already dealt with protesters properly in recent months.

Trump, who traveled via helicopter, returned several times in his hourlong remarks to the system of delegates. He accused rival Ted Cruz of "bribing people, essentially" by buying them meals, alcohol and hotel stays.

It won't matter, Trump said, because the first ballot at the GOP convention in July will be cast for Trump with 1,237 committed delegates. He said there isn't a need to worry about subsequent ballots.

"I'm interested in winning early and that's all," he said.

Trump, who did not wear his signature red tie, lambasted neighboring Pennsylvania for its primary having 54 uncommitted delegates on the Republican side. That state votes on Tuesday, as well.

Of Pennsylvania's 71 GOP delegates, three will be chosen by voters in each of the 18 congressional districts.

Trump highlighted what he identifies as his winning qualities, including his hair.

"I think I look real good," he said.

Some of the biggest audience reactions came when he talked about the concept of building a border wall between the United States and Mexico. He pledged to impose hefty taxes on companies that move work into Mexico and slow their transport of goods at the border.

"Not one" company would leave because of the consequences, he said.

Trump offered criticism of all the other presidential candidates. He called Cruz a liar, Bernie Sanders a Communist and Hillary Clinton a crooked person, and he said John Kasich shouldn't be running anymore.

The New York resident said he is amassing new support from evangelical Christians, who discovered Cruz is "a liar." He described having "knocked them out" in reference to the earlier, more crowded Republican field.

With a claim of having spent the least and being a leader in the race, Trump asked attendees "wouldn't you rather have that for the president?"

He told those gathered that he could meet demands to be "more presidential" because it would be easier and take less energy than speaking the way he does now.

Trump scoffed at questions he has received about whether he'd want Cruz's endorsement.

"Honestly, I don't care. I want *your* endorsement," he said to cheers.

And, he said, he won't endorse others if he loses the race. He'll instead play golf.

## **Exhibit 5**

# Trump supporters, protesters confront each other in Baltimore



Trump supporters and protesters gather near the Baltimore Convention Center where he addressed the National Guard on Monday, September 12. (Kenneth K. Lam/Baltimore Sun video)



By **Tim Prudente**  
The Baltimore Sun

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Tensions simmered when protesters settled directly across from a Trump rally Monday in Baltimore.

SEPTEMBER 12, 2016, 5:24 PM

**A** man bicycled down Charles Street Monday morning, shouting support for **Donald Trump**, and pulled up to the crowd of protesters.

Shoving broke out and he landed on the street before police walked him back.

"See that?" he shouted, referring to the protesters. "See the kind of pigs they are?"

It was a moment's confrontation during the tense, but peaceful, rallies and protests outside Trump's appearance Monday at the **Baltimore Convention Center**.

The Peoples Power Assembly had planned to protest outside the venue, where the Republican presidential nominee was scheduled to address the National Guard Association of the United States Monday afternoon. But protesters settled directly across Charles Street from a planned Trump rally.

"You got your ragged-ass Brooks Brothers suits while kids in the city starve," one protester shouted through a loudspeaker. "Stop eating off my city!"

A Trump rally organizer, Tom Kennedy, walked the sidewalk urging supporters to avoid confrontation.

"We're here to support our candidate," he said. "We want to engage them as little as possible."

The Maryland For Trump Facebook group had called on supporters to welcome the candidate to Baltimore. More than 100 people stood along Pratt Street on Monday morning in Trump T-shirts and "Make American Great Again" hats. They waved signs to the passing cars: Some drivers honked, some hurled insults.

Elam Stoltzfus of Lancaster, Pa., staffed a table selling Trump hats and signs and T-shirts. He said all the money would fund the campaign. Stoltzfus said he's spent \$10,000 on the campaign while following Trump to 13 states.

"It's an investment in my country," he said. "I'm doing it for my grandkids."

About 11 a.m., Trump supporters outnumbered the few protesters, but the opposition crowd swelled into the afternoon.

"Racist! Sexist! Anti-gay! Donald Trump, go away!" they chanted. Some waved homemade signs, "Deport Trump, not our immigrants" and "I want nuclear war: Vote for Trump."

"We've got enough issues in our city without Trump coming here and using our city as a prop for the hatred he spews," Sean Yoes said.

The West Baltimore man said Trump's message of exclusion won't heal the poverty, violence and racial tension plaguing Baltimore.

"It's almost like rubbing salt in our wounds," he said.

Police intervened when the two sides drew near. There were no arrests, a police spokesman said.

Dan McHugh, of Rockville, remained steadfast in his support.

"Donald Trump is worth \$4 billion and he has a real record of doing and accomplishing things," McHugh said.

"He will help rebuild the middle class. ... He will bring businesses back to this country — because he knows how



to do it."

Later, McHugh led an officer through the Trump rally to a protester he said had sparked confrontation. J.C. Faulk, of Baltimore, was filming with his cellphone while surrounded by Trump supporters.

"This guy, right here, officer," McHugh said. "He's harassing people."

Faulk responded: "Why don't you go back to Montgomery County?"

Tensions simmered between the two sides into the afternoon. Sharon Black, a Peoples Power Assembly organizer, said protesters included the youth of Baltimore, some from an anarchist group, a punk rock band, also the gay, lesbian and transgender community.

"This guy represents everything that's hateful, everything about bigotry," she said. "Trump's the figure we're protesting. But it's really those ideas he's spawning."

But Lisa Lederman, of Pikesville, called such accusations "nonsense."

Trump would lower taxes, Lederman said, and strengthen borders and national defense.

It was Trump's first appearance in Baltimore as the Republican nominee.

Democrats outnumber Republicans in Maryland more than 2 to 1. The state has voted for the Democratic nominee in the last six presidential elections. A poll last week by Annapolis-based OpinionWorks found Democrat Hillary Clinton leading by 29 points in Maryland.

[tprudente@baltsun.com](mailto:tprudente@baltsun.com)

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**This article is related to:** [Donald Trump](#)

## **Exhibit 6**





## *The Grounds* **Camp David**

**T**o every President since Franklin Roosevelt, Camp David has offered solitude, tranquility, and a place to host foreign leaders.



Camp David, known formally as the Naval Support Facility Thurmont, is the President's country residence. Located in Catoctin Mountain Park in Frederick County, Maryland, Camp David has

offered Presidents an opportunity for solitude and tranquility, as well as an ideal place to host foreign leaders.

Adapted from the federal employee retreat Hi-Catoctin, President Franklin Roosevelt established the residence as USS Shangri La, modeling the new main lodge after the Roosevelt winter vacation home in Warm Springs, Georgia. President Eisenhower subsequently renamed the institution in honor of his grandson David.

Camp David has been used extensively to host foreign dignitaries. Prime Minister Winston Churchill of Great Britain attended the first such meeting in May of 1943; the summit held at the residence in 1978 for Egyptian President Anwar al-Sadat and Israeli Prime Minister Menachem Begin resulted in what are now known as the Camp David Accords.

## **Exhibit 7**

# Trump returns to Camp David in search of a legislative agenda



## President Trump initially disparaged Western Maryland's Camp David.

President Trump initially disparaged Western Maryland's Camp David. The woodsy location was converted into a presidential retreat by President Franklin D. Roosevelt in the 1940s. Trump was more positive after his first visit in June. Trump will host congressional leaders at Camp David this weekend.



By **John Fritze**  
The Baltimore Sun

JANUARY 5, 2018, 6:45 PM | WASHINGTON

**P**resident **Donald Trump** will host congressional leaders at **Camp David** this weekend to map out a legislative strategy as **Republicans** weigh their priorities in what is certain to be a contentious midterm election year.

Meeting at the woodsy retreat in Western Maryland — which Trump initially disparaged but has since visited a half-dozen times — the president is expected to push GOP leaders to focus on an economic agenda, including a long-awaited proposal to rebuild the nation's infrastructure.

Weeks after Congress approved a tax overhaul that Trump counted among his highest priorities, Republicans are at odds over their next legislative push. House Speaker **Paul Ryan** has said he wants to tackle entitlement

Trump campaigned on investing \$1 trillion in U.S. infrastructure, and there were early signs of bipartisan support for the idea. But momentum for the plan slowed this year, and the **White House** has sent conflicting signals on what shape it might take.

“We have a lot of things to work on, a lot of things to accomplish,” Trump said as he left the White House on Friday for Frederick County. “We’re going to Camp David with a lot of the great Republican senators, and we’re making America great again.”

Trump has been far more likely to jet off to his own properties on the weekends — Mar-a-Lago in Palm Beach and his golf club in Bedminster, N.J. — than to visit Camp David, which was converted into a presidential retreat by President Franklin D. Roosevelt in the 1940s. Before taking office, Trump joked with reporters that the camp, nestled in the Catoctin Mountain Park north of Frederick, wasn’t his speed.

“Yeah, Camp David is very rustic, it’s nice, you’d like it,” he said. “You know how long you’d like it? For about 30 minutes.”

But he was more positive after his first visit in June, posting on Twitter that “Camp David is a very special place, an honor to have spent the weekend there.” He returned in August, September and December.

Located about 60 miles northwest of Baltimore, the cloistered camp has often served as a setting for major talks away from the bustle of Washington. President Jimmy Carter negotiated the Camp David Accords between Egypt and Israel on the property in 1978. President **Barack Obama** — who was also the subject of speculation about his interest in the facility — held a G8 summit there in 2012.

A White House spokeswoman said this weekend’s retreat will include Vice President Mike Pence, several Republican congressional leaders, seven Cabinet members and a large contingent of senior White House staff. Though the trip has been widely known since last month, it comes after a week in which Washington was embroiled in the release of a tell-all book that exposed deep rifts within White House and prompted the president to threaten to sue its author.

An administration official said the president would be pushing the lawmakers to focus on economic issues, including infrastructure.

“It’s not the only priority,” the official said, “but it is one of his top priorities.”

Before Congress can turn to a major legislative effort like infrastructure, it must first deal with thorny issues held over from last year, including government funding, an expired children’s health program and an overdue authorization for foreign surveillance. Lawmakers are also wrestling with how to address the so-called dreamers, immigrants brought to the country illegally as children. Trump ended an Obama initiative in September that protected those immigrants, allowing them to work in the country legally.

They must weigh that agenda against an increasing number of signs that Democrats may gain seats in both the House and Senate this November.

“I think it’s going to be a really important meeting,” said GOP strategist John Feehery. “You want at the start of the year to set up the strategy for the rest of the year.”

One reason Camp David may be a good choice for that effort, Feehery said: Fewer distractions. Trump is regularly approached by guests at his Florida and New Jersey properties and the tighter protocols that have been imposed by White House chief of staff John F. Kelly are often relaxed.

“There’s not a lot of other things to do there,” Feehery said of Camp David.

That’s especially true in the middle of winter. Wind chill values are forecast far below zero on Saturday in Thurmont, just outside the park.

Presidents have varied widely in their embrace of the camp. Carter reportedly almost sold the property before using it as the setting for the Middle East talks between Egyptian President Anwar el Sadat and Israeli Prime Minister Menachem Begin, a highlight of his presidency. President George W. Bush often spent Christmas there.

“Each one of them is different,” said John Kinnaird, the mayor of Thurmont. “It depends on their personality.”

Kinnaird said he doesn’t believe the town experiences a great financial impact during a presidential visit, though he said aides and members of the president’s security detail sometimes rely on hotel rooms and local gas stations. Still, he said, “it’s nice to see him using the facility.”

Kinnaird, who said he’s been to the camp’s front gates a few times but has never entered, said he hoped Trump had changed his initial impression of the place.

“I think once he got up there he probably appreciated the ability to lead a couple of normal days without people breathing down his neck,” he said.

[john.fritze@baltsun.com](mailto:john.fritze@baltsun.com)

[twitter.com/jfritze](https://twitter.com/jfritze)

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## **Exhibit 8**



# Trump addresses military families at Joint Base Andrews

Published: Sept. 15, 2017 at 2:28 PM

Stephen Feller

Sept. 15 (UPI) -- President Donald Trump addressed troops and their families Friday afternoon at Joint Base Andrews in Maryland, congratulating the U.S. Air Force on its 70th anniversary.

Trump traveled to the air base with first lady Melania Trump to meet with airmen [before addressing military personnel](#) and their families.

The speech, which saw the president run down some of the early history of the Air Force, included his thoughts on the threat posed by North Korea, recoveries from the hurricanes in Texas and Florida, and on the [terror attack in London](#) on Friday morning.

"Our hearts and prayers go out to the people of London," Trump said early in the speech, later adding that "America and our allies can never be intimidated."

Trump reiterated a statement [made earlier in the day](#) by U.N. Ambassador Nikki Haley about American responses to North Korea, saying the U.S. has an "overwhelming" number of military options -- some of which he said he'd seen before the speech.

Trump also called the recovery efforts a window into how close Americans are despite the appearance of great divisions among the population.

"Our thoughts are with those recovering from the hurricanes," Trump said, and that the response to the devastation is "revealing how truly united Americans are... When Americans are in need, Americans answer."

Trump, whose speech followed a demonstration by the air fleet at the base -- part of rehearsals at Joint Base Andrews [for the](#) 2017 Andrews Air Show this weekend -- congratulated the Air Force for accomplishing technological marvels while striking fear in the hearts of adversaries.

"American airmen have proved they have no equal," Trump said. "You are the ones who own the skies."

Trump said his administration is working to reverse shrinkage in the size of the Air Force that has persisted since the early 1990s, despite the military having been continuously engaged since that time. His administration, he said, plans to "stop delaying needed investments in our readiness."

"Thank you for your service and devotion," Trump said. "We're celebrating 70 years of history, 70 years of heroes and 70 years of victory."

After the speech, the president and first lady were expected to depart the base for New Jersey, where they will stay at the Trump National Golf Club in Bedminster.

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## **Exhibit 9**



**REMARKS**

# Remarks by President Trump at the Conservative Political Action Conference

Issued on: February 24, 2017



Gaylord National Resort & Convention Center

10:23 A.M. EST

THE PRESIDENT: Thank you, everybody. So great to be with you. Thank you. (Applause.)

Great to be back at CPAC. (Applause.) The place I have really —

AUDIENCE MEMBER: We love you!

THE PRESIDENT: I love this place. Love you people. (Applause.) So thank you. Thank you very much.

First of all, I want to thank Matt Schlapp, and his very, very incredible wife and boss, Mercedes, who have been fantastic friends and supporters, and so great. When I watch them on television defending me, nobody has a chance. So, I want to thank Matt and Mercedes.

And when Matt called and asked, I said, absolutely, I'll be there with you. I mean, the real reason I said it — I didn't want him to go against me because that one you can't beat. So I said, absolutely. And it really is an honor to be here.

I wouldn't miss a chance to talk to my friends. These are my friends. (Applause.) And we'll see you again next year and the year after that, and I'll be doing this with CPAC whenever I can, and I'll make sure that we're here a lot.

You know, if you remember, my first major speech — sit down, everybody. Come on. (Applause.) You know, the dishonest media, they'll say he didn't get a standing ovation. You know why? No, you know why? Because everybody stood and nobody sat, so they will say he never got a standing ovation, right? (Applause.) They are the worst.

AUDIENCE: USA! USA! USA! (Applause.)

THE PRESIDENT: So — sit down. (Laughter.) Donald Trump did not get a standing ovation. They leave out the part, they never sat down. They leave that out. So I just want to thank — but you know, my first major speech was at CPAC. And probably five or six years ago — first major political speech. And you were there.

And it was — I loved it. I love the people. I love the commotion. And then they did these polls where I went through the roof, and I wasn't even running, right? But it gave me an idea, and I got a little bit concerned when I saw what was happening in the country, and I said, let's go do it. So it was very exciting. I walked the stage on CPAC. I'll never forget it, really. I had very little notes, and even less preparation. So when you have practically no notes and no preparation, and then you leave and everybody was thrilled, I said, I think I like this business.

I would have come last year, but I was worried that I would be, at that time, too controversial. We wanted border security. We wanted very, very strong military. We wanted all of the things that we're going to get, and people consider that controversial. But you didn't consider it controversial. (Applause.)

So I've been with CPAC for a long time. All of these years, we've been together. And now you finally have a president. Finally. Took you a long time. Took you a long time. (Applause.)

And it's patriots like you that made it happen, believe me — believe me. You did it because you love your country, because you want a better future for your children, and because you want to make America great again. (Applause.)

The media didn't think we would win.

AUDIENCE MEMBER: They knew. (Laughter.)

THE PRESIDENT: The pundits — you're right. They had an idea. The pundits didn't think we would win. The consultants that suck up all that money. Oh, they suck it up, they're so good. (Laughter.) They're not good at politics, but they're really good at sucking up people's money. Especially my opponent's, because I kept them down to a minimum.

THE PRESIDENT: But the consultants didn't think we would win. But they all underestimated the power of the people — you. And the people proved them totally wrong. Never — and this is so true, and this is what's been happening — never underestimate the people. Never. I don't think it will ever happen again.

And I want you all to know that we are fighting the fake news. It's fake — phony, fake. (Applause.) A few days ago, I called the fake news “the enemy of the people” — and they are. They are the enemy of the people. Because they have no sources, they just make them up when there are none. I saw one story recently where they said nine people have confirmed. There are no nine people. I don't believe there was one or two people. Nine people. And I said, give me a break. Because I know the people. I know who they talked to. There were no nine people. But they say, nine people, and somebody reads it and they think, oh, nine people. They have nine sources. They make up sources.

They are very dishonest people. In fact, in covering my comments, the dishonest media did not explain that I called the fake news the enemy of the people — the fake news. They dropped off the word “fake.” And all of the sudden, the story became, the media is the enemy. They take the word “fake” out, and now I'm saying, oh, no, this is no good. But that's the way they are. So I'm not against the media. I'm not against the press. I don't mind bad stories if I deserve them. And I tell you, I love good stories, but we won't — (laughter) — I don't get too many of them.

But I am only against the fake news media or press — fake, fake. They have to leave that word. I'm against the people that make up stories and make up sources. They shouldn't be allowed to use sources unless they use somebody's name. Let their name be put out there. Let their name be put out. (Applause.) A source says that Donald Trump is a horrible, horrible human being. Let them say it to my face. (Applause.) Let there be no more sources.

And remember this — and in not all in all cases. I mean, I had a story written yesterday about me in Reuters by a very honorable man. It was a very fair story. There are some great reporters around. They're talented, they're honest as the day is long. They're great. But there are some terrible, dishonest people, and they do a tremendous disservice to our country and to our people. A tremendous disservice. They are very dishonest people, and they shouldn't use sources. They should put the name of the person. You will see stories dry up like you've never seen before.

So you have no idea how bad it is, because if you are not part of the story — and I put myself in your position sometimes, because many of you, you're not part of the story, and if you're not part of the story, then you sort of know. If you are part of the story, you know what they're saying is true or not. So when they make it up, and they make up something else, and you saw that before the election — polls, polls. The polls. They come out with these polls, and everybody was so surprised. Actually, a couple of polls got it right. I must say, Los Angeles Times did a great job. Shocking, because — you know. They did a great job. (Applause.) And we had a couple of others that were right.

But generally speaking, I mean, I can tell you the network. Somebody said a poll came out. And I say, what network is it? And they'll say, a certain — let's not even mention names right? Should we?

Well, you have a lot of them. Look, the Clinton new network is one. (Applause.) Totally. Take a look. Honestly. Take a look at their polls over the last two years. Now, you would think they would fire the pollster, right? After years and years of getting battered. But I don't — I mean, who knows, maybe they're just bad at polling. Or maybe they're not legit. But it's one or the other. Look at how inaccurate — look at CBS, look at ABC also. Look at NBC. Take a look at some of these polls. They're so bad, so inaccurate.

And what that does is it creates a false narrative. It creates like this narrative that's just like we're not going to win, and people say, "Oh, I love Trump, but you know I'm not feeling great today. He can't win. So I won't go and vote. I won't go and vote." It creates a whole false deal and we have to fight it folks. We have to fight it. They're very smart, they're very cunning, and they're very dishonest.

So just to conclude — I mean, it's a very sensitive topic, and they get upset when we expose their false stories. They say that we can't criticize their dishonest coverage because of the First Amendment. You know, they always bring up the First Amendment. (Laughter.) And I love the First

Amendment. Nobody loves it better than me. Nobody. (Applause.) I mean, who uses it more than I do?

But the First Amendment gives all of us — it gives it to me, it gives it to you, it gives all Americans — the right to speak our minds freely. It gives you the right and me the right to criticize fake news, and criticize it strongly. (Applause.)

And many of these groups are part of the large media corporations that have their own agenda, and it's not your agenda, and it's not the country's agenda. It's their own agenda. They have a professional obligation as members of the press to report honestly. But as you saw throughout the entire campaign, and even now, the fake news doesn't tell the truth. Doesn't tell the truth.

So just in finishing, I say it doesn't represent the people. It never will represent the people. And we're going to do something about it, because we have to go out and we have to speak our minds, and we have to be honest. Our victory was a win like nobody has ever seen before. (Applause.) And I'm here fighting for you, and I will continue to fight for you.

The victory and the win were something that really was dedicated to a country and people that believe in freedom, security, and the rule of law. (Applause.) Our victory was a victory and a win for conservative values. (Applause.) And our victory was a win for everyone who believes it's time to stand up for America, to stand up for the American worker, and to stand up for the American flag. (Applause.) Yeah, there we should stand up. Come on. (Applause.) There we should stand up. Okay. (Applause.)

And, by the way, we love our flag. By the way, you folks are in here, the place is packed — there are lines that go back six blocks. And I tell you that because you won't read about it, okay? (Laughter.) But there are lines that go back six blocks. There is such love in this country for everything we stand for. You saw that on Election Day. (Applause.) And you're going to see it more and more. (Applause.)

So we're all part of this very historic movement, a movement the likes of which, actually, the world has never seen before. There's never been anything like this. There's been some movements, but there's never been anything like this. There's been some movements that petered out, like Bernie — petered out. (Laughter.) But it was a little rigged against him — superdelegate, superdelegate. She had so many delegates before the thing even started. I actually said to my people, how does that

happen? (Laughter.) Not that I'm a fan of Bernie, but a lot of Bernie people voted for Trump. You know why? Because he's right on one issue: Trade. He was right about trade.

Our country is being absolutely devastated with bad trade deals. So he was right about that, but we've got a lot of Bernie support. So actually, I like Bernie, okay? I like Bernie. (Applause.)

But I'm here today to tell you what this movement means for the future of the Republican Party and for the future of America.

First, we need to define what this great, great unprecedented movement is, and what it actually represents. The core conviction of our movement is that we are a nation that put and will put its own citizens first. (Applause.) For too long we've traded away our jobs to other countries — so terrible. We've defended other nations' borders while leaving ours wide open; anybody can come in.

AUDIENCE MEMBER: A wall!

THE PRESIDENT: Oh, we're going to build the wall, don't worry about it. We're building the wall. We're building the wall. In fact, it's going to start soon, way ahead of schedule, way ahead of schedule. (Applause.) Way, way, way ahead of schedule. It's going to start very soon. General Kelly, by the way, has done a fantastic job. Fantastic job he's done. (Applause.)

And remember, we are getting the bad ones out. These are bad dudes. We're getting the bad ones out, okay? We're getting the bad — if you watch these people it's like, oh, gee, that's so sad. We're getting bad people out of this country, people that shouldn't be — whether it's drugs or murder or other things. We're getting bad ones out. Those are the ones that go first, and I said it from day one. Basically all I've done is keep my promise. (Applause.)

We've spent trillions of dollars overseas while allowing our own infrastructure to fall into total disrepair and decay. In the Middle East, we've spent as of four weeks ago \$6 trillion. Think of it. And, by the way, the Middle East is in what — I mean, it's not even close — it's in much worse shape than it was 15 years ago. If our Presidents would have gone to the beach for 15 years, we would be in much better shape than we are right now, that I can tell you. (Applause.) Yeah, a hell of a lot better. We could have rebuilt our country three times with that money.

This is the situation that I inherited. I inherited a mess, believe me. We also inherited a failed health care law that threatens our medical system with absolute and total catastrophe.

Now, I've been watching — and nobody says it — but Obamacare doesn't work, folks. I mean, I could say — I could talk — it doesn't work. And now people are starting to develop a little warm heart, but the people that you're watching, they're not you. They're largely — many of them are the side that lost. You know, they lost the election. It's like, how many elections do we have to have? They lost the election. (Laughter.)

But I always say, Obamacare doesn't work. And these same people two years, and a year ago, were complaining about Obamacare. And the bottom line: We're changing it. We're going to make it much better. We're going to make it less expensive. We're going to make it much better. Obamacare covers very few people.

And remember, deduct from the number all of the people that had great health care that they loved, that was taken away from them; was taken away from them. (Applause.) Millions of people were very happy with their health care. They had their doctor, they had their plan. Remember the lie — 28 times. "You can keep your doctor, you can keep your plan" — over and over and over again you heard it.

So we're going to repeal and replace Obamacare. (Applause.) And I tell Paul Ryan and all of the folks that we're working with very hard — Dr. Tom Price, very talented guy — but I tell them from a purely political standpoint, the single-best thing we can do is nothing. Let it implode completely — it's already imploding. You see the carriers are all leaving. I mean, it's a disaster.

But two years don't do anything. The Democrats will come to us and beg for help. They'll beg, and it's their problem. But it's not the right thing to do for the American people. It's not the right thing to do. (Applause.)

We inherited a national debt that has doubled in eight years. Think of it — \$20 trillion. It's doubled. And we inherited a foreign policy marked by one disaster after another. We don't win anymore. When was the last time we won? Did we win a war? Do we win anything? Do we win anything? We're going to win. We're going to win big, folks. We're going to start winning again, believe me. We're going to win. (Applause.)



AUDIENCE: USA! USA! USA!

THE PRESIDENT: But we're taking a firm, bold and decisive measure — we have to — to turn things around. The era of empty talk is over. It's over. (Applause.) Now is the time for action. So let me tell you about the actions that we're taking right now to deliver on our promise to the American people, and on my promise to make America great again.

We've taken swift and strong action to secure the southern border of the United States and to begin the construction of great, great border wall. (Applause.) And with the help of our great border police, with the help of ICE, with the help of General Kelly and all of the people that are so passionate about this — our Border Patrol, I'll tell you what they do. They came and endorsed me, ICE came and endorsed me. They never endorsed a presidential candidate before. They might not even be allowed to. (Laughter.) But they were disgusted with what they saw.

And we'll stop it. We'll stop the drugs from pouring into our nation and poisoning our youth. (Applause.) Pouring in, pouring in. We get the drugs, they get the money. We get the problems, they get the cash. No good, no good. Going to stop.

By stopping the flow of illegal immigration, we will save countless tax dollars, and that's so important because the tax — the dollars that we're losing are beyond anything that you can imagine. And the tax dollars that can be used to rebuild struggling American communities — including our inner cities. (Applause.)

We are also going to save countless American lives. As we speak today, immigration officers are finding the gang members, the drug dealers and the criminal aliens, and throwing them the hell out of our country. (Applause.) And we will not let them back in. They're not coming back in, folks. (Applause.) If they do, they're going to have bigger problems than they ever dreamt of.

I'm also working with the Department of Justice to begin reducing violent crime. I mean, can you believe what's happening in Chicago, as an example? Two days ago, seven people were shot —

AUDIENCE MEMBER: It's Iraq!

THE PRESIDENT: — and, I believe, killed. Seven people. Seven people. Chicago, a great American city. Seven people shot and killed.

We will support the incredible men and women of law enforcement. (Applause.) Thank you. And thank them. I've also followed through on my campaign promise and withdrawn America from the Trans-Pacific Partnership — (applause) — so that we can protect our economic freedom. And we are going to make trade deals, but we're going to do one-on-one, one-on-one. And if they misbehave, we terminate the deal. And then they'll come back, and we'll make a better deal. (Applause.) None of these big quagmire deals that are a disaster. Just take a look — by the way, take a look at NAFTA, one of the worst deals ever made by any country having to do with economic development. It's economic undevelopment as far as our country is concerned.

We're preparing to repeal and replace the disaster known as Obamacare. (Applause.) We're going to save Americans from this crisis, and give them the access to the quality healthcare they need and deserve.

We have authorized the construction, one day, of the Keystone and Dakota Access pipelines. (Applause.) And issued a new rule. This took place while I was getting ready to sign. I said, who makes the pipes for the pipeline? Well, sir, it comes from all over the world, isn't that wonderful? I said, nope, it comes from the United States or we're not building one. (Applause.) American steel. If they want a pipeline in the United States, they're going to use pipe that's made in the United States, do we agree? (Applause.)

But can you imagine — I told this story the other day — can you imagine the gentleman — never met him, don't even know the name of his company. I actually sort of know it, but I want to get it exactly correct. Big, big, powerful company. They spent hundreds of millions of dollars on the pipeline — same thing with the Dakota, different place. They got their approvals, everything, in the case of Dakota, then all of a sudden they couldn't connect it because they had people protesting that never showed up before.

But with the Keystone — so they spend hundreds of millions of dollars with bloodsucker consultants, you know, sucking the blood out of the company — “don't worry, I use them all my life; okay, don't worry, we're going to get it approved, I'm connected, I'm a lobbyist, don't worry.” Bottom line, Obama didn't sign it. Could be 42,000 jobs — somewhere around there. A lot of jobs. Didn't sign it. But can you imagine — he gave up. A year ago it was dead.

Now he's doing nothing, calling his wife, “Hello, darling, I'm a little bored, you know that pipeline?” That has killed us, that has killed our company. Knock, knock. “Mr. so-and-so, the Keystone

pipeline, sir, out of nowhere, has just been approved.” (Applause.) Now, can you imagine the expression? And you know the sad part? The same bloodsucking consultants that hit him for all the money and failed? They’re now going to go back to him and say, didn’t we do a great job? We want more money, right, because that’s the way the system works. A little bit off, but that’s the way the system works.

We’re preparing bold action to lift the restrictions on American energy, including shale, oil, natural gas, and beautiful clean coal, and we’re going to put our miners back to work. (Applause.) Miners are going back to work. (Applause.) Miners are going back to work, folks. Sorry to tell you that, but they’re going back to work.

We have begun a historic program to reduce the regulations that are crushing our economy — crushing. And not only our economy, crushing our jobs, because companies can’t hire. We’re going to put the regulation industry out of work and out of business. (Applause.) And, by the way, I want regulation. I want to protect our environment. I want regulations for safety. I want all of the regulations that we need, and I want them to be so strong and so tough. But we don’t need 75 percent of the repetitive, horrible regulations that hurt companies, hurt jobs, make us noncompetitive overseas with other companies from other countries. That, we don’t need. But we’re going to have regulations. It’s going to be really strong and really good, and we’re going to protect our environment, and we’re going to protect the safety of our people and our workers. (Applause.)

Another major promise is tax reform. We are going to massively lower taxes on the middle class, reduce taxes on American business, and make our tax code more simple and much more fair for everyone, including the people and the business. (Applause.)

In anticipation of these and other changes, jobs are already starting to pour back into our country — you see that. In fact, I think I did more than any other pre-President — they say President-elect. President-elect is meeting with Ford, he’s meeting with Chrysler, he’s meeting with General Motors. I just wanted to save a little time. (Laughter.) Because Ford and Fiat-Chrysler, General Motors, Sprint, Intel and so many others are now, because of the election result, making major investments in the United States, expanding production and hiring more workers. And they’re going back to Michigan, and they’re going back to Ohio, and they’re going back to Pennsylvania, and they’re going back to North Carolina, and to Florida. (Applause.)

It's time for all Americans to get off of welfare and get back to work. You're going to love it! You're going to love it. You are going to love it. (Applause.)

We're also putting in a massive budget request for our beloved military. (Applause.) And we will be substantially upgrading all of our military — all of our military. Offensive, defensive, everything. Bigger and better and stronger than ever before. And hopefully, we'll never have to use it. But nobody is going to mess with us, folks. Nobody. (Applause.)

It will be one of the greatest military buildups in American history. No one will dare to question — as they have been, because we're very depleted, very, very depleted. Sequester. Sequester. Nobody will dare question our military might again. We believe in peace through strength, and that's what we will have. (Applause.)

As part of my pledge to restore safety for the American people, I have also directed the defense community to develop a plan to totally obliterate ISIS. (Applause.) Working with our allies, we will eradicate this evil from the face of the Earth. (Applause.)

At the same time, we fully understand that national security begins with border security. Foreign terrorists will not be able to strike America if they cannot get into our country. (Applause.) And by the way, take a look at what's happening in Europe, folks. Take a look at what's happening in Europe. I took a lot of heat on Sweden. (Laughter.) And then a day later, I said, has anybody reported what's going on? And it turned out that they didn't — not too many of them did. (Laughter.) Take a look at what happened in Sweden. I love Sweden. Great country. Great people. I love Sweden. But they understand I'm right. The people over there understand I'm right. Take a look at what's happening in Sweden. Take a look at what's happening in Germany. Take a look at what's happened in France. Take a look at Nice and Paris.

I have a friend — he's a very, very substantial guy. He loves the City of Lights. He loves Paris. For years, every year, during the summer, he would go to Paris — it was automatic — with his wife and his family. I hadn't seen him in a while. And I said, Jim, let me ask you a question: How's Paris doing? "Paris? I don't go there anymore. Paris is no longer Paris." That was four years — four, five years — hasn't gone there. He wouldn't miss it for anything. Now he doesn't even think in terms of going there. Take a look at what's happening to our world, folks, and we have to be smart. We have to be smart. We can't let it happen to us. (Applause.)

So let me state this as clearly as I can: We are going to keep radical Islamic terrorists the hell out of our country. (Applause.) We will not be deterred from this course, and in a matter of days, we will be taking brand new action to protect our people and keep America safe. You will see the action. (Applause.)

I will never, ever apologize for protecting the safety and security of the American people. I won't do it. (Applause.) If it means I get bad press, if it means people speak badly of me, it's okay. It doesn't bother me. The security of our people is number one — is number one. (Applause.) Our administration is running with great efficiency, even though I still don't have my Cabinet approved. Nobody mentions that. Do you know I still have people out there waiting to be approved? And everyone knows they're going to be approved. It's just a delay, delay, delay. It's really sad. It's really sad. And these are great people. These are some great people. We still don't have our Cabinet. I assume we're setting records for that. That's the only thing good about it is we're setting records. I love setting records. (Applause.) But I hate having a Cabinet meeting and I see all these empty seats. I said, Democrats, please, approve our Cabinet and get smart on health care too, if you don't mind. (Applause.)

But we're taking meetings every day with top leaders in business, in science, and industry. Yesterday, I had 29 of the biggest business leaders in the world in my office — Caterpillar tractor, Campbell's Soup. We had everybody. We had everybody. I like Campbell's Soup. (Laughter and applause.) We had everybody, and we came to a lot of very good conclusions, and a lot of those folks that are in that room are going to be building big, big massive new plants, and lots of jobs. And you know what? They're going to be building them in this country, not in some other country. (Applause.)

We're meeting with unions, meeting with law enforcement, and we're meeting with leaders from all around the world, where the White House doors used to be totally closed — they were closed, folks. You don't realize that. They were closed. They're now wide open. And they're open for people doing business for our country and putting people to work. (Applause.)

And when they come into the White House, we're translating these meetings into action. One by one, we're checking off the promises we made to the people of the United States. One by one — a lot of promises. And we will not stop until the job is done. We will reduce your taxes. We will cut your regulations. We will support our police. We will defend our flag. (Applause.) We will rebuild our military. We will take care of our great, great veterans. We're taking care of our veterans. (Applause.)

We will fix our broken and embarrassing trade deals that are no good — none of them. You wonder, where did the people come from that negotiated these deals? Where did they come from?

AUDIENCE MEMBER: Government.

THE PRESIDENT: Well, they came also from campaign contributions, I must be honest with you. They're not as stupid as you think. (Laughter.)

We will cut wasteful spending. We will promote our values. We will rebuild our inner cities. We will bring back our jobs and our dreams. So true. (Applause.) So true.

And, by the way, we will protect our Second Amendment. (Applause.) You know, Wayne and Chris are here from the NRA, and they didn't have that on the list. It's lucky I thought about it. (Laughter.) But we will indeed. And they're great people. And by the way, they love our country. They love our country. The NRA has been a great supporter. They love our country.

The forgotten men and women of America will be forgotten no longer. That is the heart of this new movement and the future of the Republican Party. People came to vote, and these people — the media — they said, where are they coming from? What's going on here? These are hardworking, great, great Americans. These are unbelievable people who have not been treated fairly. Hillary called them "deplorable". They're not deplorable.

AUDIENCE: Booo — lock her up! Lock her up! Lock her up!

THE PRESIDENT: Who would have thought that a word was going to play so badly. That's the problem in politics. One wrong word and it's over. She also said irredeemable, but we won't mention that.

The GOP will be, from now on, the party also of the American worker. (Applause.) You know, we haven't been, as a group, given credit for this, but if you look at how much bigger our party has gotten during this cycle. During the early days when we had 17 people running — the primaries — millions and millions of people were joining. Now, I won't say it was because of me, but it was, okay. (Applause.)

And we have an amazing, strong, powerful party that truly does want to see America be great again, and it will see it. And it's going to see it a lot sooner than you think, believe me. A lot sooner than you think. (Applause.)

We will not answer to donors or lobbyists or special interests, but we will serve the citizens of the United States of America, believe me. Global cooperation — dealing with other countries, getting along with other countries — is good. It's very important. But there is no such thing as a global anthem, a global currency, or a global flag. This is the United States of America that I'm representing. I'm not representing the globe. I'm representing your country. (Applause.)

AUDIENCE: USA! USA! USA!

THE PRESIDENT: There is one allegiance that unites us all, and that is to America. America — it's the allegiance to America.

No matter our background, or income, or geography, we are all citizens of this blessed land. And no matter our color, or the blood, the color of the blood we bleed, it's the same red blood of great, great patriots. Remember. Great patriots. (Applause.)

We all salute, with pride, the same American Flag. And we are equal — totally equal — in the eyes of Almighty God. We're equal. (Applause.) Thank you.

And I want to thank, by the way, the evangelical community, the Christian community. (Applause.) Communities of faith — rabbis and priests and pastors, ministers — because the support for me was a record, as you know, not only in terms of numbers of people, but percentages of those numbers that voted for Trump. So I want to thank you folks. It was amazing — an amazing outpouring, and I will not disappoint you.

As long as we have faith in each other, and trust in God, then there is no goal, at all, beyond our reach. There is no dream too large, no task too great. We are Americans, and the future belongs to us. The future belongs to all of you. (Applause.) And America is coming about, and it's coming back, and it's roaring and you can hear it. It's going to be bigger and better. It is going to be. It is going to be. Remember. And it's roaring. It's going to be bigger, and better, and stronger than ever before. (Applause.)

I want to thank you. And Matt and Mercedes, I want to thank the two of you, and all of the supporters that I have. I see them. They're all over the place. You are really great people. I want to thank you.

And I want to say to you, God bless you, and God bless the United States of America. Thank you, folks. Thank you. (Applause.)

END

11:04 A.M. EST



## **Exhibit 10**

The president ticked off a familiar list of promises, including pledges to “keep radical Islamic terrorists the hell out” of the country and to build a U.S.-Mexico border wall. At one point, when he mentioned Clinton, the crowd, as was often the case at his rallies, started chanting, “Lock her up!”

5/16/2018 Trump tells conservative gathering that his supporters are the GOP's future. The Washington Post  
Case 8:17-cv-01596-PJM Document 116-10 Filed 05/18/18 Page 3 of 5  
“The core conviction Case 8:17-cv-01596-PJM Document 116-10 Filed 05/18/18 Page 3 of 5” Trump said at another point, prompting the crowd to chant “U.S.A.! U.S.A.!”

While Trump was cheered on in suburban Maryland, other Republicans openly worried Friday about whether, in coming cycles, the party can hang onto the traditionally Democratic and independent voters Trump wooed, and they criticized him for doing little since his election to reach out beyond his core supporters.

Trump lost the popular vote to Clinton by nearly 3 million votes, and his job approval numbers are at historic lows for any president at this point in his term.

“We know historically that these sorts of populist, introverted efforts can be sustained for a couple of cycles and not much longer than that,” said John Weaver, a GOP strategist who worked on the presidential campaign of Ohio Gov. John Kasich (R).

“Fearmongering and the victimization of whole swaths of people is not something you can grow,” Weaver added, referring to derogatory comments Trump has made about Mexicans, Muslims and other groups. “Tell me which groups he’s going to attract. Millennials? African Americans? Hispanics? Young women?”

Former Republican National Committee chairman Michael Steele said that the party needs to stay focused on expanding its base and that it remains to be seen how successful Trump will be at reshaping “a party of Reagan that no longer exists.”

A key, Steele said, will be what comes of Trump’s efforts to turn campaign promises into actual policy.

Trump’s fledgling administration has given conservatives plenty to cheer, including many of the president’s Cabinet selections and his pledges to repeal the Affordable Care Act and pursue sweeping tax reform.

He also campaigned on dismantling the North American Free Trade Agreement (NAFTA) and other trade pacts long championed by Republicans, and on making a massive investment in the country’s infrastructure, a goal many small-government advocates in the GOP view warily.

Trump made only a passing reference to the latter initiative in his appearance Friday, during a portion of his speech in which he lamented how much money the United States has spent abroad.

“We’ve spent trillions of dollars overseas while allowing our own infrastructure to fall into total disrepair and decay,” Trump said. “In the Middle East we’ve spent, as of four weeks ago, \$6 trillion. Think of it.”

As an aside, Trump offered his view that the Middle East is in “much worse shape” than it was 15 years ago. “If our presidents would have gone to the beach for 15 years, we would be in much better shape than we are right now, that I can tell you.”

While on script, Trump sought to portray his administration as one of action, listing steps it has already taken: [pulling out of the Trans-Pacific Partnership](#), reducing regulations, [cracking down on illegal immigrants](#) and clearing the way for construction of major oil pipelines.

5/18/2018 Trump tells conservative gathering that his supporters are the GOP's future. The Washington Post  
Case 8:17-cv-01596-PJM Document 116-10 Filed 05/18/18 Page 4 of 5  
He also touted his efforts to “improve the economy” and “create jobs,” saying it is time for all Americans to “get off welfare and get back to work.”

He pledged “one of the greatest military buildups in American history” and vowed to “totally obliterate” the Islamic State terrorist group.

“Nobody will dare question our military might again,” Trump said.

The president also reprised his core campaign promise of building a wall along the U.S.-Mexico border and said construction would begin soon, even though it remains unclear where the money to pay for it will come from.

“We’re going to build a wall, don’t worry about it,” the president said.

Trump also said that in a matter of days, he would have a “brand-new action” to keep the country safe, a reference to a second attempt at an executive order to restrict travel into the United States from several majority-Muslim nations.

“I will never, ever, ever apologize for protecting the safety and security of the American people,” Trump said.

After taking the stage at the Gaylord National Resort and Convention Center to Lee Greenwood’s “God Bless the U.S.A,” Trump used the opening of his remarks to again denounce the media, saying many stories about his administration are “fake news” that relies on anonymous sources.

“A few days ago I called the fake news the enemy of the people,” the president said. “And they are. They are the enemy of the people.”

Trump pointed to a Washington Post [story](#) this month that cited nine current and former intelligence sources who said former national security adviser Michael Flynn discussed U.S. economic sanctions on Russia with that country’s ambassador before Trump took office.

Trump said he did not believe there were nine sources. “They make up sources. They are very dishonest people,” he said.

But The Post’s stories helped lead to Flynn’s resignation after further disclosures that he had misled administration officials, including Vice President Pence, about the nature of his conversations.

“We are fighting the fake news,” Trump said. “It’s fake, phony, fake.”

In a statement after Trump’s speech, Marty Baron, executive editor of The Post, stood by the story.

“Everything we published regarding Gen. Flynn was true, as confirmed by subsequent events and on-the-record statements from administration officials,” Baron said. “The story led directly to the general’s dismissal as national security adviser. Calling press reports fake doesn’t make them so.”

5/16/2018 Trump tells conservative gathering that his supporters are the GOP's future. The Washington Post  
Case 8:17-cv-01596-PJM Document 1-16 Filed 05/18/18 Page 5 of 5  
Trump's speech Friday covered several key themes, including the four-year record of his administration, including [a speech Thursday night by Pence](#).

The vice president touted the administration's plans to repeal and replace the Affordable Care Act, declaring that "America's Obamacare nightmare is about to end."


Trump's speech marked the fifth time he has addressed the conference, hosted by the American Conservative Union. His first appearance, in 2011, which was viewed as a curiosity at the time, offered clues to his political ambitions.

The "theory of a very successful person running for office is rarely tested because most successful people don't want to be scrutinized or abused," he said six years ago. "This is the kind of person that the country needs, and we need it now."

 **937 Comments**

John Wagner is a national reporter who leads The Post's new breaking political news team. He previously covered the Trump White House. During the 2016 presidential election, he focused on the Democratic campaigns of Hillary Clinton, Bernie Sanders and Martin O'Malley. He also chronicled Maryland government for more than a decade.

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David Nakamura covers the White House. He has previously covered sports, education and city government and reported from Afghanistan, Pakistan and Japan.  Follow @davidnakamura

# **Exhibit 11**

HOME / CPAC 2017 SPEAKERS

## 2017 CPAC Speakers



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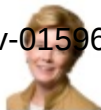
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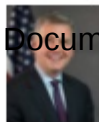
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Ashlee Lundvall



Wayne Dupree



Amity Shlaes



Trevor Loudon



Gregory Dolin, M.D., J.D.



AG Adam Laxalt (NV)



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Sonnie Johnson



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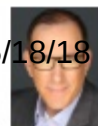
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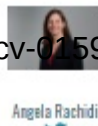
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John Eddy



Lindsay Burke



Phelim McAleer



Thomas Karaka



Todd Gaziano



David Safavian



Rob Blum



Kayleigh McEnany



Paul Teller



Rick Ungar



Dog The Bounty Hunter

## **Exhibit 12**

Case 8:15-cv-01111 Document 1-2 Filed 05/18/18 Page 1 of 13		
<b>Wednesday, February 22</b>		
	<b>CAMPUS ACTIVISM TRACK</b> Fight back against liberal bias and abuse on campus. This track will give you the tools to create student groups, change policy, and expose hostile administrators and professors.	<b>COMMUNITY ACTIVISM TRACK</b> Learn the necessary skills to advance the conservative message in your community. This track will give you the tools to become a better grassroots activist and organizer.
1:00 PM	Shuttle Bus Service Begins	
2:00 PM	REGISTRATION OPENS	
3:00 PM	<b>Registration open - Campus Activism Track</b> Please check in at Chesapeake 1-3 to participate in these sessions.	<b>What Just Happened? 2016's Lessons for Future Activism</b> Matt Batzel, <i>American Majority</i> CHESAPEAKE 4-6
3:30 PM	<b>Liking Your Way to Victory: Facebook Recruitment</b> David Blair, <i>Leadership Institute</i> CHESAPEAKE 1-3	<b>How to be the Digital Person Every Movement Needs</b> Mike Morrison, <i>American Majority</i> CHESAPEAKE 4-6
4:00 PM		<b>Campaign Technology Matters More Now Than Ever</b> Ned Ryun, <i>American Majority</i> CHESAPEAKE 4-6
4:30 PM	<b>Understanding Your Rights on Campus</b> Casey Mattox, <i>Center for Academic Freedom</i> CHESAPEAKE 1-3	<b>Facebook for Politics &amp; Government: Tips, Tools, &amp; Best Practices</b> Come learn about some of the latest tools, tips, and best practices that can help you better reach and connect with voters on Facebook. Eva Guidarini, <i>Facebook</i> CHESAPEAKE 4-6
5:00 PM	Special Hannity Taping! POTOMAC BALLROOM	
5:30 PM	<b>#LiberalPrivilege: Using Social Media to Change College Campuses</b> Cabot Phillips, <i>Campus Reform</i> CHESAPEAKE 1-3	<b>Trigger Warnings &amp; Safe Spaces: Campus Activism in a PC Age</b> Micah Pearce, <i>American Majority</i> CHESAPEAKE 4-6
6:00 PM		<b>Hold Their Feet to the Fire: Holding Elected Officials Accountable</b> Jake Curtis, <i>Wisconsin Institute for Law and Liberty</i> CHESAPEAKE 4-6
7:00 PM	CPAC Activism Boot Camp Reception CHESAPEAKE D-F	
8:00 PM	REGISTRATION CLOSES	
9:00 PM	Last Shuttle Bus Departs Gaylord	
<b>Thursday, February 23</b>		
TIME	GENERAL SESSION	BREAKOUT SESSIONS
7:00 AM	Shuttle Bus Service Begins	
7:00 AM	REGISTRATION OPENS	
7:30 AM	<b>Doors Open: Premium Attendees</b> POTOMAC BALLROOM	
7:45 AM	<b>Doors Open: General Attendees</b> POTOMAC BALLROOM	
8:00 AM		
9:00 AM	<b>Welcome</b> POTOMAC BALLROOM	<b>Hillsdale College's Alumni and Student Breakfast</b> <i>Sponsored by Hillsdale College</i> EASTERN SHORE 2 [ends at 9:15 AM]
9:05 AM	<b>Presentation of Colors</b> POTOMAC BALLROOM	<b>The Washington Times, Color Me Conservative</b> <i>Sponsored by The Washington Times</i> CAMELLIA 3-4 [ends at 6:00 PM]
9:10 AM	<b>The Hon. Kellyanne Conway, The White House</b> Interviewed by Mercedes Schlapp, <i>The Washington Times</i> POTOMAC BALLROOM	
9:25 AM	<b>Conservatism: Where We Come From, Where We Are, and Where We're Going - A Set of Four Curated Speeches</b> Emcee: Deneen Borelli, <i>Conservative Review</i>	



9:30 AM	<p><b><u>The Roots of Conservatism</u></b> Dr. Larry Arnn, <i>Hillsdale College</i></p> <p><b><u>Conservatism is About Ideas, Not Identity</u></b> Sabrina Schaeffer, <i>Independent Women's Forum</i></p> <p><b><u>How to Govern as a Conservative</u></b> Gov. Scott Walker (WI)</p> <p><b><u>The Alt Right Ain't Right at All</u></b> Dan Schneider, <i>American Conservative Union</i> <b>POTOMAC BALLROOM</b></p>	<p><b><u>Fake Climate News Camouflaging an Anti-Capitalist Agenda – and What President Trump Plans To Do About It.</u></b> <i>Sponsored by E&amp;E Legal Institute</i> <b>CHESAPEAKE 5</b> [ends at 11:00 AM]</p>
10:00 AM	<b>CPAC Hub Opens - Prince George's Exhibit Hall D-E</b>	
10:00 AM		<p><b><u>Case Study: How the Cruz Campaign Motivated Activists to Get Involved</u></b> Cruz for President Senior Staff: • Chris Wilson, <i>Director of Research, Analytics, and Digital Strategy</i> • David Polyansky • Brian Phillips, <i>Director of Rapid Response</i> <b>CHESAPEAKE 1-2 - ACTIVISM BOOT CAMP</b></p> <p><b><u>How to Bring Prominent Conservative Speakers to Your Campus</u></b> Patrick X. Coyle, <i>Young America's Foundation</i> <b>CHESAPEAKE 4 - ACTIVISM BOOT CAMP</b></p> <p><b><u>Leadership Institute's 20 minute One-On-One Career Counseling Sessions</u></b> <i>Sponsored by the Leadership Institute</i> <b>MEZZANINE 4, 5, &amp; 6</b> [ends at 4:00 PM]</p> <p><b><u>Book Signing:</u></b> Peggy Grande "<i>The President Will See You Now</i>" <b>CPAC HUB - PRINCE GEORGE'S EXHIBIT HALL D-E</b></p>
10:05 AM	<p><b><u>The States vs The State: How Governors are Reclaiming America's Promise</u></b> • Moderator: Richard Graber, <i>The Lynde and Harry Bradley Foundation</i> • Gov. Matt Bevin (KY) • Gov. Sam Brownback (KS) • Gov. Doug Ducey (AZ) • Gov. Scott Walker (WI) <b>POTOMAC BALLROOM</b></p>	
10:45 AM	<p><b>Sen. Jim DeMint</b>, <i>The Heritage Foundation</i> <b>POTOMAC BALLROOM</b></p>	
11:00 AM	<p><b>Dale Bellis</b>, <i>Liberty HealthShare</i> <b>POTOMAC BALLROOM</b></p>	<p><b><u>Sharing Freedom by Telling Your Story</u></b> Caleb Stokes, <i>Grassroots Leadership Academy</i> <b>CHESAPEAKE 4 - ACTIVISM BOOT CAMP</b></p>
11:10 AM	<p><b>Senator Ted Cruz (TX)</b> <b>Mark Levin</b>, <i>Conservative Review</i> A Conversation about the Constitution <b>POTOMAC BALLROOM</b></p>	<p><b><u>Fake News and the Lame Stream Media</u></b> Mike Morrison, <i>American Majority</i> <b>CHESAPEAKE 1-2 - ACTIVISM BOOT CAMP</b></p> <p><b><u>Book Signing:</u></b> Burgess Owens "<i>Liberalism or How to Turn Good Men Into Whiners, Weenies and Wimps</i>" <b>CPAC HUB - PRINCE GEORGE'S EXHIBIT HALL D-E</b></p>
11:30 AM	<p><b>Dana Loesch</b>, <i>TheBlaze and Radio America</i> <b>POTOMAC BALLROOM</b></p>	<p><b><u>Always on Target: 2nd Amendment Activism Made Simple</u></b> Nate Nelson, <i>American Majority</i> <b>CHESAPEAKE 1-2 - ACTIVISM BOOT CAMP</b></p>
11:40 AM	<p><b><u>FREE stuff vs FREE-dom: Millenials' Love Affair with Bernie Sanders</u></b> • Moderator: Mercedes Schlapp, <i>The Washington Times</i> • Rep. Ron DeSantis (FL-6) • Dr. Greg Dolin, <i>ACU Foundation Senior Fellow</i> • Ana Quintana, <i>The Heritage Foundation</i> <b>POTOMAC BALLROOM</b></p>	
12:00 PM		<p><b><u>Know Your Enemy: Opposition Research &amp; Tracking</u></b> Opposition research and tracking have become valuable assets to modern political campaigns. Learn how to approach opposition research, use it to craft messaging, and deploy creative and effective tactics to define your opponent. Alexandra Angel, <i>America Rising</i> Aaron Baer, <i>America Rising</i> <b>CHESAPEAKE 1-2 - ACTIVISM BOOT CAMP</b></p>

12:10 PM	<b>When Did WWII Begin? Part A: Threats at Home</b> • Moderator: Ginni Thomas, <i>The Daily Caller</i> • Sheriff David Clarke • Clare Lopez, <i>Center for Security Policy</i> • Trevor Loudon, <i>Author</i> • The Hon. Maureen Ohlhausen, <i>Commissioner, US FTC</i> <b>POTOMAC BALLROOM</b>	<b>Leadership Institute Recruiter Panels (Ask Me Anything)</b> Paul Teller, <i>The White House</i> Suhail Khan, <i>Microsoft</i> Lauren Bouton, <i>Facebook</i> Crystal Clanton, <i>Turning Point USA</i> <b>CHESAPEAKE 4 - ACTIVISM BOOT CAMP</b>  <b>2017 Young Americans for Freedom Alumni Luncheon</b> <i>Sponsored by Young America's Foundation</i> <b>ANNAPOLIS BALLROOM</b>
12:50 PM	<b>U.S. Secretary of Education Betsy DeVos</b> Interviewed by Kayleigh McEnany, <i>The Hill</i>	
1:00 PM	<b>POTOMAC BALLROOM</b>	
1:05 PM	<b>A Conversation with Reince Priebus and Steve Bannon</b> The Hon. Reince Priebus, <i>The White House</i> The Hon. Steve Bannon, <i>The White House</i> The Hon. Matt Schlapp, <i>American Conservative Union</i> <i>Chairman</i> <b>POTOMAC BALLROOM</b>	
1:30 PM	<b>Recovering from the Obama Flu: What is the Prescription for Healthcare?</b> • Moderator: Philip Klein, <i>Washington Examiner</i> • Dale Bellis, <i>Liberty HealthShare</i> • Rep. Mike Burgess (TX-26) • Scott Flanders, <i>eHealth</i>	<b>Making Them Listen: How Social Media is Changing Constituent Communication</b> Nick McIntyre, <i>American Majority</i> <b>CHESAPEAKE 1-2 - ACTIVISM BOOT CAMP</b>
2:00 PM	• Grace Marie Turner, <i>Galen Institute</i> <b>POTOMAC BALLROOM</b>	<b>Crisis Communications Training</b> Lonny Leitner, <i>American Majority</i> <b>CHESAPEAKE 1-2 - ACTIVISM BOOT CAMP</b>
2:10 PM	<b>Activism Training</b> <b>POTOMAC BALLROOM</b>	<b>Book Signing:</b> Todd Starnes <i>"The Deplorables' Guide to Making America Great Again"</i> <b>CPAC HUB - PRINCE GEORGE'S EXHIBIT HALL D-E</b>
2:20 PM	<b>Taking on Corrupt and Abusive Government</b> Tom Fitton, <i>Judicial Watch</i> Interviewed by Kelly Riddell, <i>The Washington Times</i>	
2:30 PM	<b>POTOMAC BALLROOM</b>	<b>The Popular Vote - Does it Matter &amp; What You Can Do About It</b> • Jake Curtis, <i>American Majority</i> <b>CHESAPEAKE 1-2 - ACTIVISM BOOT CAMP</b>
2:35 PM	<b>The United States Must Stop Funding Palestinian Authority Pensions for Terror</b> Sander Gerber, <i>Fellow at the Jerusalem Center of Public Affairs</i> <b>POTOMAC BALLROOM</b>	
2:45 PM	<b>Is BDS BS? The Left's Attack on Israel</b> • Moderator: Ned Ryun, <i>American Majority</i> • Lisa Daftari, <i>The Foreign Desk</i> • Erielle Davidson, <i>Hoover Institution</i> • Sander Gerber, <i>Fellow at the Jerusalem Center of Public Affairs</i>	
3:00 PM	<b>POTOMAC BALLROOM</b>	<b>How to Win Campus Elections</b> Scott Ellis, <i>American Majority</i> <b>CHESAPEAKE 1-2 - ACTIVISM BOOT CAMP</b>
3:20 PM	<b>Closing Remarks</b> <b>POTOMAC BALLROOM</b>	<b>Book Signing:</b> Sheriff David Clarke <i>"Cop Under Fire"</i> <b>CPAC HUB - PRINCE GEORGE'S EXHIBIT HALL D-E</b>



	BREAKOUT PANELS	CPAC CONVERSATIONS
3:30 PM	<p><b>Life at the Intersections of Politics and Popular Culture</b>  Participatory Moderator: Marji Ross, <i>Regnery Publishing</i>  Robert Davi, <i>Actor</i>  Christopher Malagisi, <i>Conservative Book Club</i>  Jan Riordan, <i>The Lynde and Harry Bradley Foundation</i>  <b>POTOMAC 1-2 - BREAKOUT PANEL</b></p> <p><b>Adoption: Every Child Deserves A Strong Family</b>  Moderator: John Eddy, <i>ACU Board Member</i>  Charlie Gerow, <i>ACU Board Member</i>  Stan Swim, <i>GFC Foundation</i>  Wendy Warcholick, <i>ACU Foundation Co-Director of Family Prosperity Initiative</i>  <b>POTOMAC 3-4 - BREAKOUT PANEL</b></p> <p><b>ALEC - Mapping the Left</b>  <b>POTOMAC 5-6 - BREAKOUT PANEL</b></p>	<p><b>North Korea and Missile Defense: Defending the US and its Allies</b>  Bruce Klingner, <i>The Heritage Foundation</i>  Thomas Karako, <i>Center for Strategic and International Studies (CSIS)</i>  <b>CHESAPEAKE 4 - CPAC CONVERSATION</b></p> <p><b>Practical Steps to Shrink Your Government: The NY Story</b>  Brandon Muir, <i>Reclaim New York</i>  <b>CHESAPEAKE 5 - CPAC CONVERSATION</b></p> <p><b>Implications of the Energy Renaissance Given to us by Hydraulic Fracturing in America</b>  Mark Mills, <i>Manhattan Institute</i>  Interviewed by James Delingpole, <i>Breitbart</i>  <b>CHESAPEAKE 6 - CPAC CONVERSATION</b></p>
4:00 PM		<p><b>Target: Education</b>  Taking Our Schools Back From Socialists and Social Programmers  <i>Sponsored by Expanding the Tent</i>  <b>CHESAPEAKE C</b></p> <p><b>How Not to Be a Hack During the Trump Administration: An Inside Industry Perspective on Media Coverage in a New Political Paradigm</b>  <i>Sponsored by Townhall Media</i>  <b>CHESAPEAKE E-F</b>  <i>[ends at 6:00 PM]</i></p> <p><b>Book Signing:</b> Wayne Thorburn <i>"Young Americans for Freedom: Igniting A Movement"</i>  <b>CPAC HUB - PRINCE GEORGE'S EXHIBIT HALL D-E</b></p>
4:15 PM		<p><b>The Vulnerability of the Electric Grid</b>  Frank Gaffney, <i>Center for Security Policy</i>  <b>CHESAPEAKE 4 - CPAC CONVERSATION</b></p>
4:30 PM		<p><b>Today's Forgotten Man: Amity Shlaes On Cronyism in America</b>  Amity Shlaes, <i>Author and Historian</i>  Dana Wade, <i>Charles Koch Institute</i>  <i>Sponsored by the Charles Koch Institute</i>  <b>CHESAPEAKE A</b>  <i>[ends at 5:15 PM]</i></p>
4:40 PM	<p><b>Free Trade, Fair Trade, or Phony Trade</b>  Moderator: David Sands, <i>The Washington Times</i>  Jay Aeba, <i>Japanese Conservative Union</i>  The Hon. F. Scott Kieff, <i>Commissioner, US ITC</i>  Joel Pollak, <i>Breitbart</i>  Ed Schultz, <i>RT Media</i>  David Williams, <i>Taxpayers Protection Alliance</i>  <b>POTOMAC 1-2 - BREAKOUT PANEL</b></p>	

4:40 PM	<b>Black Lives Matter, so why does the Left not support Law Enforcement?</b> Moderator: Ed McFadden, <i>ACU Board Member</i>	Case 8:17-cv-01596-PJM Document 116-12 Filed 05/18/18 Page 6 of 13
5:00 PM	Wayne Dupree, <i>CRN Digital Talk</i> Sonnie Johnson, <i>Breitbart</i> <b>POTOMAC 3-4 - BREAKOUT PANEL</b>  <b>Breaking out of Regulatory Prison</b> Moderator: Todd Gaziano, <i>Pacific Legal Foundation</i> Lt. Gov. Jeff Colyer (KS) Rep. Ron DeSantis (FL-6) The Honorable Dan Gallagher Lt. Gov. Tim Griffin (AR) <b>POTOMAC 5-6 - BREAKOUT PANEL</b>	<b>Russia: A Friend or Foe</b> Tom Rogan, <i>National Review</i> John Schindler, <i>Author</i> <b>CHESAPEAKE 4 - CPAC CONVERSATION</b> <i>[ends at 5:45 PM]</i>  <b>Labor Reform</b> Dr. Steven J. Allen, <i>Capital Research Center</i> Mark Mix, <i>National Right to Work Foundation</i> <b>CHESAPEAKE 5 - CPAC CONVERSATION</b>
5:00 PM	CPAC Hub Closes - Prince George's Exhibit Hall D-E	
	Evening Session with Vice President Mike Pence	
5:30 PM	<b>Doors Open</b> <ul style="list-style-type: none"><li>• Premium Tickets and Early Access Passes will be first to enter</li><li>• Security will be heightened; please be mindful of personal items</li><li>• After premium ticket holders and those with early access passes have been allowed time to take their seats, other attendees will be granted access on a first come, first serve basis until the room reaches maximum capacity. There will also be overflow viewing areas to accommodate additional guests.</li></ul> <b>POTOMAC BALLROOM</b>	
7:00 PM	REGISTRATION CLOSES	
7:00 PM	Program Begins	
7:10 PM	<b>Robert Davi, Actor</b> <b>POTOMAC BALLROOM</b>	
7:20 PM	<b>Judge Jeanine Pirro, FOX News Network</b> <b>POTOMAC BALLROOM</b>	
7:30 PM	<b>Vice President Mike Pence</b> Introduced by Chris Cox, <i>NRA-ILA</i> <b>POTOMAC BALLROOM</b>	
8:30 PM		<b>Old Hickory Steakhouse National Diversity Coalition Dinner and Private Reception</b> <i>By Invite only</i>
10:00 PM	Last Shuttle Bus Departs Gaylord	
	Friday, February 24	
TIME	GENERAL SESSION	BREAKOUT SESSIONS
7:00 AM	Shuttle Bus Service Begins	
7:00 AM	REGISTRATION OPENS	
7:00 AM	<b>Doors Open: Premium Attendees</b> <b>POTOMAC BALLROOM</b>	
7:10 AM	<b>Doors Open: General Attendees</b> <b>POTOMAC BALLROOM</b>	
8:00 AM	<b>Welcome</b> <b>POTOMAC BALLROOM</b>	<b>The Washington Times, Color Me Conservative</b> <i>Sponsored by The Washington Times</i> <b>CAMELLIA 3-4</b> <i>[ends at 6:00 PM]</i>
8:10 AM	<b>Rob O'Neill, Former U.S. Navy SEAL (SEAL Team 6)</b> <b>POTOMAC BALLROOM</b>	

8:25 AM	<b>When Did World War II Begin? Part B: Threats Abroad</b> • Moderator: Gordon Chang, <i>ACU Foundation Senior Fellow</i> • Dr. Sebastian Gorka, <i>The White House</i> • Zuhdi Jasser, <i>ACU Board Member</i> • Amb. Francis Rooney • Mike Waltz, <i>Former US Army Green Beret</i> <b>POTOMAC BALLROOM</b>	Case 8:17-cv-01596-PJM Document 116-12 Filed 05/18/18 Page 7 of 13
9:10 AM	<b>50 Shades of Property... Or at Least 3 - A Set of Three Curated Speeches</b> Emcee: Ed Yevoli, <i>ACU Board Member</i>  <b>Physical Property</b> Attorney General Adam Laxalt (NV)  <b>Intellectual Property</b> Adam Mossoff, <i>ACU Foundation Senior Fellow</i>  <b>Personal Property</b> Stephen Mills, <i>Apache, OK Chief of Police</i> <b>POTOMAC BALLROOM</b>	
9:45 AM	<b>Lou Dobbs, FOX Business Network</b> <b>POTOMAC BALLROOM</b>	
10:00 AM	<b>CPAC Hub Opens - Prince George's Exhibit Hall D-E</b>	
10:00 AM	<b>President Donald J. Trump</b> Introduced by Matt Schlapp, <i>American Conservative Union Chairman</i> <b>POTOMAC BALLROOM</b>	<b>Leadership Institute's 20 minute One-On-One Career Counseling Sessions</b> <i>Sponsored by the Leadership Institute</i> <b>MEZZANINE 4, 5, &amp; 6</b> <i>[ends at 4:00 PM]</i>
10:10 AM		<b>Book Signing:</b> Michael Medved <i>"The American Miracle: Divine Providence in the Rise of the Republic"</i> <b>CPAC HUB - PRINCE GEORGE'S EXHIBIT HALL D-E</b>  <b>Why Disengagement Isn't An Option in the Middle East</b> <i>Sponsored by Philos Project</i> <b>CHESAPEAKE A</b> <i>[ends at 1:00 PM]</i>
10:20 AM		
11:00 AM		
11:20 AM	<b>Prosecutors Gone Wild</b> Moderator: Pat Nolan, <i>ACU Foundation Center for Criminal Justice Reform</i> David A. Keene, <i>The Washington Times</i> Sidney Powell, <i>Former U.S. Attorney</i> Kevin Ring, <i>Families Against Mandatory Minimums</i> <b>POTOMAC BALLROOM</b>	<b>Book Signing:</b> John Lott <i>"War on Guns"</i> <b>CPAC HUB - PRINCE GEORGE'S EXHIBIT HALL D-E</b>
11:30 AM		<b>National Diversity Coalition for Trump - Native American Initiative</b> Pastor Darrell Scott, <i>CEO</i> Bruce Levell, <i>Executive Director</i> Michael Cohen, <i>Chairman</i> Christos Marafatsos, <i>Co-Chair - NDC Advisors</i> <b>CHESAPEAKE D</b> <i>By Invite Only</i>
11:55 PM	<b>Brexit and What it Means for the World</b> Nigel Farage, <i>Member of the European Parliament</i> Introduced by Raheem Kassam, <i>Breitbart</i>	<b>Email Activism and Fundraising</b> David M. Keene, <i>Viguerie Political Lists</i> <b>CHESAPEAKE 1-2 - ACTIVISM BOOT CAMP</b> <i>[ends at 12:30 PM]</i>
12:00 PM	<b>POTOMAC BALLROOM</b>	
12:15 PM	<b>Josh Kear, Songwriter</b>	

12:20 PM	<b>Why Does Government Get So Much More Wrong than it Gets Right?</b> • Moderator: Charlie Kirk, <i>Turning Point USA</i> • Tim Carney, <i>Washington Examiner</i> • Rep. Barry Loudermilk (GA-11) • Jonathan Riches, <i>Goldwater Institute</i> • Jonathan Small, <i>Oklahoma Council of Public Affairs</i> <b>POTOMAC BALLROOM</b>	<b>Leadership Institute Recruiter Panels (Ask Me Anything)</b> David Blair, <i>President Trump Administration</i> Rob Bluey, <i>Daily Signal</i> Katy Ranville, <i>Cato</i> Kyle Bonnell, <i>The Heritage Foundation</i> <b>CHESAPEAKE 4 - ACTIVISM BOOT CAMP</b>
12:55 PM	<b>Wayne LaPierre, National Rifle Association</b> <b>POTOMAC BALLROOM</b>	
1:00 PM		<b>How to Navigate in DC Public Policy</b> Michi Iljazi <b>CHESAPEAKE C</b>
1:15 PM	<b>Activism Training</b> <b>POTOMAC BALLROOM</b>	
1:20 PM	<b>Gov. Pete Ricketts (NE)</b> <b>POTOMAC BALLROOM</b>	<b>Identifying Opportunities in the Public Policy Process</b> Dave Johnson, <i>Grassroots Leadership Academy</i> <b>CHESAPEAKE 4 - ACTIVISM BOOT CAMP</b> <i>[ends at 1:45 PM]</i>  <b>News on Facebook: Best Practices from Publishers and Journalists (News Partnerships Training)</b> Come learn about how publishers and journalists are using Facebook to reach their audiences and tell unique stories through Live, 360, and other immersive story telling formats. Julia Bain, <i>Facebook</i> <b>CHESAPEAKE 1-2 - ACTIVISM BOOT CAMP</b> <i>[ends at 2:00 PM]</i>  <b>When Politics Meets Climate Forecasting</b> <i>Sponsored by CO2 Coalition</i> <b>CHESAPEAKE 5</b> <i>[ends at 2:30 PM]</i>  <b>Civil War 2017: Film Screening and Q&amp;A</b> <i>Sponsored by Capital Research Center</i> <b>CHESAPEAKE E-F</b> <i>[ends at 2:00 PM]</i>
1:30 PM		<b>Screening of Gosnell: Introduction from the Filmmakers Ann McElhinney and Phelim McAleer</b> <i>Sponsored by Regnery Publishing</i> <b>POTOMAC 5-6</b> <i>[ends at 3:30 PM]</i>  <b>Hush: Abortion's Effects on Women the Pro-Choice Lobby Doesn't Want You to Know</b> <i>Sponsored by Save the Storks</i> <b>POTOMAC 1-2</b> <i>[ends at 3:30 PM]</i>
1:35 PM	<b>Armed and Fabulous: The New Normal</b> • Moderator: Katie Pavlich, <i>Townhall.com</i> • Kimberly Corban, <i>National Rifle Association</i> • Ashlee Lundvall, <i>Former Ms. Wheelchair USA 2013</i> • Kristi McMains, <i>National Rifle Association</i>	
1:45 PM	• Antonia Okafor, <i>National Rifle Association</i> <b>POTOMAC BALLROOM</b>	<b>Planning a Career Path That Travels Through the Intersection of Interest and Ability</b> Brian Swensen, <i>Rubio Deputy Campaign Manager</i> <b>CHESAPEAKE 4 - ACTIVISM BOOT CAMP</b>

2:00 PM	Case 8:17-cv-01596-PJM Document 116-12 Filed 05/18/18 Page 9 of 13	<b>Revolt of the Deplorables: Inside Election 2016</b> Sponsored by Capital Research Center <b>CHESAPEAKE E-F</b> [ends at 3:00 PM]
2:20 PM	<b>Amb. John Bolton</b> , <i>American Enterprise Institute</i> <b>POTOMAC BALLROOM</b>	
2:30 PM	<b><u>The Conundrum of Tax Reform</u></b> Rep. Kevin Brady (TX-8) Interviewed by Alex Marlow, <i>Breitbart</i> <b>POTOMAC BALLROOM</b>	<b>Developing Skills to Advance Your Career (Interviewing, Networking, Soft Office Skills, etc.)</b> Chaz Cirame <b>CHESAPEAKE 4 - ACTIVISM BOOT CAMP</b>  <b>Energy Rationing: The Tragic, Unintended Consequences</b> Sponsored by The Heritage Foundation <b>CHESAPEAKE 5</b> [ends at 4:00 PM]
2:45 PM	<b><u>An Interview with Andrew Bremberg</u></b> Interviewed by Charlie Gerow, <i>Quantum Communications</i> <b>POTOMAC BALLROOM</b>	<b>National Diversity Coalition for Trump, 2017 Agenda</b> Pastor Darrell Scott, <i>CEO</i> Bruce Levell, <i>Executive Director</i> Michael Cohen, <i>Chairman</i> Christos Marafatsos, <i>Co-Chair -NDC Advisors</i> <b>CHESAPEAKE D</b>
3:00 PM	<b>A Conversation with Carly Fiorina and Arthur Brooks</b> , <i>American Enterprise Institute</i> <b>POTOMAC BALLROOM</b>	<b>How to Become a Conservative Journalist</b> Sponsored by Red Alert Politics <b>AZALEA 3</b> [ends at 4:00 PM]  <b>Book Signing:</b> Ashley McGuire " <i>Sex Scandal: The Drive to Abolish Male and Female</i> " <b>CPAC HUB - PRINCE GEORGE'S EXHIBIT HALL D-E</b>
3:15 PM		<b><u>Resumes, Cover Letters, Writing Samples, and Portfolios that Get Attention</u></b> <b>CHESAPEAKE 4 - ACTIVISM BOOT CAMP</b>
3:20 PM	<b><u>How the Election Has Changed and Expanded the Pro-Life Movement</u></b> • Moderator: Sean Fieler, <i>American Principles Project</i> • Marcie Little, <i>Save the Storks</i> • Phelim McAleer, <i>Documentarian</i> • Ann McElhinney, <i>Documentarian</i> • Marji Ross, <i>Regnery Publishing</i> <b>POTOMAC BALLROOM</b>	

4:00 PM	Case 8:17-cv-01596-PJM Document 116-12 Filed 05/18/18 Page 10 of 13	<p><b>"There Should Be A Law" Making Conservative Change thru Ballot Measures</b>          -Setting the political environment for candidates          Sponsored by <i>Expanding the Tent</i>  <b>CHESAPEAKE C</b>  <i>[ends at 6:00 PM]</i></p> <p><b>The Next Generation Happy Hour</b>          Sponsored by Facebook, Townhall Media, Leadership Institute, and Hillsdale College  <b>ANNAPOLIS BALLROOM</b></p> <p><b>Why Realism in Foreign Policy is the Right Way to Go</b>          Dan McCarthy, editor, <i>The American Conservative</i> magazine          Will Ruger, Charles Koch Institute          Sponsored by the Charles Koch Institute  <b>CHESAPEAKE A</b>  <i>[ends at 6:00 PM]</i></p> <p><b>Book Signing:</b> Matt Margolis <i>"The Worst President in History: The Legacy of Barack Obama"</i>  <b>CPAC HUB - PRINCE GEORGE'S EXHIBIT HALL D-E</b></p>
	<b>BREAKOUT PANELS</b>	<b>CPAC CONVERSATIONS</b>
4:30 PM	<p><b>How Did the Left Capture Education and How Do We Get It Back?</b>          Moderator: Annie Hsiao, <i>ACU Foundation Policy Fellow</i>          Lindsey Burke, <i>The Heritage Foundation</i>          Leslie Hiner, <i>EdChoice</i>          State Sen. Brian Kelsey (TN)          Peter Samuelson, <i>ACU Board member</i>  <b>POTOMAC 1-2 - BREAKOUT PANEL</b></p> <p><b>China's Expansion</b>          Moderator: Frances Martel, <i>Breitbart</i>          Gordon Chang, <i>ACU Foundation Policy Fellow</i>          Van Hipp, <i>ACU Board Member</i>          The Hon. Maureen Ohlhausen, <i>Federal Trade Commission</i>  <b>POTOMAC 3-4 - BREAKOUT PANEL</b></p> <p><b>Conservatives Leading the Way on Criminal Justice Reform in State Capitals</b>          • Moderator: David Safavian, <i>ACU Foundation Center for Criminal Justice Reform</i>          • State Rep. Julie Emerson (LA-39)          • Marc Levin, <i>Right on Crime, Texas Public Policy Foundation</i>          • Pat Nolan, <i>ACU Foundation Center for Criminal Justice Reform</i>  <b>POTOMAC 5-6 - BREAKOUT PANEL</b></p>	<p><b>Welfare Reform: Resorting Human Dignity and Self-sufficiency</b>          Gov. Paul LePage (ME)          Christie Herrera, <i>Foundation for Government Accountability</i>          J. Scott Moody, <i>ACU Foundation Director of Family Prosperity Initiative</i>          Angela Rachidi, <i>American Enterprise Institute</i>  <b>CHESAPEAKE 1-2 - CPAC CONVERSATION</b></p> <p><b>Ideas from the Rising Generation</b>          Jessica Browning, <i>College Republicans</i>          Amanda Owens, <i>Future Female Leader</i>          Grant Strobl, <i>Young America's Foundation</i>  <b>CHESAPEAKE 5 - CPAC CONVERSATION</b></p>

5:00 PM	Case 8:17-cv-01596-PJM Document 116-12 Filed 05/18/18 Page 11 of 13	<p><b>Infrastructure</b>  Congressman Barry Loudermilk (GA-11)  State Rep. Timothy Hill (TN)  <b>CHESAPEAKE 4 - CPAC CONVERSATION</b></p> <p><b>Who Plays God? A Conversation On Assisted Suicide</b>  Julie Hocker, <i>ACU Foundation Policy Fellow</i>  Stan Swim, <i>GFC Foundation</i>  <b>CHESAPEAKE 5 - CPAC CONVERSATION</b></p> <p><b>The Benefits of Global Greening</b>  Craig Idso, <i>CO2 Science</i>  Interviewed by James Delingpole, <i>Breitbart</i>  <b>CHESAPEAKE 6 - CPAC CONVERSATION</b></p> <p><b>Please join the Draft Sheriff Clarke for Senate Super PAC for a free, rolling reception featuring:</b>  DOG THE BOUNTY HUNTER  BETH CHAPMAN, and Sheriff Clarke's 18 inch Bobblehead  <i>Sponsored by Sheriff David Clarke for US Senate (Official Draft Campaign)</i>  <b>CHESAPEAKE E-F</b>  <i>[ends at 7:00 PM]</i></p>
5:00 PM	<b>CPAC Hub Closes - Prince George's Exhibit Hall D-E</b>	
5:30 PM	<p><b>Changing Hearts and Minds in the Pro-Life Movement</b>  Moderator:  Cameron Goodman, <i>ACU Foundation Policy Fellow</i>  Jeff Gilbert, <i>Save the Storks</i>  Rep. Jody Hice (GA-10)  The Hon. Katy Talento, <i>The White House</i>  <b>POTOMAC 1-2 - BREAKOUT PANEL</b></p> <p><b>America's Alliances</b>  Moderator: Amb. John Bolton, <i>American Enterprise Institute</i>  Steve Hilton, <i>Author</i>  Joseph Humire, <i>Center for a Secure Free Society</i>  Mike Waltz  <b>POTOMAC 3-4 - BREAKOUT PANEL</b></p> <p><b>Repealing Obama's Banking Monstrosity and Making Money Work Again: Making Money Great Again</b>  Moderator: John Carney, <i>Breitbart</i>  Rep. Bob Beauprez (CO-7)  Rep. French Hill (AR-2)  The Hon. Tom Hoenig, <i>Federal Deposit Insurance Corporation</i>  <b>POTOMAC 5-6 - BREAKOUT PANEL</b></p>	<p><b>5th Annual Shabbat Dinner</b>, <i>hosted by the Young Jewish Conservatives, Co-hosted by the American Conservative Union</i>  <b>THE RESIDENCE INN, HARBOR ROOM (ACROSS THE STREET)</b>  <i>[ends at 6:50 PM on Saturday]</i></p>
5:45 PM		<p><b>The Veteran Vote: 2016 Numbers, 2018 Plans</b>  Bob "Shoebob" Carey, <i>Military &amp; Veterans Engagement, Republican National Committee</i>  Sean Kilbane, <i>Square Deal for Veterans</i>  Mark Lucas, <i>Concerned Veterans for America</i>  <b>CHESAPEAKE 4 - CPAC CONVERSATION</b></p> <p><b>Innovation and the Future of Work</b>  Jaime Fall, <i>Aspen Institute</i>  Laurie Self, <i>Qualcomm</i>  <b>CHESAPEAKE 5 - CPAC CONVERSATION</b></p> <p><b>Proper Role of the Judicial Branch</b>  Reginald Brown, <i>WilmerHale</i>  Charles Keckler, <i>ACU Foundation Policy Fellow</i>  <b>CHESAPEAKE 6 - CPAC CONVERSATION</b></p>
6:00 PM	<b>REGISTRATION CLOSES</b>	
6:30 PM	<p><b>Ronald Reagan Reception</b>  <i>Sponsored by the National Rifle Association</i>  <b>NATIONAL HARBOR 2-3</b></p>	



7:30 PM	<b>Ronald Reagan Dinner</b> Case 8:17-cv-01596-PJM Document 116-12 Filed 05/18/18 Page 12 of 13 Sponsored by The Heritage Foundation • <b>Emcee: Larry O'Connor</b> , Online Editor at Weekly Standard and Radio Host on WMAL • <b>Leonard Leo</b> Interviewed by Adam White, <i>The Weekly Standard</i> • Remarks by: <b>The Hon. KT McFarland</b> , <i>The White House</i> • <b>Keynote: Michael Reagan</b> Introduced by Michael Needham, <i>Heritage Action for America</i> Interviewed by David Webb, <i>Sirius/XM</i> After-dinner dessert, cocktails, music and dancing until 10:30 <b>POTOMAC BALLROOM</b>	
11:00 PM	Last Shuttle Bus Departs Gaylord	
	Saturday, February 25	
TIME	GENERAL SESSION	BREAKOUT SESSIONS
7:00 AM	Shuttle Bus Service Begins	
7:00 AM	REGISTRATION OPENS	
8:00 AM	Doors Open: Premium Attendees <b>POTOMAC BALLROOM</b>	
8:15 AM	Doors Open: General Attendees <b>POTOMAC BALLROOM</b>	
8:30 AM	ACU Rating Award Ceremony for Delegates in the Maryland General Assembly <b>POTOMAC BALLROOM</b>	
9:00 AM	Welcome <b>POTOMAC BALLROOM</b>	AMAC Army Informational Session Sponsored by HSP Direct <b>CHESAPEAKE D</b> [ends at 11:00 AM]
9:10 AM	<u>If Heaven Has a Gate, A Wall, and Extreme Vetting, Why Can't America?</u> • Moderator: Rep. Bob Beauprez (CO-10) • Rep. Andy Biggs (AZ-5) • Rep. Ken Buck (CO-4) • Mike Gonzales, <i>The Heritage Foundation</i> • Helen Kriebel, <i>Vernon K. Kriebel Foundation</i> <b>POTOMAC BALLROOM</b>	
9:50 AM	Robert Davi, Actor <b>POTOMAC BALLROOM</b>	
10:00 AM	CPAC Hub Opens - Prince George's Exhibit Hall D-E	
10:00 AM		The Washington Times, Color Me Conservative Sponsored by The Washington Times <b>CAMELLIA 3-4</b> [ends at 2:30 PM]
10:05 AM	David Bossie, Citizens United <b>POTOMAC BALLROOM</b>	
10:15 AM	<u>Rustbelt, Religion, and Realignment: Is it Real?</u> • Moderator: Matt Schlapp, <i>American Conservative Union</i> Chairman • Ralph Hallow, <i>The Washington Times</i> • Susan Page, <i>USA Today</i> • Rick Ungar, <i>Sirius/XM (Steele &amp; Ungar)</i> • Byron York, <i>Washington Examiner</i> <b>POTOMAC BALLROOM</b>	Book Signing: Trevor Loudon "Enemies Within" <b>CPAC HUB - PRINCE GEORGE'S EXHIBIT HALL D-E</b>
10:30 AM		CPAC Job and Internship Fair Sponsored by Leadership Institute and The Heritage Foundation <b>CPAC HUB - PRINCE GEORGE'S EXHIBIT HALL D-E</b> [ends at 12:30 PM]
10:55 AM	<b>Rising Stars in the Conservative Movement</b> • Moderator: Mercedes Schlapp, <i>The Washington Times</i> • State Sen. Affie Ellis (WY) • Mary Thomas, Esq. • Attorney Gen. Patrick Morrissey (WV) <b>POTOMAC BALLROOM</b>	Book Signing: Gary Byrne "Crisis of Character" <b>CPAC HUB - PRINCE GEORGE'S EXHIBIT HALL D-E</b>
11:30 AM	Jikido "Jay" Aeba, <i>Japanese Conservative Union</i> <b>POTOMAC BALLROOM</b>	

11:40 AM	Rep. Mark Walker (NC-6) Case 8:17-cv-01596-PJM Document 116-12 Filed 05/18/18 Page 13 of 13 <b>POTOMAC BALLROOM</b>	
11:45 AM	<b>Is Political Correctness Killing US Institutions?</b> • Moderator: Jan Riordan, <i>The Lynde and Harry Bradley Foundation</i> • Tom Borelli, <i>Conservative Review</i> • Amb. Francis Rooney • Alex Smith, <i>College Republican National Committee</i> • Scott Walter, <i>Capital Research Center</i> <b>POTOMAC BALLROOM</b>	
12:25 PM	<b>ACU Rating Award Ceremony for the Indiana and Tennessee General Assembly</b> <b>POTOMAC BALLROOM</b>	
12:40 PM	<b>Activism Training</b> Andrea Rivera <b>POTOMAC BALLROOM</b>	
12:47 PM	<b>How Do You Rate? Using Data and Ideas to Pursue Change</b> Moderator: Angela Flood, <i>ACU Foundation</i> Emily Jashinsky, <i>Washington Examiner</i> , formerly w/ <i>YAF (Youth Misery Index)</i> Scott Moody, <i>Founder of the State Business Tax Climate Index</i> Bryan Riley, <i>Heritage Foundation (Index of Economic Freedom)</i> Dr. Wendy Warcholik, <i>ACU Foundation Co-Director of Family Prosperity Initiative (Family Prosperity Index)</i> <b>POTOMAC BALLROOM</b>	
1:00 PM		<b>Book Signing:</b> Joe Messina " <i>Ramblings of a Right Wing, Bible Thumping, White Guy!</i> " <b>CPAC HUB - PRINCE GEORGE'S EXHIBIT HALL D-E</b>
1:17 PM	<b><u>Facts, Not Feelings: Snowflakes, Safe Spaces and Trigger Warnings</u></b> • Moderator: Bryan Bernys, <i>Leadership Institute</i> • Madison Gesiotto, <i>The Washington Times</i> • Lawrence Jones, <i>TheBlaze</i> • Amanda Owens, <i>Future Female Leader</i> • Dr. Matthew Spalding, <i>Hillsdale College</i> <b>POTOMAC BALLROOM</b>	
1:52 PM	<b>The Honorable Scott Pruitt</b> <b>POTOMAC BALLROOM</b>	
2:17 PM	<b>Amity Shlaes</b> <b>POTOMAC BALLROOM</b>	
2:27 PM	<b><u>What is the Trump Doctrine?: The Forgotten Man Panel</u></b> • Moderator: Bridgett Wagner, <i>The Heritage Foundation</i> • Robert Davi, <i>Actor</i> • Niger Innis, <i>ACU Board Member</i> • Sen. Rick Santorum (PA) • Salena Zito, <i>Washington Examiner</i> <b>POTOMAC BALLROOM</b>	
3:00 PM	<b>CPAC Hub Closes - Prince George's Exhibit Hall D-E</b>	
3:00 PM	<b>REGISTRATION CLOSES</b>	
3:07 PM	<b>CPAC Straw Poll</b> <i>Sponsored by The Washington Times</i> <b>POTOMAC BALLROOM</b>	
3:25 PM	<b>Sheriff David Clarke</b> <b>POTOMAC BALLROOM</b>	
5:00 PM		<b>Catholic Mass</b> <i>Priests for Life</i> <b>MEZZANINE 1</b>
7:00 PM	<b>Last Shuttle Bus Departs Gaylord</b>	

## **Exhibit 13**

# The Guardian

'Our real friends in the world speak English', Nigel Farage tells CPAC

## Nigel Farage says Brexit and Trump win are 'beginning of global revolution'

**The former leader of the United Kingdom Independence party (Ukip) spoke at the Conservative Political Action Conference Friday near Washington DC**

**Paul Owen and David Smith** in Fort Washington, Maryland

Fri 24 Feb 2017 14.15 EST

Nigel Farage addressed the biggest conservative conference in America on Friday, claiming that Brexit and the election victory of Donald Trump were “the beginning of a great global revolution” that would continue on throughout the west.

“We’ve got some very exciting elections coming up in the Netherlands, in France, in Germany,” the former leader of the United Kingdom Independence party (Ukip) and one of the leading figures in the campaign to win Britain’s referendum on leaving the EU told the crowd at the Conservative Political Action Conference (CPAC).

Far right leaders Geert Wilders in the Netherlands and Marine le Pen in France are mounting strong challenges to established parties in both countries this year, and the Alternative für Deutschland party is attempting to do the same in Germany.

“What I do know is if the challengers don’t get over the line this year, what they will do is shift the center of gravity of the entire debate,” Farage added.

The former Ukip leader, who was a cheerleader for Trump during the election campaign and amongst the first to visit him after his win, said 2016 would be remembered for “the beginning of a global political revolution and it’s one that is not going to stop, it’s one that is going to roll out across the rest of the free world”.

He closed his speech by declaring: “We’re winning!” to cheers from the conservative crowd.

He also defined the UK’s true allies as being those that spoke the same language, saying: “Our real friends in the world speak English, have common law and stand by us in times of crisis.” Later he insisted: “We’re not against anybody based on religion or ethnicity,” although he has a record of inflammatory claims about Muslims.

He said he was proud of having supported Trump in the election, although when visiting the US during the campaign he had been careful not to be so explicit. “I am pleased and proud that I did that,” he said of his appearance at a Trump rally in Mississippi last year.

Trump was something quite remarkable, he said: "An elected leader trying to put in place the platform on which he was elected."

Farage has ingratiated himself with Trump and met him after his election victory before Theresa May, the prime minister. The breach of protocol was compounded when Trump suggested the UK make Farage ambassador to the US. As Sir Christopher Meyer, a former holder of that post, pointed out: "UK ambassador in DC exists to defend UK interests in US, not US interests in UK."

Speaking to the Guardian the day before his speech, Farage backed Trump and his chief strategist Steve Bannon over controversial issues such as the travel ban, attacks on the media and the president's attitude to Russia.

"The truth of it is that too much of the establishment broadcast media in particular has effectively become wedded to this form of global social democracy that we've lived through for the last 20 years and I think there are genuinely questions about impartiality with a series of major broadcasters right across the west," he said.

"Trump does it in his own remarkable way but you know, public trust in these organisations has collapsed."

Farage said he had known Bannon for "many years" but, when asked whether they had talked here, he replied cryptically: "I can't remember."

Asked about Trump's travel ban, which led to chaos and protests at airports, Farage replied: "I just don't get the hypocrisy of all you people. Sixteen countries ban Jews [actually Israelis] going into them, you don't say a dicky bird. This man says for 90 days he's going to put a temporary suspension on while he looks at the vetting rules - and by the way, America's vetting rules are quite strict already, interestingly - working out whether it's right or not, and it's being portrayed amongst elements in the media and by many in western politics as if it's some sort of road to fascism or something awful.

"I just frankly think it's the most massively over the top reaction. Now obviously he's got caught up in legal complexity; he's going to come back and have another try."

Farage also dismissed persistent allegations about the Trump campaign's connections with Russia. "It's been interfering in every election the world for the last hundred years, as indeed America has, so this is what goes on. It doesn't mean it's right or good; it's the reality. Countries spy on each other, companies spy on each other. That's the way it works."

#### Topics

- CPAC
- Nigel Farage
- Donald Trump
- US politics
- news

## **Exhibit 14**



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**Nigel  
FARAGE**

Europe of Freedom and Direct Democracy Group

Chair

United Kingdom

United Kingdom Independence Party

Date of birth: 3 April 1964, Farnborough

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## Member



Conference of Presidents

### Most recent activities

Debate with the Prime Minister of Belgium, Charles Michel, on the Future of Europe (debate)  
03-05-2018 P8\_CRE-PROV(2018)05-03(3)

Debate with the Prime Minister of Belgium, Charles Michel, on the Future of Europe (debate)  
(2)  
03-05-2018 P8\_CRE-PROV(2018)05-03(3)

Conclusions of the European Council meeting of 22 and 23 March 2018 (debate)  
18-04-2018 P8\_CRE-PROV(2018)04-18(6)

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### Contacts

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07F367



## EP NEWSHUB

I've just launched my new website. Check it out and sign up to my mailing list: [www.nfarage.com](http://www.nfarage.com)

16/05/2018 14:24 - facebook

Stunning announcement from Italy's new government means the EU project is crumbling before our eyes. Do UK remoaners even notice? <https://t.co/UFsxHhlpY2>

16/05/2018 12:39 - twitter

The Scottish Parliament has rejected the UK Government's Brexit bill. Should Westminster listen?

15/05/2018 20:05 - facebook

The Scottish Parliament has rejected the UK government's Brexit bill. Should Westminster listen? #FarageOnLBC <https://t.co/7AnNEPxC2>

15/05/2018 20:04 - twitter

RT @global: This afternoon, @Nigel\_Farage joined @JuliaHB1 & @dotunadebayo on a panel at #RADFEST18 to discuss how our culture wars have helped revive the fortunes of the radio phone-in. You can tune in to Nigel tonight from 7pm, live on @LBC. <https://t.co/DYa16dm2mh>

15/05/2018 19:18 - twitter

I've just launched my new website. Check it out and sign up to my mailing list: [www.nfarage.com](http://www.nfarage.com)

15/05/2018 18:15 - facebook

SEE ALL

## Contacts

### Bruxelles

Parlement européen  
Bât. Altiero Spinelli  
07F367  
60, rue Wiertz / Wiertzstraat 60  
B-1047 Bruxelles/Brussel

+32(0)2 28 45855

+32(0)2 28 49855

### Strasbourg

Parlement européen  
Bât. Louise Weiss  
T06007  
1, avenue du Président Robert  
Schuman  
CS 91024  
F-67070 Strasbourg Cedex

+33(0)3 88 1 75855

+33(0)3 88 1 79855

### Postal address

European Parliament  
Rue Wiertz  
Altiero Spinelli 07F367  
1047 Brussels

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## **Exhibit 15**

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IJR NEWS

## Inside Trump's Secret Dinner: A Side of the President You Don't Ever See

BENNY JOHNSON | FEB 26, 2017 | 4:30 PM

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The animosity between the press and President Trump has reached a fever pitch in recent days. Much of the grudge match stems from access, or lack thereof, between the President and the press.

This week, there was an outcry from journalists as White House Press Secretary Sean Spicer [hand selected](#) certain outlets to join him in an off camera press conference. Trump regularly shucks his pool reporters, the members of the White House press designated to cover his every movement, so he can dine or golf in privacy. The practice of

ditching the press pool is *not exclusive* to Trump, but highly controversial and frowned upon in journalist circles.

Last night, Trump went dark on the press again, leaving the White House with a pool reporter in tow who did not know where the President was going or what he was doing. From last night's report:

*Pool was escorted onto the South Lawn driveway at 7:32 PM, where we boarded vans in the presidential motorcade. Motorcade rolled out from the WH grounds at 8:14 PM. Destination unknown. POTUS has no public events on his schedule today.*

The president was heading to his new flagship property in D.C., the Trump Hotel, for a private dinner at the BLT Steakhouse inside. Once the president arrived at the location, the reporter who was on assignment to cover him, Jordan Fabian of The Hill, was not let into the building and had to wait in the van outside for the remainder of the dinner, without a guest list or details of what was happening inside.

Inside the restaurant, I was seated at a table which I had booked hours earlier, directly next to where Trump would be dining. I made the booking based on a tip from a trusted source. I was ready to tell the story no one else would get to see and was personally fascinated to observe how a restaurant prepares for a president — and how Trump interacts when he believes no press are present.

The night was a wild one. Here is what happens when President Trump goes to dinner.



*Benny Johnson/Independent Journal Review*

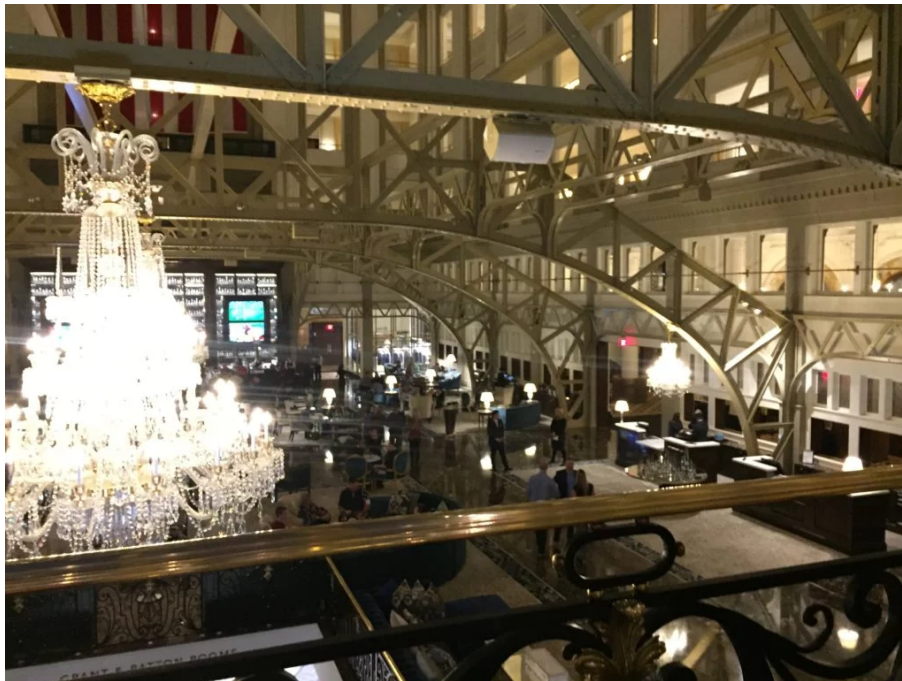


**12:01 PM Saturday, February 25th:** I received a tip from a well

informed source that Trump would be dining at the BLT Steakhouse inside his Trump hotel at approximately 6 PM that evening. I had seen the president dine in the restaurant before following a campaign event held at the property in October. I assumed he would take his regular table, a circular velvet one in the back on the second level of the steakhouse. I called and made a reservation for the balcony level. I wagered that if the president did not show up, at least we would get some nice pop-overs.

**5:50 PM:** Arrival at the Trump Hotel. One can instantly see there is heightened security. Intimidating, non-hotel staff guard the entry of the hotel, and two Secret Service members with earpieces stand outside the restaurant, observing those who enter. However, the lobby area and the restaurant remain open to the public. People freely come in and out of the building.

Inside the restaurant, on the first level, an uncommon guest is having a cocktail. It's Nigel Farage, the Brexit leader and Trump ally, who is sitting at a table with three other people. Nigel is on what looks like a serious phone call. Our party is seated at our table upstairs, but it is rather clear that the entire staff is on edge.



*The view from our table. Benny Johnson/IJR*

**6:15 PM:** Our waiter, a very courteous man named Ivan, introduces himself. Behind him is a flurry of activity. The circular table I assumed Trump would be dining at is surrounded by staff, primping and preening it. A golden metal 'Reserved' sign sits atop it.

The managers of the property swoop in to look at the table every few minutes. They wear earpieces, which is odd for restaurant staff, and speak in rushed, hushed tones to each other. The occasional security person buzzes the area discreetly. I ask Ivan if all this on-edge staff and security is normal. He plays it coy and merely says, "You're in for a treat tonight."



*Nervous waiters guarding Trump's table. Benny Johnson/IJR*

**6:45 PM:** Our bacon tower appetizer arrives. Highly recommended.





*Benny Johnson/IJR*

**7:01 PM:** Large men with earpieces enter the dining area. They are carrying black bags. They meticulously check the Trump table, looking underneath it and behind it, and quietly speak to one another and the staff. The managers are getting nervous, rocking and fidgeting in preparation. They nit-pick the service of their staff down to the finest detail. One waiter gets berated for having a dirty napkin on his tray. The general manager of the entire property arrives for an inspection and seems pleased, but on edge.



*Secret Service presence at dinner. Benny Johnson/IJR*



*Benny Johnson/IJR*

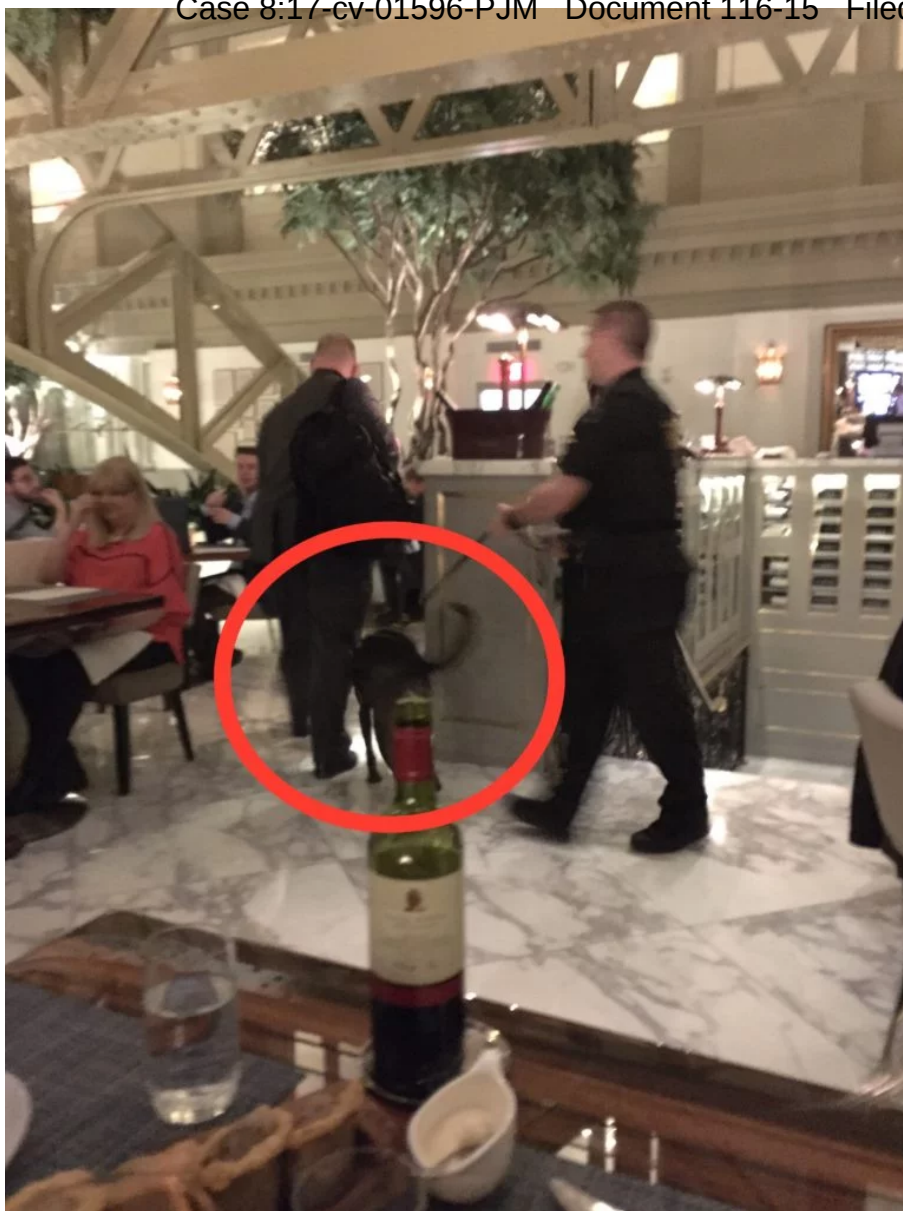
**7:15 PM:** Secretary of State, Rex Tillerson, and his wife walk up the stairs, past our table and are seated on the other side of the restaurant from the Trump table preparations. They are alone and dressed for a date night. Tillerson is wearing a blazer with no tie. The Secretary orders a martini and his wife orders what looks to be a Cosmo. They quietly chat with one another at their table. No major fanfare is made of their presence. Their waiter tends to them like any other customers.



*Rex and his wife Renda, dining alone, away from the Trump table. Benny Johnson/IJR*

**7:27 PM:** Security becomes less discreet. Armed men in black shirts with dogs sweep the Trump table. The highly trained dogs do not bother any of the diners but sniff where pointed, furiously, in and around where Trump is to dine. Another group of Secret Service members arrive. This group is carrying very official-looking luggage, and they inspect the space. The upstairs dining area is now at full capacity. Each table of guests are beginning to take notice that this will not be a standard Saturday night dinner. I leave to use the restroom and find Secret Service sweeping the men's bathroom on the first floor. I am wanded by polite security as I return upstairs to my table.





Benny Johnson/IJR

**7:35 PM:** Two large parties arrive. One is a birthday party, seated near the Trump table upstairs in the steakhouse. People bring in presents. One man carries a gift bag which reads "You Old F\*\*k" on the side of it. The other large party sits on the lobby couches. Approximately 20 millennial-aged cohorts in evening attire. Among them seems to be Tiffany Trump, but I have not confirmed this detail yet.

The group gets rounds of drinks and saber champagne service. With this service, a man wheels a cart up to your party, rings a bell to get everyone's attention and uses a long knife to open a bottle of champagne, in this case Veuve Clicquot. The group cheers. Upstairs in the steakhouse, Tillerson and his wife are still dining quietly by themselves.



Benny Johnson/IJR

**7:55 PM:** A German Shepherd dog and armed officers can be seen patrolling the lobby of the hotel.



*Benny Johnson/IJR*





*Benny Johnson/IJR*

**8:05 PM:** A relatively peaceful, packed dining area is thrown into minor chaos as the restaurant manager receives word that the Trump table will be needing extra settings. A well dressed, sweaty, earpiece-clad manager sprints by our table telling his staff “Six! Six! Six!” Extra place settings are rushed to the Trump table as staff buzz around it in frantic preparation.

**8:17 PM:** Without any announcement or indication, President Trump enters the hotel lobby which bears his name, flanked on all sides by the Secret Service. Shock and astonishment fill the guests in the room. The woman next to me screams “Is it him? It's really him! Oh my God! This is like a dream!” Trump is rushed by fans in the lobby as he makes his way to the steakhouse. Secret Service makes a barrier for him, and the President waves and shakes hands on his way. The young crew are



the first in line. Also waiting in line as the President arrives is Nigel Farage.



*Trump and Farage meeting in the lobby. Benny Johnson/IJR*

Trump stops momentarily to speak with Farage and points upstairs in the steakhouse, seemingly inviting him to dinner.



The entire restaurant is now on its feet, cheering and applauding. Trump makes his way upstairs, waving and stopping for a few selfies.

One woman shouts at him "Donald, it's my birthday!" Trump stops and says "Happy birthday," as he hugs the elated woman. "How about a birthday present? Let's take a photo," he says to her, afterward telling the woman she looks very young and has great skin.

Trump eventually sits precisely where I expected he would hours earlier. He is joined by Farage, Governor Rick Scott of Florida, and his daughter Ivanka and her husband Jared Kushner. My party sits just a table away, outside the president's security barrier. Trump's table is

surrounded by agents facing outward, creating a barrier between the president and other diners. Waiters can be seen carrying large jumbo shrimp and sparkling water to the table to start the service. We are eventually, but politely, asked to sit back down at our respective tables.

**8:25 PM:** The President gets up and walks across the restaurant to his Secretary of State's table. The President kisses Tillerson's wife Renda, and he and Tillerson make small talk. They laugh and speak jovially for a few minutes as dinner guests who had been sitting next to Tillerson look on in stunned amazement. Another woman tells Trump it's her birthday and gets a selfie. The woman tells me emotionally afterward that she had no idea Trump would be here. She booked the birthday dinner a month ago and said meeting Trump here was, "like meeting Walt Disney in Disneyland."

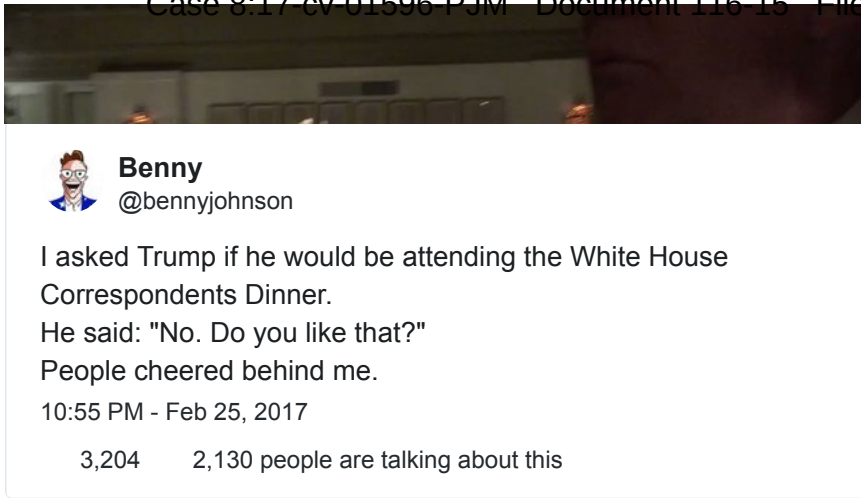


*Trump greets the Tillersons. Benny Johnson/IJR*



*Trump, Gov. Scott and Tillerson. Benny Johnson/IJR*

**8:30 PM:** Trump leaves the Tillersons to their date night and heads back to his table. I get ahead of him and squeeze in one question, asking the President if he will be attending the White House Correspondents' Dinner this year. "No," he says with a smirk, "You like that?" The crowd around me cheers in agreement as Trump sits down with his party.



**8:45 PM:** Trump is served his entree. According to a waiter, who wished to remain anonymous:

*"The President ordered a well-done steak. An aged New York strip. He ate it with catsup as he always does. The sides and appetizers on the table were shared. Three jumbo shrimp cocktails were delivered before the meal. At one point, the President looked at his watch and remarked 'They are filming 'Saturday Night Live' right now. Can't wait to see what they are gonna do to me this week.' It was hard to serve him because he is so funny and relaxed, it makes you laugh."*

Trump talks jovially with his guests for the next two hours. His iconic hand motions fill the space as dinner is served.



Benny Johnson/IJR



**9:31 PM:** Tillerson and his wife cross the restaurant and enter the Secret Service barrier of Trump's table. The Secretary of State makes small talk with Nigel Farage and the Trump family. The Tillersons say their goodnights to the party and leave the steakhouse to cheers and handshakes from other guests. I am told by restaurant staff that Trump picked up their tab for dinner.



*Tillerson and Farage, laughing. Benny Johnson/IJR*

**10:14 PM:** Trump and his party get up to leave. The president is stopped momentarily for selfies and handshakes. Discreetly, Trump can be seen handing cash to one of the busboys for his table. The president handed the young man a \$100 bill.



*Trump hands a young busboy \$100. Benny Johnson/IJR*



*Benny Johnson/IJR*

The President exits the restaurant and addresses a long line of adoring visitors waiting for him in the hotel lobby.



Benny Johnson/IJR

Trump signs some items, takes some photos and pauses just before leaving, joining in on a "USA" chant while pumping his fist.

**10:20 PM:** Trump exits the building.

**11:01 PM:** Nigel Farage can be found wandering the lobby of the hotel with a large glass of red wine. His teeth are wine-stained, and the British politician is happily swaying and speaking with anyone who approaches him. I ask what it is like to come to the United States and have the President ask you to dinner. Farage says:

*"Well it's really quite wonderful. But as I've gotten to know Donald, it really just does not surprise me. You know what amazes me about your President? He is a regular bloke. Truly. Just a normal chap. Upstairs at dinner, he spoke to the table like any regular guy out to dine with friends and family. There is no pretension at all."*



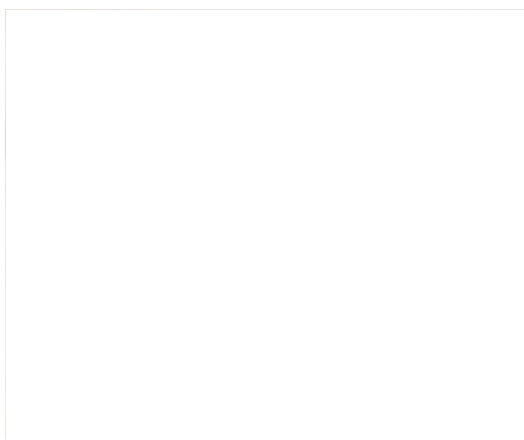
I pressed Farage for further details on what the president spoke about

at dinner, and the Brexit leader just laughed and said it was nothing that interesting, with a smirk and a wink.

That is what it is like to have dinner next to President Trump.

EDITORS NOTE: This post has been updated after publishing.

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**Benny Johnson**

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**Brenda Dutra**

<p>What a pleasure it is to see a fair report, President Trump is such a great person with every hum... [See More](#)



## **Exhibit 16**

# The Guardian



## 'Dinner with the Donald': Nigel Farage joins Trump's table at Washington hotel

**Former Ukip leader photographed sitting opposite US president at Trump International hotel on Saturday night**

**Hannah Summers and Jessica Elgot**

Sun 26 Feb 2017 19:17 EST

Nigel Farage dined out with Donald Trump on Saturday night after managing to secure a last-minute invitation to join the US president for an evening meal.

The former Ukip leader was photographed sitting opposite Trump and alongside his daughter Ivanka, her husband and senior White House adviser, Jared Kushner, and the Florida governor, Rick Scott, at the president's luxury hotel in Washington DC.

Posting the photograph on Twitter, Farage wrote "Dinner with The Donald". However, onlookers revealed that a place had only been made for him at the table at short notice.

No 10 was quick to play down the significance of the Trump meeting and subsequent dinner at the Trump International Hotel in Washington DC, saying that they did not believe the US

president would be misled into thinking he was being briefed by Farage on official government policy.

“We have an excellent ambassador who has and does meet the administration, including President Trump,” a spokesman said. “We have formal, well-established processes for communicating with the US administration and those are the ones we use. They know we communicate through the existing channels, I’m 100% certain they are aware of that.”

Journalist Benny Johnson, who said the secret service “swarmed the place” before Trump’s arrival, had been keeping tabs on the group at the Trump International hotel.

Johnson, the creative director of online news outlet Independent Journal Review, wrote on Twitter: “Farage was not invited to this dinner. Squeezed in at last minute.”

In a blog detailing all the events of the evening, the journalist said restaurant staff were given word just before Trump arrived that an extra place needed to be added to the table. Farage was seen greeting Trump in the lobby, who pointed up to his table and appeared to invite him for dinner.

Farage was later “found wandering the lobby of the hotel with a large glass of red wine”. Johnson said: “His teeth are wine-stained, and the British politician is happily swaying and speaking with anyone who approaches him.”

When he asked what it was like to have the president invite you to dinner, he writes that Farage told him: “Well it’s really quite wonderful. But as I’ve gotten to know Donald, it really just does not surprise me. You know what amazes me about your president? He is a regular bloke. Truly. Just a normal chap. Upstairs at dinner, he spoke to the table like any regular guy out to dine with friends and family. There is no pretension at all.”

Johnson pressed Farage for further details on what the president spoke about while eating but he “just laughed and said it was nothing that interesting, with a smirk and a wink.”

Earlier in the day, Farage had backed Trump’s treatment of the mainstream media, heaping praise on his political ally in a television interview. He told Fox News: “They [the media] are simply not prepared to accept that Brexit happened, that Trump happened, they kind of want to turn the clock back. And what they don’t realise is they are losing viewers, they are losing listeners, they are losing this battle big time and I’m pleased the president is not afraid to stand up to them.”

Speaking at the Conservative Political Action Conference (CPAC) in Washington on Friday, Farage said the Brexit vote and Trump’s election had launched a “great global revolution”.

He added: “And it’s not going to stop, it’s one that is going to roll out across the rest of the great world.”

Farage said he was proud to have supported Trump in the election and attacked US mainstream media for being “in deep denial” about Trump’s victory, but said Americans as a whole would grow to appreciate their new leader. “Just as Brexit becomes more popular by the day, President Trump will become more popular in America by the day,” he said.

As Farage made further efforts to align himself with Trump, back in Britain Ukip was dealing with the fallout of its defeat to Labour in the Stoke byelection.

The party's deputy leader, Peter Whittle, admitted it may have been a mistake for the leader, Paul Nuttall, to run for the party in Stoke-on-Trent Central so early in his leadership. Speaking on BBC1's Andrew Marr Show, the London assembly member said "If there was one mistake we made, it was that maybe Paul shouldn't have run so early. He's only been leader for 12 weeks. People hadn't got to know him well enough, I think. We didn't win this time - there are many by-elections coming up."

Nuttall, who Whittle said could not appear on the show as he had a holiday booked immediately after the election result, came second in Stoke, barely increasing the party's share of the vote despite Ukip's pledge to seize power from Labour.

Whittle dismissed threats from Arron Banks, Ukip's main donor, to set up another party unless he was made chairman, saying there were other people who would provide money.

Banks has threatened to pull his funding unless he is made chairman so he can "purge" members and stop the party being "run like a jumble sale". Asked if he did not want Banks as Ukip chairman, Whittle replied: "It would be a very interesting conversation to have. I've always been very, very grateful for Arron's contributions.

"If Arron does take his money away, there are other people. Obviously I wouldn't want that to happen. These sort of interventions are run-of-the-mill, they happen all the time within our party. It's part of politics.

"I think the difference is, with us, people tend to see a kind of do-or-die situation in virtually every controversy."

#### Topics

- Nigel Farage
- Donald Trump
- UK Independence party (Ukip)
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## **Exhibit 17**

Twitter has a new Terms of Service and Privacy Policy, effective May 25, 2018. [Learn more](#)

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**Dan Jukes**

@DanJukes17

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Par-tay #CPAC



5:10 PM - 24 Feb 2017 from [Maryland, USA](#)

1 Retweet 12 Likes



3



1



12



**Shaun Lowe** @lowesd86 · 24 Feb 2017



Replying to [@DanJukes17](#)

Mr Jukes & Farage 🍷 two guys id love to go for a pint with.



2



3



1



**Shaun Lowe** @lowesd86 · 24 Feb 2017



my 2 sort term pleasure goals... watch PMQ's & bump into Nige. Even if it's for 2 mins.



## Dan Jukes

@DanJukes17

Communications for

[@Nigel\\_Farage](#).

[dan@nfarage.co.uk](mailto:dan@nfarage.co.uk)

## **Exhibit 18**

Twitter has a new Terms of Service and Privacy Policy, effective May 25, 2018. [Learn more](#)

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**Dan Jukes**

@DanJukes17

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With the beautiful [@RealDrGina](#) at Trump International Hotel.



6:19 PM - 25 Feb 2017 from [Washington, DC](#)

21 Retweets 103 Likes



1



21



103



**Marcus Baram** @mbaram · 25 Feb 2017



Replying to [@DanJukes17](#) [@RealDrGina](#)

You see President Trump? Any photos? What's he doing and who is he talking to at the hotel?



1



## Dan Jukes

@DanJukes17

Communications for

[@Nigel\\_Farage](#).

[dan@nfarage.co.uk](mailto:dan@nfarage.co.uk)

## **Exhibit 19**



**REMARKS**

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# Remarks by President Trump at the Conservative Political Action Conference

Issued on: February 23, 2018



Gaylord National Resort and Convention Center  
Oxon Hill, Maryland  
10:16 A.M. EST



## President Trump Delivers Remarks at the Conservative Political Action Conference

THE PRESIDENT: Thank you very much. Thank you everybody. (Applause.) Thank you. Thank you very much. Thank you, Matt, for that great introduction. And thank you for this big crowd. This is incredible. Really incredible. (Applause.)

We've all come a long way together. We've come a long way together. I'm thrilled to be back at CPAC, with so many of my wonderful friends and amazing supporters, and proud conservatives. (Applause.) Remember when I first started running? Because I wasn't a politician, fortunately. But do you remember I started running and people would say, "Are you sure he's a conservative?" I think now we've proved that I'm a conservative, right? (Applause.)

For more than four decades, this event has served as a forum for our nation's top leaders, activists, writers, thinkers. Year after year, leaders have stood on this stage to discuss what we can do together to protect our heritage, to promote our culture, and to defend our freedom.

CPAC has always been about big ideas and it's also been about putting those ideas into action. And CPAC really has put a lot of ideas into action. We'll talk about some of them this morning.

For the last year, with your help, we have put more great conservative ideas into use than perhaps ever before in American history. (Applause.) Right?

By the way, what a nice picture that is. Look at that. I'd love to watch that guy speak. (Laughter.) Oh, boy. That's a — I try like hell to hide that bald spot, folks. I work hard at it. (Applause.) It doesn't look bad. Hey, we're hanging in. We're hanging in. We're hanging in there, right? Together, we're hanging in.

We've confirmed a record number — so important — of circuit court judges, and we are going to be putting in a lot more. (Applause.) And they will interpret the law as written. And we've confirmed an incredible new Supreme Court justice, a great man, Neil Gorsuch. (Applause.) Right?

We've passed massive — biggest in history — tax cuts and reforms. (Applause.) You know, I don't use the word "reform." There was a lot of reform, too. Very positive reform. I don't use it. And when we were first doing it, I told everybody — everybody gathered — I said, "Just talk about tax cuts. People don't know what reform means. They think reform might mean it's going up." And I said, "Do tax cuts."

AUDIENCE: Booo —

AUDIENCE MEMBER: (Inaudible.)

AUDIENCE: USA! USA! USA!

THE PRESIDENT: Thank you. How did he get in here, Matt? Boy. Okay. Just for the media, the fake news back there, they took very good care of him. They were very gentle. (Laughter.) He was very obnoxious. It was only one person.

So we have thousands of people here. (Applause.) So listen — tomorrow, the headline will be, “Protestors disturbed the Trump...” — one person, folks. Doesn’t deserve a mention. Doesn’t deserve a headline. The headline tomorrow: “Disrupters of CPAC.” One person. And he was very nice — we looked at him, and he immediately left. Okay. (Laughter and applause.)

No, I’ve had it too often. You’ll have one person, and you can hardly even hear him. In fact, the biggest, really, disturbance are you people. You know why? He’ll say something; nobody hears him. Because it’s all — and then the crowd will start screaming at him. And then all of a sudden we stop for — and that’s okay. You have to show your spirit, right? You have to show your spirit. It’s true. (Applause.)

So we passed the biggest tax cuts in the history of our country. And it was called “tax cut and reform.” And I said to our people, don’t use the word “reform.” Because we were going to call it the “Tax Reform Act.” I said, “No wonder for 45 years nothing has been passed.” Because people want tax cuts, and they don’t know what reform means. Reform can mean you’re going to pay more tax. So I convinced politicians who have done this all their lives — and they do a great job, in many cases — but this was one — they were going, the “Tax Reform Act” of whatever year we want to put. Okay?

So they have the Tax Reform Act, and that was it. And now it was called the Tax Act — Tax Cut Act and Jobs. We had to add “jobs” into it because we’re picking up a tremendous number of jobs — 2.7 million jobs since the election. 2.7. (Applause.)

So now people hear tax cuts, and it has been popular. Remember, it started off a little slow. Then it got passed, and we had some great help. I will say, we had some great help in the Senate, in the House. We have guys here today — we have a lot of congressmen, we have a lot of senators. We had a lot of help. And we got it passed.

Just — it was not easy. We didn't have one Democrat vote, and I think that's going to cost them in the midterms. I know that whoever wins the presidency has a disadvantage, for whatever reason, in the midterms. You know what happens? I'm trying to figure it out. Because historically, if you win the presidency, you don't do well two years later. And you know what? We can't let that happen. (Applause.) And I know what happens. I finally figured it out. Nobody has been able to explain it. It just happens, statistically, almost all of the time for many years.

What happens is, you fight so hard to win the presidency. You fight, fight, fight. And now only two years — that's a very short period. And by the time you start campaigning, it's a year. And now you got to go and fight again. But you just won. So nobody has that same drive that they had. So you end up not doing that well because the other side is going — they're crazed. And, by the way, they're crazed anyway, these people. They are really crazed. (Laughter and applause.) Right?

So — because I kept trying to say, "Why is this?" But it's just there. So the great enthusiasm — you know, you're sitting back, you're watching television. "Maybe I don't have to vote today; we just won the presidency." And then we get clobbered, and we can't let that happen. We get clobbered in '18, and we can't let that happen — only because we are so happy, we passed so many things. Honestly, and I'll say — I'll use the word "my administration" as opposed to me — my administration, I think, has had the most successful first year in the history of the presidency. I really believe that. I really believe it. I really believe it. (Applause.) So, I mean, judges, regulations, everything.

And the beautiful thing about the tax cuts is nobody thought we could do it. Because again, we had to get 100 percent of our vote. And nobody thought we could do it. And, frankly — I mean, to me we got it and it's turned out to be one of the most popular things. And, by the way, for the Republicans in this room, of which I assume — would you say, is it 99 percent, Matt, or 100 percent? Huh? I would hope it's close to — you know what, hey, we probably have some Democrats that want to come over. We have a great governor from West Virginia that left the Democratic Party — Big Jim — and he came over to the Republican Party. (Applause.)

So people are sitting there, and they're saying, "Oh, we just had that great victory. Eh, let's not vote. Let's go to a movie. We're the Republican Party, we're going to do great." And then they end up losing.

So you got to keep up the enthusiasm. Now what happens, by the way, they lose. And then you have the presidential election coming up again, and you clobber them because everybody gets off their ass and they get out and they work. Right? And they work. And they work and work and work. And you end up winning the Presidency again. And we should do that — hopefully we're going to do that very easily.

But never — we have to worry — right now, we have a big race coming up in '18. You have to get out. You have to just get that enthusiasm. Keep it going. (Applause.)

See, the word, really, is "complacent." People get complacent. It's a natural instinct. You just won, and now you're happy and you're complacent. Don't be complacent. Okay? Don't be complacent. Because if they get in, they will repeal your tax cuts, they will put judges in that you wouldn't believe, they'll take away your Second Amendment, which we will never allow to happen. (Applause.) They'll take away your Second Amendment. (Applause.)

AUDIENCE: Donald Trump! Donald Trump!

THE PRESIDENT: Remember that. They will take away — thank you. They will take away those massive tax cuts and they will take away your Second Amendment. By the way, if you only had a choice of one, what would you rather have? The Second Amendment or the tax cuts? Go ahead, Second Amendment, tax cuts. Second Amendment. (Applause.) I'm going to leave it at the Second Amendment. I don't want to get into that battle, all right?

We're going to say you want — Matt, we're going to say you want the Second Amendment the most. But we're going to get them all. And remember this — (applause) — remember this: We've gotten — you know, somebody got on television recently and they said, actually, this is the first time I can remember — Trump made campaign promises. He may be the only person that actually fulfilled more promises than he made. I think that's true. (Applause.) I fulfilled more promises.

But we have a very crooked media. We had a crooked candidate, too, by the way. But we have a very, very crooked media.

AUDIENCE: Lock her up! Lock her up! Lock her up!

THE PRESIDENT: I will say this, folks: Everything that's turning out, now it's amazing that's come full circle. Boy, have they committed a lot of atrocities when you look. (Applause.) Right? When you look. Have they done things that are wrong.

But remember this: Not only did we get the tax cuts, which everybody said we wouldn't get — and, by the way, repealed, in that tax cut, the individual mandate, which is a tremendous thing. (Applause.)

This is where you're forced to pay in order not to have healthcare. Okay? Is that great? You pay for the privilege of not having healthcare. So you're subsidizing lots of other people. That's gone. I know people came up to me with tears in their eyes; they're saying, I'm forced to pay not to have healthcare. Very unfair.

And, by the way, we're having tremendous plans coming out now — healthcare plans — at a fraction of the cost that are much better than Obamacare. (Applause.) And except for one Senator, who came into a room at 3 o'clock in the morning and went like that — we would have had healthcare, too.

AUDIENCE: Booo —

THE PRESIDENT: We would have had healthcare, too. Think of that. But I think we may be better off the way we're doing it. It's piece by piece by piece. Obamacare is just being wiped out. The individual mandate, essentially, wipes it out. (Applause.) So I think we may be better off. And people are getting great healthcare plans and we're not finished yet.

But, remember, one person walked into a room when he was supposed to go this way, and he said he was going this way, and he walked in, and he went this way, and everyone said, "What happened? What was that all about?" Boy, oh, boy. Who was that? I don't know. I don't know. I don't know. I don't want to be controversial, so I won't use his name. Okay? (Laughter.) What a mess. But it's all happening anyway. It's all happening anyway.

And we've, at the same time, eliminated a record number of job-killing regulations, and people are going back to work. (Applause.) Right? People are going back to work. So — and you know, the



fake news always — if I say something that's like, a little off, next day headline, "He

misrepresents..." — I have to be careful.

But in the history of Presidents, no President — and I'm saying no President. Now, maybe they'll find I was off by two but we're here one year. (Laughter.) No President — well, I read it in lots of good papers, actually. (Laughter.) But they'll change the story when I say it. No President has ever cut so many regulations in their entire term, okay — (applause) — as we've cut in less than a year. (Applause.)

And it's my opinion that the regulations had as big an impact as these massive tax cuts that we've given. So I really believe it. (Applause.)

We've ended the war on American energy. We were in war. And we've ended the war on beautiful, clean coal. (Applause.) One of our great natural resources. And very important for our defense — coal — very important for our defense. Because we have it. We don't have to send it through pipes. We don't have to get it from foreign countries. We have more than anybody. And they wanted to end it. And our miners have been mistreated and they're not being mistreated anymore. We're doing tremendous business. (Applause.)

I was in Vietnam, and the Prime Minister and the President of Vietnam were there. And we have a massive deficit with them, like we do with everybody else because these Presidents have just let it go to hell. We have the worst trade deals you've ever seen. So we're changing it.

So I said, we have too big of a deficit with Vietnam; I'm not happy. He said, "Well, but we're going to..." — I said, "Buy coal. Buy coal." They use a lot of coal. Buy coal. And he said, "You know, we have bought coal from West Virginia and other places, and it's the finest coal we have ever used." It's interesting. And West Virginia now is doing great. You look at what's happening in West Virginia. You look at what's happening in Pennsylvania. You look at what's happening in Ohio. (Applause.) And you look at what's happening in Wyoming. You look at what's happening all over. It's like a — it's like a different world.

And remember this: Virtually, as soon as I got into office, we approved the Keystone XL pipeline and the Dakota Access pipeline, which would never have been approved. (Applause.) And we announced our withdrawal from the totally disastrous, job-killing, wealth-knocking-out — you know, it knocked out our wealth, or it would have. They basically wanted to take our wealth away.

They didn't want us to use our wealth power. We knocked out the Paris Climate Accord. Would have been a disaster. (Applause.) Would have been a disaster for our country.

AUDIENCE: USA! USA! USA!

THE PRESIDENT: You know, basically, it said, you have a lot of oil and gas that we found — you know, technology has been amazing — and we found things that we never knew. But we have massive — just about the top in the world — we have massive energy reserves. We have coal. We have so much. And basically, they were saying, don't use it, you can't use it.

So what it does is it makes us uncompetitive with other countries. It's not going to happen. I told them, it's not going to happen. And, you know, China, their agreement didn't kick in until 2030. Right? Our agreement kicks in immediately. Russia, they're allowed to go back into the 1990s, which was not a clean environmental time.

Other countries, big countries — India and others — we had to pay, because they considered them a growing country. They were a growing country. I said, "What are we?" Are we allowed to grow too? Okay? (Laughter.) Now, are we allowed to grow? (Applause.) They called India a "developing nation." They called China a "developing nation." But the United States, we're developed — we can pay.

So, folks, if you don't mind — I'll tell you what — it's amazing how many people understood the Paris Accord, because it sounds so good. It's like some of the environmental regulations that I cut — they have the most beautiful titles. And sometimes I'd say, "Look, I'm just going to close my eyes and sign this because, you know what, I'm going to get killed on this one." And I get so much thanks. The country knows what I'm doing. We couldn't build. We couldn't farm. If you had a puddle on your land, they called it a lake for the purposes of environmentalists. (Applause.) I mean, it's crazy. It's crazy.

And I'd sign certain bills and I'd have farmers behind me and I'd have house builders, home builders behind me. And these are tough people, strong people. They fought hard. They've worked all their lives, hard. And they'd be — half of them would be crying because we gave them their property back. We gave them the right to earn a living. They couldn't do it. They couldn't do what they had to do. We gave them their property back. We gave them their dignity back. (Applause.)

By the way, you don't mind if I go off script a little bit because, you know, it's sort of boring. It's a little boring. (Applause.) Got this beautiful speech, everything is wonderful but a little boring. We have to, you know —

But we gave them their dignity back. And that's why our country is doing record business. We're doing record business. We're doing business — and you have to look at the fundamentals. Companies are pouring back into this country. They're pouring back. Not like — I mean, when did you hear about car companies coming back into Michigan and coming to Ohio and expanding? (Applause.) When did you hear — you never heard that. You hear they're leaving. I've been talking about it for 20 years.

I was a private sector guy. But for whatever reason, I always had — these guys always covered me much more than anybody else. I always got a lot of these characters. They used to treat me so good too, until I ran for office. I used to get the greatest publicity. A friend of mine said, "You know, you used to be the king of getting great publicity. What happened?" I said, "Well, I have some views that they're opposed to for a lot of bad reasons." (Laughter.) A lot of really bad reasons.

But when you look at what's happening to our country, it's incredible. And the fundamentals are so strong. The stock market — I just see with all of the ups and downs — since Election Day, is up 37 percent from Election — 37 percent. (Applause.) Now, it did a little bit of a correction. In fact, I started to say — you know, I was in it for like 13, 14 months from election. I say, "Is this sucker ever going down a little bit? This is a little embarrassing." It was up 100, up 200, up 1,000, up 150, up 90, up 63. I said, "Good, that's better." (Laughter.) You know, hey, we've got seven years to go, folks. You know, we got a long time to go. (Applause.) So thank you, everybody. You've been amazing. You've been amazing.

You know what Matt didn't say — when I was here in 2011, I made a speech, and I was received with such warmth. And they give — they used to give — I don't know if Matt does that because he might not want to be controversial, but they used to give "the best speech of CPAC." Do they do that still, Matt? Because you better pick me or I'm not coming back again. (Laughter.)

But — and I got these — everybody, they loved that speech. And that was, I think, Matt — I would say, that might have been the first real political speech that I made. It was a love fest — 2011, I believe the time was — and a lot of people remembered, and they said, "We want Trump. We want Trump." And after a few years, they go by, and I say, "Here we are. Let's see what we can do."

And then everybody said, “He cannot get elected. He cannot do it.” You need 270 votes. You need Electoral College — which, by the way, is much tougher than the popular vote. The popular vote, actually, would be so much easier. You go three or four states, and you just go and you just do great job. Hillary forgets that. You know, she went to these states. I said, “What’s she doing? Why does she keep going back to California?” (Laughter.) Crazy.

Next time, they’re going to remember Iowa. They’re going to remember Ohio. (Applause.) Remember? They spent a lot of time in Pennsylvania to no avail. (Applause.) They spent a lot of money. They spent a lot of money in North Carolina, the great state of North Carolina. (Applause.) We did very well there. We have a great person in the room, Mark Meadows, from North Carolina. (Applause.) He’s around here. Where’s Mark? Where’s Mark? And Deb. And we have Jim Jordan. Warriors. Warriors all. (Applause.) We have a lot of great — we have a lot of great people here. But, you know, we just — we hit a chord.

And if you remember, 2011, probably that was the beginning of what we’ve done. And hopefully, at the end of a period of time, people are going to say thank you, because it is not easy. We’re fighting a lot of forces. They’re forces that are doing the wrong thing. They’re just doing the wrong thing. I don’t want to talk about what they have in mind. But they do the wrong thing. But we’re doing what’s good for our country for the long-term viability and survival. Like, for instance, \$700 billion got approved for our military. Our military was going to hell. (Applause.)

We declined to certify the terrible one-sided Iran nuclear deal. That was a horrible deal. (Applause.) Whoever heard you give \$150 billion to a nation that has no respect for you whatsoever? They’re saying “Death to America” while they’re signing the agreement. If somebody said “Death to America” while I’m signing an agreement, and I’m President, I immediately say, “What’s going on here, folks? I’m not signing.” (Laughter.) What’s going on?

They just kept going. Kerry — Kerry may be the worst negotiator I’ve ever seen. (Laughter.) How about this guy — how about — and Obama, of course — he’s the one. But how about \$1.8 billion in cash? Did you ever see what, like, a million dollars in hundred-dollar bills? A lot of people do it as a promotion. It’s a lot. It’s big. It’s like big. (Laughter.) Now, take that, go to \$1.8 billion in cash. \$1.8 billion. For what? For what? Why did we do this? Why did we do it?

Anyway, we didn’t certify, and lots of interesting things are happening with that whole mess. But we have to treat — people that treat us well, we treat them well. People that treat us badly, we treat

them much worse than they can ever imagine. That's the way it has to be. (Applause.) That's the way it has to be.

We officially recognized Jerusalem as the capital of Israel. (Applause.) You know, every President campaigned on, "We're going to recognize Jerusalem as the capital of Israel." Everybody — for many Presidents — you've been reading it. And then they never pulled it off. And I now know why.

Because I put the word out that I may do it. Right? I said, I'd do it in my campaign, so that usually means — unless I find something — I'm going to do it. I was hit by more countries and more pressure and more people calling, begging me, "Don't do it. Don't do it. Don't do it." I said, "We have to do it. It's the right thing to do. It's the right thing to do. We have to do it." (Applause.) And I did it.

But every other President really lied, because they campaigned on it. That was always a big part of the campaign. And then they got into office; they never did it. So I understand why they didn't do it. Because there was tremendous — the campaign against it was so incredible. But you know what? The campaign for it was also incredible, and we did the right thing. (Applause.)

So we've kept our promise, as I said, to rebuild our military, eliminating the defense sequester, which is a disaster. And I don't know if you saw the number, \$700 billion. You know, ultimately, that comes before everything else. We can talk about lots of things. But if we don't have a strong military, you might not be allowed into this room someday. Okay? You may not have your houses, your homes, your beautiful communities. We better take care of our military. These are the greatest people, and we're going to take care of our veterans. (Applause.) We're going to take care of the vets. We've been doing a good job on the vets.

And after years of rebuilding other nations — we rebuild other nations — we rebuild other nations that have a lot of money, and we don't ever say, "Hey, you got to help." We're finally rebuilding our nation. We're rebuilding our nation. (Applause.) And we're restoring our confidence and our pride.

All of us here today are united by the same timeless values. We defend our Constitution, and we believe in the wisdom of our Founders. Our Constitution is great. (Applause.) We support the incredible men and women of law enforcement. (Applause.) True. We know that a strong nation must have strong borders. We celebrate our history and our heroes, and we believe young Americans should be taught to love their country and to respect its traditions.

Don't worry, you're getting the wall. Don't worry, okay? I heard some — (applause) — we're getting the wall.

AUDIENCE: Build that wall! Build that wall! Build that wall!

THE PRESIDENT: I had a couple of these characters in the back say, "Oh, he really doesn't want the wall. He just used that for campaigning." I said, are you — can you believe it? (Laughter.) You know, I say, every time I hear that, the wall gets 10 feet higher. You know that, right? (Applause.) Every time. Every single time. Okay?

No, we're going to have the wall or they're not going to have what they want. You know, we have a problem: We need more Republicans. We have a group of people that vote against us in a bloc. They're good at two things: resisting, obstruction. Resisting, obstruction. And they stick together. They do. They always vote in a bloc. You know, it's very rare that you get a couple of them to come your way. Even on the tax cuts. I mean, we're going to be fighting these people in the '18 election. We're going to be fighting people that voted against the tax cuts, because the tax cuts are phenomenal and popular, and helping people and helping our country.

You saw Apple just brought \$350 billion in; Exxon brought \$50 billion in. (Applause.) So we're going to be fighting.

The fact is, we need more Republicans to vote. (Applause.) We want to get our agenda. Because, now, what we have to do is in order to get a vote to fix our military, we have to give them \$100 billion in stuff that nobody in this room, including me, wants, in many cases. It's terrible. We need more Republicans. That's why you have to get out and you have to fight for '18. You have to do it. (Applause.)

We salute our great American flag, we put our hands on our hearts for the Pledge of Allegiance. (Applause.) And we all proudly stand for the national anthem. (Applause.)

AUDIENCE: USA! USA! USA!

THE PRESIDENT: Above all else, we know that faith and family, not government and bureaucracy, are at the center of American life. We know that. (Applause.) Because in America, we don't worship government, we worship God. (Applause.)



Our nation's motto is, "In God We Trust." (Applause.) And this week, our nation lost an incredible leader who devoted his life to helping us understand what those words really mean. Leader. He was a leader. He was a great man.

We will never forget the historic crowds, that voice, the energy, and the profound faith of a preacher named Billy Graham. (Applause.) Great man and great family. Franklin Graham. Great family. And they were for us — I'll tell you, they were for us. Right from the beginning they were for us.

As a young man, Billy decided to devote his life to God. That choice not only changed his life, it changed our country. And indeed, it even changed the world.

Reverend Graham's belief in the power of God's word gave hope to millions and millions who listened to him with his very beautiful, but very simple message: God loves you. (Applause.) And a very special tribute — because it's almost never done — on Wednesday, we will celebrate Billy Graham's life as he lies in honor in the Rotunda of our Capitol. (Applause.) Very rarely.

One day — Wednesday until Thursday, about 11 o'clock on Wednesday. I bet those lines are going to be long and beautiful, because he deserves it. Not everybody deserves it. But very few people — you look back, Ronald Reagan was so honored. Very few people are so honored. That's a big thing. And he really, almost more than anybody you can think of, he deserves to be in the Rotunda. So that's going to be very special. Wednesday at 11 o'clock. (Applause.) And Paul, and Mitch, and the whole group, they worked very hard to make it all happen. So we want to thank them too.

Everywhere you go, all over the country, in cities small and large, Americans of all faiths reach out to our Creator for strength, for inspiration, and for healing. Great time for healing. In times of grief and hardship, we turn to prayer for solace and for comfort.

In recent days, our entire nation has been filled with terrible pain and sorrow over the evil massacre in a great community — Parkland, Florida. This senseless act of mass murder has shocked our nation and broken our hearts.

This week, I had the honor of meeting with students from Marjory Stoneman Douglas High School, with families who have lost their children in prior shootings — great families, great people — and with members of the local community right here in Washington, D.C. Our whole nation was moved by their strength and by their courage.

We listened to their heart-wrenching stories, asked them for ideas, and pledged to them — and I can speak for all of the senators and congressmen and congresswomen, all of the people in this room that are involved in this decision — that we will act. We will do something. We will act.

With us on Wednesday was one of the families whose daughter didn't come home last week — a beautiful young woman named Meadow Pollack. Incredible family. I had them in the Oval Office. Incredible people. You've probably seen her picture. She had a beautiful, beautiful smile, and a beautiful life. So full of promise.

We wish there was something — anything — we could do to bring Meadow and all of the others back. There are not enough tears in the world to express our sadness and anguish for her family, and for every family that has lost a precious loved one. No family should ever have to go in and suffer the way these families have suffered. They've suffered beyond anything that I've ever witnessed.

A father drops his daughter off at school, kisses her goodbye, waves to her — she's walking up the path — and never sees her alive again. Gets a call. Can't believe it. Thinks it's a nightmare. Wants to wake up from the nightmare.

So we want to hear ideas from Americans of all backgrounds and beliefs about how we can improve security at our schools, tackle the issue of mental health. Because this was a sick person — very sick — and we had a lot of warning about him being sick. This wasn't a surprise. To the people that knew him, this wasn't even a little bit; in fact, some said, were surprised it took so long. So what are we doing? What are we doing? We want to ensure that when there are warning signs, we can act and act very quickly.

Why do we protect our airports, and our banks, our government buildings, but not our schools? (Applause.) It's time to make our schools a much harder target for attackers. We don't want them in our schools. (Applause.) We don't want them.

When we declare our schools to be gun-free zones, it just puts our students in far more danger. (Applause.) Far more danger. Well-trained, gun-adept teachers and coaches and people that work in those buildings; people that were in the Marines for 20 years and retired; people in the Army, the Navy, the Air Force, the Coast Guard; people that are adept — adept with weaponry and with guns

— they teach. I mean, I don't want to have 100 guards standing with rifles all over the school. You do a concealed carry permit. (Applause.)

And this would be a major deterrent because these people are inherently cowards. If they thought — like, if this guy thought that other people would be shooting bullets back at him, he wouldn't have gone to that school. He wouldn't have gone there. It's a gun-free zone. It says, this is a gun-free zone; please check your guns way far away. And what happens is they feel safe. There's nobody going to come at them.

This way, you may have — and remember, if you use this school as an example — this is a very big school with tremendous floor area and a lot of acreage. It's a big, big school. Good school. A big, big school. You'd have to have 150 real guards. Look, you had one guard. He didn't turn out to be too good, I will tell you that. He turned out to be not good. He was not a credit to law enforcement, that I can tell you. That I can tell you. (Applause.)

But as I've been talking about this idea — and I feel it's a great idea, but some people that are good people are opposed to it; they don't like the idea of teachers doing it. But I'm not talking about teachers. You know, CNN went on, they said, "Donald Trump wants all teachers." Okay? Fake news, folks. Fake news. Fake news.

I don't want a person that's never handled a gun that wouldn't know what a gun looks like to be armed. But out of your teaching population — out of your teaching population, you have 10 percent, 20 percent of very gun-adept people. Military people, law enforcement people, they teach. They teach. (Applause.)

And something I thought of this morning. You know what else? And I thought of it since I found and watched Peterson, the deputy who didn't go into the school because he didn't want to go into the school. Okay? He was tested under fire, and that wasn't a good result.

But you know what I thought of as soon as I saw that? These teachers — and I've seen them at a lot of schools where they had problems — these teachers love their students. And the students love their teachers, in many cases. These teachers love their students. And these teachers are talented with weaponry and with guns. And they feel safe. And I'd rather have somebody that loves their students and wants to protect their students than somebody standing outside that doesn't know

anybody and doesn't know the students, and, frankly, for whatever reason, decided not to go in even though he heard lots of shots being fired inside.

The teachers and the coaches and other people in the building — the dean, the assistant dean, the principal — they can — they love their people. They want to protect these kids. And I think we're better with that. And this may be 10 percent or 20 percent of the population of teachers, et cetera. It's not all of them. But you would have a lot, and you would tell people that they're inside. And the beauty is, it's concealed. Nobody would ever see it unless they needed it. It's concealed.

So this crazy man who walked in wouldn't even know who it is that has it. That's good. That's not bad; that's good. And a teacher would have shot the hell out of him before he knew what happened. (Applause.) They love their students. They love those students, folks. Remember that. They love their students.

And I'm telling you that would work. Because we need offensive capability. We can't just say, oh, it's a gun-free school. We're going to do it a little bit better. Because then you say, "What happens outside?" The students now leave school, and you got a thousand students — you got 3,500 at the school we're talking about — but you have a thousand students standing outside. The teachers are out there also. If a madman comes along, we have the same problem, but it's outside of the school. Or they drive cars. There are a lot of things that can happen.

I want to stop it. And I know it's a little controversial to say — but I have to say, since I started this two days ago, a lot of people that were totally opposed to it are now agreeing. They love their students. They don't want their students to be killed or to be hurt. (Applause.)

So we have to do something that works. And one of the big measures that we will do, and everybody in this room I think has to agree — and there's nobody that loves the Second Amendment more than I do. And there's nobody that respects the NRA — they're friends of mine. They backed us all. They're great people. They're patriots. (Applause.) But they're great people. But we really do have to strengthen up, really strengthen up background checks. We have to do that. (Applause.)

And we have to do — for the mentally ill, we have to do very, very — we don't want to people that are mentally ill to be having any form of weaponry. We have to be very strong on that. (Applause.)

So we're going to do that. And I really believe that Congress is going to get it through this time. And they have a different leader. They have somebody that wants to get it through; not somebody that's just all talk, no action, like so many of these folks. This is somebody that wants to get it through.

But I also want to protect — we need a hardened site. It has to be hardened. It can't be soft. Because they'll sneak in through a window, they'll sneak in some way. And, again, you're standing there totally unprotected.

You know the five great soldiers from four years ago, three of them were world-class marksmen. They were on a military base in a gun-free zone. They were asked to check their guns quite far away. And a maniac walked in, guns blazing, killed all of five of them. He wouldn't of had a chance if these world-class marksmen had — on a military base — access to their guns. And I'm going to look at that whole policy on military bases. If we can't have — (applause) — all five were killed. All five. The guy wouldn't have had a chance.

But we're going to look at that whole military base, gun-free zone. If we can't have our military holding guns, it's pretty bad. We had a number of instances on military bases. You know that. So we want to protect our military. We want to make our military stronger and better than it's ever been before. (Applause.)

We also need to create a culture in our country that cherishes life and human dignity. That's part of what we're talking about. (Applause.) A culture that condemns violence and never glorifies violence. We need to foster real human connections and turn classmates and colleagues into friends and neighbors that want to fight for us.

We're not just having a conversation about school safety. You've had conversations — in all fairness, I'm pretty new on this job. We're here a little more than a year. I've been watching this stuff go on for 20 years. The President gets up, everybody is enthusiastic for the first couple of days, then it fades, fades, fades. Nothing ever gets done. We want to see if we can get it done. Let's get it done right. (Applause.) We really owe it to our country. And I've been watching for a long time. Seen a lot of words, and I've seen very little action.

And, you know, if you think about, most of its just common sense. It's not "do you love guns, do hate guns." It's common sense. It's all common sense. And some of the strongest advocates about

what I'm saying are the strongest advocates — I know them very well — political people — the strongest advocates for the Second Amendment. But this is common sense.

In addition to securing our schools, we're also implementing a strategy to secure our streets. We want our kids to be safe everywhere they go, whether they're in a classroom walking home from school or just outside playing with their friends. (Applause.) Every child deserves to grow up in a safe community surrounded by a loving family and to have a future filled with opportunity and with hope. (Applause.) Thank you. Thank you. Just not fair.

Reducing violent crime in America is a top priority for my administration, and we will do whatever it takes to get it done. No talk. We're going to do what it takes to get it done. (Applause.)

As you've seen, pretty well reported, that we're significantly increasing gun prosecutions by tremendous percentages, and we're working to get violent offenders off our streets and behind bars, and get them behind bars quickly, for a long time, or get them the hell out of our country. (Applause.)

In 2017, we brought cases against more violent offenders than any administration in a quarter of a century — more than any administration. And we're just gearing up. We have tough people. I'll tell you what — when you deal with MS-13, the only thing they understand is toughness. They don't want anything. All they understand is toughness. If that ICE agent or Border Patrol agent is tougher than them, they respect him. We got the toughest guys you've ever seen. We got tough. (Applause.) They don't respect anything else. And they shouldn't be in our country. They were let in for years. They shouldn't be, and we're getting them out.

Our administration prosecuted more people for federal firearm charges than has been done in more than a decade. And again, we're just gearing up. We've convicted 1,200 gang members and nearly 500 human traffickers. (Applause.) You know what human trafficking — who would think that we have this in this age? And with our foreign partners, we've helped charge or arrest more than 4,000 members of the savage gang that we talked about — MS-13.

Now, they don't like guns. You know why? They're not painful enough. These are animals. They cut people. They cut them. They cut them up in little pieces and they want them to suffer. And we take them into our country because our immigration laws are so bad. And when we catch them — it's called catch-and-release — we have to, by law, catch them and then release them. Catch-and-



release. And I can't get the Democrats — and nobody has been able to for years — to approve common-sense measures that, when we catch these animal-killers, we can lock them up and throw away the keys. (Applause.)

In 2017, our brave ICE officers arrested more than 100,000 criminal aliens who have committed tens of thousands of crimes. And believe me, these are great people. They cannot — the laws are just against us. They're against — they're against safety. They don't make sense. And you meet with Democrats and they're always fighting for the criminal. They're not fighting for law-abiding citizens. They're always fighting for the criminal. (Applause.) Doesn't make sense.

Here are just some of the criminal charges and convictions for the aliens arrested by ICE: 11,000 charges or convictions for sex crimes; 48,000 for assault; 13,000 for burglary; and 1,800 for killing people.

We're cracking down on sanctuary cities. Can you believe this? (Applause.) Where they protect — that's another one. Because we want our cities to be sanctuaries for law-abiding Americans, not for criminals. (Applause.)

And, by the way, the Senate Democrats and the House Democrats have totally abandoned DACA. They've total — they don't even talk to me about it. They have totally abandoned. You know, we get the reputation — like DACA, it's not Republican. We'll let me tell you, it is Republican, because we want to do something about DACA, get it solved after all these years.

The Democrats are being totally unresponsive. They don't want to do anything about DACA, I'm telling you. And it's very possible that DACA won't happen, and it's not because of the Republicans, it's going to be because of the Democrats. And frankly, you better elect more Republicans, folks, or it will never happen. (Applause.)

The Democrats voted in favor of sanctuary cities. In other words, they voted to protect criminal aliens instead of voting to protect the American citizens.

To secure our country, we are calling on Congress to build a great border wall to stop dangerous drugs and criminals from pouring into our country. (Applause.) And now they're willing to give us the wall, but they don't want to give us any of the laws to keep these people out.

So we're going to get the wall, but they don't want to give us all of the other — chain migration, lottery. Think of a lottery. You have a country. They put names in. You think they're giving us their good people? Not too many of you people are going to be in a lottery. So we pick out people. Then they turn out to be horrendous, and we don't understand why.

They're not giving us their best people, folks. They're not giving us — I mean, use your heads. They're giving us — it's a lottery. I don't want people coming into this country with a lottery. I want people coming into this country based on merit. Based on merit. (Applause.)

I want people, and we all want to be admitting people, who have skills, who can support themselves financially, who can contribute to our economy, who will love our people, and who will share our values, who will love our country. (Applause.)

I don't want people who drive a car at 100 miles an hour down the West Side Highway and kill 8 innocent victims, and destroy the lives of 14 more. Nobody talks about that. Nobody ever talks about the people that have been so horribly injured, who lose legs and arms, in Manhattan, where I used to spend my time.

I know it very well, the stretch along the West Side Highway. People run in order to stay in shape. They want to be healthy, they want to look good. They're running all the time; I see it. They run. We work in different ways. (Laughter.) But they run. No, but think of this — they run. And they're so — they want to be fit. They're proud people. They want to be fit, and they're running up and down West Side Highway. It's beautiful. It's a beautiful thing.

And this maniac takes a car going down the highway, and just turns to a right, and he kills eight. But he really badly wounded 12 to 14 other people.

So somebody think of it: Runs to stay in shape, leaves the house, is jogging along, working hard, ends up going home two months later with no leg or with no arm, or with two legs missing. Nobody ever talks about that. They talk about the people, rightfully, that were killed. But they don't talk about the people whose lives have been just changed — just changed. They don't talk about that.

This guy came in through chain migration and a part of the lottery system.

AUDIENCE: Booo —

THE PRESIDENT: They say 22 people came in with him. In other words, an aunt, an uncle, a grandfather, a mother, a father, whoever came in. But a lot of people came in. That's chain migration. Let's see how those people are doing, by the way.

We've got to change our way. Merit system. I want merit system. Because you know what's happening? All of these companies are coming into our country. They're all coming into our country. And when they come in, we need people that are going to work. I'm telling you, we need workers now. We need workers. (Applause.)

But when I walked in today, did anyone ever hear me do the snake during the campaign? Because I had five people outside say, "Could you do 'The Snake'?" And I said, well, people have heard it. Who hasn't heard "The Snake"? You should read it anyways. (Laughs.) Let's do it anyway. I'll do it. All right? Should we do it? (Applause.)

Now, this was a rock-and-roll song — little amendments — a rock-and-roll song. But every time I do it, people — and you have to think of this in terms of immigration. We have to have great people come into our — I want people to come into our country. And I want people that are going to help us. And I don't want people that are going to come in and be accepting all of the gifts of our country for the next 50 years and contribute nothing. I don't want that, and you don't want that.

I want people that are going to help and people that are going to work for Chrysler, who is now moving from Mexico into Michigan, and so many other — and Apple, by the way. (Applause.) And Foxconn up in Wisconsin. They're going to need 25,000 workers. I want people that can come in, and get to work and work hard. Even if it means a learning period — that's fine.

But I want people that are going to come in and work. And I want people that love us and look at security. And they want you to be safe, and they want to be safe. I want great people coming into this country. I don't want people coming in the way they do now, because I want people that contribute.

So this is called "The Snake." And think of it in terms of immigration. And you may love it, or you may say, isn't that terrible. Okay? And if you say, isn't that terrible, who cares? Because the way

they treat me — that's peanuts compared to the way they treat me. Okay? (Laughter.)

Immigration.

"On her way to work one morning, down the path along the lake, a tenderhearted woman saw a poor, half-hearted, frozen snake. His pretty colored skin had been all frosted with the dew. 'Poor thing,' she cried, 'I'll take you in, and I'll take care of you.'

'Take me in, oh, tender woman. Take me in, for Heaven's sake. Take me in, oh, tender woman,' sighed the vicious snake.

She wrapped him up all cozy in a comforter of silk, and laid him by her fireside with some honey and some milk. She hurried home from work that night, and soon as she arrived, she found that pretty snake she'd taken in had been revived.

'Take me in, oh, tender woman. Take me in for Heaven's sake. Take me in, oh, tender woman,' sighed the vicious snake.

She clutched him to her bosom, 'You're so beautiful,' she cried. But if I hadn't brought you in by now, surely you would have died.'

She stroked his pretty skin again, and kissed and held him tight. But instead of saying thank you, that snake gave her a vicious bite.

'Take me in, oh, tender woman. Take me in for Heaven's sake. Take me in, oh, tender woman,' sighed the vicious snake.

'I saved you,' cried the woman. 'And you've bitten me. Heaven's why? You know your bite is poisonous, and now I'm going to die.'

'Oh, shut up, silly woman,' said the reptile with a grin. 'You knew damn well I was a snake before you took me in.'" (Applause.)

And that's what we're doing with our country, folks. We're letting people in, and it's going to be a lot of trouble. It's only getting worse. But we're giving you protection like never before. Our law

enforcement is doing a better job than we've ever done before. And we love our country. And we're going to take care of our country. Okay? We're going to take care of our country. (Applause.)

So just in finishing, our country is starting to do very well. Our economy is blazing. Jobs are at a record level. Jobs are so good. 2.7 million jobs created since the election. (Applause.)

Unemployment claims have reached a 45-year low. (Applause.)

African American unemployment has reached the lowest level in our history. (Applause.) Hispanic unemployment has reached the lowest level in our history. (Applause.) Women — women unemployment is at the lowest level in 18 years. (Applause.) Wages are rising for the first time in many, many years. (Applause.)

Small business confidence is at a record high. And thanks to our massive tax cuts, millions of Americans are getting to keep a great percentage of their money instead of paying it to a government that throws it out the window. (Applause.)

So I just leave you with this: We have to fight Nancy Pelosi. They want to give your money away. They want to give your money away. They want to end your tax cuts. They want to do things that you wouldn't even believe, including taking your Second Amendment rights away. They will do that.

AUDIENCE: Booo —

THE PRESIDENT: So we have to get out there and we have to fight in '18 like never before — just the way you fought with us. Just the way you fought with us. You fought so hard, and you were so tough, and you were so smart. You were so smart. And you know what? I know for a fact you did the right thing, because we're looking at the numbers. And the numbers — even they have to give credit for the kind of numbers that we're producing. Nobody has ever seen anything like it. (Applause.)

Under my administration, the era of economic surrender is over. We're renegotiating trade deals that are so bad, whether it's NAFTA or whether it's World Trade Organization, which created China — that created — if you look at China, it was going along like this, then we opened, stupidly, this deal. And China has been like a rocket ship ever since.

And now, last year, we had almost a \$500 billion trade deficit with China. We can't have that. We can't have that. I have great respect for President Xi, but we can't have that. We have to go, and we have to do what we have to do. We just can't let countries — as an example, Mexico. We have a \$100 billion trade deficit with Mexico. What does that tell you? You know what it tells you? NAFTA is no good. It never was any good. But for some reason, nobody ever changed it. They emptied our factories — you got to see the car plants and the auto plants in Mexico. Like — you've never seen anything like it before.

I want those companies — and they're starting — I want them back here. I want them back here. They're going to come back here, too. (Applause.) And we want to make our neighbors happy. But we can't continuously have other nations taking advantage of the United States like never before. And this has gone on for a long time. This has gone on for longer — the last administration was a disaster, but this has gone on for much longer than the last administration. And we got to change it. We're going to change it.

So we're renegotiating deals. And you know what? Hate to say it, but if we can't make a fair deal for the United States, we will terminate the deal and we'll start all over again. (Applause.) We have to do it. (Applause.)

So, under my administration, and with your help — don't forget — you, many of you, were the forgotten people. You were the people that, when the polls came out, they didn't know that you existed. The Democrats are trying to figure out who you are, because they want to get you back. But you are people — we've had people that never voted, but they're great patriots — but they never saw anybody they wanted to vote for. Then they go to the election, they've got Trump-Pence, Trump-Pence. They got hats, they got all sorts of things. Trump over here — "Make America Great Again" hats. Right? (Applause.)

So our country is starting to do well. We are going to make it great, better, safer than it ever was before. The reason is you. This has been a great movement. They try like hell, they cannot stand what we've done. But we're doing the right thing. We're even doing the right thing for them. They just don't know it yet. (Applause.) They just don't know it yet.

Even the media — the media will absolutely support me sometime prior to the election. All those horrible people back there, they're going to support me. You know why? Because if somebody else



won, their ratings would go down, they'd all be out of business. (Applause.) Nobody would watch. They'd all be out of business.

So I just want to tell you that we are going to win. I'd love you to get out there, work really hard for '18. We need more Republicans to keep the tax cuts and keep all of this going.

And I love you. I respect you. I appreciate everything you've done for the country. (Applause.)

AUDIENCE: USA! USA! USA!

THE PRESIDENT: I appreciate everything you've done.

I do want to say, because people have asked — North Korea — we imposed today the heaviest sanctions ever imposed on a country before. (Applause.)

And frankly, hopefully something positive can happen. We will see. But hopefully something positive can happen. But that just was announced, and I wanted to let you know. We have imposed the heaviest sanctions ever imposed.

So, ladies and gentlemen, thank you for everything. You have been incredible partners. (Applause.) Incredible partners. And I will let you know in the absolute strongest of terms, we're going to make America great again, and I will never, ever, ever let you down. Thank you very much. (Applause.) Thank you. (Applause.)

END

11:30 A.M. EST

## **Exhibit 20**

The Plum Line • Opinion

# Why the hard-right activists at CPAC love Trump so much

By **Paul Waldman** February 23

“We’ve come a long way together,” President Trump told the crowd at the Conservative Political Action Conference today. But near the beginning of his speech, Trump acknowledged that he wasn’t always embraced by the CPAC crowd. As late as 2016, when he [pulled out](#) of the conference in the midst of the primary campaign, his appearances generated controversy and debates about whether he was ideologically pure enough to qualify as a real conservative.

“Do you remember,” he asked the crowd, “I started running and people said, ‘Are you sure he’s a conservative?’ I think now we proved that I’m a conservative.”

In his speech, Trump made expansive claims about how he has accomplished more than any president in history and spoke about the shooting in Parkland, Florida, temporarily quieting the crowd before bringing them back to cheers with a vision of armed teachers blowing away attempted mass shooters. As he did at many of his campaign rallies, Trump read the lyrics to “The Snake,” a song about a compassionate woman who takes a snake into her home; the snake then bites her. Trump uses this song to explain why it’s foolish and naive to admit immigrants to America who because of their evil natures will try to kill us.

And when in passing he mentioned his 2016 primary opponent, it prompted chants of “Lock her up! Lock her up!” It wasn’t the first time the chant had [rung out](#) during the conference, which is a bit ironic given that on this very day, Rick Gates would [become](#) the third former Trump aide to plead guilty to criminal charges.

The CPAC crowd was unbothered, because at last they have a president who not only supports their agenda but also reflects their entire approach to politics, someone perfectly at home in the carnival atmosphere of extremists and outright nutballs for which CPAC has always been known. Yesterday, longtime GOP consultant John Weaver tweeted:



**John Weaver**  
@JWGOP



Reminder to media: CPAC doesn't represent the now non-existent conservative movement, but rather is a gathering of fringe players, low travelers, white nationalists and knuckle heads. Being kind, actually.

9:49 AM - Feb 22, 2018

Weaver was both right and completely wrong. The fact is that CPAC is a far better embodiment of conservatism in the age of Trump than any Heritage Foundation policy forum.

That isn't to say that the attendees don't care about traditional conservative ideology. But while they are cheered by the actions this administration has taken on matters like cutting taxes, slashing environmental regulations and undermining the safety net, what really endears Trump to them is as much about style as it is about substance.

It's partly that Trump mirrors them in his obsession with critics and enemies. The form of hard-right conservatism that dominates the conference is particularly concerned with liberals — how awful they are, how much they should be hated and feared, and what means might be used to infuriate them.

Which is why having a friendly administration in Washington always presents a challenge for the kind of activists who come to CPAC. They draw their strength from opposition (just as liberal activists are drawing strength now), and it can be difficult to generate the passionate anger that feeds your movement when your side is in charge. But through everything he does, Trump brings a furious intensity to what would normally be the most mundane proceedings of the political world, not least because of his constant search for enemies (the news media, immigrants, Democrats) he can demonize and vilify.

But there's an even more important reason the CPAC crowd loves Trump: He has, so far anyway, succeeded using the political model they've advocated for decades.

The hard-right always said that moderation was for losers, and the formula for victory has two parts: pure conservative positions on policy, and scorched-earth political tactics. Which is exactly what Trump did in 2016 and has continued to do.

They've realized, as everyone else has (or should have), that Trump's momentary rhetorical nods to moderation on issues such as DACA are meaningless; when it comes time to actually make policy, he won't deviate from conservative dogma. Just as important, Trump won in 2016 with a strategy that could have been written by the CPAC attendees: Vilify immigrants, attack Muslims, curse the news media even as it props you up, foment hate and fear, make wild and baseless accusations about your opponent, and even promise to jail her should you win. Don't pretend that those who disagree with you are people of good will who happen to be mistaken; proclaim that they're evil. Above all, focus all your attention not on "reaching out" to an increasingly diverse America but on mobilizing the old America, the one where white Christians are the only people who matter.

What was so intoxicating to the hard right wasn't just that Trump ran that kind of campaign, but that he won with it. As far as they're concerned, he proved that they were right all along.

And he has continued that strategy in office. Trump has made more than clear that he has little interest in being president of all Americans; whether his base is happy is all that matters. In 2020, he's going to follow the same strategy to try to get reelected.

5/16/2018  
Case 8:17-cv-01596-PJM Document 1-1 Filed 05/18/18 Page 4 of 4

When the hard-right activists at CPAC love Trump so much, The Washington Post  
I happen to think that arming won't help. Plum and Waldman suggest that whether it does or doesn't, it  
won't change the minds of conservative activists that it's the only path to victory. Though they may turn on him if he loses, for  
now Trump is the leader they've always yearned for.

**Read more:**

[A frighteningly large number of Americans support arming teachers](#)

[CPAC has always been ‘out there.’ Now the rest of the GOP is, too.](#)

[No wonder Wayne LaPierre is freaking out](#)

[Democrats are now firmly behind single-payer. Thanks, Trump and Republicans.](#)

[Angry about Trump and gun violence? Do this now, Democrats.](#)

 **Comments**





























































Paul Waldman is an opinion writer for the Plum Line blog.  Follow @paulwaldman1

## **Exhibit 21**



HOME / CPAC SPEAKERS

## 2018 CPAC Speakers

 <p>President Donald J. Trump</p> 	 <p>VP Mike Pence</p> 	 <p>Secretary Betsy DeVos</p> 	 <p>Secretary Rick Perry</p> 	 <p>Secretary Ryan Zinke</p> 	 <p>Deneen Boralli</p> 
 <p>Sean Hannity</p> 	 <p>Ajit Pai</p> 	 <p>Mick Mulvaney</p> 	 <p>Sen. Ted Cruz</p> 	 <p>Dale Bellis</p> 	 <p>Laura Ingraham</p> 
 <p>Amb. John Bolton</p> 	 <p>Rick Harrison</p> 	 <p>Kay Coles James</p> 	 <p>Sheriff David Clarke Jr.</p> 	 <p>Tom Borelli</p> 	 <p>Dana Leesch</p> 
 <p>Tom Fitton</p> 	 <p>Gordon Chang</p> 	 <p>Marion Maréchal-Le Pen</p> 	 <p>Wayne R. LaPierre</p> 	 <p>Nigel Farage</p> 	 <p>Gov. Matt Bevin</p> 
 <p>John Batchelor</p> 	 <p>Michelle Malkin</p> 	 <p>Catherine Glenn Foster</p> 	 <p>Katie Pavlich</p> 	 <p>Lawrence B. Jones III</p> 	 <p>Gov. Gary Johnson</p> 



Marji Ross



Tim Huelskamp



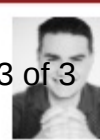
Julie Strauss Levin



Charlie Hurt



Mark Levin



Ben Shapiro



Jikido Aebe



Andrew McCarthy



Eric Bolling



Rep. Mark Walker



Lisa Daftari



Larry O'Connor



Rick Graber



Cathy McMorris Rodgers



Charlie Kirk



Patrick O'Donnell



Rob O'Neill



Erielle Davidson



Sarah Westwood



AG Patrick Morrisey WV



Judge Jeanine Pirro



Rebecca Heinrichs



Gov. Pete Ricketts



Dr. Larry Arnn



Ronna McDaniel



Niger Innis



SSG Travis Mills



Sebastian Gorka



Grant Strobl



Kayla Kessinger



Raheem Kassam



Lt. Gov. Mary Taylor



AG Leslie Rutledge



Deroj Murdock



Rep. Barry Loudermilk



Yehoshua Oz

## **Exhibit 22**

Registration: 6:00 AM - 6:00 PM  
 Shuttle Buses: 7:00 AM - 10:00 PM  
 General Session: 8:30 AM - 4:00 PM  
 CPAC Hub: 12:00 PM - 5:00 PM  
 Activism Boot Camp: 11:00 AM - 3:00 PM  
 Breakout Sessions: 4:00 PM - 6:00 PM  
 CPAC Welcome Reception: 7:00 PM - 8:30 PM  
 Cocktails & Conservatives Congressional Reception: 6:00 PM - 8:00 PM  
 Hannity Live!: 9:00 PM - 10:00 PM

**GENERAL SESSION - POTOMAC BALLROOM**

5:45 AM	<b>Doors Open: Premium Attendees</b>
6:00 AM	<b>Doors Open: General Attendees</b>
8:30 AM	<b>Welcome</b>
8:35 AM	<b>Presentation of Colors</b>
8:40 AM	<b>The Pledge of Allegiance/Prayer</b>
8:50 AM	<b><u>An Affair to Remember: How the Far Left and the Mainstream Media Got in Bed Together</u></b> Moderator: Larry O'Connor, <i>The Washington Times</i> Lawrence Jones, <i>Campus Reform</i> Chris Loesch, <i>Journalist</i> Candace Owens, <i>Turning Point USA</i> Kim Strassel, <i>Wall Street Journal</i>
9:20 AM	<b><u>Do Not Pass Go! How Government is Killing Capitalism</u></b> Moderator: Dan Schneider, <i>American Conservative Union</i> Sec. Jim Burnley, <i>Former U.S. Secretary of Transportation</i> Dr. Greg Dolin, <i>ACU Foundation Senior Fellow</i> Tom Schatz, <i>Citizens Against Government Waste</i>
9:40 AM	<b>Special Programming</b>
9:55 AM	<b>Special Programming</b>
10:35 AM	<b>Vice President Mike Pence</b>
11:10 AM	<b><u>John Batchelor Radio Show: Live from the CPAC Stage</u></b> <b><i>The Surprising Strength of the GOP in 2018</i></b> Host: John Batchelor, <i>The John Batchelor Show</i> Dr. Sebastian Gorka, <i>Fox News</i> Thaddeus McCotter, <i>Thaddeus McCotter Freedom Asylum</i> Liz Peek, <i>Fox News</i>
11:55 AM	<b>Marion Maréchal-Le Pen</b>
12:05 PM	<b><u>What is the Biggest Threat to the US?</u></b> <b>a) China</b> <b>b) Russia</b> <b>c) Rogue States</b> <b>d) All of the Above</b> Moderator: Raheem Kassam, <i>Breitbart London</i> Amb. John Bolton, <i>American Enterprise Institute</i> Erielle Davidson, <i>Hoover Institution</i> Dr. M. Zuhdi Jasser, <i>American Islamic Forum for Democracy</i>
12:40 PM	<b><u>A Conversation with the Honorable Don McGahn</u></b> Interviewed by Dr. Larry Arnn, <i>Hillsdale College</i>
1:00 PM	<b><u>A Conversation with Secretary Alex Acosta</u></b> Interviewed by Kay Coles James, <i>The Heritage Foundation</i>
1:25 PM	<b><u>Finding Hope in a Father's Loss: A Conversation with Sabrina Schaeffer and Eric Bolling</u></b>

**ADDITIONAL PROGRAMMING**

Sponsored Event: The Washington Times Lounge hosts #WashTimesFTW Photo Contest

Sponsored Event: Career Counseling, Leadership Institute

Activism Boot Camp, Grassroots Leadership Academy

Activism Boot Camp, Independent Women's Forum

Book Signing: Charles Sauer

Sponsored Event, Capital Research Center

Activism Boot Camp, Using Data, Analytics and Technology to Win

## GENERAL SESSION - POTOMAC BALLROOM

## ADDITIONAL PROGRAMMING

Case 8:17-cv-01596-RJM Document 116-22 Filed 05/18/18 Page 3 of 12

1:35 PM	<b><u>Breaching Bad: What It Takes to Rise Above Circumstances, Part 2)</u></b> Interviewed by Greta Van Susteran, <i>Voice of America</i> Dir. Andrew Bremberg, <i>White House Domestic Policy Council</i> Gov. Peter Shumlin (VT) Lt. Governor Mary Taylor (OH)	
2:00 PM	<b><u>A Conversation with Senator Ted Cruz</u></b> Interviewed by Ben Domenech, <i>The Federalist</i>	Book Signing: Todd Wood
2:20 PM	<b><u>A Conversation with Secretary of Education Betsy DeVos and Secretary Alex Acosta</u></b> Interviewed by Kay Coles James, <i>The Heritage Foundation</i>	Activism Boot Camp, Leadership Institute
2:40 PM	<b><u>Kim Jong Un-iversity: How College Campuses are Turning into Reeducation Camps</u></b> Host: Katie Pavlich, <i>Townhall.com</i> Charlie Kirk, <i>Turning Point USA</i> Marcus Fotenos, <i>Turning Point USA</i> Stephen Rowe, <i>Leadership Institute</i> Grant Strobl, <i>Young America's Foundation</i> Chandler Thornton, <i>College Republican National Committee</i>	Sponsored Event: #AMA Session: CRC Experts Answer Your Questions on the Left-Wing Networks, Capital Research Center
3:30 PM	<b><u>Ben Shapiro, Daily Wire</u></b>	Book Signing: Chris Scalia
		Book Signing: Mark Joseph

## ACTIVISM BOOT CAMP

11:00 AM	<b><u>LinkedIn Is Wrong: Build Your Community, Not Just Your Network</u></b> Join us as we examine the differences between the communities and networks and discuss why freedom-loving Americans should be working to build communities. Chris Stio, <i>Grassroots Leadership Academy</i> <b>CHESAPEAKE 1-2</b>	
1:15 PM	<b><u>2018: Using Data, Analytics and Technology to Win</u></b> Whether it is identifying essential GOP turnout targets, persuading swing voters, recruiting members and/or activist or building a robust donor file, predictive analytics can give conservatives the edge they need to win. Chris Wilson, <i>Cruz for President Campaign</i> Mark Campbell, <i>Cruz for President Campaign</i> <b>CHESAPEAKE 1-2</b>	
2:15 PM	<b><u>Social Media Campaigns - How to use Facebook, Twitter and Instagram Effectively</u></b> David Blair, <i>Leadership Institute</i> <b>CHESAPEAKE 1-2</b>	

## BREAKOUT SESSIONS

4:00 PM	<b><u>Trumponomics vs. Obamanomics</u></b> Moderator: Tom Borelli, <i>Conservative Review</i> John James, <i>Renaissance Global Logistics</i> Katie McAuliffe, <i>Americans for Tax Reform</i> Phil Miscimarra, <i>Former Chairman, National Labor Relations Board</i> Max Pappas, <i>Google</i> <b>POTOMAC 1-2</b>  <b><u>An Overview of the Israeli-Palestinian Conflict</u></b> Moderator: Genevieve Wood, <i>The Heritage Foundation</i> Aylana Meisel, <i>Tikvah Fund</i> Yehoshua Oz, <i>Jerusalem Institute for Strategic Studies</i> <b>POTOMAC 3-4</b>	
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4:00 PM

**The Political Weaponization of Prosecutions**

Moderator: Amb. Rick Graber, The Lynde and Harry Bradley Foundation  
 Lisa Nelson, ALEC  
 Pat Nolan, ACU Foundation Center for Criminal Justice Reform  
 Sidney Powell, Former U.S. Attorney  
 Arthur Rizer, R Street Institute

POTOMAC 5-6

**John Batchelor Radio Show: Live from CPAC****Storm Clouds Over China**

Host: John Batchelor, *The John Batchelor Show*  
 Michael Auslin, *Hoover Institution*  
 Gordon Chang, *The Daily Beast*  
 Sung- Yoon Lee, *Fletcher School, Tufts University*  
 Toshi Yoshihara, *The Center for Strategic and Budgetary Assessments (CSBA)*

CHESAPEAKE 1-2

5:00 PM

**The New Jerusalem: Alternatives to the Two State Solution**

Moderator: Erielle Davidson, *Hoover Institution*  
 Jeff Ballabon, *American Center for Law and Justice*  
 Lisa Daftari, *The Foreign Desk*

POTOMAC 1-2

**Are Conservatives Serious about Defunding Planned Parenthood?**

Moderator: Kimberly Bellissimo, *Forthright Strategy*  
 Dr. Day Gardner, *The National Black Pro Life Union and National Pro-Life Center*  
 Catherine Glenn Foster, *Americans United for Life*  
 Kelly Marcum, *Family Research Council*  
 Penny Nance, *Concerned Women for America*

POTOMAC 3-4

**You May Say You're a DREAMer But You're Not the Only One**

Moderator: Christopher Malagisi, *Conservative Book Club*  
 David Bier, *Cato Institute*  
 Rep. Michael Burgess, M.D. (TX-26)  
 Ralph Z. Hallow, *The Washington Times*  
 Scott Walter, *Capital Research Center*

POTOMAC 5-6

**New Sheriff in Town: How Trump is Taking Down Lawless Government Agencies**

Moderator: Dr. Matthew Spalding, *Hillsdale College*  
 Dr. Greg Dolin, *ACU Foundation Senior Fellow*  
 Michi Iljazi, *American Conservative Union*  
 Iain Murray, *Competitive Enterprise Institute*

CHESAPEAKE 1-2

## SPONSORED EVENTS

10:00 AM

**Leadership Institute's 20min One-On-One Career Counseling Sessions**

Sponsored by Leadership Institute

MEZZANINE 2, 3, 4 &amp; 5

[ends at 4:00 PM]

10:00 AM

**The Washington Times Lounge hosts #WashTimesFTW Photo Contest**

Sponsored by The Washington Times

CAMELLIA 3-4

[ends at 4:00 PM]

1:00 PM

**What You Don't Know about the "Dirty Dossier," Trump, and Russia**

Join CRC's own Dr. Steven J. Allen to learn more about the entire Russian investigation and how it remains unsubstantiated.

Sponsored by Capital Research Center

CHESAPEAKE E-F



## SPONSORED EVENTS

2:00 PM	<p><b>#AskSession: CR Experts Answer Your Questions on the Continuing Network</b></p> <p>Come prepared with your questions on Soros, Antifa, labor unions and more...the producers of the InfluenceWatch.org podcast will help connect the dots among funders, organizations, and activists</p> <p><i>Sponsored by Capital Research Center</i></p> <p><b>CHESAPEAKE E-F</b></p>
4:00 PM	<p><b>Save the Persecuted Christians</b></p> <p><i>Sponsored by Center for Security Policy</i></p> <p><b>CHESAPEAKE A</b></p> <p><i>[ends at 5:00 PM]</i></p>
4:00 PM	<p><b>Responsible Budgets Panel</b></p> <p><i>Sponsored by CrazyPolitician.Vote</i></p> <p><b>CHESAPEAKE B</b></p> <p><i>[ends at 5:00 PM]</i></p>
4:00 PM	<p><b>Trump's America First Energy Plan: Restoring our Prosperity and Destroying Eco-Left Memes</b></p> <p><i>Sponsored by The Heartland Institute</i></p> <p><b>CHESAPEAKE D</b></p> <p><i>[ends at 6:00 PM]</i></p>
5:00 PM	<p><b>Whither Freedom</b></p> <p><i>Sponsored by Center for Security Policy</i></p> <p><b>CHESAPEAKE A</b></p> <p><i>[ends at 6:00 PM]</i></p>
6:00 PM	<p><b>Right on Crime Reception: The Conservative Prison to Paycheck Agenda</b></p> <p><i>Sponsored by Right on Crime</i></p> <p><b>CHESAPEAKE 4</b></p> <p><i>[ends at 8:00 PM]</i></p>

## BOOK SIGNINGS - CPAC HUB (PRINCE GEORGE'S EXHIBIT HALL D-E)

12:00 PM	<p><b>Charles Sauer: "Profit Motive"</b></p> <p><b>CPAC HUB</b></p>
1:00 PM	<p><b>Peggy Grande: "The President Will See You Now"</b></p> <p><b>CPAC HUB</b></p>
2:00 PM	<p><b>Todd Wood: "Currency"</b></p> <p><b>CPAC HUB</b></p>
3:00 PM	<p><b>Chris Scalia: "Scalia Speaks"</b></p> <p><b>CPAC HUB</b></p>
4:00 PM	<p><b>Mark Joseph: "Rock Get's Religion; The Battle For the Soul of The Devil's Music"</b></p> <p><b>CPAC HUB</b></p>

## SPECIAL EVENTS

6:00 PM	<p><b>Cocktails and Conservatives Congressional Reception</b></p> <p><b>POSE ULTRA LOUNGE - <i>Invitation Only</i></b></p>
6:00 PM	<p><b>The American Conservative Union and Turning Point USA present...</b></p> <p><b>Eric Trump and Charlie Kirk: The Road to Our Conservative Future</b></p> <p><b>POTOMAC BALLROOM</b></p>
7:00 PM	<p><b>CPAC Welcome Reception</b></p> <p><i>With special guest Ben Shapiro</i></p> <p><b>CPAC HUB (PRINCE GEORGE'S EXHIBIT HALL D-E) - <i>Ticketed Event</i></b></p>
9:00 PM	<p><b>Hannity Live!</b></p> <p><b>POTOMAC BALLROOM</b></p>

Registration: 6:00 AM - 6:00 PM  
 Shuttle Busses: 7:00 AM - 11:00 PM  
 General Session: 8:30 AM - 4:00 PM  
 CPAC Hub: 12:00 PM - 6:00 PM  
 Activism Boot Camp: 11:00 AM - 3:00 PM  
 Breakout Sessions: 4:00 PM - 6:00 PM  
 Ronald Reagan Dinner: 7:00 PM - 9:30 PM

## GENERAL SESSION - POTOMAC BALLROOM

5:45 AM	<b>Doors Open: Premium Attendees</b>
6:00 AM	<b>Doors Open: General Attendees</b>
8:25 AM	<b>Welcome</b>
8:30 AM	<b>The Pledge of Allegiance/Prayer</b>
8:35 AM	<b><u>A Conversation with Secretary of Energy Rick Perry and Secretary of Interior Ryan Zinke</u></b> Interviewed by Rep. Bob Beauprez, <i>former Congressman (CO)</i>
8:55 AM	<b>Laura Ingraham, <i>Fox News</i></b>
9:10 AM	<b>Dale Bellis, <i>Liberty HealthShare</i></b>
9:25 AM	<b><u>Conscience of the Conservatives: Leading the Republican Wing of the Republican Party</u></b> Moderator: Sarah Westwood, <i>Washington Examiner</i> Rep. Jim Jordan (OH - 4) Rep. Mark Meadows (NC-11)
10:05 AM	<b>President Donald J. Trump</b>
11:15 AM	<b><u>We Refuse to Be Suckers: The New Trump Doctrine - a set of 4 curated speeches</u></b> Emcee: Sander Gerber, <i>Hudson Bay Capital</i>  <b><u>Ending Taxpayer Funded Terrorism</u></b> Stuart Force  <b><u>Making America Trade Again</u></b> Bill Walton, <i>Rappahannock Ventures</i>  <b><u>A Tale of Two (Sanctuary) Cities</u></b> Attorney General Leslie Rutledge (AR)  <b><u>Law and Border</u></b> Sheriff David Clarke
11:55 AM	<b>A Conversation with Kellyanne Conway and Linda McMahon</b> The Honorable Kellyanne Conway, <i>The White House</i> The Honorable Linda McMahon, <i>U.S. Small Business Administration</i> Interviewed by Chris Dolan, <i>The Washington Times</i>
12:15 PM	<b><u>#Activism</u></b> Brad Blakeman, <i>1600 Group</i> Charlie Kirk, <i>Turning Point USA</i>
12:30 PM	<b><u>American Pai: The Courageous Chairman of the FCC</u></b> Chairman Ajit Pai, <i>Federal Communications Commission</i>
12:40 PM	<b><u>To Infinity and Beyond: How the FCC is Paving the Way for Innovation</u></b> Moderator: Michelle Connolly, <i>Duke University</i> Chairman Ajit Pai, <i>Federal Communications Commission</i> Commissioner Brendan Carr, <i>Federal Communications Commission</i> Commissioner Mike O'Rielly, <i>Federal Communications Commission</i>

## ADDITIONAL PROGRAMMING

Sponsored Event: The Washington Times Lounge hosts #WashTimesFTW Photo Contest

Sponsored Event: Career Counseling, Leadership Institute

Activism Boot Camp, Engage to Win

Book Signing: James O'Keefe

# GENERAL SESSION - POTOMAC BALLROOM

# ADDITIONAL PROGRAMMING

1:00 PM	<p><b><u>China's Existential Challenge to America - And the World</u></b> - <i>a set of 3 curated speeches</i> Emcee: Gordon Chang, <i>The Daily Beast</i></p> <p><b><u>Economic Theft and Market Manipulation</u></b> Stephen Moore, <i>The Heritage Foundation</i></p> <p><b><u>Cyber Attacks and Other Threats to the Homeland</u></b> Frank Gaffney, <i>Center for Security Policy</i></p> <p><b><u>The Military Threat</u></b> Amb. John Bolton, <i>American Enterprise Institute</i></p>	Book Signing: Matthew Vadum
1:35 PM	<b><u>Ronna McDaniel</u></b> , <i>Republican National Committee</i>	
1:50 PM	<b><u>Michelle Malkin: A Time for Action from the Colorado CPAC Stage</u></b>	Book Signing: Janette Reynolds
2:00 PM	<p><b><u>Second Chance: The Conservative Stance on Criminal Justice Reform</u></b> Moderator: Pat Nolan, <i>ACU Foundation Center for Criminal Justice Reform</i> Gov. Matt Bevin (KY) Chairman Mark Walker (NC-6), <i>Republican Study Committee</i></p>	<p>Book Signing: David Brody and Scott Lamb</p> <p>Activism Boot Camp, American Conservative Union</p>
2:25 PM	<p><b><u>One Man's 'Crumbs'</u></b> Moderator: Deroy Murdock, <i>National Review</i> Mattie Duppler, <i>National Taxpayers Union</i> Rep. Tim Huelskamp, <i>The Heartland Institute</i> Gov. Gary Johnson, <i>Former Governor of NM</i> Bob Luddy, <i>CaptiveAire Systems, Inc</i></p>	<p>Sponsored Event: Draining the Swamp? What's Next After The Budget Deal, <i>The Heritage Foundation</i></p> <p>Book Signing: Sheriff Clarke</p>
3:05 PM	<p><b><u>The Trump Effect on American Politics</u></b> Moderator: Matt Schlapp, <i>ACU Chairman</i> Fred Barnes, <i>Weekly Standard</i> Charlie Hurt, <i>The Washington Times</i> Kayleigh McEnany, <i>Spokesperson for the Republican National Committee</i></p>	Book Signing: Gary Byrne
3:35 PM	<p><b><u>Nigel Farage</u></b> Introduced by Raheem Kassam, <i>Breitbart London</i></p>	Book Signing: Kayleigh McEnany

## ACTIVISM BOOT CAMP

11:00 AM	<p><b><u>Engage to Win....not merely elections and debates, but a better future for Americans!</u></b> Learn to be more successful and winsome advocates for the ideas that created America — the freest, most prosperous, and most decent society in human history. Melanie Sturm, <i>Engage to Win</i> Bobbie Daniel, <i>Engage to Win</i> <b>CHESAPEAKE 1-2</b></p>
12:00 PM	<p><b><u>How to Win Women</u></b> Ashley Carter, <i>Independent Women's Forum</i> Patrice Onwuka, <i>Independent Women's Forum</i> <b>CHESAPEAKE 1-2</b></p>
1:30 PM	<p><b><u>Present Your Best Self Behind the Mic: Tips for Media Interviews &amp; Public Speeches</u></b> Rachel Semmel, <i>District Media Group</i> <b>CHESAPEAKE 1-2</b></p>
2:15 PM	<p><b><u>CPACTivism 101</u></b> <i>American Conservative Union</i> <b>CHESAPEAKE 1-2</b> <i>[ends at 3:00 PM]</i></p>

4:00 PM

**The Trump Report Card: Conservatives Grade the Administration**

Moderator: Marc Rotterman, *Political Analyst and Host of Front Row on UNC-TV TX*  
 Lauren Ashburn, *EWTN*  
 Ralph Z. Hallow, *The Washington Times*  
 Van Hipp, *American Defense International Inc.*  
 John Malcolm, *The Heritage Foundation*  
 Grover Norquist, *Americans for Tax Reform*

POTOMAC 1-2

4:00 PM

**Rising Conservatism in the Indo-Pacific**

Moderator: Gordon Chang, *The Daily Beast*  
 Jikido "Jay" Aeba, *Japanese Conservative Union*  
 Dr. Nam-Joon Cho, *Associate Professor, Nanyang Technological University*  
 Dr. Lai I-Chung, *CEO, Prospect Foundation*  
 Jeff Smith, *The Heritage Foundation*

POTOMAC 3-4

**What it Takes: Could You Have Cut it in General Washington's Army?**

Moderator: Dr. Matthew Spalding, *Hillsdale College*  
 Rick Harrison, *Pawn Star and Gold & Silver Pawn Shop owner*  
 Patrick O'Donnell, *Author, Washington's Immortals*

POTOMAC 5-6

4:00 PM

**Rising Tides or Warring Tribes: How Much Can the US influence Policy in the Middle East**

Moderator: Dr. Nikan Khatabi  
 Rebecca Heinrichs, *Hudson Institute*  
 Zuhdi Jasser, *American Islamic Forum for Democracy*  
 Kristin Reif, *Phillip Morris International*  
 Mike Waltz, *Former U.S. Army Green Beret*

CHESAPEAKE 1-2

5:00 PM

**Breaking Bad: What it Takes to Rise Above Circumstances Part 3**

Host: Scott Walter, *Capital Research Center*  
 Sheriff David Clarke  
 Margaret Iuculano, *American Conservative Union*  
 Ashley McGuire, *The Catholic Association*  
 J. Scott Moody, *ACU Foundation Family Prosperity Initiative*  
 Dr. Wendy Warcholik, *ACU Foundation Family Prosperity Initiative*

POTOMAC 1-2

**A Lesson to Invest In: Crypto- Currency for Dummies**

Moderator: Terry Schilling, *Townhall*  
 Shannon McGahn, *House Financial Services Strategy*  
 Rep. Randy Neugebauer, *Former Congressman from TX*

POTOMAC 3-4

**Patent Pending: Shark Tank's Most Important Question**

Moderator: Jenny Beth Martin, *Tea Party Patriots*  
 Tom Giovanetti, *The Institute for Policy Innovation*  
 F. Scott Kieff, *George Washington University School of Law*  
 Laurie Self, *QUALCOMM*

POTOMAC 5-6

**Dignity for Incarcerated Women: Is it Really Necessary to Shackle Women in Labor?**

Moderator: Jackie Anderson, *American Conservative Union*  
 Kathleen Dennehy, *former head of Massachusetts Department of Corrections*  
 Holly Harris, *US Justice Action Network*  
 Mayor Jessica Jackson Sloan, *DreamCorps*  
 Kate Trammel, *Prison Fellowship*

CHESAPEAKE 1-2

## SPONSORED EVENTS

10:00 AM

**Leadership Institute's 20min One-On-One Career Counseling Sessions**

Sponsored by Leadership Institute

MEZZANINE 2, 3, 4 &amp; 5

[ends at 4:00 PM]

<b>10:00 AM</b>	<b>The Washington Times Lounge hosts #WashTimesTW Photo Contest</b> <i>Sponsored by The Washington Times</i> <b>CAMELLIA 3-4</b> <i>[ends at 4:00 PM]</i>
<b>2:00 PM</b>	<b>The Left's Attacks: Beware and Be Prepared</b> <i>Ashley Varner, ALEC</i> <i>Sponsored by ALEC</i> <b>CHESAPEAKE A</b> <i>[ends at 2:45 PM]</i>
<b>2:00 PM</b>	<b>Draining the Swamp? What's Next After The Budget Deal</b> <b>Featuring Steve Moore and Paul Winfree</b> <b>Moderated by Romina Boccia</b> <i>Sponsored by The Heritage Foundation</i> <b>CHESAPEAKE A</b> <i>[ends at 4:00 PM]</i>
<b>3:00 PM</b>	<b>Suppression of Conservative Views on Social Media: A First Amendment Issue</b> <i>Sponsored by American Principles Project</i> <i>James Damore, author of the "Google memo"</i> <i>James O'Keefe, citizen journalist, founder of Project Veritas</i> <i>Harmeet Dhillon, renowned free speech attorney</i> <i>Dan Gainor, Vice President for Business and Culture, Media Research Center</i> <i>Marlene Jaeckel, tech entrepreneur</i> <b>CHESAPEAKE B-C</b>
<b>4:00 PM</b>	<b>Voter Citizen Initiative</b> <i>Sponsored by CrazyPolitician.Vote</i> <b>CHESAPEAKE B</b> <i>[ends at 5:00 PM]</i>
<b>4:00 PM</b>	<b>The Independence Fund - VA Healthcare Reform</b> <i>Sponsored by The Independence Fund</i> <b>CHESAPEAKE C</b> <i>[ends at 6:00 PM]</i>
<b>4:00 PM</b>	<b>Reforming FDA: Start with Right to Try, Finish with Free To Choose Medicine</b> <i>Sponsored by The Heartland Institute</i> <b>CHESAPEAKE D</b> <i>[ends at 6:00 PM]</i>
<b>4:15 PM</b>	<b>Washington Examiner's Breaking into Journalism</b> <i>Sponsored by Washington Examiner</i> <b>CHESAPEAKE E-F</b> <i>[ends at 5:15 PM]</i>

## BOOK SIGNINGS - CPAC HUB (PRINCE GEORGE'S EXHIBIT HALL D-E)

<b>12:00 PM</b>	<b>James O'Keefe: "American Pravda: My Fight for Truth in the Era of Fake News"</b> <b>CPAC HUB</b>
<b>1:00 PM</b>	<b>Matthew Vadum: "Team Jihad: How Sharia-Supremacists Collaborate with Leftists to Destroy the United States"</b> <b>CPAC HUB</b>
<b>1:30 PM</b>	<b>Janette Reynolds: "Where Were You On 9/11?"</b> <b>CPAC HUB</b>
<b>2:00 PM</b>	<b>David Brody and Scott Lamb: "The Faith of Donald Trump: A Spiritual Biography"</b> <b>CPAC HUB</b>
<b>2:30 PM</b>	<b>Sheriff David Clarke: "Cop Under Fire"</b> <b>CPAC HUB</b>

3:30 PM	Gary Byrnes: "Secrets of the Secret Service: The History and Uncertain Future of the U.S. Secret Service" CPAC HUB
4:00 PM	Kayleigh McEnany: "The New American Revolution: The Making of a Populist Movement" CPAC HUB

## SPECIAL EVENTS

7:00 PM	<b>Ronald Reagan Dinner and Dessert Reception</b> <i>Keynote speaker: Judge Jeanine Pirro</i> Administrator Scott Pruitt, <i>Environmental Protection Agency</i> POTOMAC BALLROOM - <i>Ticketed Event</i>
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Registration: 7:00 AM - 3:00 PM  
Shuttle Busses: 7:00 AM - 7:00 PM  
General Session: 9:30 AM - 5:00 PM  
CPAC Hub: 9:00 AM - 12:00 PM

## GENERAL SESSION - POTOMAC BALLROOM

<b>8:30 AM</b>	<b>Doors Open: Premium Attendees</b>
<b>8:45 AM</b>	<b>Doors Open: General Attendees</b>
<b>9:30 AM</b>	<b>Welcome</b>
<b>9:35 AM</b>	<b>The Pledge of Allegiance/Prayer</b>
<b>9:40 AM</b>	<b>Dr. Sebastian Gorka</b> , <i>Fox News</i>
<b>9:50 AM</b>	<b><u>Pot or Not?: A Debate on Marijuana Legalization From the Colorado CPAC Stage</u></b> Moderator: Steffan Tubbs, <i>KNUS</i> Jeff Hunt, <i>Colorado Christian University</i> Dan Anglin, <i>Colorado Cannabis Chamber of Commerce</i> *Opening and closing remarks by Terry Schilling, <i>American Principles Project</i>
<b>10:20 AM</b>	<b><u>A Conversation with Mark Levin</u></b> , <i>Host of The Mark Levin Show, LevinTV, and FNN's Life, Liberty and Levin</i> Interviewed by attorney Julie Strauss Levin
<b>10:45 AM</b>	<b><u>Exporting Liberty Throughout Asia</u></b> Jikido "Jay" Aeba, <i>Japanese Conservative Union</i>
<b>10:55 AM</b>	<b>Rob O'Neill</b> , <i>Former Navy Seal on Seal Team Six</i>
<b>11:05 AM</b>	<b><u>From Deployment to Employment: Reintegrating Veterans into Civilian Life</u></b> Moderator: David Sands, <i>The Washington Times</i> Bob "ShoeBob" Carey, <i>The Independence Fund</i> Mark "Oz" Geist, <i>Member of Benghazi Annex Security Team</i> Chair Cathy McMorris-Rodgers, <i>House Republican Conference</i> SSG. Travis Mills (Ret.)
<b>11:50 AM</b>	<b><u>A Matter of Life and Death: How Government is Deciding Whether you Live or Die</u></b> Ed McFadden, <i>ACU Board Member</i> Julie Hocker, <i>ACU Foundation Policy Fellow</i> Gov. Pete Ricketts (NE) Allie Stuckey, <i>Conservative Review</i>
<b>12:25 PM</b>	<b><u>Rick Harrison</u></b> , <i>Pawn Star and Gold &amp; Silver Pawn Shop owner</i>
<b>12:40 PM</b>	<b><u>The Heller Supreme Court Decision: The Man and the Case that Secured Your 2nd Amendment Rights</u></b> Dick Heller Interviewed by: Emily Miller
<b>12:55 PM</b>	<b><u>The 2nd Amendment: 10 Years after Heller</u></b> Moderator: Niger Innis, <i>Congress of Racial Equality</i> Graham Hill, <i>Ice Miller Strategies</i> Willes Lee, <i>National Federation of Republican Assemblies</i> Carrie Lightfoot, <i>The Well Armed Woman</i>
<b>1:35 PM</b>	<b><u>A Conversation with OMB Director Mick Mulvaney</u></b> Interviewed by Deneen Borelli, <i>Conservative Review</i>

## ADDITIONAL PROGRAMMING

[illegible]

## GENERAL SESSION - POTOMAC BALLROOM

## ADDITIONAL PROGRAMMING

Case 8:17-cv-01596-RJM Document 116-22 Filed 05/18/18 Page 12 of 12

1:55 PM **#UsToo: Left out by the Left**

Moderator: Marji Ross, *Regnery Publishing*  
 Mona Charen, *Ethics and Public Policy Center*  
 Kelsey Harkness, *The Daily Signal*  
 State Rep. Kayla Kessinger (WV)

2:30 PM **Tom Fitton**, *Judicial Watch*2:40 PM **#TrumpedUp: Unmasking the Deep State**

Moderator: Andy McCarthy, *National Review*  
 Sara Carter, *Fox News Contributor*  
 Chuck Ross, *The Daily Caller*  
 Byron York, *Washington Examiner*

3:15 PM **CPAC Straw Poll**, *Sponsored by the Washington Times*3:35 PM **Chairman Devin Nunes (CA-22)**, *House Intelligence Committee*

## SPONSORED EVENTS

10:00 AM **Leadership Institute's 20min One-On-One Career Counseling Sessions****MEZZANINE 2, 3, 4 & 5***[ends at 4:00 PM]*10:00 AM **The Washington Times Lounge is open, #WashTimesFTW Photo Contest Winner announced at 11:30 AM***Sponsored by The Washington Times***CAMELIA 3-4***[ends at 1:00 PM]*10:00 AM **CPAC Job and Internship Fair**

## BOOK SIGNINGS - CPAC HUB (PRINCE GEORGE'S EXHIBIT HALL D-E)

9:00 AM **Bob Luddy: "Entrepreneurial Life"****CPAC HUB**

## **Exhibit 23**

# The Guardian



## Nigel Farage gets warm welcome at gathering of US right wing

**CPAC attendees applaud Brexit and boo London's mayor, Sadiq Khan, amid growing European populist influence at event**

**Ben Jacobs** in Oxon Hills, Maryland

Fri 23 Feb 2018 18.03 EST

Nigel Farage received a rousing reception from American conservatives on Friday, as the audience at the Conservative Political Action Conference (CPAC) cheered Brexit and booed London's mayor, Sadiq Khan.

In fact, Donald Trump's only competitor for the title of "Mr Brexit" may have been the president's only competition for crowd favorite on the second day of the annual event.

Farage, the former leader of the United Kingdom Independence party (Ukip), was billed as the last speaker of the evening. Attendees streamed back into the main hall to hear his usual mix of boasts about his love for Trump and alcohol.

A fixture at CPAC and now a surrogate for politicians such as Trump and the failed Alabama Senate candidate Roy Moore, Farage has come to personify the growing influence on the conference and US politics of European-style rightwing populism.

On Thursday, the far-right French politician Marion Maréchal-Le Pen warned CPAC attendees of the dangers posed by Islam and “transhumanism”.

Farage once again told what he saw as the inspirational story of Brexit. He also warned of the dangers posed by the billionaire George Soros, the supposed leader of a globalist plot among those who “don’t believe in national identity” and “want us to live in a world with open borders”.

Mention of Soros drew loud boos. The Hungarian-American billionaire has become a hated figure on the right over his support for progressive causes. He has also become the target of veiled antisemitic attacks.

Farage was introduced by Raheem Kassam, a longtime aide who is now an editor at Breitbart. Kassam may have been even more controversial.

He attacked Khan, who was also loudly booed, and then referred to Enoch Powell’s infamous Rivers of Blood speech, saying Khan was “heaping up Britain’s funeral pyre”.

Powell’s 1968 speech, on immigration, led to his sacking from a shadow cabinet post under Edward Heath and eventually his departure from the Conservative party.

#### Topics

- CPAC
- Nigel Farage
- US politics
- news

## **Exhibit 24**



POLITICO



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**Playbook***POLITICO's must-read briefing on what's driving the day in Washington*☒ **re Playbook Newsletter**

By signing up you agree to receive email newsletters or alerts from POLITICO. You can unsubscribe at any time.

## WARREN BUFFETT's WINDFALL: Berkshire Hathaway got 29 billion from tax reform

By ANNA PALMER ([anna@politico.com](mailto:anna@politico.com); [@apalmerdc](https://twitter.com/apalmerdc)), JAKE SHERMAN ([sherman@politico.com](mailto:sherman@politico.com); [@JakeSherman](https://twitter.com/JakeSherman)) and DANIEL LIPPMAN ([daniel@politico.com](mailto:daniel@politico.com); [@dlippman](https://twitter.com/dlippman)) | 02/24/2018 09:31 AM EST

### DRIVING THE DAY

**ALWAYS A FASCINATING READ -- WARREN BUFFETT'S ANNUAL LETTER -- TAX REFORM WORKED FOR BERKSHIRE HATHAWAY!:** “The \$65 billion gain is nonetheless real – rest assured of that. But only \$36 billion came from Berkshire’s operations. The remaining \$29 billion was delivered to us in December when Congress rewrote the U.S. Tax Code.” ***Read the entire letter*** <http://bit.ly/2ooEgki>

-- **TURN TO PAGE 11** to learn about Buffett’s famous bet, in which an S&P index fund beat a hedge fund over 10 years.

**Good Saturday morning. HOT DOC: TRUMP'S PET PROJECT -- “Trump directs Pentagon to schedule military parade for Veterans Day,”** by Eliana Johnson: “President Donald Trump’s plans for a White House-backed military parade are

-- **“When Malls Saved the Suburbs From Despair,”** by Ian Bogost in The Atlantic: “Strange as it may sound, the mall allowed people to leave commercialism behind, after they were through with it. Consumerism ran rampant, but it had a safe haven in which to do so. Malls are prisons for commerce, but at least the commerce stays inside them.” <http://theatlantic.com/2BMjqTz>

-- **“Worst Roommate Ever,”** by William Brennan in New York Magazine: Jamison “Bachman was a serial squatter operating on a virtuosic scale, driving roommate after roommate into court and often from their home. He seemed to relish the anguish of those who had taken him. Nothing they did could satisfy or appease him, because the objective was not material gain but, seemingly, the sadistic pleasure of watching them squirm as he displaced them.” <http://nym.ag/2EPiVXn>

### PLAYBOOKERS

**SPOTTED:** Nigel Farage last night “holding court” at the bar at the Trump Hotel ... Stephen Miller at Masseria last night with his parents ... Sen. Rand Paul (R-Ky.) yesterday going through the buffet line and then into a private room for lunch at the Park City Club in Dallas.

**TRANSITIONS -- Matt Simeon** has been hired as the VP of advocacy communications at the National Restaurant Association. He had his last day Friday as a principal at Locust Street Group.

**OUT AND ABOUT** – Pool report: “Dozens of governors attended a reception at the Embassy of Australian Friday where they were able to meet, among other dignitaries, famed Aussie crocodile wrangler Matt Wright and the giant yellow python he had draped over his shoulder. ... The gathering is part of the National Governors Association Winter Meeting and followed Prime Minister Malcolm Turnbull’s visit with President Trump. This year marks America and Australia’s 100 years of ‘mateship,’ which began in WWI.”

**SPOTTED:** Governors Brian Sandoval (Nevada), Steve Bullock (Montana), Mary Fallin (Oklahoma), Matt Bevin (Kentucky), Greg Abbott (Texas), Henry McMaster (South Carolina), Bill Walker (Alaska), John Kasich (Ohio), Ralph Northam (Virginia), Phil Murphy (NJ), Prime Minister Malcolm Turnbull, Australian Ambassador Joe Hockey, OMB Director Mick Mulvaney, Secretary of Navy Richard Spencer, Patrick Steel, Brendan Bechtel, Arne Sorenson, Andy Florance, David Agnew, Graeme Conway.

**BIRTHWEEK (was yesterday):** KABC’s Emily Barsh

## **Exhibit 25**



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nigel\_farage • Follow

nigel\_farage Good to catch up.  
@realdonaldtrump in great humour and on  
top form. 📷 Official White House Photo by  
Shealah Craighead.

Load more comments

officialmurdah @josiah\_danger\_devine  
jump off the CN tower

josiah\_danger\_devine @officialmurdah  
gunna be honest dude, I have no idea what  
you're talking about.

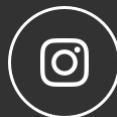
lovish\_ave @imnagui how cool to see you



7,917 likes

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848 followers

1,996 following

Frank Licata follow me on Twitter.Com/FrankieLicata and like/follow my page at Facebook.Com/BostonFrank #MAGA  
[www.facebook.com/BostonFrank](http://www.facebook.com/BostonFrank)

Cancel

Compose

Next



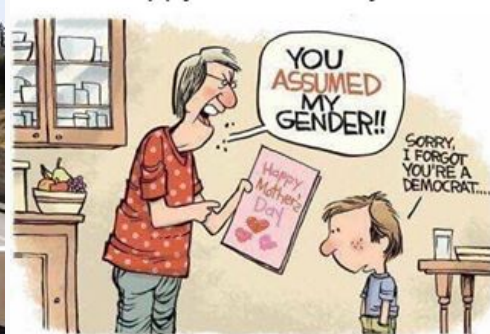
I'm trying out a new app that allows for simultaneously posting to many social media platforms. Anyone have any luck with Hootsuite?

2067 1867 147

#45 keeps his promises



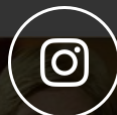
Happy "Parent" Day



"Pound Me Too" ... doh!

WHEN YOU REALIZE MOST ADULTS IN THE WORLD STILL READ THIS SYMBOL "#" AS "POUND"

...AND YOU NAMED YOUR WOMEN'S MOVEMENT AGAINST SEXUAL HARASSMENT #METOO



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Trump International Hotel Washington, D.C.

**frankelicata** had a great night at the Trump International Hotel bar in DC meeting with some very interesting people, such as Brexit architect Nigel Farage, leader of the UK Independence Party and member of the European Parliament for South England. Subscribe to my YouTube channel for many great videos:  
[youtube.com/channel/UCkdVSaZJtt7LeChLYStBkbw](https://youtube.com/channel/UCkdVSaZJtt7LeChLYStBkbw)

**chrismazerall** Wow. That's awesome

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## **Exhibit 27**

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frankelicata TrumpLoyalists representing at CPAC 2018 to call out the FakeTrumpers & ConserviTards

giarlenalicatamadafferimyrs My husband and I stand behind POTUS 100% and beyond!!!

frankelicata @giannalicatamyers , unfortunately the founders of CPAC are Bush people, purely establishment, and they don't like revolutionaries. They tolerate our great President, the agent of

21 likes

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## **Exhibit 28**

## About Shiva

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(/linkedin) (/whatsapp)

(<https://www.addtoany.com/share?url=https%3A%2F%2Fshiva4senate.com%2Fshiva%2F&title=About%20Shiva>)

I am running for United States Senate from Massachusetts to be a 21st century Senator. We stand at the crossroads where we can either head into a Golden Age or into the Darkness. Incredible innovation and solutions, which have been created by everyday Americans, already exist for energy, education, health, affordable housing and much more. What stands in the way are the old guard of career politicians, political hacks, lawyer-lobbyists and academics who pervade Washington and local government with corruption and crony capitalism that chokes and suffocates these innovations and solutions from reaching us. America becomes great when innovators, entrepreneurs, working people with skills and those committed to using common sense and reason run this country. The Founders of America were blacksmiths, engineers, soldiers, architects, entrepreneurs, scientists — they actually worked for a living and produced through their labor, products and services to help other citizens.

I stand before you as someone who is a personification of the American Dream. My parents and I left the caste system of India in 1970 where we were considered low caste "Untouchables" and "Deplorables". We first settled in Paterson, NJ and I went through the public school system where I was fortunate to have come across incredibly dedicated teachers, coaches and mentors.

**Click here to download Dr. Shiva Ayyadurai's CV** (/wp-content/uploads/2017/08/Dr-Shiva-Ayyadurai-CV.pdf)

## The Real Fighter

On my 7th birthday, in 1970, I left India and came to America: to this land of incredible opportunity. As a kid, I learned from my parents, teachers, coaches, and friends that what mattered most was Truth — to uncover it, share it and fight for it. That core value is THE foundation of the America Dream. And my life has been about fighting for Truth, at every step.

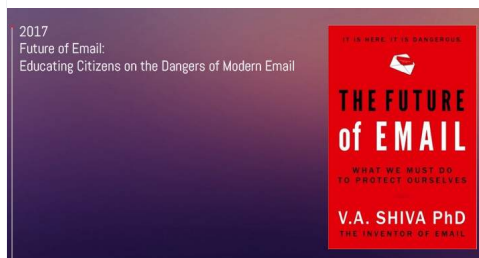
2017

2017

2015



2017 Future Of Email: Educating Citizens On The Dangers Of Modern Email



([https://shiva4senate.com/wp-content/uploads/2017/04/fighter\\_19.jpg](https://shiva4senate.com/wp-content/uploads/2017/04/fighter_19.jpg))

"Free" email providers such as Gmail, Yahoo, etc. may be subverting our freedom by owning our email communications. Shiva proposes that the US Postal Service provide a truly secure public email service to protect citizens.

2012-2017 Victory For The Inventor Of Email. Defeat For Fake News & Gawker Media



([https://shiva4senate.com/wp-content/uploads/2017/04/fighter\\_18.jpg](https://shiva4senate.com/wp-content/uploads/2017/04/fighter_18.jpg))

Shiva fought back relentlessly against the Fake News and defamation he endured from Gawker Media, eventually prevailing in January of 2017 when he was awarded \$750,000 by Gawker Media, to settle his lawsuits against them.

2015 Scientific Activism: Using Science To Discover The Truth About GMO Safety



([https://shiva4senate.com/wp-content/uploads/2017/04/fighter\\_17.jpg](https://shiva4senate.com/wp-content/uploads/2017/04/fighter_17.jpg))

# The Real Innovator

The Founding Fathers created a revolutionary nation in which innovation, education, creativity, and meritocracy flourished. Those core values drew my family to immigrate to the United States, and I'll always be grateful for the opportunities I've found here. Now I'm committed to preserving, protecting, and expanding those opportunities for the citizens of Massachusetts and for all Americans. That's the new American Revolution, and I hope you'll join me in this fight.

2017

2015

2014

## 2017 Systems Health – Educating & Bringing Together Eastern And Western Medical Professionals



([https://shiva4senate.com/wp-content/uploads/2017/04/innovation\\_26.jpg](https://shiva4senate.com/wp-content/uploads/2017/04/innovation_26.jpg))

Shiva authored a three-volume set of books on Systems Health, which delivers a breakthrough curriculum for integrating eastern medicine and western science. This curriculum is part of the Systems Health® training and certification program.

## 2015 CytoSolve – Accelerating Drug Development. Alnylam In Vivo Study Confirms CytoSolve's In Silico Predictions



([https://shiva4senate.com/wp-content/uploads/2017/04/innovation\\_25.jpg](https://shiva4senate.com/wp-content/uploads/2017/04/innovation_25.jpg))

CytoSolve modeled the molecular pathways of Hereditary Angio Edema. The computer results from CytoSolve matched the results from in vivo mouse experiments, demonstrating the viability of CytoSolve to accelerate decisions to clinical trials in the drug development process.

## 2014 Launched Systems Health



([https://shiva4senate.com/wp-content/uploads/2017/04/innovation\\_22.jpg](https://shiva4senate.com/wp-content/uploads/2017/04/innovation_22.jpg))

Systems Health is a bold new educational technology that unifies Eastern medicine with Western systems theory.

# The All-American Indian

I have lived the American Dream. I grew up playing baseball, playing soccer, having a paper route, while running my own small lawn mowing and snow shoveling businesses as a kid. Being selected by American Legion Boys State to represent my high school, and later being awarded a U.S. Fulbright Scholarship were all part of this incredible journey. What an honor to be in the state of Massachusetts — the home of the Red Sox, Patriots, Bruins and Celtics!

2017

2016

2016



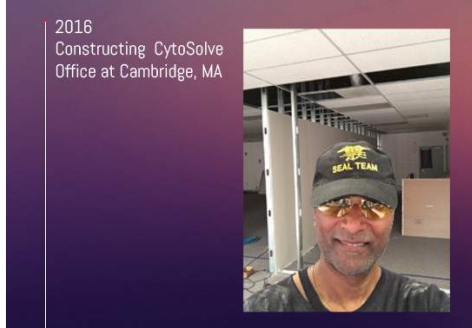
### 2017 Inauguration Of President Donald Trump



([https://shiva4senate.com/wp-content/uploads/2017/04/ai\\_17.jpg](https://shiva4senate.com/wp-content/uploads/2017/04/ai_17.jpg))

Shiva attended, on invitation, the inauguration of the 45th President of the United States.

### 2016 Constructing CytoSolve Office At Cambridge, MA



([https://shiva4senate.com/wp-content/uploads/2017/04/ai\\_16.jpg](https://shiva4senate.com/wp-content/uploads/2017/04/ai_16.jpg))

### 2016 VA Shiva Systems Health Workshop At Cambridge, MA



([https://shiva4senate.com/wp-content/uploads/2017/04/ai\\_15.jpg](https://shiva4senate.com/wp-content/uploads/2017/04/ai_15.jpg))

Systems Health training and certification workshops were launched to provide health and wellness practitioners a foundational science based on systems theory.

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## **Exhibit 29**



# Dr. Shiva Ayyadurai Live at CPAC 2018

133 views

17 0 SHARE



**Dr. Shiva Ayyadurai**  
Published on Apr 20, 2018

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Dr. Shiva Ayyadurai interacts with visitors at CPAC 2018. Two of the visitors share why they support Shiva 4 Senate

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## **Exhibit 30**



with Nigel Farage at Trump International Hotel bar in DC

225 views

8 0 SHARE



Frank

Published on Feb 26, 2018

at "The Old Post Office", Trump International Hotel Bar in DC with legendary revolutionary Nigel Farage, the architect of Brexit, member of the UK Parliament for South England, and leader of the UK Independence Party

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# **Exhibit 31**





March 5, 2018, 12:42 pm

From February 22<sup>nd</sup> to 24<sup>th</sup>, close to ten thousand conservatives of all stripes descended on National Harbor, Maryland for CPAC. This year the conference was remarkable in a variety of ways. Both the president and vice president spoke, Pence on Thursday and Trump on Friday. This was the first time that a sitting president spoke at the conference two consecutive years in a row.



Most of the CPAC crowd was middle aged, but there was a substantial minority of young people in attendance. Young leaders spoke on important issues. Lawrence Jones of Campus Reform (25), Candace Owens of Turning Point (27), and Charlie Kirk of Turning Point (24), Grant Strobl of Young America's Foundation (22) all spoke on panels during the convention. They focused on topics relating to leftist bias in media and the leftwing environment on college campuses. Two headlining speakers were also quite young. Ben Shapiro of the Daily Wire (34), gave an impassioned speech that highlighted the accomplishments of President Trump in his first year and how the fight against political correctness is only getting started. Our oldest ally across the sea, France, graced us with the presence of Marion Marechal-Le Pen (28), National Front Heiress and the youngest elected parliamentarian in modern French history. Le Pen's speech, which was one of the shortest yet most moving, highlighted the need for continued friendship between the US and France and the importance in defending the Western values of, capitalism, Christian heritage, and national sovereignty.

Young people in attendance were highly engaged, in the hallways they could be heard debating policies from gun control to economics. They held positions from Never Trumpism to Hardline Libertarianism. Patrick Hauf, a freshman at Bonaventure University, said that attending CPAC was an "amazing experience that allowed [him] to build both professional and personal relationships. It was an honor witnessing the president and vice president speak and was overall an experience to remember." Kevin McMahon, a student at the University of Virginia, believes that CPAC was a good sign of the future for conservatism saying, "We seem to be drilling the principles of conservatism into young people and I think that is going to build a very strong generational movement of people driving for constitutional conservatism. Achieving this won't be easy, but we're off to a good start."

## **Exhibit 32**



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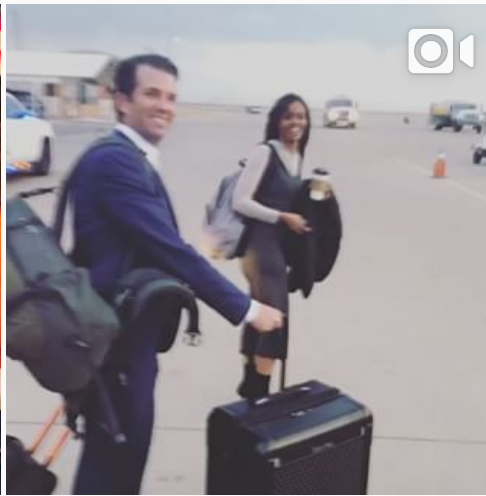
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85 posts

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150 following

Candace Owens I can explain it to you, but I can't understand it for you.  
[m.facebook.com/realCandaceOwens/?ref=bookmarks](https://m.facebook.com/realCandaceOwens/?ref=bookmarks)

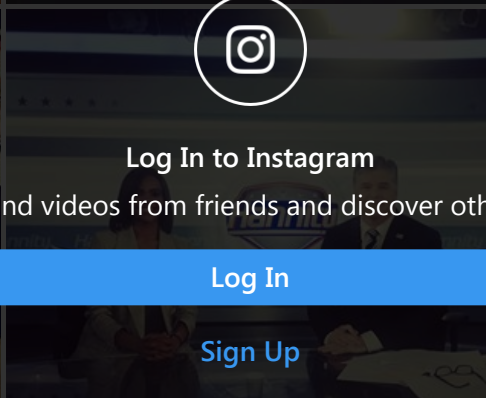
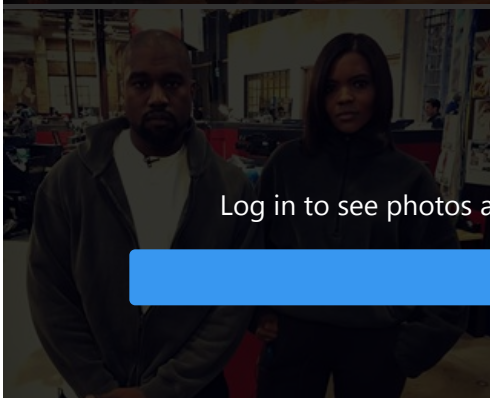


Donald J. Trump ✓  
@realDonaldTrump

Candace Owens of Turning Point USA is having a big impact on politics in our Country. She represents an ever expanding group of very smart "thinkers," and it is wonderful to watch and hear the dialogue going on...so good for our Country!

5/9/18, 7:48 AM

11.6K Retweets 44.5K Likes

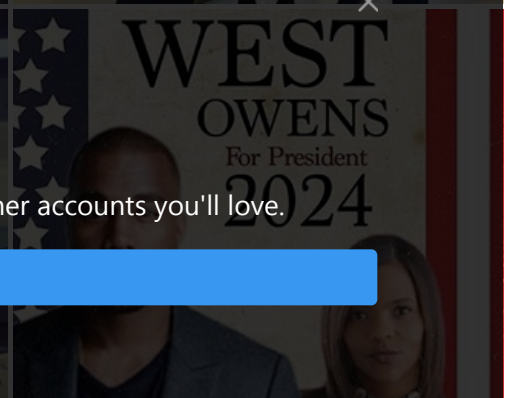


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realcandaceowens

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Trump International Hotel Washington, D.C.

realcandaceowens Dinner with these two beautiful sisters, plus a future POTUS. #cpac2018 #schwabgoals

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cliffordlowery Nice...very proud of you. Keep rising do you.

gbrenner2 @realcandaceowens Candace, just heard about the COS video from a colleague and watched it. It's awesome, of course! Thank you so much! We are sharing it far and wide!

3,046 likes

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charliekirk1776



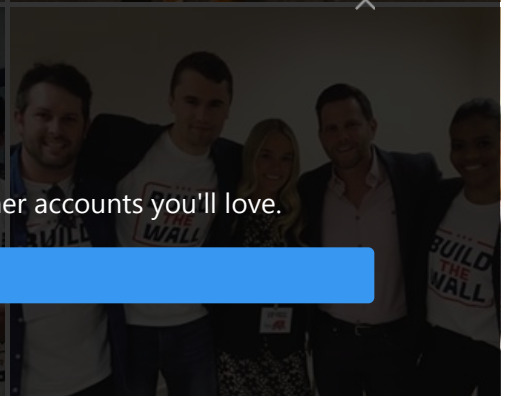
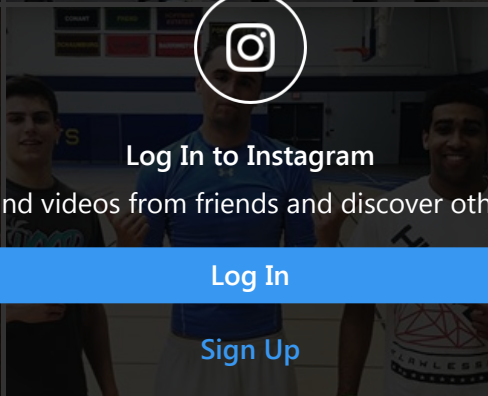
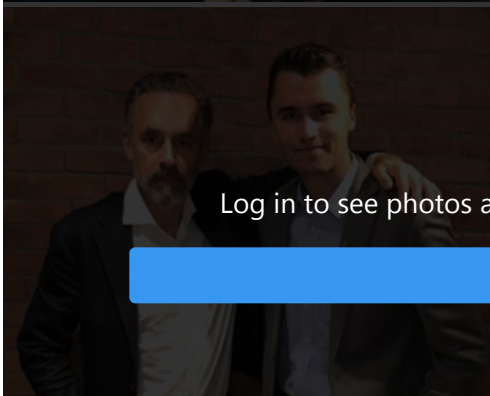
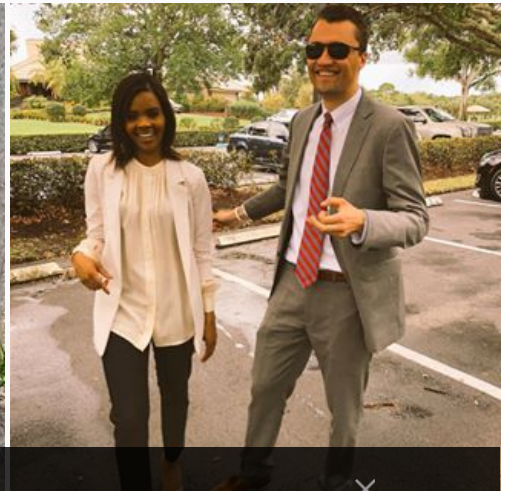
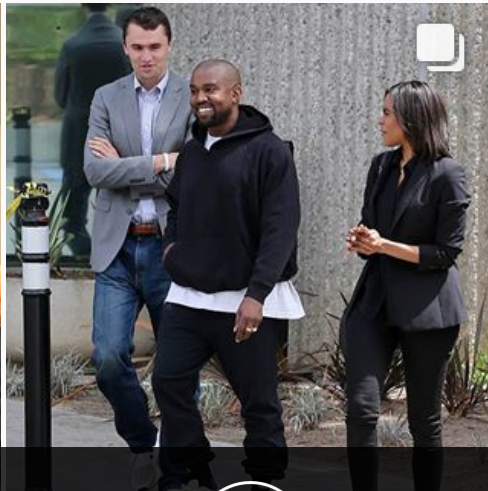
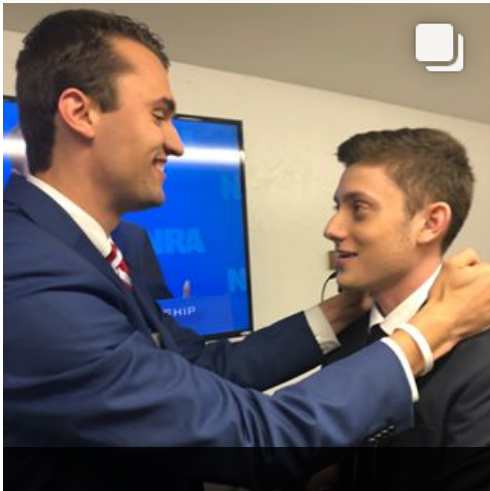
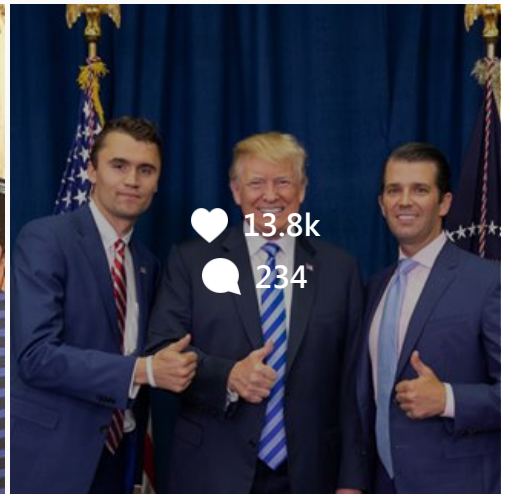
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Charlie Kirk Freedom us - email me -> [charlie@TPUSA.com](mailto:charlie@TPUSA.com)  
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## **Exhibit 34**

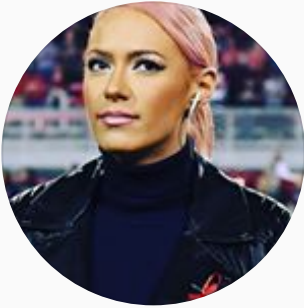


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kayajones



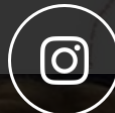
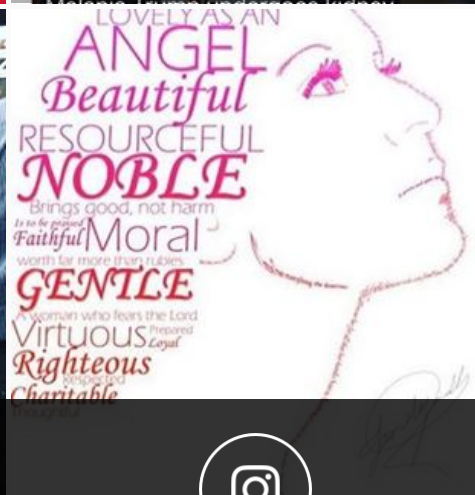
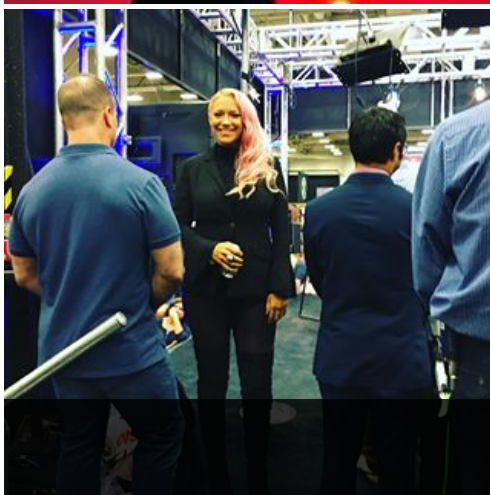
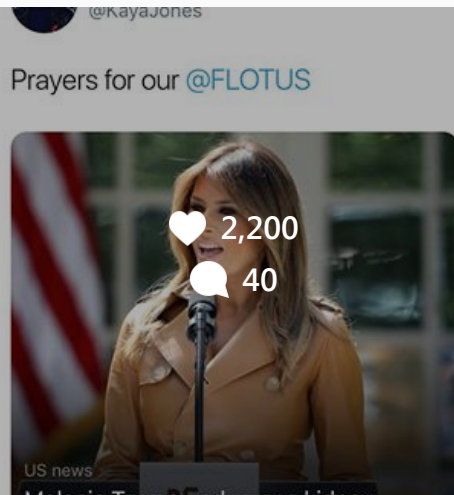
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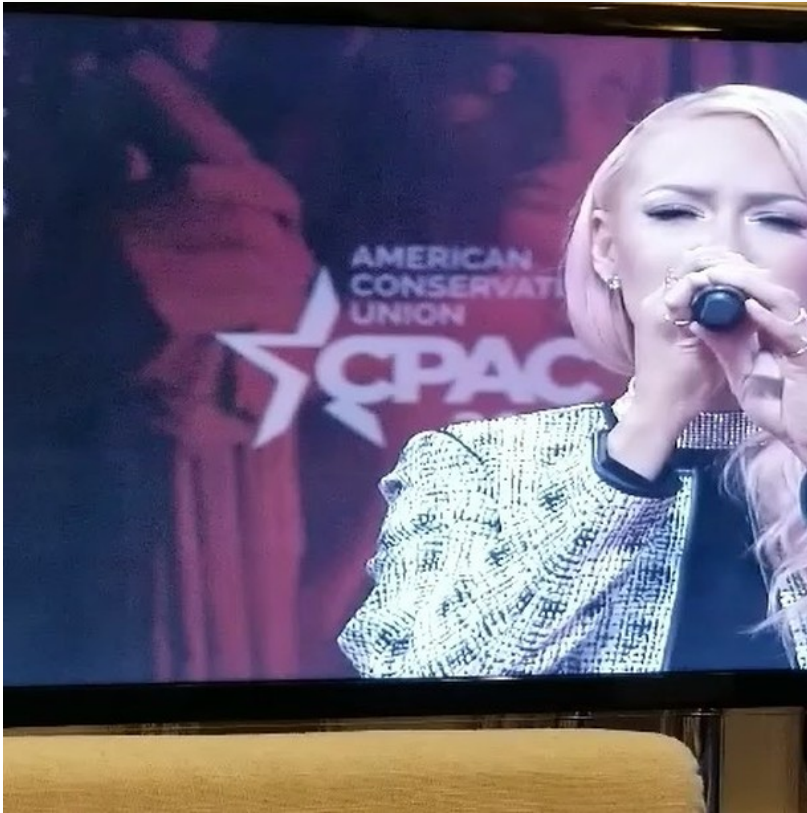
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kayajones

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kayajones What an honor it was to sing the anthem for our nation and our @POTUS @realDonaldTrump #CPAC #MAGA #CPAC #cpac2018 live us🇺🇸❤️ thank you America. Thank you CPAC. Thank you President Trump

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fancimimistyle Hey @fergie this is how it's done .. respectfully

rwerhle54 You did a great job Kaya

growingaway You did a great job! Proud of

4,872 views

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## **Exhibit 35**

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Trump International Hotel Washington, D.C.

realdrgina DC squad: @kayajones  
@katrinapierson #cpac2018 #CPAC

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pdennis8 Conservative chicks are the  
hottest hands down. 🔥🔥🔥🔥🔥

wayne.martin.33046736 Katrina Pierson  
with that black hair, eyes and face is so  
beautiful!

chrisruh Great picture of Amazing Woman  
who support President Donald J Trump!!  
MACA...youre45...youre45...youre45...

**964 likes**

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## **Exhibit 36**



Post Politics

# Transcript: Donald Trump interview with Bob Woodward and Robert Costa

By **Bob Woodward** and **Robert Costa** April 2, 2016

*On Thursday, Donald Trump, with campaign manager Corey Lewandowski, press secretary Hope Hicks and son Donald Trump Jr., sat down at the soon-to-be-finished Trump International Hotel in Washington with reporters Bob Woodward and Robert Costa. Over the course of the discussion, the Republican front-runner made it clear that he would govern in the same nontraditional way that he has campaigned, tossing aside decades of American policy and custom in favor of a new, Trumpian approach to the world.*

*Here is a lightly edited transcript of the interview. [Read the full story here.](#)*

**BOB WOODWARD:** And the real first question is, where do you start the movie of your decision to run for president? Because that is a big deal. A lot of internal/external stuff, and we'd love to hear your monologue on how you did it.

**DONALD TRUMP:** Where do you start the movie? I think it's actually — and very interesting question — but I think the start was standing on top of the escalator at Trump Tower on June 16, which is the day — Bob, you were there, and you know what I mean, because there has. . . . I mean, it looked like the Academy Awards. I talk about it. There were so many cameras. So many — it was packed. The atrium of Trump Tower, which is a very big place, was packed. It literally looked like the Academy Awards. And . . . .

**BW:** But we want to go before that moment.

**DT:** Before that? Okay, because that was really . . . .

**BW:** Because, other words, there's an internal Donald with Donald.

**ROBERT COSTA:** Maybe late 2014 or before you started hiring people?

**DT:** Well, but that was — okay, but I will tell you, until the very end. . . . You know, I have a good life. I built a great company. It's been amazingly — I'm sure you looked at the numbers. I have very little debt, tremendous assets. And great cash flows. I

**BW:** So is there a linchpin moment, Mr. Trump, where it went from maybe to yes, I'm going to do this? And when was that?

**DT:** Yeah. I would really say it was at the beginning of last year, like in January of last year. And there were a couple of times. One was, I was doing a lot of deals. I was looking at very seriously one time, not — they say, oh, he looked at it for many — I really, no. I made a speech at the end of the '80s in New Hampshire, but it was really a speech that was, it was not a political speech. But because it happened to be in New Hampshire . . . .

**BW:** And that guy was trying to draft you.

**DT:** And he was a very nice guy. But he asked me. And he was so intent, and I made a speech. It was not a political speech, anyway, and I forgot about it.

**BW:** And that was the real possibility? Or the first . . . .

**DT:** Well no, the real possibility was the Romney time, or the Romney term. This last one four years ago. I looked at that, really. I never looked at it seriously then. I was building my business, I was doing well. And I went up to New Hampshire, made a speech. And because it was in New Hampshire, it was sort of like, Trump is going to run. And since then people have said, Trump is going to run. I never was interested. I could almost say at all, gave it very little thought, other than the last time, where Romney was running. And I thought that Romney was a weak candidate. I thought that — I thought Obama was very beatable. Very, very beatable. You know, you had a president who was not doing well, to put it nicely. And I looked at that very seriously. I had some difficulty because I was doing some big jobs that were finishing up, which I wanted to do. My children were younger. And four years makes a big difference. And I also had a signed contract to do "The Apprentice" with NBC. Which in all fairness, you know, sounds like — when you're talking about "president" it doesn't sound much, but when you have a two-hour show, prime time, every once a week on a major network . . . .

**BW:** So when did it go to yes?

**DT:** So — okay.

**BW:** Because that's — having made, you know, we all make minor decisions in our lives.

**DT:** Okay.

**BW:** This is the big one.

**DT:** Big decision. Yeah, this is a big decision. And I say, sometimes I'll say it in the speeches. It takes guts to run for president, especially if you're not a politician, you've never . . . .

**DT:** What happened is, during that time that I was just talking about, I started saying I'd like to do it, but I wasn't really in a position to do it. I was doing a lot of things, and I had a signed contract with NBC. But I started thinking about it. And the press started putting me in polls, and I was winning in the polls. In fact, the day before, I was on "Meet the Press" the day before I announced I wasn't going to do it, and I got signed for another two years of "The Apprentice" and everything else. Which, by the way, I don't know if you saw, but "The Apprentice" is a big thing. I made two hundred . . . .

**BW:** You made a lot of money.

**DT:** Yeah. You were shocked. Remember this crazy man, Lawrence O'Donnell — he's a total crazy nut — he said, Donald Trump only made a million dollars with "The Apprentice." I said, "A million dollars?" You know, when you have a show that's essentially number one almost every time it goes on, you can name it. . . . So anyway, when they added it all up — and these are certified numbers, because you have to do certified numbers — it came out to \$213 million. Okay? That's what I made on "The Apprentice." That's just — and that's one of my small things. That's what I made. You know? So it was put at \$213 million, and it was certified. And your friend Joe in the morning said, "There's no way he only made. . . ." They had a big fight, and O'Donnell, Lawrence O'Donnell started crying. I never saw anything like it. Do you remember? He started crying. [Laughter] He actually started crying. But that shows the level of hatred that people have. But what happened is, I made — I had a very, very successful show. And they put me in polls, and I was essentially leading right at the top, without doing any work. Not one speech, not one anything. But any time I was in a poll, I did very well in the poll. Anyway, I decided not to do it. NBC called and Mark Burnett would call, and I did see if I could get out. I had another year on the contract. Because you're not allowed, because of the equal time, you're not allowed to have a show . . . .

**RC:** What happened between 2011 and 2014?

**DT:** Well, that's what — I mean. . . . Between 2011 and 2014? I would say, just thought process. Only thought process.

**HOPE HICKS:** A lot of deals.

**DT:** Yeah, I mean, I was doing — but in terms of this, only thought process. So what happened, but during this period of time, I said, you know, this is something I really would like to do. I think I'd do it really well. Obviously the public seems to like me, because without any . . . .

**BW:** Who are you saying that to? Your wife?

**DT:** To myself.

**BW:** To your family?

**DT:** To my family, but to myself.

**DT:** Yeah, to myself, and . . . .

**BW:** This is interior dialogue.

**DT:** This is thought process. And I'm saying to myself, you know, look, they put me in these polls. I'm number one. In fact, I said, I'm probably the only person ever to announce I'm not going to run for president when I'm number one in the polls. Because I remember the week that I announced that I wasn't going to run and that I was going to — that basically NBC extended me for quite a period of time. And the week . . . . Oh, this is my son Don. Bob and Bob.

**DONALD TRUMP JR.:** I know. At least I know one Bob. How are you?

*[Introductions]*

**DT:** So during — and I spoke to Don, I spoke to my children about it. But during this period of time, I said, you know, I think I could probably do very well if I did it. But I didn't do it because of contractual obligations, because I was finishing up things. Actually, this is one of the things right now. This started afterward. This started, we're actually a year and a half ahead of schedule and under budget on this hotel. So what happened, Bob, what happened is . . . . But during this period, I started really thinking during this period of time. And then Romney was a very, very failed and flawed candidate. He did a very poor job. Because I always felt that was a race that should've been won. I think in many respects that's an easier race than the race you have now. And Romney did a poor job. And we all go back to work. Then about a year before June 16 — that's the day that I announced — I started really thinking about it very, very strongly. But the show continued to do very well. You know, 14 seasons, that's a long time. But it continued to do very well.

**BW:** Can you isolate a moment when it kicked to yes?

**DT:** Well, I'll tell you a moment.

**BW:** Because that's what Bob and I are looking for.

**DT:** I'll tell you a moment when it kicked to yes. Because it was a monetary moment also. So you saw that it made a lot of money because it was certified. Now it's much more, because I also have a big chunk of the show. We chose Arnold Schwarzenegger to take my place. Okay? And hopefully Arnold will do well; who knows? But there was a moment in, I would say, February of last year, so that would be four months, three, four months before I announced, when Steve Burke, great guy, of Comcast — the head — came to see me with the top people at NBC. And they wanted to extend my contract. And I said, "Steve, I think that I am going to run for president. And if I do that, I'm not allowed to have a show." In fact, when I did "Saturday Night Live" recently, it was a whole big deal. I'm not allowed to be on, and they actually had to give certain periods of time to other candidates that were running. It was a whole big . . . . So I disagree with the equal time provisions. I think they're very unfair. But nevertheless, you have them. So I said, "Steve, I can't have a show if I run. I can't be having a show, so I'm not going to run." He says, "No, no, no, you're going to do it." I said, "Steve, I'm going to." And they actually went to the upfronts

and they announced "The Apprentice" with Donald Trump. And I remember he called one of my people, maybe Hope. But he called one of my people and said, "Wait a minute, he's going to run, but he just announced he's doing 'The Apprentice.' " Do you remember that problem?

**RC:** Sure. I remember.

**DT:** I didn't announce it. It was NBC, they so wanted the show to be renewed.

**RC:** But what we've never fully understood is about . . . . Before that meeting with Burke, I've just never heard you talk about it in a vivid way. What was going through your mind about the country? With this moment in your life? That you said to yourself, "I'm going to tell Burke I'm going to run for president."

**DT:** Well, okay. Sure. Okay. Prior to that, I just felt there were so many things going wrong with the country. In particular, because I'm a very natural person when it comes to business, I assume — I mean, I've done really well, and I do have an instinct for that — and I felt that we were doing some of the worst trade deals ever. And then you look at what's going on in Iran with the beginning of negotiations of that disastrous deal. You know, look, it could've been a much better deal, Bob. They could've walked a couple of times. They could've doubled the sanctions for a couple of days and gotten the prisoners out early. They could've done so many things. To give the \$150 billion back was terrible. So it was a terrible deal. It was a terrible negotiation. It was negotiated by people that are poor negotiators against great negotiators. Persians being great negotiators, okay? It's one of those things. You might be Persian. But the Iranians, frankly, are great negotiators. The deal was a disaster. But I would see so many things. And it would make me angry.

**BW:** What made you angriest?

**DT:** I would say in my case, more than anything else, the stupidity of the trade deals that we have with China, with Japan, with Mexico, with other . . . . Because that's something that I see. And I didn't know that it would hit such a chord, because it's hit a chord with a lot of . . . .

**BW:** So when did you tell somebody in your family or your circle, "I've decided to run." Other words, I've pulled the switch.

**DT:** Well, I would tell my family about it all the time. Don is one of my sons, and doing a really good job. He's involved very much in this job. . . . Don and my family, I would talk about it a lot. I would say, "I can't believe they're doing it." And another thing would happen. I own a big part of the Bank of America building in San Francisco [and] 1290 Avenue of the Americas. I got it from China. Meaning Chinese people had it. It was a big thing. It was a war, it was actually a war.

**BW:** Did anyone recommend no? Did your wife, or did your son?

**DT:** Oh. Yeah.

**BW:** Did anyone say, "Dad, Donald, don't do it?"

5/46/2018 Case 8:17-cv-01596-PJM Document 1-1 Filed 05/18/18 Page 7 of 44  
DT: I think my wife was very successful. I think that she was a very, very successful — very, very successful model. She made a tremendous amount of money and had great success and dealt at the . . . .

BW: What'd she say?

DT: She was, she said, we have such a great life. "Why do you want to do this?" She was . . . .

BW: And what'd you say?

DT: I said, "I sort of have to do it, I think. I really have to do it." Because it's something I'd be — I could do such a great job. I really wanted to give something back. I don't want to act overly generous, but I really wanted to give something back.

BW: Well, that's the important moment, when you say, I have to do it.

DT: Yeah, I had to.

BW: That's the product of the endless internal dialogue.

DT: Well, she's a very private person, and very smart person. I'm sure you've seen a couple of interviews that she's done. She's very smart. And there's no games. You know, it's boom, it's all business. But a very smart person. And considered one of the great beauties.

BW: Did she give you the green light?

DT: And she said, "Why are we doing the . . . ." Oh, absolutely. She said, "If you want to do it, then you should do it, but . . . ." And she actually said something that was very interesting. She's very observant. And she would go around with me. And look, I've been around for a long time at a high level. That's why you were up in my office in, I guess it was '89, I can't believe. So that might help you with your check. Check '89, '88. But I've been around a long time. She said, "You know if you run, you'll win." I said, "I don't know if I'm going to win." She said, "If you run, you'll win. But if you say you're going to run, they're never going to — people are not going to believe it." Because people were let down the first time, I will tell you. They really wanted me to run, and I would've beaten Romney. They really — they wanted me to run that time. So for the most part, the polls didn't include me. And then one poll included me, and I didn't do that well. I was down at like 3 percent. I said to my wife, "I don't think I can run. I'm down at 3 percent." Boy, that's a long way to go up. And she goes, "No, no, no, you're only at 3 percent because they don't believe you're running. If they thought you were going to run . . . ." I said, "No, no, the poll said I'm going to run." She said, "No, no, they still don't believe it." It doesn't matter what the poll says. The poll can say, you are going to run, Donald Trump is going to absolutely run. It was very interesting. Sort of like — I called her my pollster. She said, "No, no, they won't believe that. I don't care if they put it in, if they put it at the top of your building, I'm going to run.' They're not going to believe it unless that you go out and announce that you're going to run." And she said, "I hope you don't do it, but if you run, you'll win."

RC: So it was an evolution. Let's turn to ...



**WOODWARD:** Yeah.

**RC:** Let's turn to the presidency. You're nearing the nomination . . . .

**DT:** And then the big thing, by the way, the big thing was standing at the top of that escalator, looking down into that room — which was a sea of reporters, of which he was one, but a sea — that was as big as anything we've had. And getting up and saying, all right. And I remember. I took a deep breath. I said, "Let's go," to my wife. And you know, we came down. Pretty famous scene, the escalator scene. Boom. And we started, and we talked illegal immigration, and it became a very big subject, and that's where we started.

**RC:** As you near the nomination and you look ahead to the possibility of being president of the United States, how do you conceptualize presidential power? And how do you see the job of president? This is something that's nearing, right now, for you.

**DT:** Okay. So first of all, I have to get there. Because I view it as a highly competitive process. I've been, it's very interesting, I've done very well up until now. I've taken out a lot of people. We had 17 people.

**RC:** Let's say you're the president, though. How do you see the office of the presidency?

**BW:** Other words, what's the definition of the job?

**DT:** Okay. I think more than anything else, it's the security of our nation. That's always going to be — that's number one, two and three. After that, many things come into focus. It's health, it's health care. It's jobs. It's the economy. But number one — and I say number one, two, three — is the security of the country. The military, being strong, not letting bad things happen to our country from the outside. And I certainly think that that's always going to be my number one part of that definition.

**BW:** Any . . . . Before coming over, Bob and I have had lots of chats. And we were thinking about this, that you are running for the nomination in the Republican Party.

**DT:** Right.

**BW:** Which is the party of Lincoln and the party of Nixon. . . . And so we have this party that you are running to be the nominee in, and it's got two heritages. Lincoln and Nixon.

**DT:** That's true. That's true.

**BW:** And why did Lincoln succeed? Thought about that at all?

**DT:** Well, I think Lincoln would be a great president. I think most presidents would be. But he was a man of great intelligence, but he was also a man that did something that was a very vital thing to do at that time. Ten years before or 20 years before, what he was doing would never have even been thought possible. So he did something that was a very important thing to do, and especially at that time. And Nixon failed, I think to a certain extent, because of his personality. You know? It was just that personality. Very severe, very exclusive. In other words, people couldn't come in. And people didn't like him. I mean, people didn't like him.

**BW:** And he broke the law.

**DT:** And he broke the law, yeah. Yeah. He broke the law. Whether that's insecurity . . . .

**BW:** I mean, you listen to those tapes, and he's a criminal.

**DT:** Yeah. Whether that's — right. And he broke the law.

**BW:** And time and time again, break in, get the FBI on this, get the IRS on.

**DT:** Sure. Sure.

**BW:** I mean, it is an appalling legacy of criminality.

**DT:** Right.

**BW:** And at the end, the day he resigned, an amazing day, he gives that speech which is kind of free association about mom and dad.

**DT:** Right.

**BW:** He's sweating. And then he said, "Always remember: Others may hate you, but those who hate you don't win unless you hate them, and then you destroy yourself." The piston was hate.

**DT:** Well, and he was actually talking very much about himself, because ultimately, ultimately, that is what destroyed him. Hate is what destroyed him. And such an interesting figure. I mean, you would know that better than anybody. But such an interesting figure. And such a man of great talent. I mean, Nixon had great potential, great talent. Unfortunately it was a very sad legacy in the end. It turned out to be a very sad legacy. Such an interesting figure to study. I think. . . .

**BW:** Do you take any lessons from that? Because what did is he converted the presidency to an instrument of personal revenge.

**DT:** Yeah.

**DT:** Yeah. No, I don't. I don't see that. What I do see is — what I am amazed at is, I'm somebody that gets along with people. And sometimes I'll notice, I'll be, I have the biggest crowds. Actually we've purposefully kept the crowds down this past week. You know, we've gone into small venues and we're turning away thousands and thousands of people, which I hate, but we didn't want to have the protest. You know, when you have a room of 2,000 people, you can pretty much keep it without the protesters. When you have 21 or 25,000 people coming in, people can start standing up and screaming. What has been amazing to me — I'm a very inclusive person. I actually am somebody that gets along with people. And yet from a political standpoint, although I certainly have a lot of fans — you just said hello to Senator Sessions. Cruz and everybody wanted Senator Sessions as much as they've wanted anybody, and he's a highly respected guy, great guy. And we have some— and he endorsed me. We have some amazing endorsements, some amazing people, but I'm amazed at the level of animosity toward me by some people. I'm amazed.

**RC:** But you're going to have to overcome that, Mr. Trump, if you're going to be the nominee and the president.

**DT:** I think you may be right. I think you may be right.

**RC:** I think this is such a pivot moment for you.

**DT:** Okay.

**RC:** You're nearing the nomination. The presidency is possible. How do you — you say you get along with all these people. How do you . . . .

**DT:** No, I say in my life I've gotten along with people.

**RC:** Understood.

**DT:** This is the first time where I've had this.

**RC:** How do you expand your reach right now? How are you going to do this at this moment in the country, where there's all this anger that you're talking about? You think there's a lot of animus toward yourself. How do you expand your reach, your appeal, right now?

**DT:** Well, let me tell you the biggest problem that I have. And I talk about it a lot. I get a very unfair press. I'm somebody that's a person that understands when I say — when I say, I say what I say. But I really do get a very, very unfair press. And a lot of times I'll be making a speech, as an example, in front of a — in Orlando, where you have 20, 25,000 people show up in the sun at 3 in the afternoon in an open venue. And I will be saying things, and Bob, it won't be reported what I say. It will be reported so differently.

**RC:** So how do you — so regardless of your view of the press, how do you navigate the . . . .

**RC:** The candidate has to get beyond all these different obstacles.

**DT:** No, you're right, but if the press would report what I say, I think I would go a long way to doing that. Now, there is a natural bias against me because I'm a businessperson, I'm not in the club. Okay? You understand that. I'm not in the club. I'm not a senator, I'm not a politician. I'm not somebody that's been in Congress for 25 years, and I know everybody, I'm somebody — I'm very much an outsider. I am also somebody that's self-funding my campaign, other than small contributions.

**BW:** But the press likes outsiders. I mean . . . .

**DT:** But the press doesn't like me. For the most part.

**BW:** And would you blame the problem on the press, on the media coverage?

**DT:** No, I, but I think . . . I do say this: My media coverage is not honest. It really isn't. And I'm not saying that as a person with some kind of a complex. I'm just saying, I will be saying words that are written totally differently from what I've said. And I see it all — in all fairness, the editorial board of The Washington Post. I was killed on that. I left the room, I thought it was fine.

**RC:** But what are some concrete steps you could take right now to project a bigger presence, a more unifying presence? Regardless of your view of the press, which is noted. How do you take steps now to really become a nominee?

**DT:** Well, I think — it's a great question, and it's a question I've thought about a lot. I mean, I think the first thing I have to do is win. Winning solves a lot of problems. And I have two people left. We started off with 17 people. I have two people left. And one of the problems I have is that when I hit people, I hit them harder maybe than is necessary. And it's almost impossible to reel them back. . . . So [a famous athlete] calls me up about a month ago, right after I beat Rubio. And I beat him by 20 points. That was a big beating. Don't forget, he was the face of the Republican Party. He was the future of the Republican Party. So [he] called me up. And he said, "Hey Donald, could you do us all a favor? We love you. Don't kill everybody. Because you may need them on the way back." You know, you may need them when you go to phase 3, or whatever phase you're looking . . . .

**BW:** Because here's what — what Bob Costa and I were talking about, and we appreciate this moment to really get into these things.

**DT:** I just thought it was a great . . . . You know, especially . . . .

**BW:** No, no, exactly. Having done this, reporting, so many years — too many decades — that I've thought about, what's politics? All politics, all successful politics, is about coalition building.

**DT:** It's true.

**DT:** I do. I agree. I agree.

**BW:** And if you look . . . .

**DT:** But I think you have to break the egg initially. In other words, I agree with you, but when you're coming from where I'm coming from — I came from the outside. By the way, I was establishment. I was an establishment guy until I said I'm running. And then when I said I don't want anyone's money, that drove everyone . . . . I mean, outside of the small contributions, you know, the stuff. . . . But — because — and even — the reason for the small — we get lots of little contributions. What does it amount to? Six, 7 million dollars? And we sell paraphernalia, we sell the Trump shirt and the Trump hat, little stuff. But it still amounted to like 6 million dollars, seven. But I'm in for about \$35 million. But I don't want any money. Bob, I have turned down — I would have made — Bush had \$148 million. I would've had five times that much if I wanted to take it.

**BW:** But you said it: Sometimes you have to break an egg.

**DT:** Sometimes you have to break an egg.

**BW:** And haven't you broken enough eggs?

**DT:** Well, if that's the question, I think I have two more left.

**BW:** And . . . . Okay, but at this point of — as you — Bob Costa, from his perspective of knowing the Republican Party . . . and the question is, how do you coalition-build, how do you unbreak those eggs?

**DT:** So that's the question.

**RC:** I was struck by your comments about Senator Cruz. It seems like you're not working as much as I would've thought to bring the party together.

**DT:** I'm looking to win first. I really believe that once . . . . My life has been about victories. I've won a lot. I win a lot. I win — when I do something, I win. And even in sports, I always won. I was always a good athlete. And I always won. In golf, I've won many club championships. Many, many club championships. And I have people that can play golf great, but they can't win under pressure. So I've always won.

**BW:** But Bob's question is right at the heart of this. Because you said about Senator Cruz, I don't want his support.

**DT:** Oh, is that what you're referring to?

**BW:** Yeah. And he is, whatever you may think of him, and whatever battles you've had, he represents the Reagan conservative . . . .

**RC:** Some people think he does.

**BW:** That's how he's selling himself.

**DT:** Okay. Well, maybe now how he's selling himself.

**BW:** That's perceived. And if you're going to be the nominee, you need the conservatives in the party.

**DT:** Yeah. Well, but I also need the outside people, and I'm definitely now the outsider. Cruz is interesting. We got along very well.

**BW:** Initially?

**DT:** I would make provocative statements, and he would say, "I agree with Mr. Trump." I mean, he was above all. But I kept saying, "I wonder when he will attack." Because ultimately, assuming . . . . Because I've been at the center of the dais from day one. And even the other day, NBC came out with a poll, I'm at 48 to twenty-something. You know, that's a national poll. So what happened is he was, could not have been more supportive. And in fact, he made a speech, he was making a big speech in Washington, and he didn't have that many people going. And he called me and he said, "Would it be possible for you to come?" I made it outside of the capital, right in front of the capital, and I came and a tremendous number of people came and it was very successful. We shook hands and I left and that was that. But I got along with Cruz, Cruz, great. But I always said, Bob, and you were there, I said, at some point, this is going to end. Because people would say, you're the only two.

**RC:** Right. And at some point the nomination battle ends.

**DT:** Yeah. And at some point the nomination.

**RC:** Maybe I'm mishearing you, but I feel like you're almost comfortable being the Lone Ranger.

**DT:** I am. Because I understand life. And I understand how life works. I'm the Lone Ranger. And I said the other day — I watched Cruz as he tried to be as politically correct as he could be. And they say, well, will you support? And I watched him during the debate, and he said yes, and Rubio said yes, and everybody said yes. Because that was the thing to do. We have to support the party. But I watched him struggling the other day, struggling so hard, to not use the word "no" when asked about will he support Donald Trump. At the same time, not wanting to — wishing the question wasn't asked. Because he didn't want to do anything that would be offensive to the party, let's say, and to standard politics.

**BW:** Can I just say for . . . .

**DT:** But Bob, what I told him...



**DT:** What I said is that, I watched that, and I said, look, he doesn't have to support me. It really doesn't matter. I don't want to make his life difficult.

**BW:** But can you be president and be Lone Ranger?

**DT:** Um . . . .

**BW:** I mean, as we were talking about Lincoln – if we may.

**DT:** Yeah.

**BW:** Lincoln's second inaugural, he's won the war, he has broken more eggs than any president ever.

**DT:** He broke a lot of eggs.

**BW:** And he comes out and in his second inaugural he said, "Malice toward none, charity for all, bind up the nation's wounds."

**DT:** Right.

**BW:** Other words, he's saying, let's go back and coalition-build between the North and the South. Isn't that a moment you're going to have to face?

**DT:** Totally, totally.

**BW:** Or is that not right now, this moment?

**DT:** I don't think it's now.

**BW:** You don't?

**DT:** No, because I think I have to win before I can do that. Look, I've had...

**BW:** Might that not assist in the winning?

**DT:** No, because you have two people that want to win also, and they're not going to be changing their ways.

**RC:** What does it look like, though, when you pivot to the general election? Let's say you win the nomination. How does that coalition-building, that unity message – what does that look like? How is Trump the unifier different than Trump the primary battler?

5/16/2018  
Case 8:17-cv-01596-PJM Document 116-36 Filed 05/18/18 Page 15 of 44  
Transcript: Donald Trump interview with Bob Woodward and Robert Costa, The Washington Post  
DT: Okay. As you know, I've not focused on her. I've not focused on her yet. Okay? And I say that all the time. I have not focused on her. I've only focused on the people that are ahead of me, and right now I have two people. I don't have to think about whether it's going to be Hillary or somebody else. I'd love your view on what's going to happen with Hillary from the other standpoint, okay? Because that's really going to be a very interesting question. And it seems to be heating up, which is almost a little surprising, because it looked to me like she's being protected. But my family said to me – and Don has said this, and Ivanka, and my wife has said this – "Be more presidential." Because I can be very presidential. I jokingly say, I can be more presidential than any president that this country has ever had except for Abraham Lincoln, because he was [unclear]. Right? You can't out-top Abraham Lincoln.

BW: Isn't that what people want to see now?

DT: Yeah. Yeah, but they said... Yes.

BW: In the Republican Party, I mean . . . there is a lot of angst and rage and distress.

DT: A lot. Record-setting.

BW: Record-setting.

DT: I bring...

BW: And you have to tame that rage, don't you?

DT: Yes, yes, but I bring that out in people. I do. I'm not saying that's an asset or a liability, but I do bring that out.

BW: You bring what out?

DT: I bring rage out. I do bring rage out. I always have. I think it was . . . I don't know if that's an asset or a liability, but whatever it is, I do. I also bring great unity out, ultimately. I've had many occasions like this, where people have hated me more than any human being they've ever met. And after it's all over, they end up being my friends. And I see that happening here. But when my wife and Ivanka and the rest of my family, for the most part — Tiffany, my daughter, she's a very smart young woman, she's up at University of Pennsylvania doing great — and she said to me the same thing.

BW: Be presidential?

DT: Be presidential. Now . . .

BW: When did they start saying this to you?

DT: Well, they really started saying it before the last debate. The last debate. And if you noticed, my attitude was much different in the last debate, okay? But I said, wait a minute. According to every single — you know, Drudge, and all of the polls,

<https://www.washingtonpost.com/post-politics/wpr/2019/07/24/transcript-donald-trump-interview-with-bob-woods-wald-and-robert-cooper-not-confirmed/2019/07/24/>

recognize me. You'll be falling asleep, you'll be so bored.

**BW:** Really. But when Ted Cruz said what he said, and then you said, I don't need his support.

**DT:** I don't need his support. I don't believe I need it.

**BW:** Now, what would your family say to you?

**DT:** Well, what I said is, I don't need his . . . .

**BW:** What would a president say? What would Reagan say? What would Lincoln say if the opposition came and said whatever they said, and then you said . . . .

**DT:** Well Bob . . . .

**BW:** Hey, look, we are going to bind up . . . .

**DT:** Yeah.

**BW:** Not the nation's wounds at this point, the party's . . . .

**RC:** You think maybe you do need Cruz's support? Maybe you do need it at some point.

**DT:** I don't think — I have the people's support. I have a tremendous group. And by the way, let me just, before we get off that one — because you were saying about Cruz — it wasn't like he embraced me.

**BW:** No, he didn't.

**DT:** It wasn't like he said, oh, I will endorse Donald Trump. He is so wonderful, and if I don't make it he is somebody that I think would be fantastic. Well, he didn't exactly say that, Bob. He said . . . . He was pained having to answer the question.

**BW:** Right.

**DT:** So it wasn't like I'm saying, I don't want his support, as he says great things about me. So I had no guilt whatsoever saying it. I do believe it.

**BW:** Do you think you're going to be at a point where you're going to have to call him and say, "Ted, I need you?"

**DT:** I'll never have to call him. I may be at a point where I call him, but I never will . . . .

**DT:** I would call him to say congratulations on a great job. Because out of 17 people, you beat 16. Okay? Which is pretty good, to put it mildly. You know, we had a lot of talent. When I first ran, and this is where I had some doubts, because what do I know? I didn't know most of these people. Although I'd been very political. I'd given a lot of money. I gave \$350,000 last year to the Republican Governors Association. I was a member of the establishment, if you think about it, and very high standing because of . . . .

**BW:** Could you say to Ted Cruz, "Ted, the coalition-building is going to begin right now. I need your support and help and advice?"

**DT:** I don't think I'd say it that way, but I would be able . . . .

**BW:** How would you say it?

**DT:** . . . to get along with some of the people that I was competing against. Now, I will say this: Some of the people that I was competing against, I'm not sure they can ever go back to me. I was very rough on Jeb. I was told when I first started that Jeb was the preemptive favorite. He was going to . . . .

**RC:** Right. But you don't have a strategy for these "Never Trump" people? You would think if you're the nominee, you would have to find a way to bring Bush into the fold, to bring a Rubio into the fold.

**DT:** I don't think — look . . . .

**RC:** Do you have a strategy for that at all?

**DT:** I think that's overrated, what you're saying, about bringing them into the fold. At the same time, I think I would be successful with many of them. I don't know that I'll be successful with Jeb Bush.

**RC:** Right.

**BW:** How about Cruz? What would you say to him, Donald?

**DT:** I think I would . . . .

**BW:** Because this is really — I think this . . . .

**DT:** Yeah, I understand.

**BW:** We get pivot points, and we're going from a phase of . . . .

**BW:** Would you say, "I need your support?"

**DT:** We got along very well for six months when I was attacking everybody.

**BW:** Right. But now you're going to have to reach out to him, aren't you, if this is going to work?

**DT:** Well, we'll have to see what happens. I don't think now, Bob, because he wants to win and I want to win. And I guess Kasich wants to win, although Kasich's only won one out of 28, right? That's not so good.

**RC:** Our big picture is how Reagan in 1980 competed against George H. W. Bush in the primary, then put him on the ticket.

**DT:** Yeah, and got along. And truly disliked each other.

**RC:** And put him on the ticket.

**DT:** Yeah.

**RC:** Considers him to be part of the team, team of rivals. Could you have a team of rivals in a general election?

**DT:** I would never want to say that now. Right now, I just want to win. And I don't want to say who's going to be — as an example, people are saying, you should pick so-and-so as vice president. It's just too early for that. In my opinion, it's too . . . .

**RC:** You have a few names on your mind about VP?

**DT:** I do. I do have names.

**RC:** Can you share one or two?

**DT:** I'd rather not do it now.

**RC:** One or two?

**COREY LEWANDOWSKI:** But Dr. Carson's come to the campaign, and Chris Christie's come to the campaign, and they were rivals in the past. And they said there was one person who we believe is going to make the country great again.

**DT:** Very good point.

**CL:** And look, nobody hit Dr. Carson harder than Mr. Trump did. It was very fair, and he made a very impressive speech in Iowa.



5/16/2018  
Case 8:17-cv-01596-PJM Document 116-36 Filed 05/18/18 Page 20 of 44  
Transcript: Donald Trump interview with Bob Woodward and Robert Costa, The Washington Post  
DT: The only thing I did was quote from his book. Because, you know, it was tough stuff what he wrote about himself. He wrote about himself. It's an amazing story. And he . . .

BW: Without names . . .

DT: . . . understands that.

BW: . . . as vice president, what would be the role and responsibilities of your vice president, should you be elected, should you win the nomination?

DT: Well, the number one role is to be a great president if something should happen. Okay? That's always got to be the number one role for a vice president. After that, I would say, frankly, somebody that can help you get elected. And then thirdly, somebody that helps you with the Senate and with the House. So it would be a political person. In other words, I don't need to have another great businessman come in and — I don't need that. What I do . . .

BW: Somebody who knows dreaded Washington, perhaps.

DT: Somebody that can walk into the Senate and who's been friendly with these guys for 25 years, and people for 25 years. And can get things done. So I would 95 percent see myself picking a political person as opposed to somebody from the outside.

BW: And would that person be integral to the governing team you would have in the White House? Go to all meetings, have total access?

DT: Yes, I would. . . . Sure. Sure. This would be a vice president — I would like to have somebody. . . . For instance, somebody like Ben Carson. When Ben Carson came to me — not necessarily vice president — but when he came to me, he called, he said, "What you're doing is amazing. It's a movement. And you see that." When I announce I'm going to go to Tampa three days before, and we go there three days later, there's 25,000 people in the stadium that houses the professional sports teams . . .

RC: No, it says a lot that — you are acknowledging that you don't want to have another outsider as part of your team.

DT: Yeah.

RC: You need an insider.

DT: Somebody like Ben Carson, he never once said to me, could I have a position?

RC: He doesn't fit that model.

DT: No, no, he doesn't. But he will be absolutely somebody that I'd love to have involved with us at a high level, at a very high level. Chris Christie. Chris called, he said, I'd love to be involved. And I said, that's great. I've never been a big one for

5/16/2018  
Transcript: Donald Trump interview with Bob Woodward and Robert Costa, The Washington Post  
Case 3:17-cv-01596-PJM Document 116-36 Filed 05/18/18 Page 21 of 44  
endorsements. Although I don't know if he's signed one. I think that's why he's not signing one. Brady loves me.  
[Laughter] That helped.

**RC:** So, sticking on this presidency theme for a second, I don't think a lot of people know that much about how much you value discretion, loyalty within your business.

**DT:** Great loyalty, yes. Great discretion, great loyalty.

**RC:** But it's different when you're running the federal government.

**DT:** Well, it's . . . .

**RC:** And one thing I always wondered, are you going to make employees of the federal government sign nondisclosure agreements?

**DT:** I think they should. You know, when somebody — and I see it all the time. . . . And I don't know, there could be some kind of a law that you can't do this. But when people are chosen by a man to go into government at high levels and then they leave government and they write a book about a man and say a lot of things that were really guarded and personal, I don't like that. I mean, I'll be honest. And people would say, oh, that's terrible, you're taking away his right to free speech. Well, he's going in. . . . I would say . . . I do have nondisclosure deals. That's why you don't read that. . . .

**BW:** With everyone? Corey has one, Hope has one.

**DT:** Corey has one, Hope has one. Did you sign one?

**HH:** Of course.

**CL:** Stephen [Miller, Trump's policy adviser] has one.

**DT:** Stephen has one.

**CL:** [Donald Trump, Jr.] has one.

**DTJ.:** I don't have one. I'm in the middle of the book. [Laughter]

**CL:** Don has two. [Laughter]

**DT:** I know, I forgot, he's the one I'm most worried about.

**DTJ:** I'm not getting next week's paycheck until I sign one.

**DT:** Yeah, totally. I think they're very airtight. They're very . . . .

**DT:** I think they're extremely airtight. And anybody that violated it — let's put it this way: it's so airtight that I've never had . . . you know, I've never had a problem with this sort of thing.

**DT:** By the way, this man called me, he said, how is it that you don't have — as famous as you are? And I sent him a copy of the agreement. He said, this is genius. And he now has people that go to work for him. I don't like people that take your money and then say bad things about you. Okay? You know, they take your . . . .

**DT:** It's different, I agree. It's different.

**DT:** And I tell you this, I will have to think about it. I will have to think about it. That's a different thing, that I'm running a private company and I'm paying people lots of money, and then they go out and...

**DT:** Sure. Sure. They don't do a great job, and then you fire them and they end up writing a book about you. So it's different. But I will say that in the federal government it's a different thing. So it's something I would think about. But you know, I do right now — I have thousands and thousands of employees, many thousands, and every one of them has an agreement, has a . . . I call it a confidentiality . . . .

**DT:** I would say the following: I have seen people make the statement for Senate and for other positions, government — because I’ve been a very political person over the years, I’ve gotten as many zone changes as any human being on earth, probably, including the entire West Side of Manhattan from 77<sup>th</sup> Street to 59<sup>th</sup> Street. A very successful job. I would say that every time I see somebody make that statement and then they’re feeling good and doing a great job, and they run, they lose because of that statement. So I would never want to say that four years . . . I would never want to limit myself to four years. I

5/16/2018  
Case 8:17-cv-01596-PJM Document 116-36 Filed 05/18/18 Page 23 of 94  
Transcript: Donald Trump interview with Bob Woodward and Robert Costa, The Washington Post  
think I can do a terrific job for four years. I can do it for 16 years. I can do it for 20 years. I can do it for 24 days in terms — and we'll talk about that next.

**BW:** Good.

**DT:** But, so I think I can do a terrific job. And I think this: if I'm doing a terrific job, and if I'm feeling well, I would say I would continue to go for the extra four years. Because again, I don't want to put that burden on myself. If I'm doing a good job, I should be allowed. And I only say that because you know, Bob, I've seen so many people say it. Even for local positions. And if they decide to then go, they always lose because they make that statement. So I don't want to say that. But I think I will be able to do a fantastic job in four years.

**BW:** Real quickly, at the Post editorial board interview, you referred to the \$19 trillion in debt, and then you said the U.S. is "probably sitting on a bubble."

**DT:** Yeah, a bubble.

**BW:** What bubble?

**DT:** Well, I think we're sitting on an economic bubble. A financial bubble. I think if you look at the stock market...

**BW:** In the stock market you mean?

**DT:** Yeah.

**BW:** Or do you mean . . . .

**DT:** Well first of all, we're not at five percent unemployment. We're at a number that's probably into the twenties if you look at the real number. That was a number that was devised, statistically devised to make politicians — and in particular presidents — look good. And I wouldn't be getting the kind of massive crowds that I'm getting if the number was a real number. People are extremely unhappy in this country.

**BW:** And so is the bubble — it's not a housing bubble.

**DT:** No, no, I'm talking about . . . .

**BW:** Or a real estate building bubble.

**DT:** I'm talking about a bubble where you go into a very massive recession. Hopefully not worse than that, but a very massive recession. Look, we have money that's so cheap right now. And if I want to borrow money, I can borrow all the money I want. But I'm rich. If a person that wants to put a lot of people to. . . . And I don't need the money. I don't have to borrow. I don't even call banks anymore. I use my own money to do things. If I want to borrow money or if another rich person wants to

5/16/2018  
Case 8:17-cv-01596-RJM Document 116-36 Filed 05/18/18 Page 24 of 44  
Transcript: Donald Trump interview with Bob Woodward and Robert Costa - The Washington Post  
borrow money, you could try to borrow it. If you can't borrow it, you can't get it. If you can't get it, it's crazy, and they'll give you all you want. If somebody is a great, wonderful person, going to employ lots of people, a really talented businessperson, wants to borrow money but they're not rich? They have no chance.

**BW:** Bubbles are scary to economists.

**DT:** Oh, bubbles are scary.

**BW:** Alan Greenspan, the former chairman of the Fed, used to say, there may be a bubble out there but you don't know it's a bubble until it bursts. Is that true?

**DT:** Yeah. That's true. I think that's true. I think you had a lot of signs, because you had all those exploding mortgages. I told . . .

**BW:** And you say there are signs now.

**DT:** . . . people.

**BW:** We're "sitting on a bubble."

**DT:** Okay, so I made many speeches for different groups on success, where people would pay me a lot of money, I gave it to charity. People would pay me money for speeches on success. So I would do that, before this. And I would tell people, don't invest that, don't go – I was pretty good at prognostication, at telling people what to do in terms of. . . . Now, I'd talk about success, but I'd say, this is a bad time to invest. I also said, this is a good time to invest.

**BW:** What is it now? Is it a good time to invest now?

**DT:** Oh, I think it's a terrible time right now.

**BW:** You really do?

**DT:** Yeah.

**RC:** Why is that?

**DT:** Because the dollar is so strong. Our country is in – you know, it's very interesting. There's a couple of things good about strong dollars, but there's some...

**BW:** So your tip, stock tip, is to get out of the market? Or avoid it now?

5/16/2018  
Case 1:17-cv-01596-PJM Document 116-36 Filed 05/18/18 Page 25 of 44  
Transcript: Donald Trump interview with Bob Woodward and Robert Costa, The Washington Post  
**DT:** Oh, my stock market bubble. I mean, it's not going on. You have — think of it — you have cheap money that nobody can get unless you're rich. You have the regulators are running the banks. Not the guys that are being paid \$50 million a year to run the banks. I mean, when you look at many of your friends that are running banks that are being paid \$40 and \$50 million, yeah, they're not running the banks. The regulators are running the banks. You have a situation where you have an inflated stock market. It started to deflate, but then it went back up again. Usually that's a bad sign. That's a sign of things to come. And yeah, I think we're sitting on a very, very big bubble.

**BW:** So the Wall Street people are going to — when we publish this — are not going to like to hear the possible president say . . .

**DT:** Yeah, I don't care about the . . . I know the Wall Street people. I know the Wall Street people probably better than anybody knows them. You know, the Wall Street . . .

**BW:** You don't need them either?

**DT:** No. No. You know, I don't need them. No, other candidates need them, by the way. Ted Cruz needs them. Ted Cruz borrowed millions of dollars for his [political-action committees].

**BW:** But doesn't this go back to the coalition? I'm sorry.

**DT:** And by the way, and didn't disclose on his personal financials that he was borrowing money from Goldman Sachs and Citibank and didn't — and paying almost no interest. He had an interest rate that you would've been proud to have, and he didn't disclose it. Which nobody made a big deal out of. You did a little bit. But no I do, I think we're sitting — it's precarious times. Part of the reason it's precarious is because we are being ripped so badly by other countries. We are being ripped so badly by China. It just never ends. Nobody's ever going to stop it. And the reason they're not going to stop it is one of two. They're either living in a world of the make believe, or they're totally controlled by their lobbyists and their special interests. Meaning people that want it to continue. Because what China, what Mexico, what Japan — I don't want to name too many countries, because I actually do business in a lot of these countries — but what these countries are doing to us is unbelievable. They are draining our jobs. They are draining our money. They are taking the money out . . .

**BW:** So you are really pessimistic, to say the least?

**DT:** I'm pessimistic. Unless changes are made. Changes could be made.

**BW:** Could you fix it? Next year, if you became president?

**DT:** Yes, I can fix it. I can fix it pretty quickly.

**BW:** Okay. Tell us that.

5/16/2018 Case 1:17-cv-01596-PJM Document 116-96 Filed 05/18/18 Page 26 of 141  
Transcript: Donald Trump interview with Bob Woodward and Robert Costa, The Washington Post  
DT: When I was at the oil company, I said, I don't want to be involved in oil. But I have a natural instinct for certain things, okay? Like I said, keep the oil. Well, now ISIS has the oil. I said a lot of things. I said in my book about — written in 2000 — mentioned Bin Laden in a paragraph or two. And that was two years before the World Trade Center came down. And I'm not a politician, I was . . . .

RC: So what's your instinct, your plan, for let's say first 100 days, how you turn this all around?

DT: Okay, well, I say this. Look: We are making, and we have, some of the worst trade deals in the history of trade. We're now making one, Trans-Pacific Partnership. TPP. A disaster, that deal is a disaster.

BW: You know lots of experts, supposedly, disagree with you on the trade issues and so forth. Feel . . . .

DT: Yeah. Oh, I was against NAFTA.

BW: And there's a lot of analysis, and a lot of data.

DT: I was against NAFTA. NAFTA's been a disaster. I mean, frankly, I'm a big Ronald Reagan fan, but I disagreed with him on trade. I thought his trade policies were terrible.

BW: So the first 100 days, what would you do?

DT: Okay. I would do a number of things. I would, number one, I would start negotiating great trade deals using — I know the best people. You know. . . .

BW: You think that can turn around in 100 days?

DT: No, no, it can't, no, but I would start the negotiation. No, these are complicated transactions. Part of the problem with the TPP is it's 12 countries. Okay? And you should do individual country deals. It's 7,000 pages long. And each one of those countries has studied this thing, photographic. We have congressmen, they don't even read these agreements.

RC: But this is a — that would be driven out of the executive branch, that kind of negotiation.

DT: Yeah. It's a bad deal. It's a bad deal for our country.

RC: What about legislation? What about economic legislation?

DT: Well, I know, but it's a bad deal for our country. What I would do — and before I talk about legislation, because I think frankly this is more important — number one, it's going to be a very big tax cut. Because the middle class has been. . . . And Larry Kudlow and numerous people have liked very much. . . . You know, I put in a plan for tax cuts, and I've gotten some very good reviews. I would do a tax cut. You have to do a tax cut. Because we're the highest-taxed nation in the world. But I would start — because I noticed your question briefly — boom, what would you do in the first 90 days? I would immediately start





5/16/2018  
Case 3:17-cv-01596-BJM Document 1-6 Filed 05/18/18 Page 28 of 44  
Transcript: Donald Trump interview with Bob Woodward and Robert Costa, The Washington Post  
**BW:** Trying to understand them a little better. It's not a good thing for a while, morning in the ditch. That we are just not going to be able to get out because of these trade deals, because of your pessimism about the economy.

**DT:** Look, we are losing \$500 billion a year on trade deficits with China. Okay? We've been for a long time, from 200 to 500. We are losing hundreds and hundreds of billions of dollars a year on trade. You look at Japan. They send their cars in here by the hundreds of thousands. You go to Los Angeles, you look at those docks, and these cars get driven off those boats at 40 miles an hour. You've never seen anything like it. They just come pouring into our country. And yet when — you talk about an imbalance, when it comes to us selling to Japan? They take very little.

**BW:** Where's the optimism to get out of this?

**DT:** Oh, I have great optimism.

**BW:** You do?

**DT:** Oh. Oh, okay. With all of that, I'm an optimistic person. You know, "Make America great again." . . .

**BW:** Oh yeah. What's the . . . .

**DT:** Make America great again. That's actually a very optimistic — you know, that's not — some people say, oh, that's so — because they hate the word "again." I said, "No, no, you don't understand. We're going to make America great again." People view that as very positive. Do you know, workers. . . . You can have that [unclear] question. I dictated this out pretty much.

**CL:** [unclear] we have [unclear] in 15 minutes.

**DT:** But you know what, we can delay that meeting for 20 minutes. I love this.

**CL:** I know, but it's a very important — and it's respectful. I just — we set it up, and . . . .

**DT:** Could you call them up and say could we delay half an hour?

**CL:** I can, but we promised these guys an hour, [unclear] an hour and 15.

**DT:** [unclear] Call them back, tell them we'll be 45 minutes late, is it okay? Only if it's okay. If he can't do it...

**CL:** I don't know. Let me find out.

**DT:** Okay. Because I'd like to finish with these guys.

**BW:** Thank you. We appreciate it.

**RC:** But not everyone thinks that, right?

**DT:** No, no. Not everybody thinks that. Some people don't understand that.

**RC:** Bob was in New Haven, Connecticut, the other day, and he met a maid in a hotel who identified herself as Mexican. And one of the things she said was, "He does not like me."

**BW:** Meaning you. I asked her about you. What do you think of Trump?

**DT:** Was she here...

**RC:** And she said, "All I want is my dignity."

**DT:** Yeah. I'll give her great dignity. Let me hear the question – you may not know the answer.

**RC:** What do you have to say to her?

**DT:** Was she here legally or illegally?

**BW:** I asked her, and she would not say.

**DT:** That means she was here illegally. Okay. So here . . . .

**BW:** Possibly. And she says . . . Trump, I asked her, I said, what do you think of Mr. Trump? And she said, "He doesn't like me." She took it personally. And then she said, "I just want my dignity."

**DT:** I understand that.

**BW:** What would you say to her?

**DT:** I'll tell you what I'd say to her. Number one, she was probably here illegally. The polls are all showing people — Hispanics — that are here legally like me very much. In Nevada, you saw the poll, I'm leading with the Hispanics. People that vote, people that therefore are here. I'm leading with Hispanics. People that are here illegally maybe feel differently and they do feel differently, but people that are here legally, Hispanics that are here, they don't want their jobs taken. And they know I'll bring jobs back from China. I'll bring jobs back from Japan and from Mexico and from all these countries. You look at what Mexico's doing, Bob. Mexico is the new China, smaller level. Mexico, what they're doing to us on trade and at the border is unbelievable. Okay? And I was right. When I got up and made that initial speech in Trump Tower on June 16, and I talked about illegal immigration and the problems, that hit a nerve. You know? Because . . . .

Mexican maid or it's a Muslim, one consequence of your campaign has been they feel isolated in America. And you may disagree with the reason they feel that, but that is how they feel as a consequence of your message. How do you speak to those people who think you don't want them in this country? Including Muslims.

**DT:** I am a person that's going to bring this country together. I'm a person that's going to unify the country. President Obama is a divider. He is not a unifier. When he first got elected, I didn't have great feelings for the fact that he was going to do well. But the one thing I thought, he would be able to unify the country. African American, white, I thought that he would be a unifying factor. He has not been. He's been a great . . . .

**BW:** But Bob Costa's right, Mr. Trump, that you talk to people and they feel you're not a unifier.

**DT:** I know. They feel that now.

**BW:** And you say you are. The question becomes . . . I mean, this is one maid, but I think there are a countless number of people out there who, in essence maybe they could not put it in this articulate way, they want their dignity, and the question is, how are they going to get it from you if you're president?

**DT:** Well again, so I asked you the very important question, was she here legally or illegally?

**BW:** I don't know.

**DT:** Because if she was here legally, I think you would find that she would like me very much. In Nevada, where you have a huge Hispanic population, when they did the exit polls, I won with the people that are Hispanic in the state of Nevada. But not by a little bit, by a lot. I think that's a — it's an important question to ask. I will give people back their dignity because I'm going to bring jobs back. Our jobs are being taken away from us like candy from a baby. Our jobs are being ripped out of our country. Carrier announced — I talked about it the last month, because I thought that was in particular bad. Maybe because I buy a lot of Carrier air conditioners. But . . . .

**RC:** People understand the economic argument. But people — I think what she was looking for, and others — is do you have empathy for the immigrant experience? You think back to your grandfather coming over in 1885.

**DT:** That's right. Totally. I do. I mean, totally. I mean, ultimately we're all immigrants, okay? I have total empathy. At the same time, we need borders, otherwise we don't have a country, and we have to be – you have to come into the country legally. And that's been a big theme of my campaign, and for the most part, I think it's [unclear].

**BW:** But this maid doesn't have a lawyer, I suspect. And she came to the country, we don't know. And she didn't do anything that put her in the position she may be in, you're right. And what she's saying is — and I was floored by what she said, quite frankly. "I just want my dignity."

**DT:** Yeah. Well.

5/16/2018  
Case 8:17-cv-01596-PJM Document 116-36 Filed 05/18/18 Page 31 of 44  
Transcript: Donald Trump interview with Bob Woodward and Robert Costa - The Washington Post  
Case 8:17-cv-01596-PJM Document 116-36 Filed 05/18/18 Page 31 of 44  
**BW:** And a giant question is, how do you deal with the illegal of? Illegal immigrants . . . .

**DT:** No. I'm . . . .

**BW:** Well, you are critical.

**DT:** Well, illegal immigrants, yeah. Just so you understand, I want people to come into this country. I want to make it much easier to come into the country. But they have to come in through a legal process. Were you able to do that, Corey? Huh?

**CL:** Yeah.

**DT:** We have a meeting with — sort of an important meeting.

**BW:** Yeah, the foreign policy people.

**DT:** Well actually we already met with them. We just . . . .

**BW:** Oh you did? How'd that go?

**DT:** It went great.

[Lewandowski speaks inaudibly.]

**DT:** I'd love to keep it going. I actually enjoy this. I'll probably end up ruining the day. I'll say, how could they have said that stuff about me? But I do really enjoy this . . . .

**BW:** I understand that. And you know, these are such serious questions, and you are answering them with — you're being straight about it. I appreciate that.

**DT:** Here's what — I think I'll do really great. With the African Americans. And a lot of people think that. And you know that a lot of people think that. But I think I'm going to do great with the African Americans. I think I'm going to do great with Hispanics. I'm going to bring jobs back to the country. I'm not going to let people take our jobs. I'm not going to let people go — I'm not going to let factories and Nabisco and all of these companies — Ford — we're going to build here. We're going to keep the jobs in our country. And we're going to bring jobs back to our country, Bob. And that's going to . . . .

**BW:** Understand. Let me ask, this is a really . . . .

**DT:** Jobs is a very big answer, because that's going to give . . . .

**BW:** Of course. Although this maid has a job.

**BW:** Okay. What would be the most challenging situation that, say you're president, or the next president, might face? And this is a serious issue. I asked President Obama this a number of years ago. And he said, what I worry about most — sitting in the Oval Office, and I think he really meant this — I worry the most about a nuclear weapon going off in an American city.

**DT:** Okay.

**BW:** That is the game-changer.

**DT:** It's funny, it's very interesting. I'm surprised he said that, because I heard him recently say that the biggest problem we have is global warming, which I totally disagree with. Okay?

**BW:** But he told me . . . .

**DT:** Okay.

**BW:** Sat there. And I thought, you can read between — do you agree with that?

**DT:** It's very interesting. I have . . . I absolutely agree. I think the single greatest problem that the world has — we have an ISIS problem, and we have — but the single greatest problem that this world has is a nuclear, the power of nuclear. The tremendous power. You look at Hiroshima and multiply it times a thousand.

**BW:** And he's, President Obama's having this summit now, right here in Washington, down the street. And he is a strong advocate for eliminating nuclear weapons entirely.

**DT:** Okay.

**BW:** Would you agree with that?

**DT:** Well, if it's done on equal basis, absolutely.

**BW:** You would.

**DT:** But the problem you have now. . . . Done on an equal basis. The problem you have now is you have Pakistan. And you just see what happened in Pakistan. It's not like, you know, that's a perfect situation. You have India. You have so many countries now with nuclear already. You have some very bad people trying very hard to get nuclear. So I think that's something that in an ideal world is wonderful, but I think it's not going to happen very easily.

**BW:** Would you pick up the baton on that effort on his part?

5/46/2018  
Case 8:17-cv-01596-PJM Document 116-36 Filed 05/18/18 Page 33 of 44  
Transcript: Donald Trump interview with Bob Woodward and Robert Costa, The Washington Post  
DT: I would love to see our far from 1596 PM the Document 116-36 Filed 05/18/18 Page 33 of 44 Look, Russia right now is spending a tremendous amount of money on re-doing their entire nuclear arsenal.

RC: When you look at foreign policy . . . .

DT: By the way, I love that. But from a practical standpoint, not going to happen.

RC: Did you read Jeffrey Goldberg's article about Obama's foreign policy? In the Atlantic, Obama gave . . . .

DT: In the Atlantic, okay.

RC: So one of the quotes Obama said in there is, "The notion that Russia is somehow in a stronger position now in Syria and Ukraine than they were before they invaded Ukraine or before he had to deploy military forces in Syria is to fundamentally misunderstand the nature of power in foreign affairs. Real power means you can get what you want without having to exert violence." That's Obama on global power. Do you agree?

DT: Well, I think there's a certain truth to that. I think there's a certain truth to that. Real power is through respect. Real power is, I don't even want to use the word, fear. But you know, our military is very sadly depleted. You look at what's going on with respect to our military and it's depleted from all of the cuts. Hey, as a real estate person, all the time I'm getting listings of bases, Army bases, Marine bases, naval bases. I keep saying, how many bases do they have? I'm constantly getting, it's crossing my desk, do we want to buy a base in Virginia? Do we want to buy. . . . And I see it all the time. We have to strengthen our military. It's so vital to do that. We have to strengthen our military. By the way, we have to take care of our vets. So vital. But we have to strengthen our military. Now, one of the things that The Washington Post treated me very badly on, when I talked to you about NATO, we're spending too much money, and we're not getting treated with respect from the 28 countries that we're dealing with.

RC: This comes back to the Lone Ranger point. I think even globally, you're comfortable being the United States president.

DT: No.

RC: Not being an interventionist . . . .

DT: I didn't say I'd get out of NATO. I say it's got to be. . . . First of all, it's obsolete. Our big threat today is terrorism. Okay? And NATO's not really set up for terrorism. NATO is set up for the Soviet Union more than anything else. And now you don't have the Soviet Union.

RC: Well, you don't have a great belief in these international institutions.

DT: No, because we seem to get ripped off by everybody. We seem to always be the one that pays the bill and gets the least. And we're going to stop doing that.



**DT:** Yes, I'm talking about reform.

**BW:** You're not just saying, let's move out.

**DT:** I'm talking totally about reform. But you have to be — in order to get reform, you have to be prepared to walk. Otherwise you can't get reform. For instance, the Iran deal. Had John Kerry stood up from his chair when they kept saying no, no, no, no — he didn't get anything. Had he stood up twice — once or twice — from his chair and said, sorry gentlemen, we're leaving, and increased the sanctions, you would've had a whole different Iran deal.

**BW:** Okay. One really important question.

**DT:** Go ahead.

**BW:** A couple of years ago, I had a breakfast with one of the leaders, heads of state, of our best allies. And I asked him about Obama. And he was talking off the record, and he said, "I like him. He is smart. But no one in the world is afraid of him." Do you agree with that? And in a Trump administration — are you formulating a new doctrine of you better be afraid of me?

**DT:** Yeah, I don't want people to be afraid. I want them to respect our country. Right now, they don't respect our country.

**BW:** But do they respect you if you kind of . . . .

**DT:** People have respected me. My life has been a life where I've been respected. I want them to respect our country. I want them to respect our leader. But I want them to respect our country. Now, you could use . . . .

**BW:** How do you achieve that, sir?

**DT:** Through the aura of personality. Through having the goods. You know, so Muhammad Ali is a friend of mine. He's a good guy. I've watched many people over the years. Muhammad Ali would get in the ring and he'd talk and talk and scream and talk about the ugly bear, and this, that — you know. And then he'd win. And respect is about winning. We don't win anymore. I see it in my — we don't win anymore. And he'd win. I've seen many fighters that were better than Muhammad Ali, in terms of talking. I've seen guys that were so beautiful, so flamboyant, they'd get into the ring — and then they'd get knocked out. And guess what? It's all gone. Let me just say: we don't win anymore.

**BW:** So do you want Putin to be afraid of you?

**DT:** I want Putin to respect our country, okay?

**BW:** And what would he respect?

**BW:** Understand.

**DT:** You saw that. He said, Trump is brilliant and Trump is going to be the new leader and all that. And some of these clowns said, you should repudiate Putin. I said, why would I repudiate him? He's not going to get anything. Because I've been through this stuff before. But he said very positive things about me. And I say to myself — and I say to people — wouldn't it be nice if we actually could get along with Russia? And if we could get along with these people? China takes advantage of us. Look at what they're doing in the South China Sea. They're not supposed to be playing that game. Okay? Look at what they're doing. That is a lack of respect. When they're building a massive, like nobody's ever seen before — they're building islands in the middle of the South China Sea for a massive military complex. Beyond runways. I mean, this is a complex. So what I'm saying is there's a tremendous lack of respect for our country. And I think for our leader.

**BW:** But what does Putin respect? The former KGB lieutenant colonel? Force. Power.

**DT:** I think he respects strength. Okay? I think Putin respects strength. And I've said it before, I think I will get along well with Putin. Now you never know. I don't say that — only a fool would say, "I will," but I feel that I will get along well with Putin. I feel that if we can get along with more countries, that's a positive thing. That's not a bad thing. Some people — for instance, when Putin came out and he wanted to bomb the hell out of ISIS, we had people standing on the stage, we don't want that, we want. . . . Let me tell you something. If we have somebody else dropping bombs that cost a half a million dollars a piece on the top — if we have somebody helping us, that's not so bad. You understand that. That's not so bad. But I had people that I'm running against saying, like, that was a terrible thing. It's not a terrible thing. We have a situation in Libya where a friend of mine is just saying, so, we had Gaddafi, he killed the terrorists, he ran his place. Not a good man. Same thing you could say with Iraq, with Saddam Hussein. Saddam Hussein was a plus-10 at killing terrorists, that's one thing. If our presidents would have gone away and gone to the beach, the Middle East would be a far better place than it is right now. I don't say it would be run by nice people, but you know, it would be a far better place. The mistakes we've made in the Middle East are so astronomical. Now here's the thing: ISIS is now. . . . A friend of mine who's very much involved in the energy business, ISIS is controlling the oil now in Libya. How did we let that happen?

**RC:** So just turning back.

**DT:** And by the way, that oil? That is a great oil, and it's a lot of oil. And they're controlling it.

**RC:** We were looking over your 1990 book, *Surviving at the Top*.

**DT:** Right.

**RC:** And thinking about, what would happen if Trump's president of the United States? And you — this is a line from your book, then: "The same assets that excite me in the chase often, once they are acquired, leave me bored. For me, you see, the important thing is the getting, not the having." If you get the presidency, you are going to have it.

5/16/2018  
Case 8:17-cv-01596-PJM Document 116-36 Filed 05/18/18 Page 36 of 44  
Transcript: Donald Trump interview with Bob Woodward and Robert Costa, The Washington Post  
DT: Yeah, but see, the getting the position is not the real getting. For me, the getting is — and that's when I'll say, congratulations everyone, my job is finished. We will make our country financially strong again. When you have 19 . . . I had a woman come up to me. A wonderful woman. I said this one or two times in the speech. She said, "Mr. Trump, I love you. You're so incredible. I'm voting for you 100 percent, but could you stop saying you're going to make our country rich again?" I said, "I understand what you're saying — it doesn't sound nice. But without being rich again, we can't be great again." I am going to make our country rich again. We are, the thing I didn't like about The Washington Post, they didn't put down my real statements as to Japan and everything else. They make it sound like I want Japan to have nuclear weapons. I don't. And by the way, other people have said this too. I don't mind taking care of Japan. But they have to help us out more, monetarily. We can't protect the entire world. You look at our military budget, it's massive compared to any other country. But what are we doing? We're taking care of the military needs of all these countries. And these countries are much richer than us. We're not a rich country. We're a debtor nation. We've got to get rid of — I talked about bubble. We've got to get rid of the \$19 trillion in debt.

BW: How long would that take?

DT: I think I could do it fairly quickly, because of the fact the numbers . . . .

BW: What's fairly quickly?

DT: Well, I would say over a period of eight years. And I'll tell you why.

BW: Would you ever be open to tax increases as part of that, to solve the problem?

DT: I don't think I'll need to. The power is trade. Our deals are so bad.

BW: That would be \$2 trillion a year.

DT: No, but I'm renegotiating all of our deals, Bob. The big trade deals that we're doing so badly on. With China, \$505 billion this year in trade. We're losing with everybody. And a lot of those deals — a lot of people say, how could the politicians be so stupid? It's not that they're stupid. It's that they're controlled by lobbyists and special interests who want those deals to be made.

BW: So we want to go back and tell our readers about this interview, and we'll run the transcript of it, I'm sure. When does the coalition building begin?

DT: You're talking now again?

BW: For Trump.

CLi: [Unclear], do you want me to cancel the other meeting? Because he has a hard out, and we're already late.

**BW:** Yes. Okay, that's great. Is that . . .

**DT:** . . . Phase two. We'll call it — at least treat me fairly in phase one, but phase two.

**BW:** Of course.

**DT:** The coalition building begins — I believe — when it's decided who wins. Hopefully I'm going to win. The coalition building for me will be when I win. Vince Lombardi, I saw this. He was not a big man. And I was sitting in a place with some very, very tough football players. Big, strong football players. He came in — these are tough cookies — he came in, years ago — and I'll never forget it, I was a young man. He came in, screaming, into this place. And screaming at one of these guys who was three times bigger than him, literally. And very physical, grabbing him by the shirt. Now, this guy could've whisked him away and thrown him out the window in two seconds. This guy — the player — was shaking. A friend of mine. There were four players, and Vince Lombardi walked in. He was angry. And he grabbed — I was a young guy — he grabbed him by the shirt, screaming at him, and the guy was literally. . . . And I said, wow. And I realized the only way Vince Lombardi got away with that was because he won. This was after he had won so much, okay? And when you have these coaches that are just as tough as him but they don't win, there's revolutions. Okay? Nobody. . . . But Vince Lombardi was able to win, and he got — I have never seen anything like it. It was such a vivid impression. You had this big powerful guy, and you had Vince Lombardi, and he grabbed him by the shirt and he was screaming at him, he was angry at him.

**BW:** But to do that — a colleague of ours . . .

**DT:** No, to do that you have to win.

**BW:** Yes. But David Maraniss, a colleague of ours, wrote the book on Vince Lombardi.

**DT:** Yeah.

**BW:** "When Pride Still Mattered." Right? What Vince Lombardi did, he got to the point of winning by building a coalition of 11 players on the field. He couldn't have a guard and a tackle who were not part of the team.

**DT:** Okay, let me answer this way, because I think it will be a very positive ending. Because I agree with you. Ultimately, I will build a coalition. I think it's too soon. I really do. I think it's too soon. Now, I may be wrong. But this isn't something I needed to do. This is something I want to do. I want to give back, and I'll do a fantastic job. And I know politicians. I know them all. They're only talented at one thing: getting elected. Now, you have some that have certain assets, but they're talented at one thing: getting elected. Raising funds, and getting elected. Okay? And when I first ran, Charles Krauthammer said, and this was before I had run, and he was sitting there — I told you this story. He was sitting on Fox. And he said, this is one of the most talented fields of senators and governors and people running for office in the history of our country, and certainly since World War II. Now this is about two months before I'm announcing. And I'm saying to myself, wow. That's tough. You know, here's a guy who must know. It's tough. They also said I wouldn't run and I ran. But I said, wow, that's a big statement. I said, all right,

Okay. Now I've defeated those people, most of them. I've defeated them. And I say, really? Meaning to his statement. Really?

Not a lot of talent.

**BW:** So we have on the media, which you are quite critical . . . .

**DT:** Media treats me very unfairly, and very inaccurately.

**BW:** Okay, and the question is, why? And if I may, Richard Nixon, something he said . . . about the media, what it does, the media looks in the mirror instead of looking out the window — and gather facts and listen to other people — they're more interested in themselves. Is that part of the problem?

**DT:** Well, I think they're more interested in hits. I did a thing the other day with — on CNN — with Anderson Cooper. I don't know if you saw the rating. Give him the ratings, if you have it. Do you have the ratings?

**RC:** We saw it.

**HH:** You have them, sir.

**DT:** They were through — I just got this. They were through the roof. Here. Mine was through the roof, meaning my hour was through the roof. Now, that's good and bad. The bad is they want to cover me too much, and they write things that maybe they shouldn't be writing. But those were phenomenal. Won the evening, beat everybody, et cetera, et cetera. My segment, not the other segments. The other segments did all right, but my segment was one of the highest-rated shows in a long time and beat everybody on cable — beat everybody on television that night. So you'll take a look. That's good and it's bad. The bad is they want to do nothing but cover me. They write stories that are — that don't even make sense. I'm just saying, I wish I could be covered accurately and fairly by the media.

**BW:** By why, then? Is this ideology, is this partisanship, is it laziness? What is it?

**DT:** Well, it could be some laziness. Today they want the clicks. In the old days they wanted the ratings, or they wanted to sell newspapers. Today they see if somebody clicks. So they do a story on me and they get clicks all over the place. They do a story on somebody else, it doesn't matter. All I can say is this. I wish I could be treated fairly by the media. And if I was treated fairly by the media, I think you would see a very big difference in coalition and coalition building and a lot of things. But with that being said, I'm not ready to do coalition building. But when I do — I tell that Vince Lombardi story — if and when I win, it will be really easy to build up a coalition. One other thing. I told you this. We are getting calls from so many people that you speak to, you speak to, that are saying, oh we don't like Trump, we've got to stop Trump. They're calling me. They're talking to you and they're calling me. Because they think I'm going to win.

**RC:** Well the next step is getting them off the phone and out into the public.

**DT:** Yeah, but we're already looking at it. We have a lot of people. We are getting calls from people that you're writing about, or other people are writing about, and I'm telling you, names that you wouldn't believe. Bob, you — the greatest skeptic probably of all time — even more than you. That's only because he's older than you. He's seen more. People that you wouldn't even think about would be calling are calling. They want to make a deal. They want to come on board.

**RC:** But you know what they tell us? We call the same people. Or I've been calling the same people. You know what they say about Trump? So much promise, political talent, yet he seems to have a blind spot. When he's ahead, he seems to pull back. That's maybe not the view you have, I understand. But that is how a lot of Washington people see it. They think you get so close to the nomination, and then things happen . . . .

**DT:** I can only say this: my whole life has been about winning. My whole life. I've won a lot. And one little example? This building. This was one of the most sought-after buildings in the history of the General Services Administration. Owned by them for many years. The landlord to the United States, right? Every major company — almost everybody — I don't have to — obviously, look, the best location in Washington. Right between the Capitol and the White House.

**BW:** Great building.

**DT:** The best location, best building. The walls are four foot thick of solid granite. Amazing how they were able to lift it up. I mean, frankly, amazing. This is before they had cranes as we know them today. Unbelievable place. And it will be one of the great hotels in the world. Everybody wanted it. Every hotel company. Everybody. Pritzker wanted it. Who's closer to Obama than Pritzker? Hyatt wanted it. They had the Jewish Museum all lined up. They had everything all lined up. . . . They own Hyatt. Hyatt didn't get it. The reason I got it was because I have an unbelievable balance sheet - because they wanted to make sure it got done — and because of the fact that I had a great concept.

**BW:** But let's . . . .

**DT:** But think of it: I got it in the Obama administration.

**BW:** Understand.

**DT:** And people say to me, Bob, how the hell did you get the most sought — after real estate asset perhaps in the history of the GSA — and you understand what I mean by that.

**BW:** Of course.

**DT:** You know, they have land in the middle of nowhere, nobody cares about it. They say, how did you get the most sought-after asset perhaps in the history of the GSA?

**RC:** And your political allies say the same exact thing. They appreciate that part of your profile and your skill. They talk about it all the time. All we're saying is, they also — they're concerned that you're hurting yourself along the way as you get close to

**DT:** Well don't forget, they've been concerned about that 10 times during the course of this last . . . .

**BW:** Yeah, but here's what's going on, we think. And it has to do with psychology. And one of the things you learn, being a reporter, being a builder with your background, is that everyone is concerned about themselves. . . . These people feel disrespected. They feel that they've not been given their dignity.

**DT:** They will be loved. At the right time, they will be loved.

**BW:** And they want in.

**DT:** Yeah, I know.

**BW:** And what, to use your term, you've built a wall to a certain extent. You've said, I am the Lone Ranger. I am doing this on my own.

**DT:** No, at the right time I want them in.

**BW:** Okay, but . . . .

**DT:** I just think it's early.

**BW:** Okay, but suppose you needed to do that sooner.

**DT:** I'd be capable of doing it. I just think it's . . . .

**BW:** Will you call us the day it starts?

**DT:** I will.

**BW:** Because that's . . . .

**DT:** And some of the people that are calling me — and maybe I should be calling them — but some of the people that are calling me and calling him, in all fairness, and calling others, too. One called you. But some of these people that are well-known, and people you've — that would be very interesting to you. These people want in. And I'm taking them in. They're going to come in.

**BW:** Maybe you have to reach out, then.

**DT:** Yeah. Because to a certain extent, I should be calling them, they shouldn't have to be calling me.



**DT:** You're right.

**BW:** Because it's coalition building.

**RC:** Right, that's the key thing. You're always talking about people calling you.

**DT:** And I'm going to be doing that very soon.

**CL:** I do think it's fair to say that we have not publicized a lot of our D.C. outreach for specific reasons, and I don't think the media is aware of that.

**HH:** Yeah.

**CL:** Including the foreign policy meetings that you have done, including the private meetings we've done.

**DT:** Well, we had a good meeting this morning for foreign policy, you know, and we've had some pretty good meetings.

**RC:** We're not questioning that there are organizational efforts. We're just saying . . . .

**DT:** No, at the right time. You know, it's an interesting statement that Bob . . . .

**RC:** You love talking, though, about how people call you, but we often don't hear about Trump calling . . . .

**DT:** No?

**RC:** We know you called McConnell once or twice.

**DT:** I should be calling them.

**RC:** More.

**DT:** And I will be calling them. As soon as I feel that time is right.

**RC:** And it goes back to the point about VP: you do acknowledge there is a limitation you have in this town, in this political place of Washington.

**DT:** Sure, sure. I've been a very political person all my life.

**RC:** Understood.

**RC:** Different. Donor and a politician.

**DT:** Well, I've gotten unbelievable political things done: zoning. This building. Bob, how did I get this building?

**RC:** When you call a senator up now, and you pitch yourself, as you near the nomination, what do you say to them? When you're calling them cold?

**DT:** Well first of all, I do call some people that have just lost. Meaning, you know, they supported Rubio, they supported this. And we've dealt with. . . . Honestly, a lot of people are calling me, but I should be calling them. And in a pretty near distance, right now, already, I'm going to start calling them. But I love the point you're making. This is a point that you're making, but it's a point I agree with. I should be calling . . . .

**BW:** Yes. Because we have — it's not making — Bob Costa and I are making it because we hear it from people.

**DT:** Yeah. They don't know how to get in.

**BW:** There is the sound of silence. And yeah, exactly.

**DT:** And then they get vicious. At the right point, I'm going to be calling them. One thing I'm going to do . . . .

**BW:** Who's going to be the first call?

**DT:** I will be call . . . that's a very good case, I better not tell you that. I'll let you know when I make it. Okay?

**BW:** Okay. And we have to have phase . . . .

**DT:** One quick thing I'm going to do, a lot of people are saying, oh, the judges. . . . To me, the judges — because there's going to be a lot of them in these next four years. We've got one already that was unexpected in Scalia. So the judges are going to be important. You're going to have either super-liberal judges, or you're going to have conservative judges. So important. They don't know me well enough. Well, what kind of judges? I'm going to do something. It was my idea, and I think it was a good idea. And I spoke to Senator Sessions and I spoke to other people, and I'm getting names. The Federalist people. Some very good people. The Heritage Foundation. I'm getting names, and I'm going to submit a list of about 10 names, 10 or 12 names, as judges. I'm going to announce that these are the judges, in no particular order, that I'm going to put up. And I'm going to guarantee it. I'm going to tell people. Because people are worried that, oh, maybe he'll put the wrong judge in. Like people — my sister is on the court of appeals. Very smart. She's a very smart, very highly respected person. Very smart.

**BW:** People keep trying to get her to talk, and she won't.

**DT:** You know what?

**DT:** She's fantastic. She's the exact opposite of me. People say, is she really your sister? She's a brilliant person. Highly respected. When the press calls, I say, listen, they want to do a great story. They actually had a nice story about her in The Washington Post recently. But she doesn't want to talk to the press, because she feels as a judge she should not be speaking to the press. Something very nice about that. She's right.

**BW:** I disagree, but . . . .

**DT:** As a judge. No, but as a judge.

**RC:** As a reporter, he disagrees.

**DT:** Oh, as a reporter. But there's something nice about that. She feels . . . .

**BW:** But it's not just the individual calls, it's the message of inclusiveness, that it doesn't come through.

**DT:** Bob, I've been hit very hard.

**RC:** Here's the problem I think you may face. You start an inclusive message, you turn that corner. Let's say you're the nominee and you say, 'You know what? I'm going to tell Woodward who I called. I'm going to start being a unifier.' But maybe so many bridges have been burned within the party that not everyone's going to be willing . . . .

**DT:** It's possible, but I don't think so. I've been here before.

**RC:** And you may say to yourself, I wish I had built relationships sooner.


**DT:** Don't forget, I've been hit hard. I went in one of 17 and they hit me harder than anybody. And I hit back very hard. Harder than they hit me. Jeb: low energy. Little Marco. Names that were devastating. I think the low energy Jeb, all of a sudden you see him running down the street to try and show he's got high energy. And it wasn't him, and it became worse. I hit back very hard. I am telling you, almost all of these people that you would never think would ever – will want to come on board. But I've got to win first. That's why I told you that Vince Lombardi story. Because I think it's a great story. Anyway, I have to go. Let's do it again.


**BW:** Okay. When — should we do it tomorrow? [Laughter]

**DT:** Just treat me fairly. Treat me fairly. . . . Actually the truth is these were very interesting. Nobody has asked me these questions.

[Transcribed by Evelyn Duffy on March 31, 2016.]

 **112 Comments**

Bob Woodward is an associate editor of The Washington Post, where he has worked since 1971. He has shared in two Pulitzer Prizes, first in 1973 for the coverage of the Watergate scandal with Carl Bernstein, and second in 2003 as the lead reporter for coverage of the 9/11 terrorist attacks.  Follow @realbobwoodward

Robert Costa is a national political reporter for The Washington Post. He covers the White House, Congress, and campaigns. He joined The Post in January 2014. He is also the moderator of PBS's "Washington Week" and a political analyst for NBC News and MSNBC.  Follow @costareports



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## **Exhibit 37**



They chose us over—I think they had more than 100 people who bid, you can imagine, because of the location, but they had over 100 people that bid, and it was broken down into ten finalists, and I got it. We got it because of the strength of my financial statement and also because of the strength of what we were proposing. So we're having a news conference there today. What time is that, Hope?

HOPE HICKS, TRUMP CAMPAIGN SPOKESPERSON: It's at 2:15.

TRUMP: 2:15. I hear a lot of the press is going to be there, we're going to give them a tour of the building. It's still a little bit rough — as an example, a lot of the marble surfaces all have sheetrock covering, and plywood covering on them, so a lot of people won't see as much as they think. It'll be like a miracle, you take it off and it explodes, like it's finished, right? But that'll be a fun news conference.

HIATT: If I could, I'd start by asking is there a secretary of state and a secretary of defense in the modern era who you think have done a good job? Who do you think were the best?

TRUMP: Well, because I know so many of them, and because in many cases I like them, I hate to get totally involved. I think George Shultz was very good, I thought he was excellent. I can tell you, I think your last secretary of state and your current secretary of state have not done much. I think John Kerry's deal with Iran is one of the worst things that I've ever seen negotiated of any kind. It's just a horrible giveaway.

HIATT: What in particular?

TRUMP: Well, I think, number one, we shouldn't have given the money back. I think, number two, we should have had our prisoners before the negotiations started. We should have doubled up the sanctions. We should have gone in and said, 'release our prisoners,' they would have said 'no,' and we would have said, 'double up the sanctions,' and within a short period of time we would have had our prisoners back. And I think that was a terrible mistake. I think giving the money back was a terrible mistake. And by the way they are not using the money on us, they are not buying anything from us, they're buying, you noticed, they didn't buy Boeing, they bought Airbus, 118 planes from what I understand, but they bought them all from Airbus, they go out of their way not to spend any money in our country. So I wouldn't have done that. And I think it's going to just lead, actually, to nuclear problems. I also think it's going to be bad for Israel. It's a very bad deal for Israel.

HIATT: George Shultz, it's interesting, was associated with a foreign policy of Reagan that was very much devoted to promoting democracy and freedom overseas. Is that something you think in today's world the United States should be doing?

TRUMP: I do think it's a different world today and I don't think we should be nation building anymore. I think it's proven not to work. And we have a different country than we did then. You know we have 19 trillion dollars in debt. We're sitting probably on a bubble and, you know, it's a bubble that if it breaks is going to be very nasty. And I just think we have to rebuild our country. If you look at the infrastructure — I just landed at an airport where, not in good shape, not in good shape. If you go to Qatar and if you go to (inaudible) you see airports the likes of which you have never seen before. Dubai, different places in China. You see infrastructure, you see airports, other things, the likes of which you have never seen here.



TRUMP: Well, there is, I just think that we have values in our country that we have to promote. We have a country that is in bad shape, it's in bad condition. You look at our inner cities, our inner cities are a horrible mess. I watched Baltimore, I have many, many friends in Baltimore, we watched what happened. St. Louis, Ferguson, Oakland, it could have been much worse over the summer. And it will probably be worse this summer. But you look at some of our inner cities. And yet you know I watched as we built schools in Iraq and they'd be blown up. And we'd build another one and it would get blown up. And we would rebuild it three times. And yet we can't build a school in Brooklyn. We have no money for education, because we can't build in our own country. And at what point do you say hey, we have to take care of ourselves. So, you know, I know the outer world exists and I'll be very cognizant of that but at the same time, our country is disintegrating, large sections of it, especially in the inner cities.

HIATT: So what would you do for Baltimore, let's say.

TRUMP: Well, number one, I'd create economic zones. I'd create incentives for companies to move in. I'd work on spirit because the spirit is so low, it's incredible, the unemployment, you look at unemployment for black youth in this country, African American youth, is 58-59 percent. It's unthinkable. Unemployment for African Americans – not youth, but African Americans – is very high. And I would create in the inner cities, which is what I really do best, that's why when I open a building and I show you it's way ahead of schedule, under budget and everything else—I think it was the Rite Aid store, the store in Baltimore it took them 20 years to get it built, one store, and then it burned down in one night—we have to create incentives for people to love what they are doing, and to make money. And to create, you know, to really create a better life for themselves. And you can't – it doesn't seem right that you will have a situation like Baltimore, and many other places, let's use Baltimore as an example, there are many Baltimores in this country. Detroit is maybe even a better example than Baltimore. But that you'll have a situation like that, and then we're over nation building with other, with countries that in many cases don't want us there. They want our money, but they don't want us.

HIATT: The root of many people's unhappiness in Baltimore was the perception that blacks are treated differently by law enforcement. And the disproportionate – do you think it's a problem that the percentage of blacks in prison is higher than whites, and what do you think is the root of that situation?

TRUMP: Well I've never really see anything that – you know, I feel very strongly about law enforcement. And, you know, if you look at the riot that took place over the summer, if that were stopped – it all, it mostly took place on the first evening, and if that were stopped on the first evening, you know, you'd have a much nicer city right now, because much of that damage and much of the destruction was done on Evening One. So I feel that law enforcement, it's got to play a big role. It's got to play a big role. But that's a pretty good example, because tremendous amounts of damage was done that first evening – first two evenings, but the first evening in particular. And so I'm a very strong believer in law enforcement, but I'm also a very strong believer that the inner cities can come back.

HIATT: Do you see any racial disparities in law enforcement – I mean, what set it off was the Freddie Gray killing, as you know. Is that an issue that concerns you?

HIATT: Well, forget Freddie Gray, but in general, do you believe there are disparities in law enforcement?

TRUMP: I've read where there are and I've read where there aren't. I mean, I've read both. And, you know, I have no opinion on that. Because frankly, what I'm saying is you know we have to create incentives for people to go back and to reinvigorate the areas and to put people to work. And you know we have lost million and millions of jobs to China and other countries. And they've been taken out of this country, and when I say millions, you know it's, it's tremendous. I've seen 5 million jobs, I've seen numbers that range from 6 million to, to smaller numbers. But it's many millions of jobs, and it's to countries all over. Mexico is really becoming the new China. And I have great issue with that. Because you know I use in speeches sometimes Ford or sometimes I use Carrier – it's all the same: Ford, Carrier, Nabisco, so many of the companies — they're moving to Mexico now. And you know we shouldn't be allowing that to happen. And tremendous unemployment, tremendous. They're allowing tremendous people that have worked for the companies for a long time, they're allowing, if they want to move around and they want to work on incentives within the United States, that's one thing, but when they take these companies out of the United States. Other countries are outsmarting us by giving them advantages, you know, like in the case of Mexico. In the case of many other countries. Like Ireland is, you're losing Pfizer to Ireland, a great pharmaceutical company that with many, many jobs and it's going to move to Ireland.

RUTH MARCUS, COLUMNIST: But Mr. Trump, if I could just follow up on Fred's question. I think that what he was trying to get at was the anger in the African American community that held some of the riots and disturbances this summer about disparate treatment and about ... clearly you say you've read where there is disparate treatment. But it is pretty undeniable that there is disproportionate incarceration of African Americans vs. whites. What would you – is that something that concerns you?

TRUMP: That would concern me, Ruth. It would concern me. But at the same time it can be solved to a large extent with jobs. You know, if we can rebuild those communities and create incentives for companies to move in and create jobs. Jobs are so important. There are no jobs. There are none. You go to those communities and you can't – there is nothing there. There is no incentive for people. It is a very sad situation. And what makes it even sadder is that we are spending so much money in other countries and our own country has vast pockets of poverty and a lot of this is caused by the fact that there are no jobs. So we can create jobs in places like Baltimore and Detroit. You know, Detroit made a move, but I don't know but it just seems to be fizzling. I don't know what is going on. I watched Detroit four, five years ago and it looked like they were really putting a full-court press on and it doesn't seem to be, from what I've been told, friends of mine that are very much involved in that whole process that it doesn't seem to be, doesn't seem to be something that is being pursued like it should be pursued. But if we can create jobs, it will solve so many problems.

CHARLES LANE, EDITORIAL WRITER/COLUMNIST: Can I follow up on that? I mean, to take the case of Baltimore, I mean one of the things that's so remarkable about Baltimore and Detroit is that both of these cities, like many others have been – it's not as if no one has ever said before we should have economic zones, it's not as if no one has ever said before we need incentives and taxes etc., etc. And Baltimore received a lot of federal aid over the years. So I guess the question, then, is what's

5/16/2018 A transcript of Donald Trump's meeting with The Washington Post editorial board. The Washington Post  
different specifically. Case 8:17-cv-01596-PJM Document 116-37 Filed 05/18/18 Page 6 of 23  
in just the direction you just described.

TRUMP: I think what's different is we have a very divided country. And whether we like it or not, it's divided as bad as I've ever seen it. I've been, you know, I've been doing things for a long time. I see it all the time. I mean I see it so often. I see it when we go out and we have 21,000 people in Phoenix, Arizona, the other day, the division – not so much Phoenix, because that was actually very smooth, there wasn't even a minor, they did block a road, but after that, that was Sheriff Joe Arpaio, when the road was unblocked everyone left and it was fine. But in Tucson, you can see the division. You can see the division. There's a racial division that's incredible actually in the country. I think it's as bad, I mean you have to say it's as bad or almost as bad as it's ever been. And there's a lack of spirit. And one thing I thought that would happen, and it hasn't happened, unfortunately, I thought that President Obama would be a great cheerleader for the country. And it just hasn't happened. I mean we can say it has. But it hasn't happened. When you look at the Ferguson problems and the Baltimore problems and the Detroit problems. And you know there's a lack of spirit. I actually think I'd be a great cheerleader – beyond other things, the other things that I'd do – I actually think I'd be a great cheerleader for the country. Because a lot of people feel it's a hopeless situation. A lot of people in the inner cities they feel that way. And you have to start by giving them hope and giving them spirit and that has not taken place. Just has not taken place.

RYAN: Mr. Trump, you've mentioned many times during the campaign, in fact including this morning, instances you feel where the press has been biased or unfair or outright false in their reporting, and you've mentioned that you want to "open up" the libel laws. You've said that several times.

TRUMP: I might not have to, based on Gawker. Right?

[CROSSTALK]

TRUMP: That was an amazing—

RYAN: My question is not so much why you feel they should be open but how. What presidential powers and executive actions would you take to open up the libel laws?

TRUMP: Okay, look, I've had stories written about me – by your newspaper and by others – that are so false, that are written with such hatred – I'm not a bad person. I'm just doing my thing – I'm, you know, running, I want to do something that's good. It's not an easy thing to do. I had a nice life until I did this, you know. This is a very difficult thing to do. In fact I've always heard that if you're a very successful person you can't run for office. And I can understand that. You'll do a hundred deals, and you'll do one bad one or two bad ones — that's all they read about are the bad ones. They don't read about the one hundred and fifty great ones that you had. And even some of the ones they write that are good, they make them sound bad. You know, so I've always heard that. I've heard that if you're successful – very successful – you just can't run for—

RYAN: But how would you fix that? You've said that you would open up the libel laws.

5/16/2018 Case 8:17-cv-01596-PJM Document 116-37 Filed 05/18/18 Page 7 of 23  
A transcript of Donald Trump's meeting with The Washington Post editorial board. The Washington Post  
Case 8:17-cv-01596-PJM Document 116-37 Filed 05/18/18 Page 7 of 23  
TRUMP: What I would like to see is a law that says if you sue the Hulk Hogan thing was a tremendous shock to me because – not only the amount and the fact that he had the victory — because for the most part I think libel laws almost don't exist in this country, you know, based on, based on everything I've seen and watched and everything else, and I just think that if a paper writes something wrong — media, when I say paper I'm talking about media. I think that they can do a retraction if they're wrong. They should at least try to get it right. And if they don't do a retraction, they should, they should you know have a form of a trial. I don't want to impede free press, by the way. The last thing I would want to do is that. But I mean I can only speak for – I probably get more – do I, I mean, you would know, do I get more publicity than any human being on the earth? Okay? I mean, *[Editor's note: Trump points at Ruth Marcus]* she kills me, this one – that's okay, nice woman.

RYAN: Would you expand, for example, prior restraints against publications?

TRUMP: No, I would just say this. All I want is fairness. So unfair. I have stories and you have no recourse, you have no recourse whatsoever because the laws are really impotent.

MARCUS: So in a better world would you be able to sue me?

TRUMP: In a better world — no — in a better world I would be able to get a retraction or a correction. Not even a retraction, a correction.

RYAN: Well, now, you've been a plaintiff in libel suits so you know a little bit of the elements ...

TRUMP: I had one basic big libel suit, it was a very bad system, it was New Jersey. I had a great judge, the first one, and I was going to win it. And then I had another good judge, the second one, and then they kept switching judges. And the third one was a bad judge. That's what happened. But, uh...

RYAN: But there's standards like malice is required. Would you weaken that? Would you require less than malice for news organizations?

TRUMP: I would make it so that when someone writes incorrectly, yeah, I think I would get a little bit away from malice without having to get too totally away. Look, I think many of the stories about me are written badly. I don't know if it's malice because the people don't know me. When Charles writes about me or when Ruth writes about me, you know, we've never really met. And I get these stories and they're so angry and I actually say, I actually say, "How could they write?" – and many stories I must tell you, many stories are written that with a brief phone call could be corrected before they're written. Nobody calls me.

STEPHEN STROMBERG, EDITORIAL WRITER: How are you defining "incorrect?" It seems like you're defining it as fairness or your view of fairness rather than accuracy.

TRUMP: Fairness, fairness is, you know, part of the word. But you know, I've had stories that are written that are absolutely incorrect. I'll tell you now and the word "intent", as you know, is an important word, as you know, in libel. I'll give you an example. Some of the media, not all of it, but some of it, is very, very strong on – you know I get these massive crowds of

professionals. Highly trained professionals. And I will rent an arena for 20,000 seats and they will come in – because there's really no way – how you going to be able to tell – somebody said “oh you shouldn't let 'em in” – how you gonna know, you know? They walk in. [Inaudible] So we had an incident this weekend, which was amazing in Tucson, Arizona where a man, a protestor, wearing a Ku Klux Klan outfit, another one dragging an American flag, was walking out of the arena, and an African American man who was a supporter was sitting there listening to the speech and we had to stop because they were so loud – they're so loud, these people, I don't know what they do, they're trained voices or something. And they're walking up and you saw it, because it was all over television, and the African American man became incensed I think the guy said something to him like you know what, like “screw you,” okay? Or worse. I think, because he looked over to him and said something to him and the guy just had it. Now, they were together, these two. The one wearing a Ku Klux Klan, the other dragging a flag or something, but the African American man, who I think was an Air Force person, I just read he had a pretty stellar life so far. And he just became incensed. So when I saw the television yesterday early in the morning I saw the Ku Klux Klan, I saw exactly what happened. By the time it got on to the national shows that was for the most part taken out. They just had this African American smacking, you know, fighting. And it didn't make sense, you know, why, why. But if you saw it in the morning it made a lot more sense. We don't condone violence at all but it's very, very unfair reporting and we, you know...

HIATT: Sorry, when you say we don't condone violence —

TRUMP: I say that.

HIATT: You say that. But you've also said, “In the good old days, he would have been ripped out of his seat so fast, you wouldn't believe it.” Isn't that condoning violence?

TRUMP: No, because what I am referring to is, we've had some very bad people come in. We had one guy — and I said it — he had the voice — and this was what I was referring to — and I said, “Boy, I'd like to smash him.” You know, I said that. I'd like to punch him. This guy was unbelievably loud. He had a voice like Pavarotti. I said if I was his manager I would have made a lot of money for him, because he had the best voice. I mean, the guy was unbelievable, how loud he was. And he was a swinger. He was hitting people. He was punching and swinging and screaming — you couldn't make — so you have to stop. You know, there is also something about the First Amendment, but you had to stop. And, so, this one man was very violent and very loud. And when he was being taken out, he walked out like this, with his finger way up, like, “screw everybody.” And that's when I made that statement. He was absolutely out — I mean, he hit people and he screamed and then he was walking out and he's giving everybody the finger. And they don't talk about that. See, they don't talk about that. They say, “Donald, wait a second, Donald, don't” —

HIATT: But your answer is you condone violence when the guy is really egregious and terrible?

TRUMP: No, I condone strong law and order. I'll tell you what they —

HIATT: Rip him out of his seat, punch him in the face, isn't that violent?

TRUMP: Well he punched other people.

TRUMP: Fred, he punched other people. He was punching people. He was — one guy was, you know, I'd like to say —

JO-ANN ARMAO, ASSOCIATE EDITORIAL PAGE EDITOR: The Fayetteville protester who was sucker punched — he didn't punch anyone —

TRUMP: No.

ARMAO: He was being escorted from police, and he was sucker punched.

TRUMP: No. When are you talking about? When?

ARMAO: In Fayetteville.

COREY LEWANDOWSKI, TRUMP 2016 CAMPAIGN MANAGER [to Trump]: North Carolina.

TRUMP: I don't know. I don't know which one.

ARMAO: Yes you do.

TRUMP: I don't know. Because we've had so many —

ARMAO: That's the gentleman you said you were going to look into to see whether or not to pay his legal fees.

TRUMP: Oh well that's a different — that's different from the one I'm talking about. This one was about a month ago. This one was before Fayetteville.

ARMAO: Well, okay, Fayetteville, do you condone violence in that case —

TRUMP: No I don't, no I don't, that's different —

ARMAO: Where the protester is being walked out —

TRUMP: By the way, that's different —

ARMAO: But, yet, you explained it that he was giving the finger and so he provoked it, so he got sucker punched. And you are going to possibly pay for his legal expenses.

TRUMP: He did give the finger, and —

TRUMP: Well, a lot of people don't — you know, the finger means, "F you." A lot of people think — and you have children there, you have a lot of children that go, you know, they go with their parents — a lot of people think that's very inappropriate. I mean, you know —

ARMAO: It's certainly inappropriate.

TRUMP: Well, I think it is.

ARMAO: But does it — is it — does it qualify to —

TRUMP: So do you let him —

ARMAO: — to punch him in the face?

TRUMP: Again I don't condone it. So do you let him walk out, he's holding up his finger, telling everybody. Same thing happened, you know, the last one in —

HIATT: I guess the question is, when you then offer to pay the guy's legal fees, isn't that —

TRUMP: I didn't offer —

HIATT: Isn't that condoning?

TRUMP: No, I didn't offer, Fred —

HIATT: You said you would consider it —

TRUMP: I said I want to look into it. I said I want to look into it. I didn't say that.

HIATT: Isn't that condoning?

TRUMP: No, I don't think so.

HIATT: Doesn't that convey a message of approval?

TRUMP: Don't think so.

LEWANDOWSKI: To be fair, before every event, there is a public service announcement made about —



LEWANDOWSKI: — any potential protesters. That is made to everybody that says —

TRUMP: Strong.

LEWANDOWSKI: — please do not engage these protesters. You know, they may cause a disturbance. Please do your best, let local law enforcement handle this or security at that venue. The problem becomes, with a massive crowd of twenty or thirty or forty thousand people, the resources that are there don't have the ability to get to all these people in a manner before the crowd reacts, because the agitators are inciting those people. So we are very clear at the onset, that there is a loud public notice that says, "please do not engage these people, please let them do their job, and let the local law enforcement deal with that." That's said at the very front end at every event.

TRUMP: Very loud, and it's repeated over and over. Actually, I guess it's on tape, but they repeat it over and over. One thing that was interesting this weekend. We had in Phoenix, Arizona, we had an interesting incident. We had people, we had a major highway coming into the arena. It's not an arena, it's a huge open space, 60 acres, and it was packed. And we had a major highway coming in, and people — protesters — stopped their car in the middle of the highway, chained themselves to their cars, and the cars — blocked. They were there for a while. A car was not able to move. They were backed up for 20 — I mean, like, just forever. And, it was terrible. And they were very abusive, screaming, you know, "screw you, screw you, pigs, pigs" — meaning to the cops. Sheriff Joe Arpaio — now that was his territory. Okay, he's a tough cookie. Sheriff Joe saw this, he gave them a couple of minutes to move their car — they didn't move them — cut the chains, arrested the people and just moved the cars over. I don't know how they did it — just, they were gone in minutes after he came there. Minutes. It was amazing how quick. They actually had chains around their necks. They didn't even know why they were there. People — somebody was interviewed, "Why are you here?" "Well, I don't know, I'm not sure." They didn't even know.

Nobody ever talks about these people. They say, "Oh, Trump had a bad rally," or something. You know there are two sides to it, and honestly, there is really one side of it — because you see how bad this was. So what happened is they arrested three people. There were probably a hundred or a hundred-fifty protesters, there were 21,000 people there, there were 150 protesters that were creating havoc. As soon as the three people were arrested, everybody else ran. That was the last we heard, and I made a speech for, you know, a half hour, 45 minutes — not one person stood up and started screaming at this speech. It was sort of an amazing thing.

Now Tucson was different. Different police force, different level of, you know, whatever, and we had numerous interruptions during the speech. You know, I'll be speaking, I'll be ready to make a point, and a guy will stand up and start, just screaming. Out of — from nowhere, for, like, no reason. Not even screaming things that make sense, and often screaming tremendous obscenities.

I know [Lewandowski] went in — he took a lot of heat a couple of days ago in that same rally because he went in to get — to quiet people down, and they had a couple of signs "F-you" — it just said "F-you," meaning the word spelled out, and you have cameras there, you know, it's on live television, and you have guys holding signs saying "F-you Trump" or just "F-you," and they had numerous of those — there were, you know, probably ten of those signs throughout the arena.

Case 8:17-cv-01596-RJM Document 116-37 Filed 05/18/18 Page 12 of 23

And he went in to see [Lewandowski] and he said, "I was in front of the woman in front, okay, he [Lewandowski] hardly touched him – he took him – If he touched him at all it was just grabbing the shirt a little bit. But the guy was a real wiseguy. And he was screaming obscenities. He did grab the woman in front and ultimately he was led out by the security guy, who was right behind him."

But the reason is that the police were slow to get there. And the point is this: You're making a speech and you have guys getting up saying, [*Editor's note: Trump says the next few words in a hushed voice*] "fuck you," and the whole place goes, "Whoa," and it incites the place. They incite the place, because then everyone goes, "USA, USA." That's why they're all screaming "USA, USA," or "Trump, Trump, Trump."

You can have 20,000 people and you can have like two people. Usually – it's amazing – usually it's one person. I mean, it's like they stage it. It's very professional. They have like one person here, one person here, one person.

Okay, we're talking about the media. So, I've never seen the media cover it from that angle. It's always, "Trump had a" — and here's the big thing, I mean, honestly, essentially nobody has heard

HIATT: But just – given the Supreme Court rulings on libel – *Sullivan v. New York Times* – how would you change the law?

TRUMP: I would just loosen them up.

RUTH MARCUS: What does that mean?

[Crosstalk]

TRUMP: I'd have to get my lawyers in to tell you, but I would loosen them up. I would loosen them up. If The Washington Post writes badly about me – and they do, they don't write good – I mean, I don't think I get – I read some of the stories coming up here, and I said to my staff, I said, "Why are we even wasting our time? The hatred is so enormous." I don't know why. I mean, I do a good job. I have thousands of employees. I work hard.

I'm not looking for bad for our country. I'm a very rational person, I'm a very sane person. I'm not looking for bad. But I read articles by you, and others. And, you know, we've never – we don't know each other, and the level of hatred is so incredible, I actually said, "Why am I – why am I doing this? Why am I even here?" And I don't expect anything to happen—

RYAN: Would that be the standard then? If there is an article that you feel has hatred, or is bad, would that be the basis for libel?

TRUMP: No, if it's wrong. If it's wrong.

RYAN: Wrong whether there's malice or not?

**CASE NO.** TRUMP-01596-PJM Document 116-37 Filed 05/18/18 Page 13 of 28

TRUMP: I mean, Tim Lincecum? Why did you do that?" It's just, you know, like I'm this horrible human being. And I'm not. You know, the one thing we have in common I think we all love the country. Now, maybe we come at it from different sides, but nobody ever calls me. I mean, Bob Costa calls about a political story – he called because we're meeting senators in a little while and congressmen, supporters – but nobody ever calls.

RYAN: The reason I keep asking this is because you've said three times you've said we are going to open up the libel laws and when we ask you what you mean you say hatred, or bad--

TRUMP: I want to make it more fair from the side where I am, because things are said that are libelous, things are said about me that are so egregious and so wrong, and right now according to the libel laws I can do almost nothing about it because I'm a well-known person you know, etc., etc.

JACKSON DIEHL, DEPUTY EDITORIAL PAGE EDITOR: Back to foreign policy a little bit, can you talk a little bit about what you see as the future of NATO? Should it expand in any way?

TRUMP: Look, I see NATO as a good thing to have – I look at the Ukraine situation and I say, so Ukraine is a country that affects us far less than it affects other countries in NATO, and yet we are doing all of the lifting, they're not doing anything. And I say, why is it that Germany is not dealing with NATO on Ukraine? Why is it that other countries that are in the vicinity of the Ukraine not dealing with — why are we always the one that's leading, potentially the third world war, okay, with Russia? Why are we always the ones that are doing it? And I think the concept of NATO is good, but I do think the United States has to have some help. We are not helped. I'll give you a better example than that. I mean, we pay billions— hundreds of billions of dollars to supporting other countries that are in theory wealthier than we are.

DIEHL: Hundreds of billions?

TRUMP: Billions. Well if you look at Germany, if you look at Saudi Arabia, if you look at Japan, if you look at South Korea — I mean we spend billions of dollars on Saudi Arabia, and they have nothing but money. And I say, why? Now I would go in and I would structure a much different deal with them, and it would be a much better deal. When you look at the kind of money that our country is losing, we can't afford to do this. Certainly we can't afford to do it anymore.

DIEHL: About Ukraine, was it right for the United States to impose sanctions on Russia when they invaded Crimea and would you keep those sanctions on them?

TRUMP: I think the answer is yes, it was, but I don't see other people doing much about it. I see us doing things about it, but I don't see other people doing much about it.

DIEHL: And could I ask you about ISIS, speaking of making commitments, because you talked recently about possibly sending 20 or 30,000 troops and—

Case 8:17-cv-01596-PJM Document 116-37 Filed 05/18/18 Page 14 of 23

TRUMP: No I didn't say that. I said, well the military, the generals have said that 20- to 30,000. They said, would you send troops? I didn't say send 20,000. I said, well the generals are saying you'd need because they, what would it take to wipe out ISIS, I said pretty much exactly this, I said the generals, the military is saying you would need 20- to 30,000 troops, but I didn't say that I would send them.

DIEHL: If they said that, would you go along with that and send the troops?

TRUMP: I find it hard to go along with—I mention that as an example because it's so much. That's why I brought that up. But a couple of people have said the same thing as you, where they said did I say that and I said that that's a number that I heard would be needed. I would find it very, very hard to send that many troops to take care of it. I would say this, I would put tremendous pressure on other countries that are over there to use their troops and I'd give them tremendous air supporters and support, because we have to get rid of ISIS, okay, just so — we have to get rid of ISIS. I would get other countries to become very much involved.

**DIEHL:** What about China and the South China Sea. What do you think they're up to and—

TRUMP: I think it's a terrible situation, I think it's terrible they have no respect for—

DIEHL: –and what should we do about it?

TRUMP: Well look, we have power over China and people don't realize it. We have trade power over China. I don't think we are going to start World War III over what they did, it affects other countries certainly a lot more than it affects us. But—and honestly, you know part of—I always say we have to be unpredictable. We're totally predictable. And predictable is bad. Sitting at a meeting like this and explaining my views and if I do become president, I have these views that are down for the other side to look at, you know. I hate being so open. I hate when they say — like I said get rid of the oil, keep the oil, different things over the years, when people are saying what would you do with regard to the Middle East, when we left — We should have never been in Iraq. It was a horr- it was one of the worst decisions ever made in the history of our country. We then got out badly, then after we got out, I said, “Keep the oil. If we don't keep it Iran's going to get it.” And it turns out Iran and ISIS basically—

HIATT: How do you keep it without troops, how do you defend the oil?

TRUMP: You would... You would, well for that— for that, I would circle it. I would defend those areas.

HIATT: With U.S. troops?

TRUMP: Yeah, I would defend the areas with the oil. And I would have taken out a lot of oil. And, uh, I would have kept it. I mean, I would have kept it, because, look: Iran has the oil, and they're going to have the oil, well, the stuff they don't have, because Iran is taking over Iraq as sure as you're sitting there. And I've been very good on this stuff. My prognostications, my predictions have become, have been very accurate, if you look.

HIATT: So what do you think China's aims are in the South China Sea?

TRUMP: Well I know China is very ambitious. China is, uh... I mean, when I deal with China, you know, I have the Bank of America building, I've done some great deals with China. I do deals with them all the time on, you know, selling apartments, and, you know, people say 'oh that's not the same thing.' The level of... uh, the largest bank in the world, 400 million customers, is a tenant of mine in New York, in Manhattan. The biggest bank in China. The biggest bank in the world.

China has got unbelievable ambitions. China feels very invincible. We have rebuilt China. They have drained so much money out of our country that they've rebuilt China. Without us, you wouldn't see the airports and the roadways and the bridges; I mean, the George Washington Bridge is like, that's like a trinket compared to the bridges that they've built in China. We don't build anymore, and it, you know, we had our day. But China, if you look at what's going on in China, you know, they go down to seven percent or eight percent and it's like a national catastrophe. Our GDP is right now zero. Essentially zero.

DIEHL: Could you use trade to cause them to retreat in the South China Sea?

TRUMP: I think so, yeah. I think so

DIEHL: What would you do?

TRUMP: We, well, you start making it tougher. They're selling their products to us for... you know, with no tax, no nothing. By the way, we can't deal with them, but they can deal with us. See, we are free trade. The story is, and I have so many people that deal with China –they can easily sell their product here. No tax, no nothing, just 'come on, bring it all in, you know, bring in your apples, bring in everything you make' and no taxes whatsoever, right? If you want to deal with China, it's just the opposite. You can't do that. In other words, if you want to, if you're a manufacturer, you want to go into China? It's very hard to get your product in, and if you get it in you have to pay a very big tax.

HIATT: So, if they occupied what the Japanese call the Senkaku Islands, is that something the United States...

TRUMP: Well, I, you know, again, I don't like to tell you what I'd do, because I don't want to... You understand what I'm saying, Fred? If I... Okay, if I say 'Well, we should go in and do this or that or that,' I don't want to, I don't want to sort of... red flag all over it. I do think this: It's an unbelievable thing that they've done, it's unbelievable aggression, it's unbelievable lack of respect for this country.

HIATT: This theory of unpredictability, I want to push a little bit, I mean – there are many people who think that North Korea invaded South Korea precisely because Acheson wasn't clear that we would defend South Korea. So I'm curious, does ambiguity sometimes have dangers?

TRUMP: Well I'll give you, I'll give you an example. President Obama, when he left Iraq, gave a specific date – we're going to be out. I thought that was a terrible thing to do. And the enemy pulled back, because they don't want die. Despite what you read, you know, they don't want to die – and they just pulled back, and after we left, all hell broke out, right? And I'll give you another example that I think was terrible: when they sent, a few months ago, they sent fifty troops in. You know, fifty elite troops. Now, why do we have to have a news conference to announce that we're sending fifty troops? So those troops now have

5/16/2018 A transcript of Donald Trump's meeting with The Washington Post editorial board. The Washington Post  
Case 3:17-cv-01596-PJM Document 116-37 Filed 05/18/18 Page 16 of 25  
targets on their back. We're sending fifty troops into Iraq or Syria. And these are our elite troops. And they're going to do this and that and that and this." And those troops now are being hunted. If you didn't send them, they wouldn't – if you didn't say that, they wouldn't know. I mean, there are times when you just can't be... You talk too much. We talk too much. I guess they thought that was good politically, to say we're sending fifty troops? I don't think it was good.

LANE: Can I ask you...Just going back to NATO, because...

TRUMP: Yes.

LANE: As you know, the whole theory of NATO from the beginning was to keep the United States involved in the long term in Europe to balance, to promote a balance of power in that region so we wouldn't have a repeat of World War I and World War 2. And it seems to be like what you're saying is very similar to what President Obama said to Jeffrey Goldberg, in that we have allies that become free riders. So it seems like there's some convergence with the president there. What concerns me about both is that to some extent it was always thought to be in our interest that we, yes, we would take some of the burden on, yes, even if the net-net was not 100 percent, even steven, with the Germans. So I'd like to hear you say very specifically, you know, with respect to NATO, what is your ask of these other countries? Right, you've painted it in very broad terms, but do you have a percent of GDP that they should be spending on defense? Tell me more. Because it's not that you want to pull the U.S. out.

TRUMP: No, I don't want to pull it out. NATO was set up at a different time. NATO was set up when we were a richer country. We're not a rich country. We're borrowing, we're borrowing all of this money. We're borrowing money from China, which is a sort of an amazing situation. But things are a much different thing. NATO is costing us a fortune and yes, we're protecting Europe but we're spending a lot of money. Number 1, I think the distribution of costs has to be changed. I think NATO as a concept is good, but it is not as good as it was when it first evolved. And I think we bear the, you know, not only financially, we bear the biggest brunt of it. Obama has been stronger on the Ukraine than all the other countries put together, and those other countries right next door to the Ukraine. And I just say we have, I'm not even knocking it, I'm just saying I don't think it's fair, we're not treated fair. I don't think we're treated fair, Charles, anywhere. If you look everything we have. You know, South Korea is very rich. Great industrial country. And yet we're not reimbursed fairly for what we do. We're constantly, you know, sending our ships, sending our planes, doing our war games, doing other. We're reimbursed a fraction of what this is all costing.

LANE: You know, well, they say and I think this is on public record, it's basically 50 percent of the non-personnel cost is paid by South Korea and Japan.

TRUMP: 50 percent?

LANE: Yeah.

TRUMP: Why isn't it 100 percent?

HIATT: Well I guess the question is, does the United States gain anything by having bases?

5/16/2018 A transcript of Donald Trump's meeting with The Washington Post editorial board. The Washington Post Case 8:17-cv-01596-PJM Document 1-6 Filed 05/18/18 Page 17 of 23  
TRUMP: Personally, I have a ship in South Korea. I have buildings in South Korea. But that's a wealthy country. They make the ships, they make the televisions, they make the air conditioning. They make tremendous amounts of products. It's a huge, it's a massive industrial complex country. And —

HIATT: So you don't think the US gains from being the force that sort of that helps keep the peace in the Pacific?

TRUMP: I think that we are not in the position that we used to be. I think we were a very powerful, very wealthy country. And we're a poor country now. We're a debtor nation. How you going to get rid — let me ask you — how are you going get rid of \$21 trillion in debt? You're going to be at 21 trillion in a matter of minutes because of that new omnibus budget. So they passed that ridiculous omnibus budget. How you going to get rid of that debt. We're spending that to protect other countries. We're not spending it on ourselves. Because we have, we have armor-plated vehicles that are obsolete. The best ones are given to the enemy. We give them to our allies over in the Middle East. A bullet shot in the air and they immediately run and the enemy takes over. I have a friend whose son is in his third, his third tour over in Iraq. He's over in, I mean he's a very special kid, he's a great kid. But he's over in the Middle East, and, uh, Afghanistan, different parts of the Middle East, actually. And he said to me, I said to him what do you think. And he said, it's so sad. He said the enemy has our equipment — the new version — and we have all the old version, and the enemy has our equipment, because they get into a fight with the so-called people like the Freedom Fighters, you know the whole Syrian deal, where we're sending billions and billions of dollars worth, and they capture the equipment. In most cases the shots are fired and everybody leaves. And these are the people we're backing. And we don't know if it's going to be another Saddam Hussein deal, in other words, let's get rid of Assad with these people and these people end up being worse. Okay? But he said, they have better equipment. It's our equipment. They have, I guess we send 2,300 Humvees over, all armor-plated. So we have wounded warriors, with no legs, with no arms, because they were driving in stuff without the armor. And the enemy has most of the new ones we sent over that they captured. And he said, it's so discouraging when they see that the enemy has better equipment than we have — and it's our equipment.

HIATT: I'd like to come back to the campaign. You said a few weeks ago after a family in Chicago gave some money to a PAC opposing you, you said, "They better watch out. They have a lot to hide." What should they watch out for?

TRUMP: Look, they are spending vicious ... I don't even know these people. Those Ricketts. I actually said they ought to focus on the Chicago Cubs and, you know, stop playing around. They spent millions of dollars fighting me in Florida. And out of 68 counties, I won 66. I won by 20 points, almost 20 points. Against, everybody thought he was a popular sitting senator. I had \$38 million dollars spent on me in Florida over a short period of time. \$38 million. And, you know, the Ricketts, I don't even know these people.

HIATT: So, what does it mean, "They better watch out"?

TRUMP: Well, it means that I'll start spending on them. I'll start taking ads telling them all what a rotten job they're doing with the Chicago Cubs. I mean, they are spending on me. I mean, so am I allowed to say that? I'll start doing ads about their baseball team. That it's not properly run or that they haven't done a good job in the brokerage business lately.

RYAN: Would you do that while you are president?



TRUMP: No, not with the president. I think Bush is the president. Right now, I went to a great school, I was a good student and all. I am an intelligent person. My uncle, I would say my uncle was one of the brilliant people. He was at MIT for 35 years. As a great scientist and engineer, actually more than anything else. Dr. John Trump, a great guy. I'm an intelligent person. I understand what is going on. Right now, I had 17 people who started out. They are almost all gone. If I were going to do that in a different fashion I think I probably wouldn't be sitting here. You would be interviewing somebody else. But it is hard to act presidential when you are being ... I mean, actually I think it is presidential because it is winning. And winning is a pretty good thing for this country because we don't win any more. And I say it all the time. We do not win any more. This country doesn't win. We don't win with trade. We don't win with ... We can't even beat ISIS. And by the way, just to answer the rest of that question, I would knock the hell out of ISIS in some form. I would rather not do it with our troops, you understand that. Very important. Because I think saying that is very important because I was against the war in Iraq, although they gave a clip talking to Howard Stern, I said, "Well..." It was very unenthusiastic. Before they want in, I was totally against the war. I was against it for years. I actually had a delegation sent from the White House to talk to me because I guess I get a disproportionate amount of publicity. I was just against the war. I thought it would destabilize the Middle East, and it did. But we have to knock out ISIS. We are living like in medieval times. Who ever heard of the heads chopped off?

HIATT: Just back to the campaign. You are smart and you went to a good school. Yet you are up there and talking about your hands and the size of private ...

TRUMP: No ...

HIATT: ... your private parts.

TRUMP: No, no. No, no. I am not doing that.

HIATT: Do you regret having engaged in that?

TRUMP: No, I had to do it. Look, this guy. Here's my hands. Now I have my hands, I hear, on the New Yorker, a picture of my hands.

MARCUS: You're on the cover.

TRUMP: A hand with little fingers coming out of a stem. Like, little. Look at my hands. They're fine. Nobody other than Graydon Carter years ago used to use that. My hands are normal hands. During a debate, he was losing, and he said, "Oh, he has small hands and therefore, you know what that means." This was not me. This was Rubio that said, "He has small hands and you know what that means." Okay? So, he started it. So, what I said a couple of days later ... and what happened is I was on line shaking hands with supporters, and one of supporters got up and he said, "Mr. Trump, you have strong hands. You have good-sized hands." And then another one would say, "You have great hands, Mr. Trump, I had no idea." I said, "What do you mean?" He said, "I thought you were like deformed, and I thought you had small hands." I had fifty people ... Is that a correct statement? I mean people were writing, "How are Mr. Trump's hands?" My hands are fine. You know, my hands are normal. Slightly large, actually. In fact, I buy a slightly smaller than large glove, okay? No, but I did this because everybody was saying to me, "Oh, your hands are very nice. They are normal." So Rubio, in a debate, said, because he had nothing else to say ... now I

5/16/2018 A transcript of Donald Trump's meeting with The Washington Post editorial board. The Washington Post  
Case 8:17-cv-01596-PJM Document 116-37 Filed 05/18/19 Page 19 of 23  
was hitting him pretty hard. He was a little bit off-balance. But he did a good job of not letting it work too well. But one of the things he said was “He has small hands and therefore, you know what that means, he has small something else.” You can look it up. I didn’t say it.

MARCUS: You chose to raise it ...

TRUMP: No, I chose to respond.

MARUS: You chose to respond.

TRUMP: I had no choice.

MARCUS: You chose to raise it during a debate. Can you explain why you had no choice?

TRUMP: I don’t want people to go around thinking that I have a problem. I’m telling you, Ruth, I had so many people. I would say 25, 30 people would tell me ... every time I’d shake people’s hand, “Oh, you have nice hands.” Why shouldn’t I? And, by the way, by saying that I solved the problem. Nobody questions ... I even held up my hands, and said, “Look, take a look at that hand.”

MARCUS: You told us in the debate ....

TRUMP: And by saying that, I solved the problem. Nobody questions. Everyone held my hand. I said look. Take a look at that hand.

MARCUS: You told us in the debate that you guaranteed there was not another problem. Was that presidential? And why did you decide to do that?

TRUMP: I don’t know if it was presidential, honestly, whether it is or not. He said, ‘Donald Trump has small hands and therefore he has small something else.’ I didn’t say that. And all I did is when he failed, when he was failing, when he was, when Christie made him look bad, I gave him the— a little recap and I said, and I said, and I had this big strong powerful hand ready to grab him, because I thought he was going to faint. And everybody took it fine. Whether it was presidential or not I can’t tell you. I can just say that what he said was a lie. And everybody, they wanted to do stories on my hands; after I said that, they never did. And then I held up the hand, I showed people the hand. You know, when I’ve got a big audience. So yeah, I think it’s not a question of presidential ...

MARCUS: He said he regrets ...

HIATT: Okay, let’s move on here. Let’s move on.

TRUMP: I did feel I should respond. Maybe I’m wrong. I don’t know. But I felt I should respond because everybody was talking about it.

You've also mentioned the risk of putting American troops in a danger area. If you could substantially reduce the risk of harm to ground troops, would you use a battlefield nuclear weapon to take out ISIS?

TRUMP: I don't want to use, I don't want to start the process of nuclear. Remember the one thing that everybody has said, I'm a counterpuncher. Rubio hit me. Bush hit me. When I said low energy, he's a low-energy individual, he hit me first. I spent, by the way he spent 18 million dollars' worth of negative ads on me. That's putting [MUFFLED]...

RYAN: This is about ISIS. You would not use a tactical nuclear weapon against ISIS?

[CROSSTALK]

TRUMP: I'll tell you one thing, this is a very good looking group of people here. Could I just go around so I know who the hell I'm talking to?

HIATT: Sure, then I'd like to let a couple of them get in questions.

LEWANDOWSKI: We have got five minutes, hard out.

HIATT: Okay.

TRUMP: Oh is it?

CORY: Yeah. You have a meeting you have to get to.

TRUMP: Okay we do.

ARMAO: I'm Jo-Ann Armao. I cover D.C. events. I want to ask you a question about what you think about D.C. voting rights or statehood.

TRUMP: Okay. I'll talk about that.

TOM TOLES, EDITORIAL CARTOONIST: Tom Toles.

TRUMP: Hi, Tom.

LANE: I'm Charles ...

TRUMP: Yes, I know Charles.

**STROMBERG:** Steve Stromberg, editorial writer.

MARCUS: Ruth Marcus.

TRUMP: Right.

RYAN: Fred Ryan.

TRUMP: Right, right.

DIEHL: Jackson Diehl.

TRUMP: Good.

JAMES DOWNIE: James Downie, digital opinions editor.

TRUMP: Hi, James.

MICHAEL LARABEE: Mike Larabee, I'm the op-ed editor.

TRUMP: Yes.

CHRISTINE EMBA: Christine Emba.

TRUMP: Hi, Christine.

JAMIE RILEY: Jamie Riley, letters and local opinions.

TRUMP: Good, yes, yes.

KAREN ATTIAH: Karen Attiah, deputy digital editor.

HIATT: Karen, you want to get a question in?

ATTIAH: Uh, yeah, I mean speaking again of the system of what a lot of people would say are some of the uglier components of your campaign; a lot of people have said you've been running a very divisive campaign as far as racial divides, you've noted you know your comments about Muslims, about Mexicans, immigrants and such. You have information that the country is becoming browner, is becoming younger, is becoming blacker. What in your vision of president, in your presidency, how would you bridge these divides and how will you address a— how are you going to run on a message of inclusion of all Americans?

5/16/2018 A transcript of Donald Trump's meeting with The Washington Post editorial board. The Washington Post Case 8:17-cv-01596-PJM Document 1-6 Filed 05/18/18 Page 22 of 23  
TRUMP: Well, first of all, I'm doing very well with the polls. I'm doing, actually if you look at the polls, a lot of the polls that came out, in the, um, what do they call it? Exit polls, like from Nevada and other places, I'm doing very well with Hispanics.

ATTIAH: I think some of the polls are saying you're doing [in the] negatives.

TRUMP: We do, if it's illegals, in other words, if it's everybody, but people that are legally living here, I'm doing very well. In other words, people that are here, like Hispanics that are in the country, I'm doing very well. People that vote. Like people leaving voting booths and all, I'm doing very well with them. I want to be inclusive, but at the same time, people should come here legally. They should be here legally. And I think the reason I'm doing, that I will do well, especially once I get started, don't forget I haven't even focused on Hillary yet. And, and as you know, you know I've had polls that are against me, but I've had many polls that say I'd beat Hillary, but they're not that, that, they don't mean anything now because it's too early. Because I haven't hit her. I've only hit her once, and that was eight weeks ago, but, I haven't started on Hillary yet, and when I do I think I'll be able to make my points. I mean, you know, but, but I think that just to try and answer your question: Uh, I am the least racist person that you will ever meet. Okay. That I can tell you.

ATTIAH: But do you feel that your messages, your rhetoric, are dangerous and divisive for this country? How do you feel they're ....

TRUMP: I don't think so. No, I don't think so. With the Muslim thing I think it's a serious problem. I've had Muslims call and tell me you're right with the Muslim thing, I think it's a serious problem. And it's a problem that has to be addressed. I mean, there's tremendous hatred. Even the, even the guy they caught in Paris. He was being hid out by other Muslims, and everybody is after him, and he's living right next to where he grew up. There's a serious, serious problem with the Muslims and it's got to be addressed. It's temporary, and it's got to be addressed. And you know you may think of it as negative. Many people think it's very positive.

HIATT: How would you identify people to keep them out of this country?

TRUMP: Well look, there's many exceptions. There's many – everything, you're going to go through a process. But we have to be very careful. And I was really referring in particular, you know, to migrations – Syrians, the whole migration, where we're going to take in thousands. And I heard in the Democrat debate, I heard 55,000, okay. 55,000. Now they say it's really ten [thousand], but it's already 10, and I just don't think we can take people into this country. You saw what two people did – the woman and the man, whether she radicalized him or [inaudible] – but you saw what two people did, and I just don't think we can take people in when we have no idea who they are, where they come from. There's no documents, there's no paper, and we have ISIS looming over our head, and we have tremendous destruction. We lost the World Trade Center, we lost the Pentag – you know, we had a plane go into the Pentagon, etc.

ARMAO: D.C.: You told Chuck Todd last year on “Meet the Press” that you love D.C., you love the people, that you want to do what's best for them. They think what's best for them is statehood or at the very least voting rights. What is your position on those two things?

5/16/2018 A transcript of Donald Trump's meeting with The Washington Post editorial board. The Washington Post  
Case 8:17-cv-01596-PJM Document 116-37 Filed 05/18/18 Page 23 of 23  
TRUMP: I think statehood is a tough thing for D.C. Document 116-37 in Filed 05/18/18 Page 23 of 23  
position. But I think statehood is a tough thing for D.C.

ARMAO: Tough politically?

TRUMP: I think it's just something that I don't think I'd be inclined to do. I'd like to study it. It's not a question really – maybe Chuck didn't ask me like you're asking me – I don't see statehood for D.C.

ARMAO: What about having a vote in the House of Representatives?

TRUMP: I think that's something that would be okay. Having representation would be okay.

HIATT: Last one: You think climate change is a real thing? Is there human-caused climate change?

TRUMP: I think there's a change in weather. I am not a great believer in man-made climate change. I'm not a great believer. There is certainly a change in weather that goes – if you look, they had global cooling in the 1920s and now they have global warming, although now they don't know if they have global warming. They call it all sorts of different things; now they're using “extreme weather” I guess more than any other phrase. I am not – I know it hurts me with this room, and I know it's probably a killer with this room – but I am not a believer. Perhaps there's a minor effect, but I'm not a big believer in man-made climate change.

STROMBERG: Don't good businessmen hedge against risks, not ignore them?

TRUMP: Well I just think we have much bigger risks. I mean I think we have militarily tremendous risks. I think we're in tremendous peril. I think our biggest form of climate change we should worry about is nuclear weapons. The biggest risk to the world, to me – I know President Obama thought it was climate change – to me the biggest risk is nuclear weapons. That's – that is climate change. That is a disaster, and we don't even know where the nuclear weapons are right now. We don't know who has them. We don't know who's trying to get them. The biggest risk for this world and this country is nuclear weapons, the power of nuclear weapons.

RYAN: Thank you for joining us.

 **1288 Comments**

## **Exhibit 38**



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# Contents

The Ad Book is your quick reference to circulation information, deadlines, mechanical specifications and submission requirements. You can also find information on geographically targeted delivery, special sizes and other available options at [washingtontimes.com/mediakit](http://washingtontimes.com/mediakit).

## Products

The Washington Post.....	2
Directories .....	3
Washington Post Digital.....	3
Washington Post Live.....	4
WP BrandStudio .....	4
Express.....	4
The Washington Post Magazine .....	5
Sunday Color Comics.....	5
TV Week .....	5
Creative Advertising Opportunities.....	5
ROP Premium Positions .....	5
Preprints and Print-and-Deliver Inserts.....	6

## Circulation and Coverage

The Washington Post.....	7-8
Local Living.....	9
Local Living Home.....	10
Food, Weekend .....	10
Sunday Arts & Style.....	11
Sunday Extras .....	11
Thursday Classified .....	12
Sunday Real Estate Classified .....	13
The Washington Post Magazine .....	14
Express.....	14
TV Week .....	14

## Deadlines

The Washington Post: Display .....	15
The Washington Post: Classified.....	16
TV Week .....	16
The Washington Post Magazine .....	16
Express.....	17
Preprints: In-Paper .....	17
Preprints: Shared Mail.....	17
Savings Now! .....	17
Post Marketplace.....	17
Print-and-Deliver Ads: Built by The Washington Post.....	18
Print-and-Deliver Ads: Ready to Output Digital Sources .....	18

## Specifications

The Washington Post Display Ads.....	19-20
The Washington Post Creative Ad Sizes.....	21
The Washington Post Saturday Real Estate .....	22
Local Living Modular Ad Sizes.....	22
The Washington Post Classified Ads .....	23
Express.....	24
Apartment Showcase.....	24
The Washington Post Magazine .....	25
TV Week .....	26
Preprints.....	27
Post Marketplace.....	27
Print-and-Deliver.....	27

## Terms and Conditions .....



The Washington Post's exceptional editorial depth and breadth target readers' special interests and provide a broad range of powerful advertising environments for positioning and branding of products and services.

### Daily Broadsheet Sections

**Main News:** World-class coverage of the day's most important local, national and international news, including thought-provoking features, editorials and The Fed Page, which focuses on issues and influential people.

**Metro:** Washington's comprehensive and insightful news coverage and commentary relating to the Washington DMA.

**Style:** A lively guide to personalities, fashion, entertainment, leisure, art, architecture, dance, music, theater, cinema and television, plus book reviews and KidsPost.

**Sports:** One of the nation's largest sports news staffs reports on local, regional, national and international sports events with scores, features and commentary.

**Classified:** Jobs, Cars, Real Estate, Apartments, Merchandise and Legal Notices.

### Weekly Tabloid Sections

**Local Living (Thursday):** Weekly tabloid section combining Home and community news with local entertainment, family and health features in 12 zoned editions.

**Weekend (Friday):** A lively guide to concerts, nightclubs, theater, dance, film and video, museums and galleries, family activities and outdoor recreation.

**Real Estate (Saturday):** The area's complete look at new homes, resale listings and mortgage rates with news, features and columns for homeowners and buyers.

**Extras (Sunday):** Two zoned editions on local news and features in a convenient tabloid format.

### Weekly Broadsheet Sections

**Health & Science (Tuesday):** Articles and features focusing on fitness and exercise, health and wellness, medicine, nutrition and psychology.

**Food (Wednesday):** A guide to good food and fine dining with nutrition news, recipes and wine reviews.

**Cars (Friday and Sunday):** New and used vehicle listings, including aviation, boats, RVs and motorcycles.

**Arts & Style (Sunday):** The best culture and entertainment coverage of fine and performing arts events. The premier marketplace for the area's arts community. Plus: fashion, leisure, shopping and pop culture content, including Carolyn Hax.

**Business (Sunday):** In-depth review of local and regional business and financial news, international lending and stock quotations; features on computer know-how and personal investment. Car reviews and advice.

**Jobs (Sunday):** Thousands of local job listings, plus career advice, job market news, career training opportunities and employment services; Tech Jobs and Health & Science Jobs advertising section opportunities twice a year during Mega Jobs.

**Outlook (Sunday):** Opinion, commentary and in-depth reporting providing diverse outlooks from distinguished columnists and guest writers.

**Real Estate Guide (Sunday):** Washington's comprehensive guide to open houses, read by those in the market to buy and sell; delivers superior value to brokers, agents and new home builders.

**Travel (Sunday):** Features on destinations, tips on bargains, travel trends and news, including special focus issues such as European Travel, Cruise Travel and our Annual Travel Guide.



## Directories

The Washington Post offers a variety of highly visible, cost-effective advertising opportunities in our targeted directories.

Directory Name	Section	Run Date
Automobile Dealer Directory	Classified	Daily, Sunday
Aviation, Motorcycles, Boats, RVs	Classified	Daily, Sunday
Business & Financial Opportunities	Classified	Daily, Sunday
Camps & Schools	Magazine	Sunday
Cars (\$10k or Less)	Cars	Friday
Celebrations (Birthdays, Graduations, Retirements)	Local Living	Thursday
Commercial Real Estate	Classified	Monday, Sunday
Death Notices, In Memoriam & Memorial Services	Metro	Daily, Sunday
Guide to the Lively Arts	Weekend	Friday
Guide to the Lively Arts	Style	Monday through Thursday, Saturday
Guide to the Lively Arts	Arts & Style	Sunday
Guide to the Lively Arts	Express	Thursday
Guide to the Travel Experts	Travel	Sunday
Health	Express	Tuesday
Home Design & Improvement	Local Living	Thursday
Home Design & Improvement	Express	Monthly
Inns, Lodges & Villas	Travel	Sunday
Legal Notices	Classified	Daily, Sunday
Magazine Market	Magazine	Sunday
Merchandise	Classified	Daily, Sunday
Professional Opportunities	Classified	Daily, Sunday
Religious Services	Metro	Saturday
Ski Escapes	Weekend	Friday
Ski Escapes	Travel	Sunday
The Pulse Health Guide	Health & Science	Tuesday
Trustee Sales	Classified	Daily, Sunday
Weddings, Engagements & Anniversaries	Arts & Style	Sunday

## Washington Post Digital

Washington Post Digital engages, informs and entertains the most influential minds. We shape the world through our news coverage and analysis. Our

tradition of journalistic excellence and unparalleled access, paired with cutting-edge engineering, make us the trusted source for our audience. We are on the cutting edge of new ways to present and engage our audience with the most important stories of the day. Whether on desktop or mobile, washingtonpost.com is everywhere our users need us to be.

Excellence in both journalism and engineering has led to unprecedented audience growth and engagement. With more than 90.2 million unique visitors nationwide, we're one of the biggest news brands in the world—and still dominate locally with 1.7 million readers in the Washington DMA.



### Digital Opportunities

**Standard Ads:** Reach our vast audience across platforms, aligning with the most trusted news content on the Internet.

**Premium Ads:** Make an impact with our premium ad solutions.

**WP+ Audience Extension:** Reach The Washington Post's influential audience offsite.

**E-mail:** The new section front—choose from more than 70 topic specific e-mails our audience reads every day.

**Video:** Our ground-breaking video network provides our audience with world-class, award-winning original video content across all platforms.

**Mobile:** Experience the same quality of The Washington Post optimized across all devices.

**App:** A new way to experience our in-depth storytelling in a beautiful, intuitive environment.

**Targeting:** Pinpoint your messaging to the perfect audience through our many targeting options including Clavis, our proprietary targeting technology.

**WaPo Insights:** The Washington Post's research team provides custom and brand perception studies for your specific campaign goals.

**Programmatic:** Leverage our private marketplace to gain cost efficiency in a brand-safe, trusted environment.

**In-house Design:** Our in-house design team can help build and optimize your ads to best work for our audience.

Please visit [washingtonpost.com/mediakit](http://washingtonpost.com/mediakit) for more information and [washingtonpost.com/adspecs](http://washingtonpost.com/adspecs) for detailed specs.

## Washington Post Live

Washington Post Live is the newsroom's live journalism platform. Top-level government and business leaders, emerging voices and newsmakers discuss the most pressing issues facing Washington, the nation and world. Our events offer a unique opportunity for digital and in-person audiences to engage in insightful, newsworthy discussions led by Washington Post journalists. Washington Post Live sponsors benefit from a multiplatform brand presence alongside news programming that reaches a wide and influential audience.

### Selection of 2017 Events:

**Transformers:** A live journalism series about advances in science and technology that are pushing the boundaries of knowledge, upending industries and dramatically changing everyday life. Past speakers included Jeff Bezos, Craig Venter, Martine Rothblatt, Steve Huffman, Andy Weir and Arati Prabhakar.

**Securing Tomorrow:** Each quarter, Post columnist David Ignatius interviews a newsmaker about cybersecurity threats to launch the second year of this series featuring Ignatius in conversation with leaders in national security, intelligence and defense about what's at stake for the world. Past interviews included Director of National Intelligence James Clapper, National Security Advisor Susan Rice and Deputy Secretary of Defense Robert Work.

**The Daily 202:** A monthly series featuring The Daily 202's James Hohmann one-on-one with Beltway power players and political operatives about the issues and news shaping Washington and the nation.

**A New Line with Robin Givhan:** The Post's Robin Givhan will interview fashion pioneers, cultural luminaries and industry leaders who are working at the intersection of design, art and business, and are capturing who we are—and what we want—in this moment.

## WP BrandStudio

WP BrandStudio is a full-service creative agency within The Washington Post. Our in-house team of experts including editors, writers, videographers, project managers, designers and social media specialists utilize all the same tools, technologies and learnings that have made our editorial site the fastest growing and most engaging news site in the world.

We combine award-winning content and technology to create our unique proposition for branded content in the marketplace. Our branded content point of differentiation is simple: many publishers have great content creators; but just as important, The Post has the technology to seamlessly execute and distribute in a frictionless, engaging manner. This combination of editorial excellence and technology is what guarantees marketers messaging reaches the right audience in the most compelling and engaging way to drive results.

## Express



Express is the Washington metro area's free daily tabloid newspaper, featuring top local, national and international news, plus the best local entertainment and lifestyle features in a convenient tabloid format. Express is available Monday through Friday from courtesy racks and hawkers. All around D.C., Express is what 340,000 young professionals and other time-pressed

Washingtonians are reading in coffee shops, at the gym and on the train.

### Daily Features

**Eyeopeners:** Bites of news to wake you up.

**Page Three:** Local news that's slightly askew.

**Local:** News from D.C., Virginia and Maryland.

**Nation + World:** Major stories for the time-pressed.

**Sports:** News and highlights from every field, court and stadium.

**Entertainment:** Buzz on the latest in film, music and more.

**Blog Log:** Social media's best posts, tweets and wisecracks.

**Fun + Games:** Comics, crosswords and other good times.

**People:** Big-name sightings, breakups and makeups.

### Weekly Features and Sections

**Screens (Mondays):** News and reviews for TV addicts.

**Fit (Tuesdays):** Trends and tips for looking and feeling great.

**Taste (Wednesdays):** Food news and finds to satisfy cravings.

**Weekend Pass (Thursdays):** Your guide to fun happenings.

**Movies (Fridays):** Reviews of what to see.

**Apartment Showcase; Digs (Fridays):** Ideas on where to live.

### Monthly Sections

**Ahead (Second Monday of each month):** How to make your career work for you, and what continuing education could do to help.

**Condo Living; Hot Hoods (Fourth Wednesday of each month):** Showcases of the hottest condo properties in D.C., Maryland and Virginia; profiles of the hippest neighborhoods.

## SPECIAL PRODUCTS

### The Washington Post Magazine



You'll find ground-breaking journalism and great lifestyle features — like Date Lab and restaurant reviews from Tom Sietsema — and a focus on entertainment through the Going Out Guide. Publishing Sunday and attracting affluent readers each week, The Washington Post Magazine is a high-quality, four-color visual environment boasting metro Washington's largest magazine audience — nearly 1 million readers.

### Sunday Color Comics

A full-color broadsheet section in the Sunday Post includes America's most popular comic strips and panels, offering advertisers an opportunity to showcase their message in an entertaining environment.

### TV Week



Every Sunday, readers tune in to The Washington Post's TV Week to find out what's happening in sports, movies and on their daily TV broadcast. It's a staple of the Sunday Post's preprint pack. Comprehensive channel lineups and detailed descriptions of programs and movies are included. TV Week is a targeted product delivered only to those subscribers who have proactively opted-in to receive it.

## Creative Advertising Opportunities

**Stickers:** Available on The Washington Post and Express.

**Gatefolds and Spadeas:** Impactful and integrated, folded covers make a statement by putting your advertising message ahead of the pack. A gatefold (three pages of advertising) includes a front flap and back page; these are available on The Washington Post and The Washington Post Magazine. A spadea (two pages of advertising) is one full broadsheet, front and back, folded into a front flap and a back flap; these are available at the publisher's option in The Washington Post and in TV Week.

**Capitol Hill Wraps and Inserts:** Available on select editions of The Washington Post distributed to members of Congress and their staff.

**Blow-In and Bind-In Cards:** Available in The Washington Post Magazine, targeted by Zip code, zone or full run.

**Cover Wraps:** Two-page and four-page cover wraps are available in Express and The Washington Post Magazine. A wide glossy strip ad is available around the cover of TV Week.

**Pop-outs:** An oversized flyer bound in with the pages of TV Week and Express, pop-outs extend outside the right side of the folio for TV Week and extend outside the top and the right side of the folio for Express.

**Other:** Scent strips and seals, compact discs, French gate covers, posters, pacquette sampling and ink-jet messaging are all available in The Washington Post Magazine.

Contact your Account Manager for details, availability, pricing and specifications.

## VISIBILITY OPPORTUNITIES

### ROP Premium Positions

Ensure optimal reach of your target audience by specifying placement adjacent to highly visible and relevant content, placement far forward in the publication, on the back page, inside the back page or other preference.

### Main News Broadsheet

#### Opportunities

- A1 strip ad or jewel box
- Spadeas or gatefolds
- Specific far-forward pages (e.g., A2, A3)
- Powerpost Page or opposite page
- Back page
- Other specified A-section pages

### Other Broadsheet Opportunities

- **Metro section:** Weather map adjacency on back page
- **Style section:** Style Plus page, Studio L (Thursdays)
- **Financial section:** Strip ad (6 columns x 3", front page within Main); Financial page strip ads

### Section Front Advertising

- **Broadsheet:** Currently available on Main News, Sunday Business, Sports, Health & Science, Travel, Food, Sunday Arts & Style and Daily Style sections (full run only)
- **Tabloid:** Currently available on Weekend, Apartment Showcase, Real Estate, Local Living and Sunday Extras
- **Tile Ad:** Currently available on Sports, Style and Food
- All section front ads are color.
- Creative approval required
- Early deadlines apply to accommodate approval process and to allow time for any edits.





The Washington Post offers the opportunity to reach the entire market through targeted preprinted inserts or print-and-deliver (P&D) inserts with three powerful distribution options: in-paper, in-mail and Savings Now!. Both preprinted inserts and P&Ds can run as a wide range of products including half-sheet flyers, single sheets, wide body pages and tabs. Additionally, non-standard products are available via custom quote. Choose to print your own preprints and supply them to us, or we can do it for you. Design, printing and delivery is all part of the P&D charge. Choose from the following options when running your preprints or P&Ds with Washington Post Media:

### In-Paper

The Washington Post provides a broad range of powerful advertising environments for preprints and P&Ds. Run your inserts in-paper inside the following publications:

Publication	Days Available	Method of Delivery
The Washington Post	Tuesday–Friday, Sunday	Subscription
Express	Monday–Tuesday	Free Distribution

### Shared Mail

The shared mail program offers additional coverage of your target market. By adding mail to your in-paper schedule, your preprint or P&D reaches all of the non-subscribers in your selected zip codes in addition to those households who subscribe to the paper. Non-subscriber homes receive your insert wrapped in our newly-renovated Shopping Guide product.

### Savings Now!

The Savings Now! program is a preprint and P&D product distributed in select Zip codes to non-subscribers who have opted in to receive the Sunday preprint package. Your preprints or P&Ds are delivered in a full-page color broadsheet wrap featuring quick-read shopping news and information. The package is delivered on Saturdays and does not constitute any duplication with The Washington Post in-paper or shared mail inserts.

### Additional Opportunities with Inserts

Other advertising opportunities exist within in the preprinted insert and P&D product lines. These opportunities are classified as either ROP, REM or Premium Positions:

Opportunity Type	Product Name	Product Description	Days Available	Method of Delivery
ROP	Post Marketplace	Affordably priced ad on one of eight available pages in Shopping Guide wrap	Distributed in-mail (estimated arrival: Thursday–Saturday)	Mail
ROP	Savings Now!	Full-color, broadsheet wrap in various positions and sizes	Sunday	Opt-In
Remnant (REM)	Market Values	Glossy, two-sided sheet featuring one advertiser per side	Sunday	Subscription
Premium Position	Outer Wrap	Ad placed on delivery bag that envelops subscriber's paper	Everyday	Subscription
Premium Position	Top of Stack	The top spot in Sunday's popular insert package	Sunday	Subscription and Opt-In
Premium Position	Topper	Preprinted ad placed on top of newspaper	Tuesday–Friday, Sunday	Subscription

# The Washington Post

The best-selling daily and Sunday print newspaper in D.C., Maryland and Virginia.

The Washington Designated Market Area (DMA) is the nation's seventh largest market, consisting of the District of Columbia, 32 counties and 7 independent cities in 4 states surrounding Washington, D.C. At the heart of the DMA is the affluent

Washington Metro Market, including the District and eight major jurisdictions in Maryland and Virginia — three-quarters of all DMA households. Within the Metro Market, The Washington Post's print coverage is 17% of households daily and 24% on Sunday.

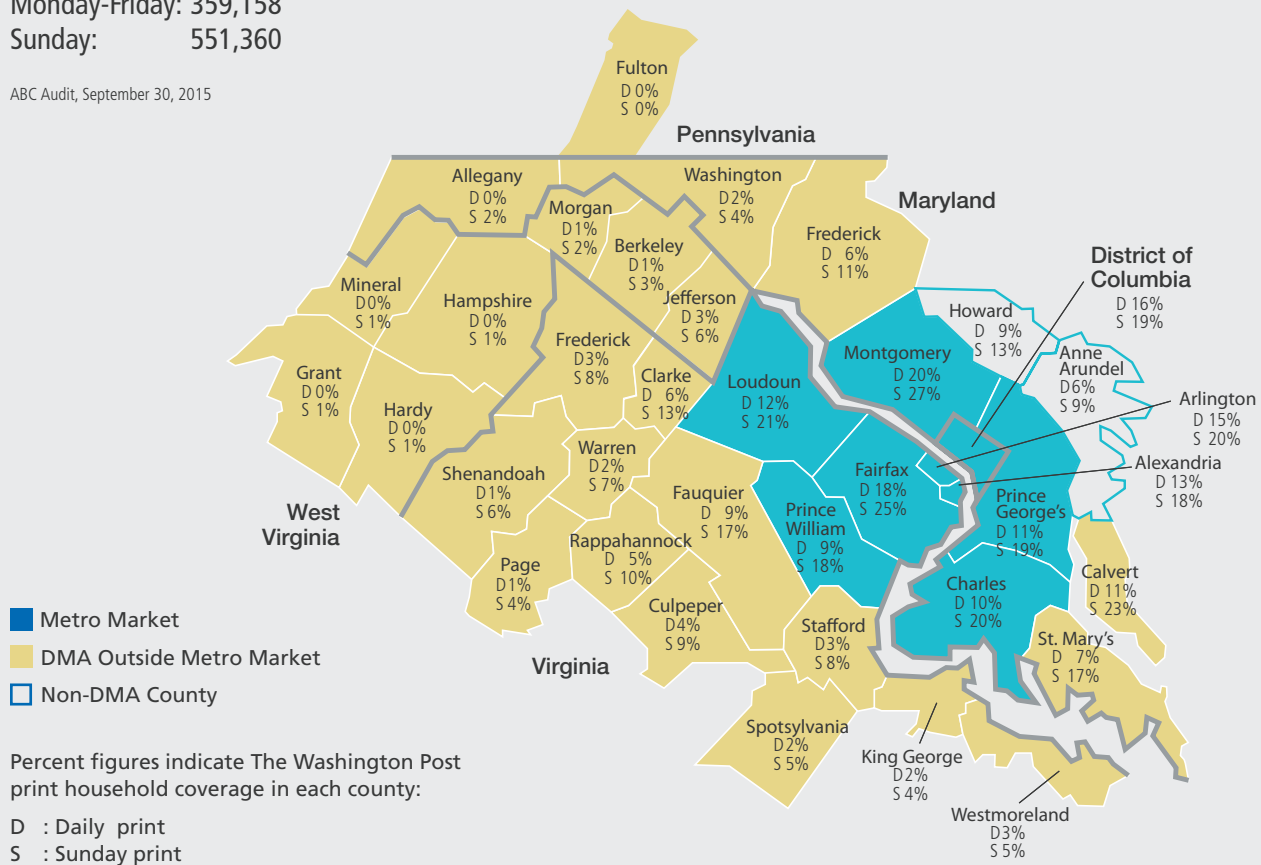
## Washington Metro Market and DMA

### Total Print Circulation

Monday-Friday: 359,158

Sunday: 551,360

ABC Audit, September 30, 2015



Sources: ABC Audit for the 52 weeks ended September 30, 2014; Nielsen, 2015

AREA	2015 Households	Friday Print Circulation	% Cov.	Sunday Print Circulation	% Cov.
<b>WASHINGTON METRO MARKET</b>					
DISTRICT OF COLUMBIA	299,672	48,922	16	57,811	19
<b>MARYLAND PORTION</b>					
Charles	54,629	5,581	10	11,036	20
Montgomery	378,821	74,584	20	100,509	27
Prince George's	316,453	34,092	11	58,844	19
<b>VIRGINIA PORTION</b>					
Alexandria (Ind. City)	75,207	9,636	13	13,857	18
Arlington	111,238	16,536	15	22,199	20
Fairfax <sup>2</sup> (Fairfax = Fairfax County, Fairfax City, Falls Church)	427,859	76,183	18	108,614	25
Loudoun	120,157	14,463	12	25,579	21
Prince William <sup>2</sup> (Prince William = Prince William County, Manassas, Manassas Park)	163,306	15,207	9	29,662	18
<b>REMAINDER OF WASHINGTON DMA</b>					
<b>MARYLAND</b>					
Allegany	28,473	81	0	530	2
Anne Arundel <sup>1</sup>	210,058	11,769	6	18,717	9
Calvert	32,020	3,640	11	7,220	23
Frederick	89,037	4,937	6	9,363	11
Howard <sup>1</sup>	113,956	9,833	9	14,370	13
St. Mary's	39,810	2,888	7	6,618	17
Washington	56,388	883	2	2,095	4
<b>VIRGINIA</b>					
Clarke	5,627	329	6	726	13
Culpeper	17,019	738	4	1,597	9
Fauquier	24,588	2,224	9	4,135	17
Frederick <sup>2</sup> (Frederick = Frederick County, Winchester)	41,377	1,294	3	3,264	8
King George	8,862	164	2	340	4
Page	9,708	110	1	429	4
Rappahannock	3,202	170	5	322	10
Shenandoah	17,499	240	1	1,013	6
Spotsylvania <sup>2</sup> (Spotsylvania = Spotsylvania County, Fredericksburg)	55,181	1,369	2	2,772	5
Stafford	45,112	1,450	3	3,421	8
Warren	14,544	272	2	1,008	7
Westmoreland	7,470	194	3	391	5
<b>WEST VIRGINIA</b>					
Berkeley	42,129	456	1	1,281	3
Grant	4,852	0	0	49	1
Hampshire	9,307	12	0	93	1
Hardy	5,797	0	0	52	1
Jefferson	20,613	630	3	1,274	6
Mineral	11,313	24	0	87	1
Morgan	7,308	42	1	145	2
<b>PENNSYLVANIA</b>					
Fulton	5,946	0	0	0	0
<b>Newspaper Designated Market Print</b>	1,947,342	296,096	15	435,857	22
<b>DMA Print Circulation</b>	2,550,524	317,351	12	476,336	19
<b>Total Print Circulation</b>		<b>359,158</b>		<b>551,360</b>	

<sup>1</sup> Non-DMA county <sup>2</sup>Includes independent cities within these counties

Sources: Alliance for Audited Media Audit Report (12 months ended September 30, 2015)

Because changes in circulation reporting made by AAM effective with the 2013 audit, county and DMA figures reported in Paragraph 3 of the audit are for Friday. Total newspaper designated market and total print circulation figures are based on a Monday-Friday average. The sum of print circulation reported for counties and cities in paragraph 3 of the audit will not precisely match the figures reported for the newspaper designated market in paragraph 2.

# Local Living

Thursday  
12 Zones

## DISTRICT OF COLUMBIA

**The District** 48,922

## MARYLAND

**Montgomery** 79,521  
Montgomery North 17,524  
Montgomery South 57,060  
Frederick 4,937

**Prince George's** 34,092

**Southern Maryland** 12,109  
(Includes Calvert, Charles and St. Mary's counties)

**Outer Ring Maryland** 30,560  
(Remainder of Maryland)

**Maryland** 156,282  
(Includes above regions and remainder of state, including counties outside DMA)

## VIRGINIA

**Alexandria/Arlington** 26,172

**Fairfax** 76,183  
(Includes Fairfax City and Falls Church)  
Fairfax North 49,844  
Fairfax South 24,349

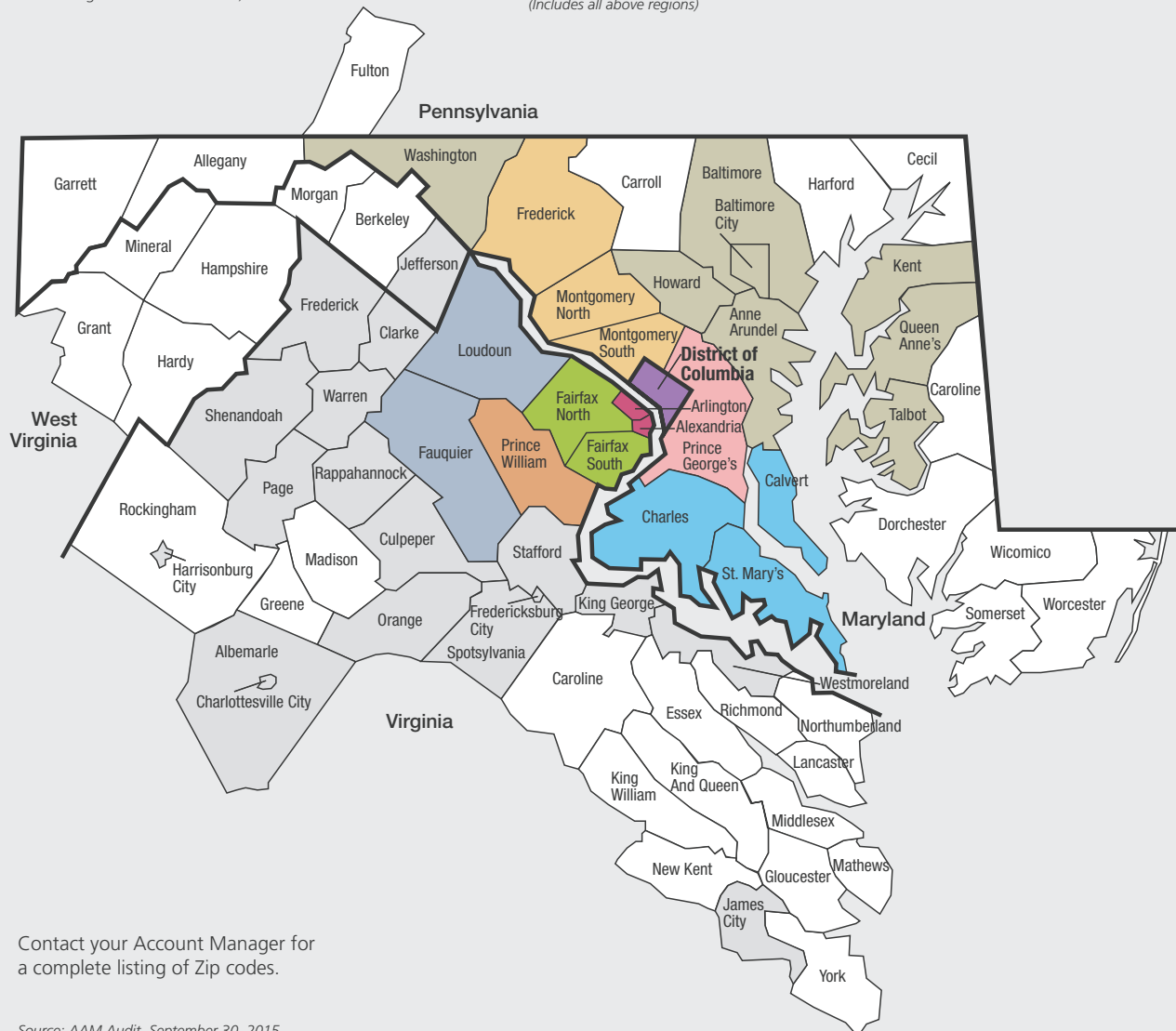
**Loudoun** 16,687  
(Includes Loudoun and Fauquier counties)

**Prince William** 15,207  
(Includes Manassas City, Manassas Park City)

**Outer Ring Virginia** 15,685  
(Remainder of Virginia)

**Virginia** 149,934  
(Includes above regions and remainder of state, including counties outside DMA)

**All Local Living** 355,138  
(Includes all above regions)

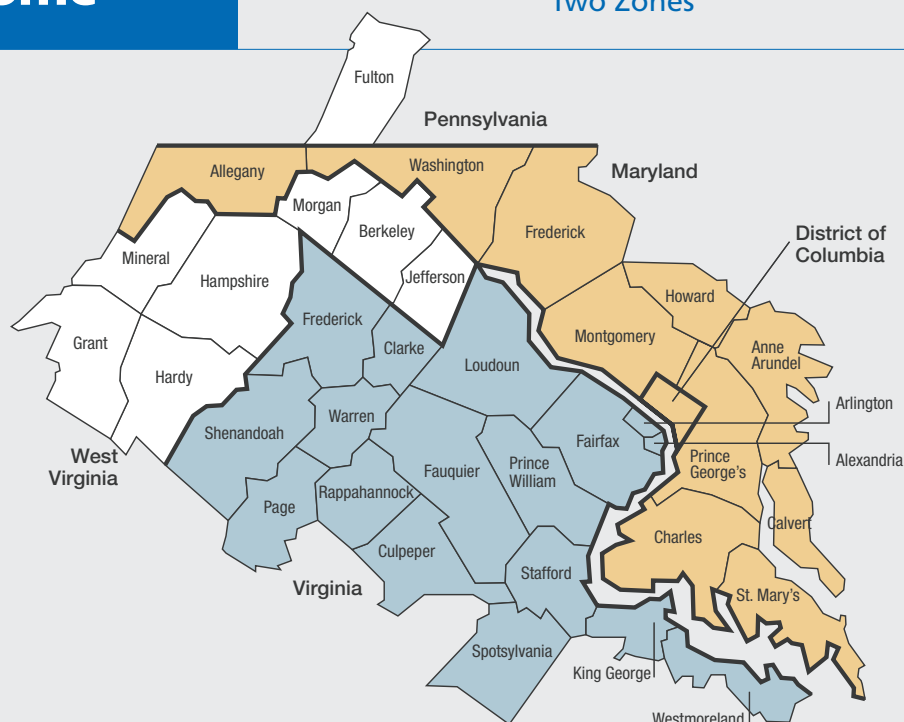


**NOTE:** Circulation figures for all products are print only and exclude other forms of circulation.

# Local Living Home

Thursday  
Two Zones

<b>Maryland and D.C.</b>	<b>205,204</b>
District of Columbia	48,922
Montgomery	74,584
Frederick	4,937
Prince George's	34,092
Southern Maryland (Includes Calvert, Charles and St. Mary's counties)	12,109
Outer Ring Maryland (Remainder of Maryland)	30,560
<b>Virginia Zone</b>	<b>149,934</b>
Alexandria/Arlington	26,172
Fairfax	76,183
Loudoun/Fauquier	16,687
Prince William	15,207
Outer Ring Virginia (Remainder of Virginia)	15,685
<b>Full Run</b>	<b>355,138</b>
<i>(Includes all above regions)</i>	

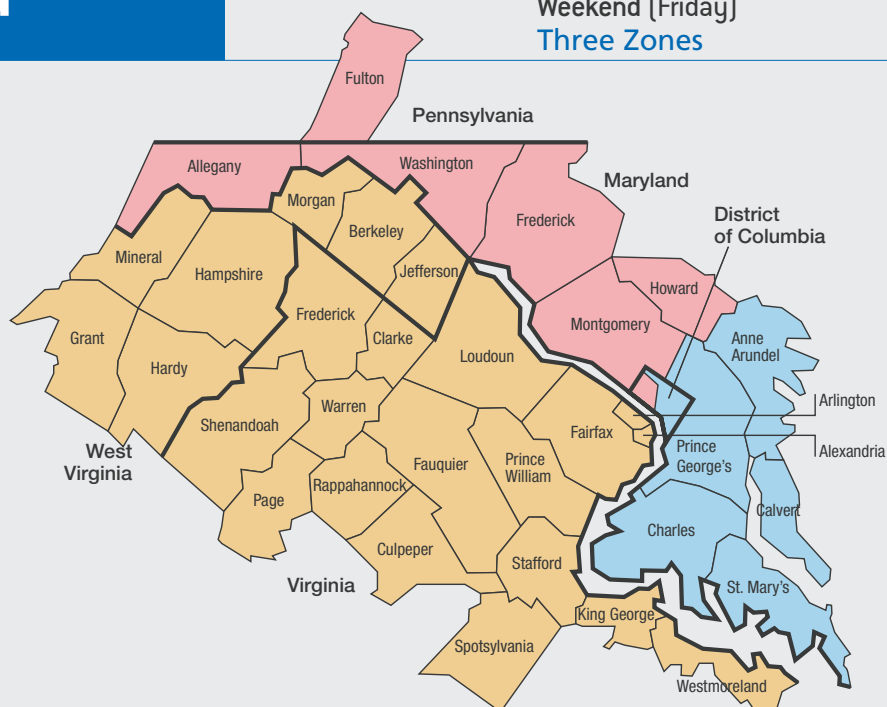


Source: AAM Audit, September 30, 2015

# Food, Weekend

Food (Wednesday)  
Weekend (Friday)  
Three Zones

<b>Maryland/D.C. West Zone</b>	<b>111,431</b>
Northwest D.C. (a)	21,113
Montgomery	74,584
Howard	9,833
Frederick	4,937
Remainder of zone (b)	964
<b>Maryland/D.C. East Zone</b>	<b>85,779</b>
D.C. East (c)	27,809
Prince George's	34,092
Anne Arundel	11,769
Charles	5,581
St. Mary's	2,888
Calvert	3,640
<b>Virginia Zone</b>	<b>141,743</b>
Fairfax (d)	76,183
Arlington	16,536
Alexandria	9,636
Prince William (e)	15,207
Loudoun	14,463
Fauquier	2,224
Stafford	1,450
Fredericksburg/Spotsylvania	1,369
Remainder of zone (f)	4,675



**NOTE:** Figures based on Washington DMA plus Howard and Anne Arundel counties.

(a) Zip codes 20006, 20007, 20008, 20009, 20010, 20015, 20016, 20036, 20037, 20052 and 20057  
(b) Maryland counties of Allegany and Washington; Pennsylvania county of Fulton  
(c) Total D.C., less D.C. West  
(d) Includes Fairfax county, Fairfax City and Falls Church City  
(e) Includes Prince William county, Manassas City and Manassas Park City  
(f) Virginia counties of Clarke, Culpeper, Frederick, King George, Page, Rappahannock, Shenandoah, Warren, Westmoreland and Winchester City; and West Virginia counties of Berkeley, Grant, Hampshire, Hardy, Jefferson, Mineral and Morgan

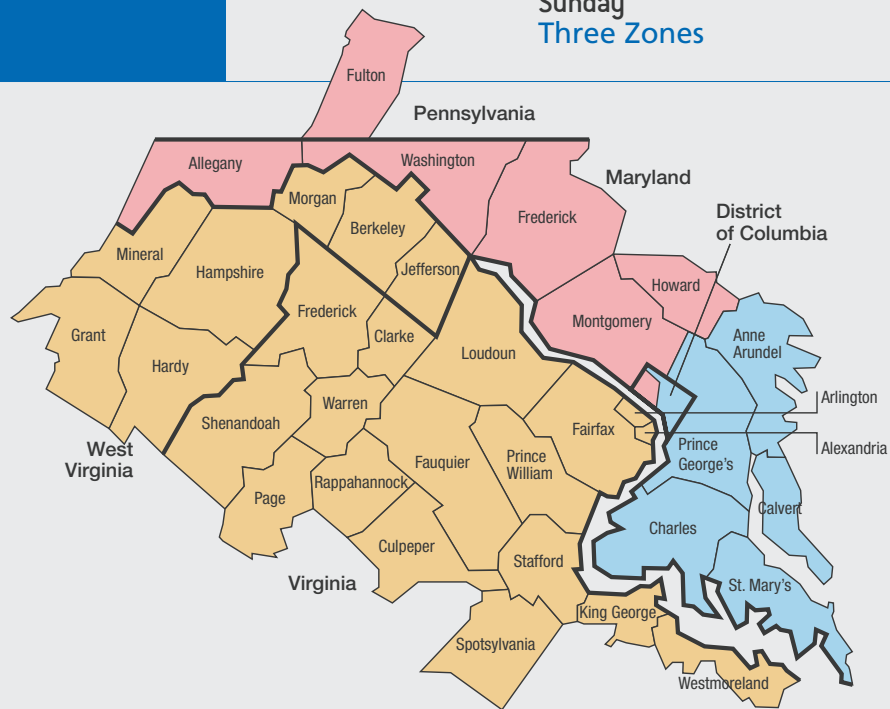
Source: AAM Audit, September 30, 2015

**NOTE:** Circulation figures for all products are print only and exclude other forms of circulation.

# Sunday Arts & Style

## Sunday Three Zones

<b>Maryland/D.C. West Zone</b>	<b>151,599</b>
Northwest D.C. (a)	24,732
Montgomery	100,509
Howard	14,370
Frederick	9,363
Remainder of zone (b)	2,625
<b>Maryland/D.C. East Zone</b>	<b>135,514</b>
D.C. East (c)	33,079
Prince George's	58,844
Anne Arundel	18,717
Charles	11,036
St. Mary's	6,618
Calvert	7,220
<b>Virginia Zone</b>	<b>222,310</b>
Fairfax (d)	108,614
Arlington	22,199
Alexandria	13,857
Prince William (e)	29,662
Loudoun	25,579
Fauquier	4,135
Stafford	3,421
Fredericksburg/Spotsylvania	2,772
Remainder of zone (f)	12,071



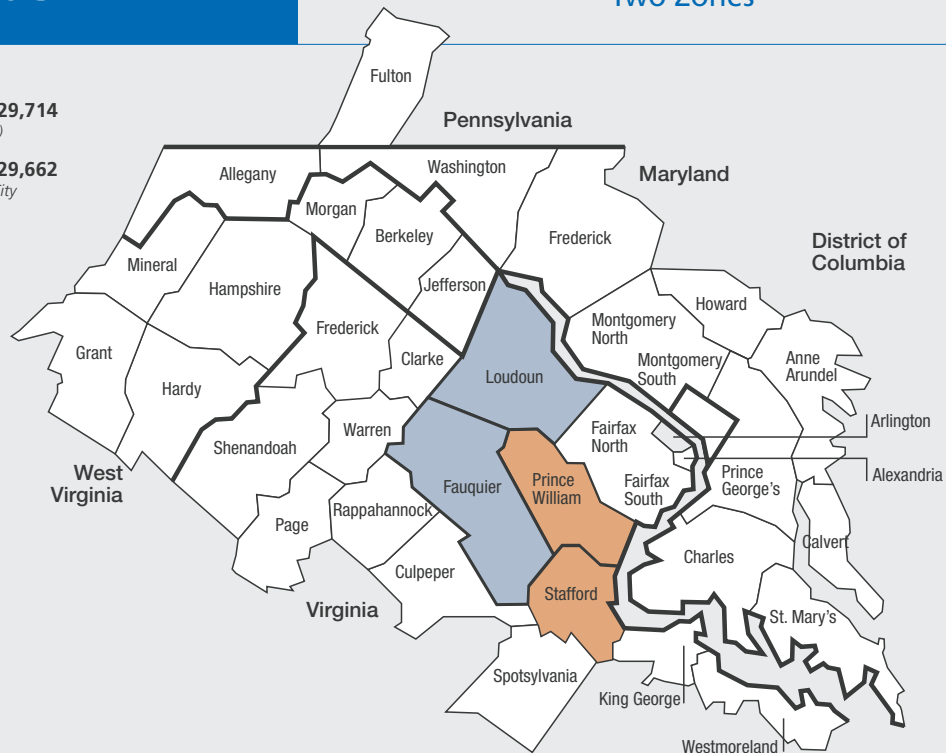
(a) Zip codes 20006, 20007, 20008, 20009, 20010, 20015, 20016, 20036, 20037, 20052 and 20057  
 (b) Maryland counties of Allegany and Washington; Pennsylvania county of Fulton  
 (c) Total D.C. less D.C. West  
 (d) Includes Fairfax County, Fairfax City and Falls Church City  
 (e) Includes Prince William county, Manassas City and Manassas Park City  
 (f) Virginia counties of Clarke, Culpeper, Frederick, King George, Page, Rappahannock, Shenandoah, Warren, Westmoreland and Winchester city; and West Virginia counties of Berkeley, Grant, Hampshire, Hardy, Jefferson, Mineral and Morgan

Source: AAM Audit, September 30, 2015

# Sunday Extras

## Sunday Two Zones

<b>The Loudoun Extra</b>	<b>29,714</b>
(Includes Loudoun and Fauquier counties)	
<b>The Prince William Extra</b>	<b>29,662</b>
(Includes Manassas City, Manassas Park City and Stafford County)	



Source: AAM Audit, September 30, 2015

**NOTE:** Circulation figures for all products are print only and exclude other forms of circulation. Because of changes made to circulation reporting rules by the Audit Bureau of Circulations, figures are not comparable to prior ABC audits.



Thursday Classified

Thursday  
Five Zones  
(excludes Local Cars)

<div></div> District of Columbia	49,922
<div></div> <b>Montgomery</b>	<b>90,318</b>
Montgomery	74,584
Howard	9,833
Frederick	4,937
Remainder of zone (a)	964
<div></div> <b>Prince George's</b>	<b>57,970</b>
Prince George's	34,092
Anne Arundel	11,769
Charles	5,581
St. Mary's	2,888
Calvert	3,640
<div></div> <b>Arlington/Alexandria</b>	<b>26,172</b>
Arlington	16,536
Alexandria	9,636
<div></div> <b>Fairfax/Loudoun/ Prince William</b>	<b>115,571</b>
Fairfax	76,183
Loudoun	14,463
Prince William	15,207
Remainder of zone (b)	9,718



(a) Includes Maryland counties of Allegany and Washington; Pennsylvania county of Fulton  
(b) Virginia counties of Clarke, Culpeper, Frederick, Fauquier, Page, Rappahannock, Shenandoah, Stafford, Spotsylvania, Warren, and the cities of Winchester and Fredericksburg; West Virginia counties of Berkeley, Grant, Hampshire, Hardy, Jefferson, Mineral and Morgan

Source: AAM Audit, September 30, 2015

**NOTE:** Circulation figures for all products are print only and exclude other forms of circulation.



# Sunday Real Estate Classified

Sunday  
Three Zones

**All Zones 509,423**

**District of Columbia Zone 57,811**

**Maryland Zone 229,302**

Montgomery	100,509
Howard	14,370
Frederick	9,363
Prince George's	58,844
Anne Arundel	18,717
Charles	11,036
St. Mary's	6,618
Calvert	7,220
Remainder of Zone (a)	2,625

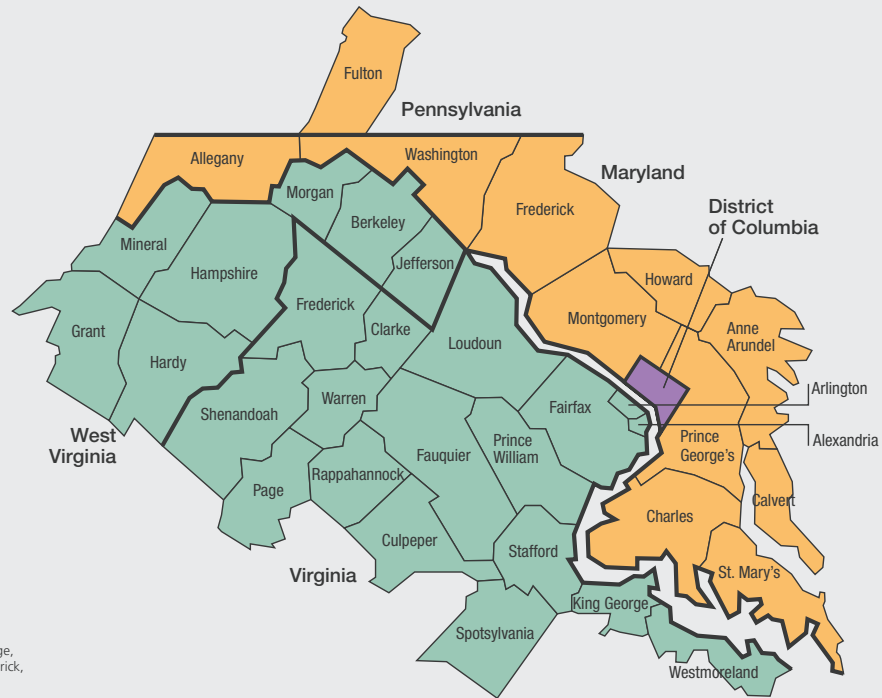
**Virginia Zone 222,310**

Fairfax	108,614
Arlington	22,199
Alexandria	13,857
Prince William	29,662
Loudoun	25,579
Fauquier	4,135
Stafford	3,421
Fredericksburg/Spotsylvania	2,772
Remainder of Zone (b)	12,071

(a) Includes Maryland counties of Allegany and Washington, and Pennsylvania county of Fulton

(b) Includes Virginia counties of Clarke, Culpeper, King George, Page, Rappahannock, Shenandoah, Warren, Westmoreland and Frederick, and Winchester City; West Virginia counties of Berkeley, Grant, Hampshire, Hardy, Jefferson, Mineral and Morgan

Source: AAM Audit, September 30, 2015



**NOTE:** Circulation figures for all products are print only and exclude other forms of circulation.

### **The Washington Post Magazine**

Delivered weekly on Sundays with The Washington Post

**Print Circulation:** 551,360

**Readership:** 951,500 DMA adults

*Source: Nielsen Scarborough 2016, Release 1; AAM Audit, September 30, 2015*

### **TV Week**

Delivered weekly on Sundays with The Washington Post to opt-in subscribers

**Readership:** 323,000

*Source: Nielsen Scarborough 2016, Release 1*

### **Express**

Distributed Monday through Friday from courtesy racks and hawkers across the Washington metro area

**Circulation:** 150,634

**Readership:** 339,900

*Source: Nielsen Scarborough 2016, Release 1; CAC Audit, 12 months ending September 30, 2015*

Visit [washingtonpost.com/mediakit](http://washingtonpost.com/mediakit) to learn more about Washington Post products.

## Display Deadlines

Date of Publication	Reservations/ Changes	Electronic/ Camera-Ready Ads	Ads For Production			
	Space Reservations Size Changes, Cancellations	One-Shot Materials Due	Copy Due For Proof	Proof Due To Advertiser	Release Due To Post	No Proof Copy Due
<b>Monday</b> Professional Opportunities	Fri., 5:00 p.m. Thurs., 5:00 p.m.	Fri., 5:30 p.m. Fri., noon	Wed., 5:30 p.m. Wed., 5:00 p.m.	Fri., 9:00 a.m. Fri., 9:00 a.m.	Fri., 5:30 p.m. Fri., 5:00 p.m.	Fri., 5:30 p.m. Thurs., 5:00 p.m.
<b>Tuesday</b> Health & Science Professional Opportunities	Fri., 5:00 p.m. Thurs., noon Thurs., 5:00 p.m.	Mon., noon Fri., 5:30 p.m. Mon., noon	Wed., 5:30 p.m. Wed., 5:30 p.m. Wed., 5:00 p.m.	Fri., 9:00 a.m. Fri., 9:00 a.m. Fri., 9:00 a.m.	Fri., 5:30 p.m. Fri., 5:30 p.m. Fri., 5:00 p.m.	Fri., 5:30 p.m. Thurs., 5:30 p.m. Thurs., 5:00 p.m.
<b>Wednesday</b> Food Professional Opportunities	Fri., 5:00 p.m. Fri., noon Fri., 5:00 p.m.	Tues., noon Mon., noon Mon., 5:00 p.m.	Fri., 5:30 p.m. Thurs., 5:30 p.m. Fri., 5:00 p.m.	Mon., 9:00 a.m. Mon., 9:00 a.m. Mon., 9:00 a.m.	Mon., 5:30 p.m. Mon., 5:30 p.m. Mon., 5:00 p.m.	Fri., 5:30 p.m. Fri., 5:30 p.m. Fri., 5:00 p.m.
<b>Thursday</b> Local Living	Mon., 5:00 p.m. Fri., 5:00 p.m.	Wed., noon Tues., noon	Fri., 5:30 p.m. Fri., 5:30 p.m.	Mon., 9:00 a.m. Mon., 9:00 a.m.	Tues., 5:30 p.m. Mon., 5:30 p.m.	Mon., 5:30 p.m. Mon., 5:30 p.m.
<b>Friday</b> Weekend	Tues., 5:00 p.m. Tues., 5:00 p.m.	Thurs., noon Wed., noon	Mon., 5:30 p.m. Fri., 5:30 p.m.	Wed., 9:00 a.m. Mon., 9:00 a.m.	Wed., 5:30 p.m. Tues., 5:30 p.m.	Tues., 5:30 p.m. Tues., 5:30 p.m.
<b>Saturday</b> Real Estate	Wed., 5:00 p.m. Tues., 5:00 p.m.	Fri., noon Thurs., noon	Tues., 5:30 p.m. Tues., 5:00 p.m.	Thurs., 9:00 a.m. Thurs., 9:00 a.m.	Thurs., 5:30 p.m. Thurs., 5:00 p.m.	Wed., 5:30 p.m. Wed., 5:00 p.m.
<b>Sunday</b> Business Outlook Arts & Style Travel Extras	Thurs., 5:00 p.m. Wed., 5:00 p.m. Fri., 5:00 p.m. <sup>1</sup> Tues., 5:00 p.m. Wed., noon Thurs., noon	Fri., 5:30 p.m. Thurs., 5:30 p.m. Fri., 5:30 p.m. Thurs., noon Thurs., noon Thurs., noon	Wed., 5:30 p.m. Tues., 5:30 p.m. Wed., 5:30 p.m. Tues., 5:30 p.m. Tues., 5:30 p.m. Tues., 5:30 p.m.	Fri., 9:00 a.m. Thurs., 9:00 a.m. Fri., 9:00 a.m. Thurs., 9:00 a.m. Thurs., 9:00 a.m. Thurs., 9:00 a.m.	Fri., 5:30 p.m. Thurs., 5:30 p.m. Fri., 5:30 p.m. Thurs., 5:30 p.m. Thurs., 5:30 p.m. Thurs., 5:30 p.m.	Thurs., 5:30 p.m. Thurs., 5:30 p.m. Thurs., 5:30 p.m. Wed., 5:30 p.m. Wed., 5:30 p.m. Thurs., noon

<sup>1</sup> Nine days before publication

**Double truck, composite and color ad materials are due one business day before deadlines shown above.**

**Color reservations are due five business days before the space reservation listed above.**

**Late Kill Fee:** There will be a penalty charged for all ads cancelled or killed after the applicable deadline specified above. The charge will be 10% of the price of the cancelled ad (had it run).

**NOTE:** All deadlines are Eastern Standard Time (EST).

## Classified Display Deadlines

Day of Publication	Reservations/ Changes  Space Reservations, Size Changes, Cancellations	Electronic/ Camera-Ready  Ads One-Shot Materials Due	Ads For Production			
			Copy Due For Proof	Proof Due To Advertiser	Release Due To Post	No Proof Copy Due
<b>Monday</b>	Fri., noon	Fri., 5:30 p.m.	Wed., 5:30 p.m.	Fri., 9:00 a.m.	Fri., 5:30 p.m.	Fri., 5:30 p.m.
<b>Tuesday</b>	Fri., noon	Fri., 5:30 p.m.	Wed., 5:30 p.m.	Fri., 9:00 a.m.	Fri., 5:30 p.m.	Fri., 5:30 p.m.
<b>Wednesday</b>	Fri., 5:30 p.m.	Fri., 5:30 p.m.	Thurs., 5:30 p.m.	Fri., 9:00 a.m.	Mon., 5:30 p.m.	Mon., 5:30 p.m.
<b>Thursday</b>	Tues., noon	Tues., 5:30 p.m.	Fri., 5:30 p.m.	Mon., 9:00 a.m.	Tues., 5:30 p.m.	Tues., 5:30 p.m.
<b>Friday</b>	Wed., noon	Wed., 5:30 p.m.	Mon., 5:30 p.m.	Wed., 9:00 a.m.	Wed., 5:30 p.m.	Wed., 5:30 p.m.
<b>Saturday</b>	Thurs., noon	Thurs., 5:30 p.m.	Tues., 5:30 p.m.	Thurs., 9:00 a.m.	Thurs., 5:30 p.m.	Thurs., 5:30 p.m.
<b>Sunday</b>	Fri., noon	Fri., 5:30 p.m.	Wed., 5:30 p.m.	Thurs., noon	Fri., 5:30 p.m.	Fri. 5:30 p.m.
<b>Sunday Jobs</b>	Thurs., noon	Thurs., 6:30 p.m.	Wed., 5:30 p.m.	Fri., 9:00 a.m.	Fri., noon	Fri., noon

Color reservations are due five business days before publication; double truck, composite and color ad materials are due one business day before deadlines shown above.  
**Late Kill Fee:** There will be a penalty charged for all ads cancelled or killed after the applicable deadline specified above. The charge will be 10% of the cancelled ad (had it run).  
**NOTE:** All deadlines are Eastern Standard Time.

## Classified Lightface Deadlines

Day of Publication	Phoned No Proof Copy Due	Faxed/Mailed No Proof Copy Due
<b>Monday Classified</b>	Fri., 6:30 p.m.	Fri., 3:00 p.m.
<b>Monday Jobs</b>	Fri., 5:00 p.m.	Fri., 3:00 p.m.
<b>Tuesday Classified</b>	Fri., 6:30 p.m.	Fri., 3:00 p.m.
<b>Tuesday Jobs</b>	Fri., 5:00 p.m.	Fri., 3:00 p.m.
<b>Wednesday Classified</b>	Mon., 5:00 p.m.	Mon., 2:00 p.m.
<b>Wednesday Jobs</b>	Mon., 5:00 p.m.	Mon., 3:00 p.m.
<b>Thursday Classified</b>	Tues., 5:00 p.m.	Tues., 2:00 p.m.
<b>Thursday Jobs</b>	Tues., 5:00 p.m.	Tues., 3:00 p.m.
<b>Friday Classified</b>	Wed., 6:30 p.m.	Wed., 3:00 p.m.
<b>Friday Jobs</b>	Wed., 5:00 p.m.	Wed., 3:00 p.m.
<b>Saturday Classified</b>	Thurs., 6:30 p.m.	Thurs., 3:00 p.m.
<b>Saturday Jobs</b>	Thurs., 5:00 p.m.	Thurs., 3:00 p.m.
<b>Saturday R.E. (Photo Ad)</b>	Tues., noon	Tues., noon
<b>Saturday R.E. (Text Only)</b>	Thurs., 5:00 p.m.	Thurs., 3:00 p.m.
<b>Sunday Classified</b>	Fri., 6:30 p.m.	Fri., 3:00 p.m.
<b>Sunday Jobs</b>	Fri., 5:00 p.m.	Fri., 3:00 p.m.
<b>Sunday R.E. (Photo Ad)</b>	Wed., noon	Wed., noon
<b>Sunday R.E. (Text Only)</b>	Fri., 4:00 p.m.	Fri., 3:00 p.m.

For proofs of lightface ads, add two days to above deadline.  
**Late Kill Fee:** There will be a penalty charged for all ads cancelled or killed after the applicable deadline specified above. The charge will be 10% of the cancelled ad (had it run).  
**NOTE:** All deadlines are Eastern Standard Time.

## TV Week

Day of Publication	Space Reservations, Kill Orders and Proof Copy Due	Digital Files (No Proofs)	Materials Due
<b>Sundays</b>	Thurs., noon 18 days prior	Fri., noon 17 days prior	Fri., noon 17 days prior

**NOTE:** Reservations for Spotlight and specialty pop-out close 28 days prior.

## The Washington Post Magazine

Day of Publication	Space Reservations and Kill Orders	Any Type or Composition Ad Requiring Proofs	Post Proof to Advertiser*	Advertiser Proof Release to Post	Digital Files (Partial- PageMaterials)	Digital Files (Full-Page Materials)
<b>Sundays</b>	Friday, 9:00 a.m. 30 days prior	Friday, 9:00 a.m. 30 days prior	Tuesday, noon, 26 days prior	Wednesday, noon, 25 days prior	Friday, noon, 23 days prior	Wednesday, noon 18 days prior

\*Post proof to advertiser submitted only if materials are received on ad composition deadline.  
 All special advertising sections close 9 days earlier than shown. Holidays may cause early deadlines; check with your Account Manager.  
**Late Kill Fee:** There will be a penalty charged for all ads cancelled or killed after the applicable deadline specified above. The charge will be 25% of the cancelled ad (had it run).

## Express

Day of Publication	Space Reservation	Copy Due for Proof	No Proof Copy Due (and Proof Release)	DAT Material Deadline
<b>Monday</b>	Fri., 5:00 p.m.	Wed., 3:00 p.m.	Thurs., 3:00 p.m.	Fri., noon
<b>Tuesday</b>	Fri., 5:00 p.m.	Thurs., 3:00 p.m.	Fri., 3:00 p.m.	Mon., noon
<b>Wednesday</b>	Mon., 5:00 p.m.	Fri., 3:00 p.m.	Mon., 3:00 p.m.	Tues., noon
<b>Thursday</b>	Mon., 5:00 p.m.	Mon., 3:00 p.m.	Tues., 3:00 p.m.	Wed., noon
<b>Friday</b>	Tues., 5:00 p.m.	Tues., 3:00 p.m.	Wed., 3:00 p.m.	Thurs., noon

**NOTE:** Express does not publish on selected holidays. Holidays may cause early deadlines; check with your Account Manager. For information on preprints, contact your Account Manager.

## Preprints: In-Paper

Day to Insert	Space Reservation	Inserts Due at Springfield Plant
<b>Tuesday</b> (Health & Science – <i>premium charge applies</i> )	28 days prior	Tues. prior, 4:00 p.m.
<b>Wednesday</b> (Food)	14 days prior	Fri. prior, 11:00 a.m.
<b>Thursday</b> (Local Living)	14 days prior	Fri. prior, 11:00 a.m.
<b>Friday</b> (Weekend)	14 days prior	Mon. prior, 4:00 p.m.
<b>Sunday</b> (preprint package)	14 days prior	Thurs., 10 days prior, 4:00 p.m.

**NOTE:** Preprints are accepted no more than 13 days prior to due date for Sunday distribution and no more than 7 days in advance for daily distribution. Changes to distribution orders cannot be made once materials have been received by The Washington Post. Holidays may cause early deadlines; check with your Account Manager.

## Preprints: Shared Mail

In-Home Day	Space Reservation	Inserts Due at Springfield Plant (see page 26)
<b>Thursday/Friday</b>	14 days prior	Wed., 8 days prior, noon

**NOTE:** Changes to distribution orders cannot be made once materials have been received by The Washington Post. Holidays may cause early deadlines; check with your Account Manager.

**Minimum quantity:** 1,000 pieces or one Zip code (whichever is greater).

## Savings Now!

In-Home Day	Space Reservation	Inserts Due at Springfield Plant	Ads for Savings Now! Wrap Space and Materials Deadline
<b>Sunday</b> (preprint package)	20 days prior	Thurs., 10 days prior, 4:00 p.m.	Tues., 16 days prior, 5:00 p.m.

**NOTE:** Changes to distribution orders cannot be made once materials have been received by The Washington Post. Holidays may cause early deadlines; check with your Account Manager.

## Post Marketplace

In-Home Day	Space Reservation	Materials: Art & Set	Materials: Digital-PDF
<b>Thursday/Friday</b>	Thursday, 3:00 p.m., 4 weeks prior to issue date	Wednesday, 5:00 p.m., 15 days prior to issue date	Friday, noon, 13 days prior to issue date



**Number of Days Prior to Run Date**

Run Day	Advertiser Reservations Due	All Art and Set P&D Materials Due to Ad Ops	Final Changes to Ad Ops Proof Due	Ad Ops Release (No Changes) Due	Printer's Proof Ready for Approval	Printer Proof Release
<b>Wednesday</b>	26 days	22 days	16 days	15 days	13 days	12 days
<b>Thursday</b>	27 days	23 days	17 days	16 days	14 days	13 days
<b>Friday</b>	28 days	24 days	18 days	17 days	15 days	14 days
<b>Sunday</b>	30 days	26 days	20 days	19 days	17 days	16 days

**Print-and-Deliver Ads: Ready to Output Digital Sources**

**Number of Days Prior to Run Date**

Run Day	Advertiser Reservations Due	Hi-Res PDF Due	Printer's Proof Ready for Approval	Printer Proof Release
<b>Wednesday</b>	16 days	15 days	13 days	12 days
<b>Thursday</b>	17 days	16 days	14 days	13 days
<b>Friday</b>	18 days	17 days	15 days	14 days
<b>Sunday</b>	20 days	19 days	17 days	16 days

## Broadsheet Ad Sizes\*

**Page Size: 12" x 21"**

**6 columns x 21" = 126 column inches**

**Double Truck billed as 12.5 columns**

**Ads measuring over 18" will be billed at 21"**

Columns	Width	Acceptable Sizes (Depth)
1 column	1.92"	.75" to 18" or 21"
2 columns	3.94"	2" to 18" or 21"
3 columns	5.96"	5.25"; 7" to 18" or 21"
4 columns	7.98"	5.25"; 7" or 10.5" to 18" or 21"
5 columns	10"	7" or 10.5" to 18" or 21"
6 columns	12"	7" or 10.5" to 18" or 21"
Double Truck	24.5"	21"

Double trucks are available at less than 21" depth in some sections; please contact your Account Manager for availability.

**\*Ad Orders/Size:** Ads should be prepared to exact specifications and ordered by designating width in columns and depth in inches (in .25 inch increments). The above sizes will be reduced proportionately during production by approximately 2%. Advertisements in the Loudoun and Prince William Sunday Extras will be reduced proportionately during production by approximately 7%. Ad size also may be reduced 4 points vertically to allow for insertion of a rule between ads. Ads will be billed at the size ordered. In the event that materials are received larger than ordered, The Washington Post reserves the right to publish and bill at the larger size.

## Deadlines

**Please refer to Page 15.**

**Cancellations:** Must be received five days prior to publication or subject to cancellation fee

## Material Submission

Send ad materials for The Washington Post, with insertion order, by courier or overnight delivery to:

**The Washington Post, Client Solutions**

**Attn: [Your Account Manager]**

**1301 K Street, NW**

**Washington, D.C. 20071**

## Electronic Ad Delivery

Send camera ready ads for the Washington Post, with the work order number in the subject line of your email to:

**digital@washpost.com**

Send ad materials electronically for the Washington Post, with the work order number in the subject line of your email to:

**admaterials@washpost.com**

## Minimum Sizes

In addition to acceptable sizes shown under Ad Makeup (see above), color advertising must meet the minimum requirements provided on each rate card. Broadsheet/Tabloid: Please see individual rate cards for broadsheet color.

## Color Specifications

**All files must be saved in CMYK color space.**

**This includes any Pantone or custom spot colors used in the file or embedded graphics.**

## Newsprint Proofs

Any materials requiring newsprint proofs are due three days prior to published deadlines.

## Typography and Rules

**Fine Rules and Small Type:** It is not recommended that color be used in rules

## Tabloid Ad Sizes\*

**Page Size: 10" x 12"**

**5 columns x 12" = 60 column inches**

**Double Truck billed as 10.5 columns**

**Ads measuring over 10" will be billed at 12"**

Columns	Width	Acceptable Sizes (Depth)
1 column	1.92"	.75" to 10" or 12"
2 columns	3.94"	2" to 10" or 12"
3 columns	5.96"	6" to 10" or 12"
4 columns	7.98"	6" to 10" or 12"
5 columns	10"	10" or 12"
Double Truck	20.5"	12"

The Washington Post adheres to the offset printing process requirements for quality as defined in SNAP (Specifications for Non-Heat Advertising Printing). SNAP provides guidelines for the exchange of information and materials for the non-heatset — often referred to as the coldset — process. SNAP pertains to proofing and production printing for all coldset processes printing on webs of newsprint and premium groundwood paper using offset lithography, direct lithography, flexography and letterpress processes.

**Materials not adhering to SNAP standards or The Washington Post deadlines are not subject to allowances or adjustments.** The Washington Post makes no adjustments to color, ink balance, lightness or darkness, sharpness or dot gain. Digital materials are considered camera-ready and will publish as provided by advertisers. SNAP books are available through the NAA. See "About SNAP" (page 19–20).

of less than 4 points and small type under 7 points. This also applies to fonts with serifs, such as Bodoni, when used 14 points and smaller.

**Reversed Rules and Type:** Do not reverse sans serif type smaller than 10 point or serif fonts smaller than 12 point from any color background. The same holds true for reversed type on any 70% or lower screened background. Type should not be reversed on any light colored background.

**Screened Text:** It is not recommended that type styles of a fine to medium weight or those with thin serifs be screened using any color.

## Electronic Ad Production Guidelines

- Only PDF files accepted exclusively. No application files accepted.
- Electronic ads will print as submitted. The Washington Post does not make any adjustments to color, ink, overprint, knockouts, fonts, text content, image densities or ad layout.
- All color ads must be in CMYK mode. RGB, LAB, spot or Indexed modes are not acceptable.
- Black and white ads must be in grayscale mode. RGB, LAB, spot or Indexed modes are not acceptable.
- Make sure all knockouts and overprints are properly set.
- Proof and check all PDFs for accuracy prior to transmission. For color files, proof and check the color separations.
- Confirm that all ads are the correct dimensions.
- Images should be 170 DPI when used at 100% size.
- Confirm that all text, rules and graphics reside within the print area.
- Convert text used in a logo to outline graphics.
- Minimize the number of points used when creating clipping paths.
- Do not nest EPS files within other EPS files.
- Delete all extraneous and unprintable information from the document and the pasteboard. Do not cover up these items.
- Do not use "Super Blacks," "Rich Blacks," "CMYK Blacks" or "Process Black" for text.
- Embed all fonts.

## Portable Document Format (PDF)

- Include job name, order number, run date and version. Name the PDF the same as the work order number (example: 1234567890.pdf).
- Job preferences for creating PDF files using Distiller can be downloaded from mediakit.washingtonpost.com.

**The Washington Post makes no adjustments to color, ink balance, lightness or darkness, sharpness or dot gain.**





About SNAP

**SNAP** (Specifications for Newsprint Advertising Production) provides guidelines for the exchange of information and materials for the coldset (often referred to as the open web) process. These specifications are for advertiser, agency and publisher customers as well as for pre-press, materials suppliers, newspaper and printer segments to help make the coldset industry competitive in world markets. For additional information, contact the Newspaper Association of America at 703-902-1600 or naa.org.

Image Capture

Conventional Photography

- Use a full tonal range.
- Use front lighting on the subject matter to increase printed detail and help maintain color fidelity. Avoid backlighting.
- Avoid using non-original copies of a photograph (duplicates), faster speed films and enlarged grainy photographs since each will diminish printed sharpness.
- Use larger format (2.25" or larger) originals when making extreme enlargements of an image.
- Avoid flare and haze in original photography.
- Use backgrounds in photographs that provide contrast while not being highly white reflective.

Digital Photography

Use an input resolution of 170 pixels per inch (PPI) for continuous tone images scanned at their final image size. Use the table below for guidance on scanning input ratios and lines per inch (LPI) output ratios.

% Output Size	@ 85 LPI
100%	170 PPI
125%	215 PPI
150%	255 PPI
175%	300 PPI
200%	340 PPI
300%	510 PPI
400%	680 PPI

**NOTE:** Resolution that is too high creates unnecessarily large files; resolution that is too low produces lack of detail and/or pixelization (poor print quality). For the Internet, 72 DPI works well but is too low for print reproduction; 72 DPI is acceptable if the material is at least two and a half times larger than the final published size.

Gray Balance in Pre-Press

To compensate for inherent printing ink contamination, areas intended to print neutral must be adjusted to CMYK ratios that will yield neutral gray.

Examples of CMYK neutrals

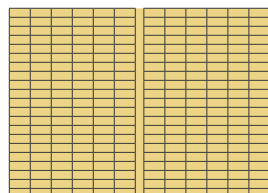
Tonal Range	Cyan	Magenta	Yellow
Highlight	5%	2%	2%
Quartertone	20%	14%	14%
Midtones	38%	30%	30%
Shadow	60%	50%	50%

SNAP Recommended Scan Resolution

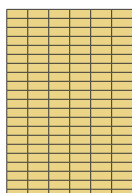
Line Art: An output size of 100% is assumed.

Scanned Art	Recommended Input Resolution	Minimum Input Resolution	Considerations
Type	Same as Output Resolution	1,016 DPI	Higher resolution leads to larger files.
Line Art	Same as Output Resolution	800 DPI	Thinner/finer lines may demand higher input resolution.
Line Drawing and Cartoons	Same as Output Resolution	800 DPI	Thinner/finer lines may demand higher input resolution.
Halftone (Copy Dot)	Same as Output Resolution	1,016 DPI	Lower input resolution can create moire in output image.

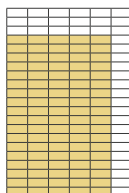
Broadsheet Ad Sizes



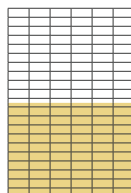
**Double Truck**  
12.5 columns x 21"  
262.5" total



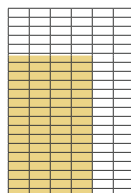
**Full Page**  
6 columns x 21"  
126" total



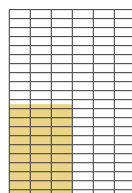
**Junior Page**  
5 columns x 18"  
90" total



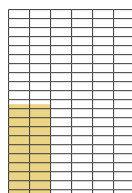
**1/2 Page Horiz.**  
6 columns x 10.50"  
63" total



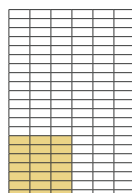
**1/2 Page Vert.**  
4 columns x 15.75"  
63" total



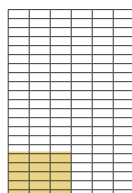
**1/4 Page**  
3 columns x 10.50"  
31.5" total



**1/6 Page Vert.**  
2 columns x 10.50"  
21" total



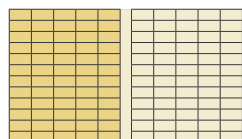
**1/6 Page Sq.**  
3 columns x 7"  
21" total



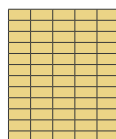
**1/8 Page**  
3 columns x 5.25"  
15.75" total

**NOTE:** Ad sizes shown are common sizes. See the Broadsheet Ad Sizes chart on page 18 for detailed information on available sizes.

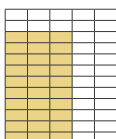
Tabloid Ad Sizes



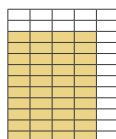
**Double Truck**  
10.5 columns x 12"  
126" total



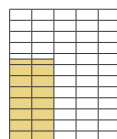
**Full Page**  
5 columns x 12"  
60" total



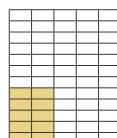
**1/2 Page**  
3 columns x 10"  
30" total



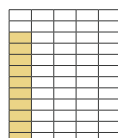
**Junior Page**  
4 columns x 10"  
40" total



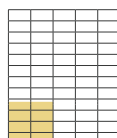
**1/4 Page**  
2 columns x 7.50"  
15" total



**1/6 Page Horiz.**  
2 columns x 5"  
10" total



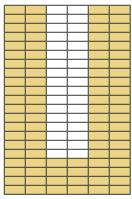
**1/6 Page Vert.**  
1 columns x 10"  
10" total



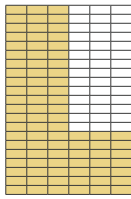
**1/8 Page**  
2 columns x 3.75"  
7.5" total

**NOTE:** Ad sizes shown are popular, frequently requested sizes. See the Tabloid Ad Sizes chart on page 18 for detailed information on available sizes.

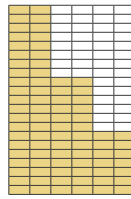
## The Washington Post Creative Ad Sizes



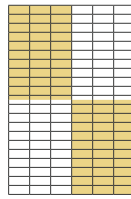
U-Shaped Ad



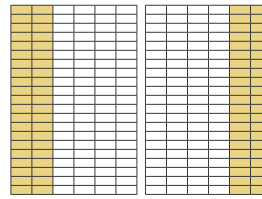
L-Shaped Ad



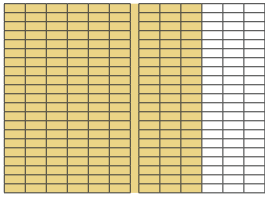
Stair-Step Ad



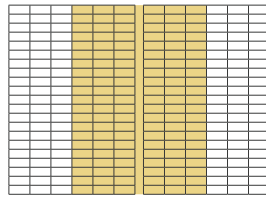
Butterfly Ad



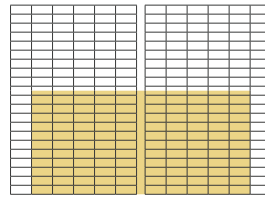
Bookends Ad



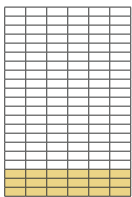
Gatefold



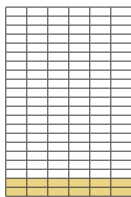
Spadea



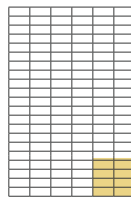
Fireplace Ad



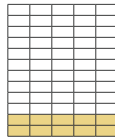
Section Front  
Broadsheet  
6 columns x 3"  
18" total



Main News Front  
Broadsheet  
6 columns x 2"  
12" total



Jewel Box  
Main News Front  
Broadsheet  
2 columns x 4.25"  
8.5" total



Section Front  
Tabloid  
5 columns x 2"  
10" total

**NOTE:** Ad sizes shown are frequently requested creative sizes. Please contact your Account Manager about customized advertising shapes and placement opportunities. Creative content is subject to approval.

### Gatefold

#### Total pages: 3

#### Specifications:

- 6 col. x 21" printed front and back
- 3 col. x 21" flap printed front and back
- 3/4-inch gutter between flap and full page
- 1/4-inch margins top, bottom and sides
- No bleed

#### Advertising Availability

Main News	Daily and Sunday
Arts & Style	Sunday
Travel	Sunday
Business	Sunday
Homes & Condos	Sunday
Comics	Sunday
Real Estate	Saturday
Food	Wednesday
Metro	Daily and Sunday
Style	Daily
Sports	Daily and Sunday
Outlook	Sunday
Health & Science	Tuesday

### Spadea

#### Total pages: 2

#### Specifications:

- 6 columns x 21" front and back
- 3/4-inch gutter in the center of the front to accommodate fold
- 1/4-inch margins on top, bottom and sides
- No bleed; folios on back and inside back page

#### Advertising Availability

Main News	Daily and Sunday
Arts & Style	Sunday
Travel	Sunday
Business	Sunday
Homes & Condos	Sunday
Comics	Sunday
Real Estate	Saturday
Food	Wednesday

### Stickers

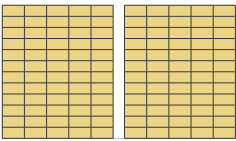
- 1–4 colors
- 3" x 2-3/8" broadsheet
- 2-3/8" x 3" tabloid
- Custom sizes and products such as fold out stickers and magnets are available; contact your Account Manager for details. P&D or application are only available; creative restrictions apply (some zoning available).

#### Advertising Availability

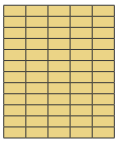
Main News	Daily and Sunday
Food	Wednesday
Local Living	Thursday
Weekend	Friday
Real Estate	Saturday
Arts & Style	Sunday
Business	Sunday



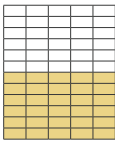
Display Ad Sizes



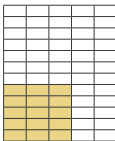
Two Facing Full Pages  
10 columns x 12"  
120" total



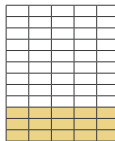
Full Page  
5 columns x 12"  
60" total



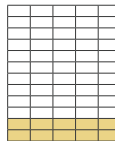
1/2 Page  
5 columns x 6"  
30" total



1/4 Page Vertical  
3 columns x 5"  
15" total



1/4 Page Strip  
5 columns x 3"  
15" total



Front Page Strip  
5 columns x 2"  
10" total

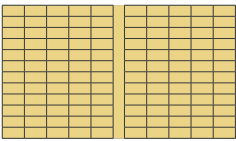
Classified Ad Sizes

Page Size: 10" x 12"  
6 columns = 1,008 lines

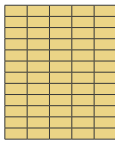
Columns	Ad Makeup Width	Minimum Depth for Multi-Column Ads
	Inches	Agate Lines
1 column	1.58"	N/A
2 columns	3.264"	28
3 columns	4.948"	42
4 columns	6.632"	56
5 columns	8.316"	100
6 columns	10"	125

Local Living Modular Ad Sizes

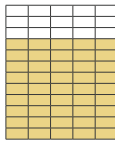
Display Ad Sizes



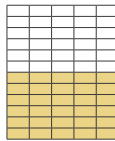
Double Truck  
10.5 columns x 12"  
126" total



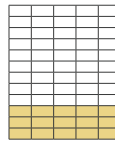
Full Page  
5 columns x 12"  
60" total



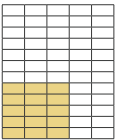
3/4 Page  
5 columns x 9"  
45" total



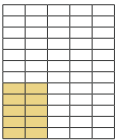
1/2 Page  
5 columns x 6"  
30" total



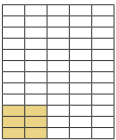
1/4 Page Horiz.  
5 columns x 3"  
15" total



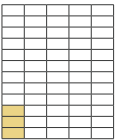
1/4 Page Vert.  
3 columns x 5"  
15" total



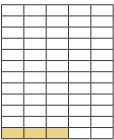
1/6 Page Horiz.  
2 columns x 5"  
10" total



1/10 Page  
2 columns x 3"  
6" total



Small Space Vert.  
1 columns x 3"  
3" total



Small Space Horiz.  
3 columns x 1"  
3" total

## Broadsheet Ad Sizes

**Page Size: 12" x 21"**

**10 columns = 2,950 lines**

**Jobs: 10 columns = 2,529 lines**

**Double Truck billed as 20.5 columns**

**Classified advertisements over 250 agate lines deep will be charged full column depth.**

	Ad Makeup Width	Minimum Depth for Multi-Column Ads
Columns	Inches	Agate Lines
1 column	1.11"	N/A
2 columns	2.32"	28
3 columns	3.53"	42
4 columns	4.74"	56
5 columns	5.95"	100
6 columns	7.16"	125
7 columns	8.37"	150
8 columns	9.58"	150
9 columns	10.79"	150
10 columns	12"	150

## Ad Orders/Size

Ads may be ordered by designating the width in columns and the depth in agate lines. The sizes listed will be reduced proportionally during production by 2%. Ads will be billed at the size ordered. In the event that materials are received larger than ordered, The Washington Post reserves the right to publish and bill at the larger size.

## Online Ad Entry

Ads can be placed online at [washingtonpost.com/mediakit](http://washingtonpost.com/mediakit).

Jobs advertisers should place their ads online at [washingtonpost.com/recruit](http://washingtonpost.com/recruit).

## Fax Criteria

Ads may be faxed to The Washington Post. The following criteria apply:

**Copy:** Must be typed (preferably in 14-point Arial); must be complete, including company name, logo and/or point of contact.

**Price Quote:** Ads submitted for price quote only must be clearly marked as such.

### Cover Sheet Must Include:

- Name and phone number of person authorizing ad
- Billing name, address and billing phone number or account number
- Publication date and classification under which ad runs

For Jobs ads, lines are ordered in quarter-inch increments.

**The Washington Post makes no adjustments to color, ink balance, lightness or darkness, sharpness or dot gain.**

## Deadlines

**Please refer to Page 16.**

**Cancellations:** Must be received five days prior to publication.

## Minimum Sizes

In addition to acceptable sizes shown under Ad Makeup (see above), color advertising must meet the following minimums in total column inches.

### BROADSHEET

**Black plus 1 or 2 colors:** 42 column inches (1,000 agate lines)

**Black plus 3 colors:** 60 column inches (1,344 agate lines)

### TABLOID

**Black plus 1 or 2 colors:** 36 column inches (900 agate lines)

**Black plus 3 colors:** 60 column inches (1,344 agate lines)

## Color Specifications

In addition to the specifications listed in mechanical requirements (see above):

**Standard Color Inks:** As shown in NAA ROPS: Yellow #00A0; Magenta #0A00; Cyan #A000

**Spot Color:** All "spot colors" other than Standard Process Inks are created using appropriate color builds of Cyan, Magenta, Yellow and Black. All colors used must be CMYK.



### Tabloid Ad Sizes

Page Size: 9.5" x 10.5"

5 columns

Double Truck billed as 10.5 columns

Modular Ad Units		
Size	Width	Depth
Double Truck	19.5"	10.5"
Full Page	9.5"	10.5"
Column Inch Ad Units		
Columns	Width	Acceptable Sizes
1 columns	1.82"	.75" or greater
2 columns	3.74"	2" or greater
3 columns	5.66"	4" or greater
4 columns	7.58"	6" or greater
5 columns	9.5"	3" or 4" or 6" to 8.5" or greater
Double Truck	19.5"	4" or 6" or 10.5"

### Broadsheet Ad Sizes (For Special Sections Only)

Page Size: 10.75" x 20"

6 columns

Double Truck billed as 12.5 columns

Ads measuring over 18" will be billed at full depth

Columns	Width	Acceptable Sizes (Depth)
1 column	1.71"	.75" to 18" or 20"
2 columns	3.52"	2" to 18" or 22"
3 columns	5.33"	5.25" or 7" to 18" or 20"
4 columns	7.14"	5.25", 7" or 10.5" to 18" or 20"
5 columns	8.95"	7" or 10.5" to 18" or 20"
6 columns	10.75"	7" or 10.5" to 18" or 20"
Double Truck	22.5"	20"

### Ad Sizes

Page Size: 9.5" x 10.5"

5 columns

Standard Sizes	Width	Depth
1/4 Page Horizontal	5 columns	2.625"
1/2 Page Horizontal	5 columns	5.25"
Full Page	5 columns	10.5"
Front Strip	5 columns	2"

## Magazine Ad Sizes

Ad Sizes	Live Area	Bleed Size	Trim Size
Spread with Bleed	15.25" x 10"	16.75" x 11.125"	16.5" x 10.875"
Full Page with Bleed	7" x 10"	8.5" x 11.125"	8.25" x 10.875"
Full Page without Bleed	7" x 10"	N/A	N/A
2/3 Page Vertical with Bleed	4.625" x 10"	5.5"x11.125" (0.125" on all sides)	5.25" x 10.875"
2/3 Page Vertical	4.625" x 10"	N/A	N/A
1/2 Page Horizontal with Bleed	7" x 4.875"	8.5" x 5.4375" (no bleed at top of ad)	8.25" x 5.3125"
1/2 Page Horizontal without Bleed	7" x 4.875"	N/A	N/A
1/3 Page Vertical	2.25" x 10"	N/A	N/A
1/3 Page Horizontal	4.625" x 4.875"	N/A	N/A
1/6 Page Vertical	2.25" x 4.875"	N/A	N/A
1/12 Page	2.25" x 2.375"	N/A	N/A
1/24 Page	2.25" x 1"	N/A	N/A

**SPECIAL NOTE:** Please keep all live materials for bleed ads centered within the standard ad size dimensions stated above. Type across gutter should allow for .125" separation (.0625" each side).

## Horizontal Cover Wrap

	Width	Depth
Flat File Size	12.75"	6.375"
Flat Trim Size	12.5"	6"
Flat Live Area	12.25"	5.75"
Final Folded Product Size (front)	7.5"	6"
Final Folded Product Size (back)	5"	6"

**NOTE:** Content is subject to approval by Magazine Production Manager and Editorial department.

## Vertical Cover Wrap

	Width	Depth	Notes
Flat Product Size	12.75"	10.875"	Includes 1/4" bleed on foot
Flat Trim Size	12.25"	10.875"	
Flat Live Area	11.25"	9.875"	We recommend any important content be placed at least 1/4" away from the trim.
Front Flap Live Area	3.5"	9.875"	
Back Flap Live Area	7.75"	9.875"	flush to the fold
Final Folded Product Size (low folio)	4"	10.875"	
Final Folded Product Size (high folio)	8.25"	10.875"	

**NOTE:** Content is subject to approval by Magazine Production Manager and Editorial department.

Cover wrap creative should include one simple, clean image on the front flap with company logo and tagline, if needed. Minimal type on the front flap is required. Please include more detailed information about the product or service on the inside portion of the wrap (such as offer and sale details, additional photos, etc).

## Publishes Sunday with The Washington Post.

### General Requirements

- All materials must adhere to the Specifications for Web Offset Publications (SWOP) and recommended standards as stated in Standard Rate and Data.
- **Digital files required.**
- For bleed ads, keep live material centered within the standard ad size dimensions stated under "Ad Size Specifications." Tick marks should not be used.
- **Type to be avoided:** Fine serif faces, reverse type smaller than 8 points and starburst graphics.

### Printing Specifications

- Printed web offset and saddle stitched.
- Three columns per page.
- 133 line-screen for halftones and four-color.
- 55/60 lb. coated cover stock and 35 lb. supercalendared text stock.

### Four-Color Advertising

**Full-Page and Fractional Ads:** Digital files required. No less than 300 dpi.

**Maximum Tonal Density:** 300%.

**Proofs:** All files must be accompanied by a digital color proof made from the file being sent. The digital color proof must be representative of the ad on the disk. Color proofs must comply with SWOP procedures (available on-line at [www.SWOP.org](http://www.SWOP.org)).

- Any solid black should include 100% Black, 40% Yellow, 60% Magenta and 80% Cyan.
- CMYK only. No spot, RGB, Lab, Indexed, ICC-based or calibrated color.

### Black and White Advertising

**Full-Page and Fractional Ads:** Digital files required.

**Color:** Grayscale only.

**Scanning:** No less than 266 dpi.

**Dot Value:** Maximum 90% for areas not intended to print as solids. Minimum 5% for highlight dot.

**Proofs:** All files must be accompanied by a digital proof of the actual file being sent.

### Black and One-color Advertising

Follow instructions for four-color ads.

**Maximum Tonal Density:** 170% with second color not to exceed 85%.

**Standard Process Color:** Must use CMYK mode.

**Proofs:** All files must be accompanied by a digital color proof made from the file being sent. The color proof must be representative of the ad file.

### Digital File Specifications

**File Format:** We accept PDF file format only. Files should be PDF-x1a compliant.

**Images:** Minimum 300 dpi required for full-color artwork or grayscale.

**Color:** Illustrations must be process-separated in their native application. Pantone® colors within application color palette must be created as process blends. All files must be CMYK.

**Transparency Settings:** Files cannot contain transparency settings and must be flattened before submission.

**Overprint:** Due to the subjective nature of overprint use in advertisement design, The Washington Post Magazine cannot be held accountable for files that contain elements set to overprint.

**Fonts:** The Washington Post Magazine and its printer support the Adobe® type library. Use only Postscript fonts. TrueType and Multiple Master fonts are unacceptable. If TrueType fonts are supplied with an ad, The Magazine will substitute Adobe postscript fonts. All fonts must be embedded in PDF files.

**Additional Specifications:** All advertisements must be provided in accordance with the SWOP recommended offset proofing specifications, using the SWOP recommended inking density and color rotations. Since accurate proofing is essential to quality publication reproduction, proofs not adhering to the SWOP recommended specifications will result in printing deviations.

**Approval & Quality Standards:** All advertisements are approved by the Magazine Production Manager. The Magazine reserves the right to reject materials that do not meet the quality standards. Restricted design elements include starbursts of any kind, cutout coupons, and heavy use of gradients.

**Specifications Support:** For complete and detailed specifications for the preparation and transmission of digital files for The Washington Post Magazine, please contact the Magazine Production Department at 202-334-9894, 5016 or 7288.

### Material Submission

For complete electronic/digital transmission information, visit: [washingtonpost.com/mediakit](http://washingtonpost.com/mediakit), or call the Advertising Systems Unit at 202-334-4496.

**The Washington Post Magazine  
 Magazine Administration/Production Dept.  
 1301 K Street, NW  
 Washington, D.C. 20071**

## Ad Sizes

**Trimmed page: 7.375" x 10.5"**

**Full page live area: 6.875" x 9.5"**

	Width	Depth
Full Page	6.875"	9.5"
1/2 Page Horizontal	6.875"	4.75"
1/2 Page Vertical	4.5"	7"
1/3 Page Horizontal	4.5"	4.75"
1/3 Page Vertical	2.125"	9.5"
1/6 Page Horizontal	4.5"	2"
1/6 Page Vertical	2.125"	4.75"
Front Strip	6.875"	2.5"

**NOTE:** For specifications on specialty products, please contact your Account Manager or call 202-334-6320.

## Digital File Specifications

**Platform/File Formats:** Macintosh is the preferred platform. PDF files are required.

**Images:** Include all graphic images. Minimum 170 DPI required for full-color or grayscale artwork.

**Color:** Illustrations must be process separated in their native applications (Pantone colors within application color pallet must be created as process blends). All files must be CMYK.

**Fonts:** The Washington Post TV Week and its printer support the Adobe type library. Use only Postscript fonts. TrueType and Multiple Master fonts are unacceptable.

Trimmed Page: 7.375" x 10.5"

**Color:** One-color, two-color and full-color available with no size minimums

## Material Submission

Ad materials should be sent to:

**The Washington Post/TV Week**  
**Magazine Administration/Production Department**  
**1301 K Street, NW**  
**Washington, D.C. 20071**

Phone: 202-334-6320

Email: AdMaterials@washpost.com

## Electronic Ad Delivery

For complete electronic/digital transmission information, visit [washingtonpost.com/mediakit](http://washingtonpost.com/mediakit) or call the Advertising Systems Unit at 202-334-4496.



## Preprints

### Page Sizes for In-Paper, Shared Mail, Savings Now!, El Tiempo Latino and Express

**Flexie:** 6" x 7" to 9" x 11"

**Tab:** Over 9" x 11" to 11" x 12.5"

**Standard:** Over 11" x 12.5"

**Machinable Edge:** All preprints must have a single straight machinable edge measuring a minimum of 7 inches.

**Smaller preprints:** Preprints measuring less than 7" long (along the folded edge) by 6" wide (perpendicular to folded edge) require prior approval and may incur an additional cost.

**Largest fold size:** 12.5" long (along the folded edge), 11" wide (perpendicular to the folded edge). Larger inserts must be quarter-folded.

**Versions:** Multiple versions for one insertion date must have the version name printed on either the first or the last page of the preprint. The version name must correspond to the insertion order, skid tag and BOL.

**Die Cut:** All die cut preprints require prior approval for insertability and may require additional costs.

**Minimum Paper Weight:** 0.005" minimum thickness for all inserts.

**Maximum Thickness:** 0.25"

**Perfect Bound Inserts:** Require advance approval by the production department.

**Pop-ups and Pop-outs:** These cannot extend beyond an insert more than 0.75".

**Out of Spec Inserts:** All non-rectangular, tri-fold, accordion-fold, die-cut, shaped inserts or any inserts requiring special handling require advance approval by the production department. They may also require advance testing and/or additional charges.

### Material Submission

Ship preprints (in-paper) to:

**The Washington Post Springfield Plant**  
7171 Wimsatt Road  
Springfield, VA 22151-4081

### Receiving Hours

**Sunday and Saturday:** Closed

**Monday-Thursday:** 6:00 a.m. to 4:00 p.m.

**Friday:** 6:00 a.m. to 12:00 p.m.\*

Closed daily from 11:00 – 11:50 a.m. for lunch and from 1:10 – 1:45 p.m. for shift change.

\*October 1 through December 31. Extended hours on Fridays: 6:00 a.m. – 6:00 p.m.

### Savings Now! Jacket

**Page Sizes:**

**Full Page Full Color:** 6 columns x 21" (12" x 21")

**½ Page Full Color (horizontal):** 6 columns x 10.5" (12" x 10.5")

**Front Page Strip:** 6 columns x 3" (12" x 3")

**Space Reservation:** Tuesday by 5:00 p.m., 12 days prior to Sunday publishing date.

## Post Marketplace

**Ad Images Sizes (No Bleeds):**

**Page 1 (Full Front Cover):** 9.5" x 9.75"

**Page 2 to Page 7 (Inside):** 9.75" x 11.5"

**Page 6 (Half Page):** 9.75" x 5.625"

**Page 8 (Back Cover without Strip):** 10.25" x 7.75"

**Page 8 (Back Cover Strip):** 10.25" x 2"

## Print-and-Deliver

### Post Card Flyer

**Product Size:**

**Trim:** 9" x 6"

**Live Area:** 8.5" x 5.5"

**Stock:** 9 Pt C2S

### Single-Sheet Flyer

**Product Size:**

**Trim:** 8.5" x 10.875"

**Live Area:** 8" x 10.375"

**Stock:** 70 lb. Gloss Text

### Wide Body

**Product Size:**

**Trim:** 9.375" x 11.125"

**Live Area:** 8.875" x 10.625"

**Stock:** 70 lb. Gloss Text

### 4-Page Flexi

**Product Size:**

**Finished Folded Size:** 8.5" x 10.875"

**Trim:** 17" x 10.875"

**Live Area:** 16.5" x 10.375"

**Stock:** 70 lb. Gloss Text

### 4-Page Wide Body

**Product Size:**

**Finished Folded Size:** 9.375" x 11.125"

**Trim:** 18.75" x 11.125"

**Live Area:** 18.25" x 10.625"

**Stock:** 70 lb. Gloss Text

**Bleed:** 0.125" must be added to all sides of every as file. Include crop marks whether or not art extends into this area.

**Sizes:** May vary up to 1/16" in width or height depending on vendor

**Printing Process:** CMYK process inks (cyan, magenta, yellow, black)

**Images:** Must be 300 DPI

**1.** The Washington Post reserves the right to edit, revise or reject any advertising. All advertising is subject to the terms and specifications in The Washington Post Ad Book.

**2.** The Washington Post shall be under no liability whatsoever by reason of error, including any translation error, for which it may be responsible in any advertisement beyond liability to give the advertiser or advertising agency credit for as much of the space occupied by the advertisement as is materially affected by the error. Its obligation to give such credit shall not apply to more than one incorrect insertion under any contract or order unless it is notified of the inaccuracy prior to the deadline for repetition of the insertion.

**3.** The Washington Post does not guarantee any given level of circulation or readership for an advertisement.

**4.** The advertiser and advertising agency assume liability for all content (including text representation and illustrations) of advertisements published and also assume responsibility for any claims arising therefrom made against The Washington Post, including costs associated with defending against such a claim.

**5.** All advertising copy that might be mistaken by a reader as news, feature or other non-advertising materials must be clearly marked "advertisement." In the event such copy is not clearly marked, the "advertisement" notation will be added by The Washington Post.

**6.** All positions are at the option of The Washington Post. In no event will adjustments, reinstatements or refunds be made because of the position and/or section in which an advertisement has been published. The Washington Post will seek to comply with position requests and other stipulations that appear on insertion orders, but cannot guarantee that they will be followed. Payment of a premium position fee does not guarantee positioning. In the event that The Washington Post is unable to provide the requested positioning, the premium position fee will be refunded. Customer service representatives and Account Managers are not authorized to modify this provision or to guarantee positioning on behalf of The Washington Post. Misclassification of classified ads is not permitted.

**7.** The Washington Post shall be under no liability for its failure for any cause to insert an advertisement.

**8.** The Washington Post reserves the right to convert all advertisements published in The Post into digital and audio-text formats within other Washington Post products, including the right to publish such advertisements electronically on the Internet.

**9.** The advertiser or advertising agency shall pay the cost of composition of advertisements set but not used.

**10.** Advertiser (and agency) may not resell any advertising or advertising space.

**11.** Charges for changes (not corrections) from original layout and copy will be based on current composition rates.

**12.** The Washington Post will not be responsible for errors appearing in advertisements that are placed too late for proofs to be submitted or for errors due to delivery of printing materials past published deadlines from the advertiser or advertising agency or from a third party designated by the advertiser or advertising agency as a source for printing material.

**13.** Advertisers are responsible for checking the accuracy of the proofs they request. The advertiser should carefully check the entire ad proof, including areas in which changes or corrections were not requested.

**14.** Cancellations, changes of insertion dates and/or corrections must conform to published deadlines.

**15.** Cancellations or changes cannot be guaranteed in classified advertising between the time the ad is ordered and the initial publication.

**16.** Multi-insertion orders will be accepted only when in writing. Cancellation of multi-insertion orders must be confirmed in writing.

**17.** The Washington Post does not assume any liability for the return of printing material in connection with advertising unless a specific written request is received to hold such material subject to order for a period not exceeding 30 days.

**18.** Claims for errors must be made within 30 days following publication date.

**19.** All referral ads must be complete ads with point of contact clearly indicated.

**20.** On advertising where credit is allowed, monthly accounts are due and payable on or before the fifteenth (15th) of the month following publication; in the case of weekly accounts, payments are due and payable net fourteen (14) days from the statement date. When any part of an account for advertising becomes delinquent, then the entire amount owed shall become due and payable, and The Washington Post may refuse to publish further advertising. In this event, the advertiser or agency shall pay for advertising space actually used according to the rate earned at the time of the delinquency.

**21.** Extension of credit to advertising agencies is based on the agency's acceptance of sole liability for all advertising placed by it and billed to its account. No endorsement, statement or disclaimer on any insertion order, check or letter shall act as an accord or satisfaction, or as a waiver of this condition unless and until it is accepted by The Washington Post by a separate written agreement signed by a duly authorized representative of The Washington Post. In the event of nonpayment of any agency account, prior to referring said account for third party collections, The Washington Post reserves the right to contact the agency's client(s), as disclosed principal(s), for payment. If the outstanding balance is still not satisfied, The Washington Post may proceed with collections against both the agency and its client(s). No such action on the part of The Washington Post shall relieve the agency of liability for the debt.

**22.** Payment of all undisputed invoices must be made within Washington Post terms.

**23.** There will be a \$25.00 charge for any check not honored by the bank. Returned checks must be replaced with certified/cashier/wire transfer funds within 48 hours of notification. The Washington Post reserves the right to withhold further advertising pending receipt of replacement funds.

**24.** In the event an account is referred to a third party for collection, advertiser agrees to pay collection and/or attorney fees, as well as court costs incurred to effect collection.

**25.** Payment of account is not dependent upon receipt of tearsheets, either physical or electronic.

**26.** Incorrect rates on insertion orders that do not correspond to the rate card will be regarded as clerical errors and the advertisements will be published and charged at the applicable rates in effect at time of publication.

**27.** Preprint advertisers are billed based on the ordered quantity, which is at the advertiser's discretion and which is reflected on the accepted insertion order. The ordered quantity may be equal to, greater or less than the estimates provided by The Washington Post; however, if an advertiser ships a quantity greater than the ordered quantity, such advertiser may be required by The Washington Post to pay for any overage up to the applicable quantity set forth in The Washington Post's estimates. Those period estimates, as published by The Washington Post, may vary from the number of inserts distributed on a particular day. The Washington Post will not be responsible, nor will provide billing or rate adjustments for shortages or overages resulting from these variances, including variances due to errors in the insertion or distribution process, shortages in the advertiser's delivery of preprints, and inserts that are not within The Washington Post's insert specifications.

**28.** Insertion orders are accepted by The Washington Post subject to the foregoing terms and conditions. Terms, conditions, rates or agreements not set forth herein or in then-current rate schedules are not binding on The Washington Post. Customer service representatives and Account Managers are not authorized to modify these terms and conditions.

\*These terms and conditions apply to advertising in The Washington Post, Express and El Tiempo Latino. Terms and conditions for other Washington Post Media may differ. For more information, please consult your Account Manager or see Terms and Conditions at [washingtonpost.com/mediakit](http://washingtonpost.com/mediakit).

**The Washington Post**

1301 K Street, NW  
Washington, DC 20071

## **Exhibit 39**

**Digger**

# Trump: Make America great again (and stay at my hotel!)

By **Jonathan O'Connell** October 12, 2016

When Donald Trump kicked off his presidential run at New York's Trump Tower last summer he not only announced his candidacy but his intention to build "one of the world's great hotels."

"It's gonna be the best hotel in Washington, D.C.," Trump said of the Old Post Office pavilion, the 1899-era building he was turning into a luxury hotel. "We got it from the General Services Administration in Washington. The Obama administration... the most highly sought-after project... We got it. People were shocked, Trump got it."

Thus began two parallel Trump campaigns: a formal bid to be elected president and a somewhat less conspicuous effort to promote the 263-room hotel, which had ([mostly](#)) opened last month.

Trump [argues his campaign benefits his businesses](#) because of the incredible media attention he attracts on the campaign trail. And he has taken full advantage for his company, the Trump Organization, by consistently plugging the hotel at press conferences, rallies and debates.

A record [84 million people](#) tuned in for the first debate, with Trump telling viewers at one point that the D.C. hotel was "under budget, ahead of schedule, saved tremendous money."

Then during the [debate Sunday night](#), with [66.5 million](#) people watching, Trump cited the hotel as evidence of his large balance sheet — and noted it is conveniently located near two of Washington's biggest tourist attractions, the White House and U.S. Capitol.

Political onlookers often note the hotel plugs with surprise and with good reason, as there is no recent precedent for a presidential candidate pitching his wares on the campaign trail, according to Allan Lichtman, a American University history professor.

"He 's really the only candidate to do that in modern history," Lichtman said. Partly Lichtman said that might because Trump is the only candidate without a record of public service since businessman Wendell Willkie was clobbered by Franklin D. Roosevelt in 1940.



Case 3:17-cv-01598-PJM Document 1-1 Filed 05/18/18 Page 3 of 6

Lichtman, a Democratic pundit, told CNN in 2015 that Trump had said he would stay at his hotel but rarely mentioned those interests while campaigning. Closer to the opposite.

“I don’t recall [Romney] promoting his own enterprises, in fact he distanced himself from being this rich plutocrat who got rich in part on firing workers and taking over companies. So if anything he tried to distance himself from his business life and focus on his public service, which was considerable,” Lichtman said.

The practice could be saving Trump significant marketing dollars. For instance, had Trump decided to buy advertising for the hotel during the pre- or post-debate coverage — as any hospitality firm might have done — he would be paying somewhere between \$120,000 and \$300,000 for each 30-second spot (per [estimates of rates for the first debate](#)).

Instead, throughout Trump-the candidate’s-campaign, Trump-the-businessman has mixed in mentions and on-camera appearances for his D.C. hotel, effectively swirling a hotel marketing campaign into election coverage. Here’s a look at the dual efforts.

\*\*\*

### **Kickoff**

Last June, with the Iowa caucuses eight months away and the hotel’s opening more than a year off, Trump [introduced](#) both himself as a candidate and the hotel to the American people.

Presidential pitch: “If I get elected president I will bring [the American dream] back bigger and better and stronger than ever before, and we will make America great again.”

Hotel pitch: “We’re building, on Pennsylvania Avenue, the Old Post Office, we’re converting it into one of the world’s great hotels. It’s gonna be the best hotel in Washington, D.C. We got it from the General Services Administration in Washington. The Obama administration. We got it. It was the most highly sought after — or one of them, but I think the most highly sought after project in the history of General Services. We got it. People were shocked, Trump got it.”

\*\*\*

### **March press conference**

This spring, riding atop the polls to be the Republican nominee and well into construction on the hotel, Trump [gives the project its peak moment in the sun](#) by inviting scores of Washington reporters into the grand lobby and giving a speech that made little mention of his candidacy.

Presidential pitch ([in response to question](#)): “I’m very different than Hillary Clinton, to put it mildly. We have a very different style. I don’t think she will be one who is going to do much with our trade agreements that are killing our country. People have

Case 8:17-cv-01596-PJM Document 116-39 Filed 05/18/18 Page 4 of 6

no idea how important it is to have a hotel in the area. I see from the video that the amount of money we subsidize them with our military, which nobody talks about.”

Hotel pitch: The full pitch is five minutes long and can be watched [here](#). Some excerpts:

- “Close to 300 rooms, super luxury and going to be amazing and going to employ substantially more than I would say 500 people...The hotel is going to be incredible”
- “Where you are now is part of the hotel lobby and we’ll see that in three months. And behind me are restaurants, stores and shops and everything above the second floor is rooms, suites, luxury suites a we are building one of the biggest ballrooms in Washington. The largest luxury ballroom in Washington and in the Washington area.”
- “We are still on budget and have gone to a higher agree of finishes and marbles and fixtures, bathroom fixtures, windows, et cetera. We want to make this one of the great hotels of the world. I think it’s coming out that way and when it’s completed, you will be proud of it. It’s a great thing for the country and Washington.”
- “I think you will be proud of it as people who love this country, I think you will be proud of it. This is some of the staff we have, some of the construction workers and probably close to 1,000 construction workers on the the on site. The windows which are landmark, much of the building is landmark.”

Afterward the Associated Press [reported](#) that “Trump, in campaign break, resumes old job as businessman.”

\*\*\*

### **September press conference**

Having won the Republican nomination, Trump held another press conference at the hotel — again carried live on television — four days after [the property’s soft opening](#). The event was held in the ballroom that daughter Ivanka is betting can do a lucrative events business. Trump also tweeted a photo of the building crew in advance.

Presidential pitch: “We want to all get back to work, whether it’s building our military or building our country. We have to get back to work. We have a lot of work to do. We’ve been very much left behind, speaking with the admirals and generals and all the military people.”

Hotel pitch: “This is a brand-new ballroom. You only see a small piece of it because we have it broken down, but this is — the hotel is completed, we’ll be having our opening ceremony in October, and it’s going to be something very special. It’s such an honor to have our first event.”

Also: “I said this will be the best hotel in Washington. I think it may be one of the great hotels anywhere in the world, that’s the way it turned out. So I’m really honored to have this as our first event.”



Case 8:17-cv-01596-PJM Document 1-1 Filed 05/18/18 Page 5 of 6

At the end, Trump made a pitch for his hotel. The Washington Post wrote that “Trump kicks off ‘birther’ press spectacle by promoting his hotel.” Washingtonian Magazine wrote [“Donald Trump Tricks National Media Into Covering His New Hotel.”](#)

\*\*\*

### **First debate**

At the first debate, [on Sept. 26](#), Trump managed to pop in a short hotel mention.

Presidential pitch: “But we have to stop our jobs from being stolen from us. We have to stop our companies from leaving the United States and, with it, firing all of their people.”

Hotel pitch: “We’re opening the Old Post Office. Under budget, ahead of schedule, saved tremendous money. I’m a year ahead of schedule. And that’s what this country should be doing.”

\*\*\*

### **Second debate:**

Trump was behind in the polls to Clinton for [this debate](#) but even then he still found time to plug the hotel.

Presidential pitch: “I began this campaign because I was so tired of seeing such foolish things happen to our country. This is a great country. This is a great land. I’ve gotten to know the people of the country over the last year-and-a-half that I’ve been doing this as a politician. I cannot believe I’m saying that about myself, but I guess I have been a politician.”

Hotel pitch: “I have a very, very great balance sheet, so great that when I did the Old Post Office on Pennsylvania Avenue, the United States government, because of my balance sheet, which they actually know very well, chose me to do the Old Post Office, between the White House and Congress, chose me to do the Old Post Office. One of the primary area things, in fact, perhaps the primary thing was balance sheet.”

\*\*\*

Trump says [he is not getting out of the presidential race](#) even though polls show him badly trailing Hillary Clinton. That gives him almost another month for Trump-the-businessman under the bright lights.

Follow Jonathan O’Connell on Twitter: [@oconnellpostbiz](#)

 **88 Comments**

Jonathan O'Connell covers economic development with a focus on commercial real estate and the Trump Organization. He has written extensively about Donald Trump's business, including how his D.C. hotel has affected Washington and what Trump hotels will mean to the Mississippi Delta. He joined The Washington Post in 2010.

 Follow @OConnellPostBiz

## **Exhibit 40**

Twitter has a new Terms of Service and Privacy Policy, effective May 25, 2018. [Learn more](#)

Got it



**Donald J. Trump** ✓

@realDonaldTrump

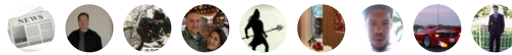
Follow



Trump International Hotel, Washington D.C.  
will be one of the world's top luxury hotels  
[trump.com/Hotel\\_Collecti ...](http://trump.com/Hotel_Collecti...)

11:38 AM - 12 Mar 2015

35 Retweets 54 Likes



15



35



54



**Jennifer Smith** @jesmith065 · 12 Mar 2015



Replying to @realDonaldTrump

@realDonaldTrump will it be the white house hotel? #Trump4Prez



**Robert Traverso** @robtraverso · 12 Mar 2015



Replying to @realDonaldTrump

@realDonaldTrump Washington awaits A Leader like You for Our Country Mr. Trump. Looks good President Trump.



**Mr. Bad Example** @Putarski · 12 Mar 2015



Replying to @realDonaldTrump

@realDonaldTrump oh good. I'm glad ur making the corrupt mutants in Washington DC as comfortable as possible.



**Scott Chapman** @schaps1965 · 12 Mar 2015



Replying to @realDonaldTrump

@realDonaldTrump #vanguardlondon2k15. West boca high school London trip!!



**Iran Gov. in exile** @IranGovernment · 12 Mar 2015




Replying to @realDonaldTrump

@realDonaldTrump Support @DukeIDe

## Donald J. Trump

@realDonaldTrump

45th President of the United  
States of America 

## **Exhibit 41**

**Donald J. Trump** ✓

@realDonaldTrump

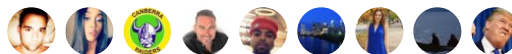
Follow

"@dcfoodsafety: @realDonaldTrump Your new DC hotel sign should say future hotel of our next president! #Trump2016 "



8:11 PM - 23 Apr 2015

36 Retweets 99 Likes



7



36



99


**Eliza Windsor** @ElizaWindso · 24 Apr 2015

Replying to @realDonaldTrump



## Donald J. Trump

@realDonaldTrump

45th President of the United  
States of America 

## **Exhibit 42**

Twitter has a new Terms of Service and Privacy Policy, effective May 25, 2018. [Learn more](#)

Got it



**Donald J. Trump** ✓

@realDonaldTrump

Follow



My major hotel conversion of The Old Post Office on Pennsylvania Avenue in D.C. is under budget and ahead of schedule. Should be U.S.A.

6:10 AM - 13 May 2015 from [Manhattan, NY](#)

66 Retweets 195 Likes



28



66



195



**SouthernBlues** @SouthernRock3 · 13 May 2015



Replying to [@realDonaldTrump](#)

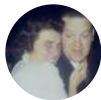
[@realDonaldTrump](#) You're cutting corners to pocket Government money. Nothing you "build" isn't paid for by our tax dollars. Ur a Fraud.



2



1



**MomonElections2016** @janiedelaney · 13 May 2015



Replying to [@realDonaldTrump](#)

[@realDonaldTrump](#) Oh that is going to be amazing - I went to a Ball there back in the 80's and it was an incredible building - congrats



1



1



**Thomas Purcell** @realDonaldTrump · 13 May 2015



Replying to [@realDonaldTrump](#)

[@realDonaldTrump](#) Probably the first time at that site that anything was ever done efficiently



1



1



**Bill Spadea** ✓ @BillSpadea · 13 May 2015



Replying to [@realDonaldTrump](#)

[@realDonaldTrump](#) Capitalism works. Government is broken. Appreciate your [#commonsense](#)



1




1



1

## Donald J. Trump

@realDonaldTrump

45th President of the United  
States of America 

## **Exhibit 43**

Twitter has a new Terms of Service and Privacy Policy, effective May 25, 2018. [Learn more](#)

Got it



**Donald J. Trump** ✓

@realDonaldTrump

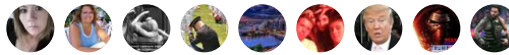
Follow



I am now inspecting the Old Post Office on Pennsylvania Avenue - will be a great hotel. Soon off to the Oklahoma State Fair!

11:10 AM - 25 Sep 2015 from [Washington, DC](#)

1,217 Retweets 2,607 Likes



342 1.2K 2.6K



**Cyndie Baker** @CyndieBaker · 26 Sep 2015



Replying to @realDonaldTrump

@realDonaldTrump if you want to make it in OK remember they hate FRACKING because of the earthquakes. Stop Fracking!

1.2K 2.6K



**#InternetBillofRights 4Jose** @JoseThePaiza · 25 Sep 2015



Replying to @realDonaldTrump

@realDonaldTrump Is it going to be available for Jan 27, 2017 🏛️🇺🇸

1 1.2K 2.6K



**Joshua Naponiello** @JnapsPolitics20 · 25 Sep 2015



@JoseThePaiza @realDonaldTrump you like this dude?

1 1.2K 2.6K



**#InternetBillofRights 4Jose** @JoseThePaiza · 25 Sep 2015



@JnapsPolitics20 I hope he will endorse Ted in final run !!

1.2K 2.6K



**JadedAuthority** @jadedauthority · 27 Sep 2015



Replying to @realDonaldTrump

@realDonaldTrump if you don't win, you'll still be able to see Bill on the patio.

1.2K 2.6K



**TEXAN N TRUMPS ARMY** @GoDonaldTrump · 25 Sep 2015




5/16/2018

Donald J. Trump on Twitter: "I am now inspecting the Old Post Office on Pennsylvania Avenue - will be a great hotel. Soon off to the Okla..."

Case 8:17-cv-01596-PJM Document 116-43 Filed 05/18/18 Page 3 of 5

## Donald J. Trump

@realDonaldTrump

45th President of the United  
States of America 



Twitter has a new Terms of Service and Privacy Policy, effective May 25, 2018. [Learn more](#)

Got it



**Donald J. Trump** ✓

@realDonaldTrump

Follow



At the Old Post Office-



11:36 AM - 25 Sep 2015

1,317 Retweets 2,839 Likes



454 1.3K 2.8K




•Johnny D. Chewoian• ❤️🇺🇸🇷🇺👾🔪❤️🙏🙏🙏🙏🙏🙏 @c... · 13 Nov 2015

Replying to @realDonaldTrump

[@realDonaldTrump](#) At the Old Post Office- "OFF THE HOOK SWEET VIRESH

## Donald J. Trump

@realDonaldTrump

45th President of the United  
States of America 

## **Exhibit 44**

Twitter has a new Terms of Service and Privacy Policy, effective May 25, 2018. [Learn more](#)

Got it



**Donald J. Trump** ✓

@realDonaldTrump

Follow



## 20 Most Anticipated Hotel Openings of 2016: Trump International Hotel, Washington D.C.



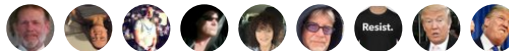
### 20 Most Anticipated Hotel Openings Of 2016

From an imposing entry in Manhattan to an eye-catcher in Macau, these properties will finally become a reality this year. Forbes Travel Guide gives you the scoop.

[forbes.com](http://forbes.com)

11:39 AM - 28 Jan 2016

1,267 Retweets 4,273 Likes



347 1.3K 4.3K



**Shaun Cowie** @ShaunCowie3 · 8 Feb 2016



Replying to @realDonaldTrump

@realDonaldTrump

Shaun in New Zealand here  
Are you winnin?Keep incontact please

1.3K 4.3K




**Meli** @oganal1000 · 28 Jan 2016



## Donald J. Trump

@realDonaldTrump

45th President of the United  
States of America 

## **Exhibit 45**



Twitter has a new Terms of Service and Privacy Policy, effective May 25, 2018. [Learn more](#)

Got it

**Donald J. Trump** ✓

@realDonaldTrump

Follow



Stopped by [@TrumpDC](#) to thank all of the tremendous men & women for their hard work!

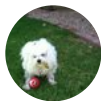


8:51 AM - 12 Sep 2016

8,832 Retweets 29,426 Likes



3.4K 8.8K 29K

**GrogProducts** @GrogProducts · 12 Sep 2016Replying to [@realDonaldTrump](#)

FU

**Pam** @LondonPam3 · 13 Sep 2016Replying to [@realDonaldTrump](#) [@TrumpDC](#)

Ivanka what a great job, Donald j Trump what an amazing family you raised!

**Fran P** @FranP20 · 12 Sep 2016




5/16/2018

Donald J. Trump on Twitter: "Stopped by @TrumpDC to thank all of the tremendous men & women for their hard work!..."  
Case 8:17-cv-01596-PJM Document 116-45 Filed 05/18/18 Page 3 of 3

## Donald J. Trump

@realDonaldTrump

45th President of the United  
States of America 

## **Exhibit 46**

Twitter has a new Terms of Service and Privacy Policy, effective May 25, 2018. [Learn more](#)

Got it

**Donald J. Trump** ✓

@realDonaldTrump

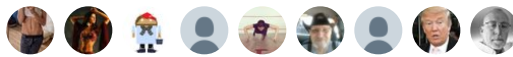
Follow



I am now going to the brand new Trump International, Hotel D.C. for a major statement.

6:23 AM - 16 Sep 2016

6,134 Retweets 24,307 Likes



5.1K 6.1K 24K

**Zorbah** @zorbah09 · 17 Sep 2016

Replying to @realDonaldTrump

CORRECTION. u r going to Trump "presidential" Hotel. The very reason u r running for PoUS. all about Brand Name

**Deplorable Me** @cherie\_amedee · 27 Sep 2016

Replying to @realDonaldTrump

Hillary showed us how much class she has.. Zero! Trump is America's HERO!

**myhealthtoo** @Myhealthtoo · 16 Sep 2016

Replying to @realDonaldTrump

@TheBern16 very poor dont think about global warming they need job they need 15- 20/ hr min wage  
This we need

1

**BarbB** 🍀 @babalou137 · 24 Sep 2016

Replying to @realDonaldTrump


For a commercial and a lie you mean?

**TripleD** @TripleD1013 · 9 Oct 2016

Replying to @realDonaldTrump

## Donald J. Trump

@realDonaldTrump

45th President of the United  
States of America 

## **Exhibit 47**

**Digger**

# Two contractors allege getting stiffed for work on Trump's D.C. hotel

By **Jonathan O'Connell** January 5, 2017

Their employees installed plumbing, air conditioning, baseboards and crown molding in Donald Trump's \$212 million luxury D.C. hotel.

Afterward, they say, they were stiffed.

Two Washington-area small businesses have filed liens on the Trump International Hotel, saying they have not been compensated for their work completing the 263-room project the president-elect routinely heralds as having finished under budget and ahead of schedule.

One firm, [Joseph J. Magnolia Inc.](#), is a private, family-owned plumbing firm with offices in Northeast D.C. and suburban Maryland that claims it is out \$2.98 million. According to a mechanic's lien the company filed four days before Christmas, Magnolia worked on the Trump hotel for more than two years, from September of 2014 to December of 2016.

Magnolia "completed all plumbing, mechanical and HVAC work, along with site sewer, water, storm and water services" on the project, according to its filing with the D.C. government. The company said it provided labor and materials for the work and named Trump's D.C. hotel company, Trump Old Post Office LLC, and construction manager Lendlease US among the responsible parties.

John D. Magnolia, the company's president, said in an interview that the Trump family had paid for most of his work on the project and that he voted for Trump in November. But when the final money did not arrive and [criticism grew](#) over the president-elect's continued ownership of the project as he prepares to enter office, Magnolia said he worried ownership would change before the Trumps paid fully.

[\[Feds, House Democrats spar of Trump's D.C. hotel lease\]](#)

"They have been decent people and so forth but the issues that are going on now, with all the talk about removing him from the lease we are concerned about what is going to happen there. So it's basically a business decision that we had to make," he said.

Case 8:17-cv-01596-TRM Document 1-1 Filed 05/18/18 Page 3 of 4  
Magnolia said he had not heard from anyone. It was still hopeful his company would be paid before too long despite Trump's election.

"We're kind of working through that right now. Unfortunately Mr. Trump and Ivanka and so forth, they are I guess preoccupied by other matters now. They are trying to go run the country. So we'll just see what happens," he said.

Another smaller firm, A&D Construction of Sterling, Va., said in a lien it filed Nov. 9 that it was owed \$79,700 for wall base and crown molding work performed between June 24 and Oct. 5, 2016, three weeks before the day Trump held a grand opening celebration.

An attorney for A&D Construction, Richard M. Sissman, said the firm was a Hispanic-owned construction company that had no contract or relationship with the Trump Organization directly but rather with another contractor on the project. "We did not contract directly with Trump," Sissman said.

However, Sissman said A&D, owned by Osvaldo Tellez, was a small operation that needed the money it was owed and had not heard back on its requests even after filing the lien. A&D [describes](#) itself online as available for work ranging "from a small bathroom remodel at your home to a complete renovation of apartments to an overhaul of your commercial office space."

"I have not heard from anyone. My client is a small-time operator so he does not have deep pockets," Sissman said.

A representative for Lendlease referred comment to the Trump Organization. In a emailed statement, the Trump Organization did not address the specifics of the legal action.

"In developments of this scale and complexity the filing of nominal liens at the conclusion of construction is not uncommon as part of the close out process," a spokesperson for the company wrote. "In the case of Trump International Hotel, Washington D.C., the Trump Organization has invested over \$200 million dollars into the redevelopment of the historic Old Post Office and is incredibly proud of what is now considered to be one the most iconic hotels anywhere in the country."

Trump has a long record of not paying or only partially paying some of the contractors and partners on his projects. Hundreds of small business owners and blue collar workers including [painters, dishwashers, waiters, bathroom installers, chandelier sellers, curtain makers and lawyers](#) have in the past accused Trump's businesses of leaving them with unpaid bills at times.

A retired New Jersey businessman once alleged Trump [never fully paid him](#) for \$100,000 worth of pianos he provided for one of Trump's Atlantic City casinos.

Many of the aggrieved are the sort of firms and entrepreneurs Trump championed as a candidate. In the past Trump, who signs his company's checks personally, has sometimes denied not paying bills and other times said he withholds payment as a negotiating tactic.

"I love to hold back and negotiate when people don't do good work," Trump [told](#) the Wall Street Journal in May.



Under [D.C. law](#), building contractors and subcontractors may file mechanic's liens to protest unpaid work on real estate projects. Because the liens are a claim on the property's title, they can make it difficult for the project's owner to receive or renegotiate bank loans and payments. Under the law, contractors can file suit 180 days after filing a lien if the dispute has not been resolved.

In Trump's case, the liens could also affect his hotel's deal with the federal government. Trump leases the building where the hotel is located, the Old Post Office Pavilion, from the General Services Administration.

A clause in the lease requires that Trump Old Post Office LLC notify the GSA in writing within 10 days of any mechanic's lien being filed. Within 30 days of the filing, Trump's firm is required to have any liens "discharged" unless it contests the claims being made. Spokespersons for the GSA did not immediately respond to requests for comment.

Magnolia chalked Trump's missed payments up to the president-elect being focused on the country.

"I voted for the man and he seems to be surrounding himself as he has in the past with some pretty smart people and I wish him the best," he said. "But we've got to take care of this, that's all."

Follow Jonathan O'Connell on Twitter: [@oconnellpostbiz](#)

 **711 Comments**

Jonathan O'Connell covers economic development with a focus on commercial real estate and the Trump Organization. He has written extensively about Donald Trump's business, including how his D.C. hotel has affected Washington and what Trump hotels will mean to the Mississippi Delta. He joined The Washington Post in 2010.

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## **Exhibit 48**



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### JOSEPH J. MAGNOLIA, INC.: D00128520

[General Information](#)[Filing History](#)[Annual Report/Personal Property](#)

## General Information

**Department ID Number:**

D00128520

**Business Name:**

JOSEPH J. MAGNOLIA, INC.

**Principal Office:**13400 MID-ATLANTIC BOULEVARD  
LAUREL MD 20708**Resident Agent:**RIGNAL W. BALDWIN, ESQ.  
SUITE 1805  
111 SOUTH CALVERT STREET  
BALTIMORE MD 21202**Status:**

INCORPORATED

**Good Standing:**THIS BUSINESS IS IN GOOD  
STANDING[» Order Certificate of Status](#)**Business Type:**

CORPORATION

**Business Code:**

03 ORDINARY BUSINESS - STOCK

**Date of Formation/ Registration:**

09/23/1954

**State of Formation:**

MD

**Stock Status:**

STOCK

**Close Status:**

NO

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Maryland Department of Assessments &amp; Taxation

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## **Exhibit 49**

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PHOTO ILLUSTRATION BY THE DAILY BEAST

**WHAT TIMING**

## Trump Hotel Paid Millions in Fines for Unpaid Work

In one case, a contractor was paid after getting a phone call from 'Trump.'

**ZACH EVERSON** 02.23.18 5:03 AM ET



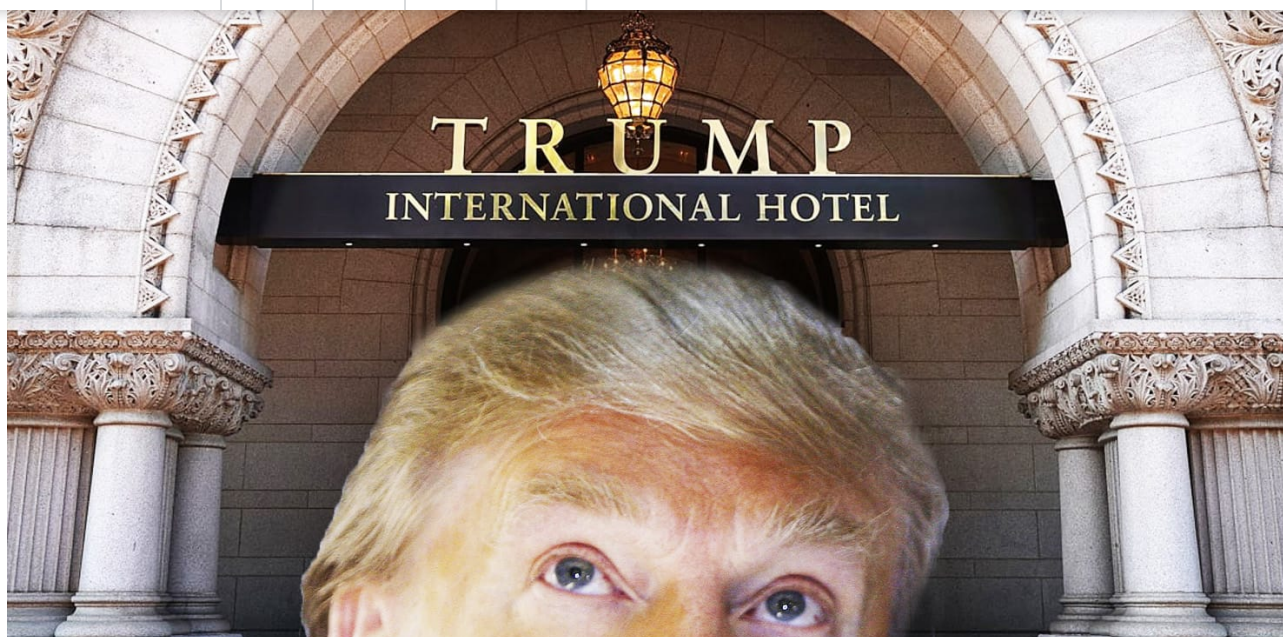
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PHOTO ILLUSTRATION BY THE DAILY BEAST

In the days around Donald Trump's inauguration, the hotel bearing his name in downtown Washington, D.C., quietly settled two liens totaling more than \$3 million for allegedly unpaid construction work. In one case, a contractor reached an agreement after receiving a phone call from someone his attorney identified as "Trump."

The liens had both been previously reported. But their settlements had not. And the fact that they were handled right around the time when Trump took office—perhaps even at the behest of the then-president-elect himself—underscores just how politically sensitive the management of the Trump International Hotel was and is to the current White House occupant.

The largest payment was made to Joseph J. Magnolia, Inc. The family-owned D.C.-based company had filed a lien for \$2.98 million on Dec. 21, 2016, for "the unpaid balance for work done" on the hotel, dating from that day back through Sept. 9, 2014, according to court filings. Joseph J. Magnolia, Inc. had done "plumbing, mechanical, and HVAC work, along with the site sewer, water, storm, and water services" per the notice. It also provided the labor and materials required to complete that work.

The company had been featured in a *Washington Post* article about various liens against Trump's hotel in D.C. that continues to garner a ton of social media notice. In a previous *Post* article, John D. Magnolia, the company's president, noted that he had voted for Trump and felt the Trumps had been "decent people" to work with. But, he added, "Mr. Trump and



[◀ HOMEPAGE](#)

Shortly after that interview, in which he noted that he had supported Trump, Magnolia's company was finally paid. And it might have been at the behest of the soon-to-be-president himself.

Magnolia's attorney, Michael P. Darrow, told The Daily Beast, that "Trump actually called my client the day before the inauguration and they reached an agreement over the phone. So I was instructed to close out. I never was privy to the exact terms but JJM I believe got most of their \$\$\$." When asked via phone to clarify if by "Trump" he meant the president-elect or a different representative of the organization, Darrow declined to comment. Instead he referred inquiries to John D. Magnolia, saying, "He may well be willing to chat with you, cause it's a fascinating story." Via Darrow though, Magnolia declined to comment.

While Magnolia's company received what appears to be an amicable settlement, another subcontractor for the Trump International Hotel in D.C. did not. A&D Construction sought \$79,700 in unpaid bills for woodwork (including the hotel's crown molding). Richard M. Sissman, an attorney for the family-owned subcontractor based in Sterling, Virginia, said he had conversations with representatives of the Trump Organization regarding the lien, but not Donald Trump himself. He ended up negotiating with the hotel's general contractor and reached an agreement around Feb. 22. But it didn't end particularly well for his client who, unlike Magnolia, had not publicly stated that he supported Trump.

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Role

"He didn't walk away very happy, let me put it to you that way," said Sissman. "But he needed the money."

Trump's D.C. Hotel Is  
Hosting Yet Another  
Foreign Government

Lewandowski Knifed a  
Socialite to Get Arms  
Industry Deal

Ex-ObsERVER Editor  
Vetted for White House  
Role

“He didn’t walk away very happy, let me put it to you that way,” said Sissman. “But he needed the money.”

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In addition to Trump’s D.C. hotel’s settlements with Magnolia and A&D, Maryland-based AES Electrical dismissed its \$2 million lien against the Trump hotel in March 2017 following settlement talks, [BuzzFeed reported](#). No details about any settlement were disclosed. Over the phone, a representative for AES Electrical’s attorney said, “She won’t be able to give you any information on that, I’m sorry.”

White House deputy press secretary Lindsay Walters referred questions about the liens to the Trump Organization; the [Trump Organization](#) did not respond to requests for comment.

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## **Exhibit 50**

## Digger

# Third lien on Trump hotel brings alleged unpaid bills to over \$5 million

By **Jonathan O'Connell** January 6, 2017

Workers from AES Electrical apparently went all out to make sure Donald Trump could open his luxury hotel on the day he wanted.

In the frenzied final six weeks of work at the hotel, while Trump touted the project on the campaign trail, AES of Laurel, Md., claims it assigned 45 members of its staff to work 12-hour shifts for nearly 50 consecutive days to get the lights, electrical and fire systems prepared on time.

“We had people there well over 12 hours a day for weeks because they had a hard opening of Sept. 12 and you can’t open if the lights don’t work and the fire alarms don’t work and the fire marshal can’t inspect it,” said Tim Miller, executive vice president of AES. “There is a lot of work that went into that hotel, and it didn’t happen by accident.”

Trump got his wish: The hotel was ready enough that on Sept. 16 he held a campaign event there honoring veterans, which was carried live on national television. He touted the hotel as having been completed “under budget and ahead of schedule” and said that when it opened officially the following month it would be “one of the great hotels anywhere in the world.”

But around the same time, Miller said, the Trump Organization and its construction manager, Lendlease, stopped paying AES. Three days before Christmas, AES filed a mechanic's lien with the D.C. government alleging that it was out almost \$2.1 million. "Merry Christmas and a happy new year to us," Miller said.

The AES filing brings the total of [allegedly unpaid bills](#) on the hotel to more than \$5 million. Washington-area plumbing firm Joseph J. Magnolia Inc. and Northern Virginia construction company, A&D Construction, are seeking \$2.98 million and \$79,700 respectively.

*[Two contractors allege getting stiffed for work on Trump's D.C. hotel]*

A representative for Lendlease has referred comment on liens to the Trump Organization. In an emailed statement, the Trump Organization did not address the specifics of the legal action.

5/16/2018 Third Lien on Trump hotel brings alleged unpaid bills to over \$5 million - The Washington Post  
Case 8:17-cv-01596-PJM Document 116-50 Filed 05/18/18 Page 3 of 3  
“In developments of Case 8:17-cv-01596-PJM Document 116-50 Filed 05/18/18 Page 3 of 3 not uncommon as part of the close out process,” a representative for the company wrote. “In the case of Trump International Hotel, Washington D.C., the Trump Organization has invested over \$200 million dollars into the redevelopment of the historic Old Post Office and is incredibly proud of what is now considered to be one the most iconic hotels anywhere in the country.”

Miller said he considered not discussing the issue publicly because he does not want to make a political issue out of it. AES had a \$17 million contract with the Trumps, and all but the final \$2 million had been paid, Miller said.

“The majority of that [final] work was done in the last 45 days or so before the hotel opened, and it required a tremendous amount of manpower and effort on our part to get that done because it was a crunch to get the hotel open,” he said.

Miller said he simply did not want the company, family-owned and founded 32 years ago, to have to eat the costs. The hotel’s total price tag was around \$212 million. Trump claims he is worth \$10 billion.

“We’re not in this for any sort of political reasons,” Miller said. “We have no ax to grind, political or otherwise. We’re a business. We have 700 employees that we pay every week. We have bills. We are effectively financing this work, and we don’t think it’s right. That’s really it.”

Follow Jonathan O’Connell on Twitter: [@oconnellpostbiz](#)

 **Comments**

Jonathan O’Connell covers economic development with a focus on commercial real estate and the Trump Organization. He has written extensively about Donald Trump’s business, including how his D.C. hotel has affected Washington and what Trump hotels will mean to the Mississippi Delta. He joined The Washington Post in 2010.

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## **Exhibit 51**

**IN THE SUPERIOR COURT OF THE DISTRICT OF COLUMBIA  
CIVIL DIVISION**

**AES ELECTRICAL d/b/a  
FREESTATE ELECTRICAL  
CONSTRUCTION COMPANY  
13335 Mid Atlantic Blvd.  
Laurel, MD 20708**

**Plaintiff,**

**v.**

**TRUMP OLD POST OFFICE LLC  
c/o THE TRUMP ORGANIZATION  
60 Crossways, Park Drive, Suite # 301  
Woodbury, New York 11797**

**SERVE:**

**National Registered Agents Inc.  
1015 15th Street, NW, Suite 1000  
Washington, D.C. 20005  
Registered Agent**

**and**

**LEND LEASE (US) CONSTRUCTION, INC.  
200 Park Avenue, 9<sup>th</sup> Floor  
New York, NY 10166**

**SERVE:**

**The Corporation Trust Incorporated  
351 West Camden Street  
Baltimore, MD 21201  
Registered Agent**

**and**

**A&D CONSTRUCTION OF VIRGINIA LLC  
101 Wrightwood Place  
Sterling, VA 20164**

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**Case No. 2017 CA 000369 R(RP)  
Action Involving Real Property  
Judge Wingo  
Initial Conference April 28, 2017**



SERVE: \*

Osvaldo Tellez \*

101 Wrightwood Place \*

Sterling, VA 20164 \*

Registered Agent \*

and \*

JOSEPH J. MAGNOLIA, INC. \*

600 Gallatin Street, N.E. \*

Washington, D.C. 20017 \*

SERVE: \*

TRAC – The Registered Agent Company \*

1090 Vermont Avenue, NW, Suite 910 \*

Washington, D.C. 20005 \*

Registered Agent \*

and \*

FIDELITY AND DEPOSIT COMPANY \*

OF MARYLAND \*

1299 Zurich Way \*

Schaumburg, IL 60196 \*

Serve: \*

Corporation Service Company \*

1090 Vermont Avenue, N.W. \*

Washington, D.C. 20005 \*

Registered Agent \*

Defendants.

\* \* \* \* \*

**AMENDED COMPLAINT TO ESTABLISH AND ENFORCE MECHANIC’S LIEN TO  
BE ENFORCED AS A JUDGMENT AGAINST TRUMP OLD POST OFFICE LLC AND  
FIDELITY AND DEPOSIT COMPANY OF MARYLAND PURSUANT TO THE  
MECHANIC’S LIEN UNDERTAKING**

Plaintiff, AES Electrical, Inc. d/b/a Freestate Electrical Construction Company (“Freestate”), by undersigned counsel, for its Complaint to Establish and Enforce Mechanic’s Lien to be Enforced as a Judgment against Trump Old Post Office LLC (“Trump”) and Fidelity and

Deposit Company of Maryland (“Fidelity”) Pursuant to the Mechanic’s Lien Undertaking and Order of the Court dated January 30, 2017, and including the additional Defendants required by the mechanic’s lien statute: Lend Lease (US) Construction, Inc. (“Lend Lease”), A&D Construction of Virginia LLC (“A&D”), and Joseph J. Magnolia, Inc. (“Magnolia”), respectfully states as follows:

**THE PARTIES**

1. Plaintiff, Freestate, is a California corporation maintaining a principal office address of 13335 Mid Atlantic Boulevard, Laurel, Maryland 20708. Plaintiff is properly registered to do business in the District of Columbia and is a licensed electrical contractor in the District of Columbia.

2. Defendant, Trump, is a Delaware limited liability company with a principal place of business located in Woodbury, New York and is registered to do business in the District of Columbia.

3. Defendant, Trump, is the owner of a leasehold interest in the real property at issue in this litigation located in the District of Columbia, and described as Square 323 and Lots 802 and 804 and Square 324 and Lots 808, 809, 812, 7000, 7001, and 7002, with a street address of 1100 Pennsylvania Avenue NW, Washington D.C. 20004 (the "Property"). The hotel located on the property is known as the Trump International Hotel Washington, D.C. (the “Trump Hotel”).

4. The United States of America, acting by and through the Administrator of General Services Portfolio Management (“GSA”) as Landlord, leased the Property to Trump as Tenant pursuant to a lease (the “Lease”) dated August 5, 2013. A memorandum of lease (the “Memorandum of Lease”) was recorded in the official records of the District of Columbia

Recorder of Deeds at Document No. 2013095328. A copy of the Memorandum of Lease is attached hereto as **Exhibit 1**.

5. GSA and Trump entered into a confirmation agreement (the “Confirmation Agreement”) recorded in the official records of the District of Columbia Recorder of Deeds on May 7, 2014 at Document No. 2014040129. A copy of the Confirmation Agreement is attached hereto as **Exhibit 2**. In the Confirmation Agreement, GSA and Trump confirm the leased premises as defined in the Memorandum of Lease is as more particularly described in Schedule 1 attached to the Confirmation Agreement.

6. Trump also entered into a Leasehold Deed of Trust, Assignment of Leases and Rents, Fixture Filing and Security Agreement (the “Deed of Trust”) recorded in the official records of the District of Columbia Recorder of Deeds on August 12, 2014 at Document No. 2014073616. A copy of the Deed of Trust is attached hereto as **Exhibit 3**. The Deed of Trust also contains a further updated legal description of the leased premises. The legal description of the leased Property as set forth in the Confirmation Agreement and Deed of Trust is adopted and incorporated by reference herein.

7. Defendant, Lend Lease, is a Florida corporation with a principal place of business located in New York, New York and is not registered to do business in the District of Columbia. Lend Lease is engaged in business as a construction general contractor/construction manager. Lend Lease was the general contractor/construction manager for the construction project located on the Property at issue in this litigation, located within the District of Columbia.

8. Defendant, A&D, is a Virginia limited liability company with a principal place of business located in Sterling, Virginia and is registered to do business in the District of Columbia.

A&D is claiming an interest in the Property pursuant to a Notice of Mechanic's Lien recorded in the land records of the District of Columbia on November 14, 2016 at Document No. 2016117375.

9. Defendant, Magnolia, is a Maryland corporation with a principal place of business located in Washington, D.C. and is registered to do business in the District of Columbia. Magnolia is claiming an interest in the Property pursuant to a Notice of Mechanic's Lien recorded in the land records of the District of Columbia on or about December 21, 2016 at Document No. 2016133190.

10. Defendant, Fidelity, is a Maryland insurance and surety company with a principal place of business located in Schaumburg, IL and is a registered insurance and surety company in the District of Columbia.

11. Fidelity and Trump are the parties to a Mechanic's Lien Undertaking filed in this action by Trump and accepted by the Court in its Order entered on January 30, 2017, pursuant to which both Trump and Fidelity agreed to pay and satisfy any judgment entered in this case in favor of Freestate and agreed that Fidelity is ipso facto made a party to this suit.

### **Jurisdiction**

12. The Superior Court for the District of Columbia has subject matter jurisdiction over the claims asserted herein in accordance with D.C. Code Section 11-921 and D.C. Code Section 40-301.01 *et seq.* (the "Mechanic's Lien Statute").

13. The Superior Court for the District of Columbia has personal jurisdiction over all Defendants by virtue of their interest in the real property at issue in this litigation located in the District of Columbia and pursuant to D.C. Code Section 13-423.

**Factual Background**

14. Lend Lease entered into a contract with Trump (the "Prime Contract") for the renovation of the historical Old Post Office building located on the Property in order to convert it into the Trump Hotel (the "Project" and/or "Hotel").

15. Lend Lease entered into a subcontract with Freestate (the "Subcontract") pursuant to which Freestate performed electrical work required by the Prime Contract for the Project.

16. Freestate performed electrical work as required by its Subcontract as well as directed change work during the period between September 29, 2014 through the date of this filing, including minor post completion items of Freestate's work.

17. Freestate remains unpaid for electrical work performed and labor, material and services provided on the Project, in the amount of \$2,075,731.61, calculated as follows:

Original Contract Amt	\$13,400,000.00
Approved Change Orders	<u>\$2,156,722.00</u>
Total Adjusted Approved Contract Amt	\$15,556,722.00
Total Pending Change Order Amt	\$1,649,277.00
Total Earned	\$17,205,999.00
Paid to Date	<u>(\$15,130,267.39)</u>
Total Due	\$2,075,731.61

18. The total amount due consists of the following components: (1) \$388,817.98 in unpaid retainage on work performed; (2) \$37,636.63 in unpaid progress billings for base contract and approved change work performed; and (3) \$1,649,277.00 in unpaid change work performed for which Trump has refused to approve, by way of a change order, and has refused to pay.

19. Freestate incurred the majority of the change work costs because of Trump's directives, delivered through Lend Lease, to accelerate work and to perform extra work on the Project in order to permit the "soft opening" of the Trump Hotel by September 12, 2016, due to the fact that Trump had booked paid events and had planned for the use of Hotel rooms on or

about that date. Before this could happen, Freestate's electrical work and fire alarm work had to be completed, inspected and approved by DC code officials.

20. At the time of the "soft opening," Donald J. Trump, President of Defendant, Trump Old Post Office, LLC, was a U.S. presidential candidate and the "soft opening" had to occur to permit Mr. Trump's nationally televised campaign event from the Hotel on September 16, 2016, which was to honor U.S. veterans. But for Freestate's acceleration of work and performance of extra work on the Project, this event would not have been able to occur.

21. Acceleration of Freestate's work required Freestate's crews to work nonstop, seven days per week, 10 to 14 hours per day, for nearly 50 consecutive days, prior to the "soft opening," at significant additional cost and expense for which Freestate expected payment.

22. Subsequent to the Hotel's "soft opening," Freestate was required to continue its acceleration efforts and the performance of extra work in order to permit the "grand opening" of the Trump Hotel by October 26, 2016.

23. The "grand opening" of the Trump Hotel by this date, was also a nationally covered event, which was planned just prior to the U.S. presidential election in early November 2016, to provide an opportunity for positive press coverage for Mr. Trump's presidential campaign.

24. Although Mr. Trump's Hotel has now been opened and has operated for business since September 2016, and despite the fact that Mr. Trump was successfully elected as the next U.S. President, Trump refuses to pay the sums due for the account of work of subcontractors, like Freestate.

25. In this regard, Freestate attempted to invoice for retainage in its December 2016 payment requisition but, based on information from Lend Lease, Trump required subcontractors to delete requests for payment of retainage and resubmit their requisitions, unless the

subcontractors would agree to a significantly reduced payment for unpaid submitted change work and Project acceleration costs.

26. Further, despite the fact that Trump has acknowledged Freestate's entitlement to payment for change work and acceleration costs, Trump through Lend Lease, has offered to pay only a third of the value of Freestate's submitted costs for such work. In addition, Trump has refused to pay any retainage until Freestate agrees to accept Trump's unreasonable offer (essentially holding Freestate's retainage sums hostage unless and until Freestate capitulates to Trump's unreasonably low payment offer).

27. Lend Lease contends that, until payment from Trump is received for the account of work performed by Freestate, Lend Lease is under no obligation to pay Freestate.

28. On information and belief, Trump's actions in refusing to pay for work performed, after a project has opened, is a repeated practice of the Trump organizations on various projects; evidencing a typical business practice meant to force subcontractors to accept "pennies on the dollar" with respect to amounts owed for the cost of the work performed.

29. All conditions precedent to the filing of this action have occurred or were waived by the Defendants.

## **COUNT I**

### **(Establishment and Enforcement of Mechanic's Lien)**

30. The allegations set forth in paragraphs 1-29 above are incorporated herein by reference as if set forth in full.

31. On December 27, 2016 within the time and in the manner prescribed by statute, Plaintiff filed a Notice of Mechanic's Lien in the Office of the Recorder of Deeds for the District of Columbia, the same being recorded at Instrument Number 20166134999 (the "Notice"). A true



and accurate copy of the Notice is attached hereto as **Exhibit 4** and incorporated herein by reference.

32. Copies of the Notice were sent to Trump's resident agent via certified mail on December 27, 2016 and received by Trump's resident agent via certified mail on December 29, 2016 at Trump's resident agent's address (as listed on the face of the Notice and as shown in the tracking information and certified mailing receipt attached hereto as **Exhibit 5**).

33. Trump/Lend Lease are indebted to Freestate in the amount of \$2,075,731.61 for labor and materials supplied to the Project and the Property by Freestate.

34. Trump/Lend Lease have failed to pay the \$2,075,731.61 due for labor and materials supplied to the Project and the Property by Freestate.

35. The Notice was recorded during the Project and therefore before 90 days after the earlier of the completion or termination of the project. Although the Trump Hotel has opened, all work on the Project has not yet been deemed finally completed.

36. This Complaint is filed in the manner and within the time prescribed by statute.

**WHEREFORE**, AES Electrical, Inc. d/b/a Freestate Electrical Service Company respectfully requests this Court Order the following:

a. Enter judgment in favor of AES Electrical, Inc. d/b/a Freestate Electrical Service Company as to the validity and amount of AES Electrical, Inc. d/b/a Freestate Electrical Service Company's mechanic's lien;

b. In lieu of selling the property to satisfy the lien that would otherwise be the method of recovery under the mechanic's lien statute, and in accordance with the Undertaking and January 30, 2017 Order of the Court, enter judgment in favor of AES Electrical, Inc. d/b/a Freestate

Electrical Service Company in the amount of \$2,075,731.61 plus costs and interest against Trump Old Post Office LLC and Fidelity and Deposit Company of Maryland; and

c. Grant such other and further relief as the Court may deem just and equitable.

Respectfully submitted,

BY: /s/ Nicole L. Campbell  
Roger C. Jones, D.C. Bar #994634  
Nicole L. Campbell, D.C. Bar #498490  
Huddles Jones Sorteberg & Dachille, P.C.  
10211 Wincopin Circle, Suite 200  
Columbia, Maryland 21044  
(410) 720-0072 (Telephone)  
(410) 720-0329 (Facsimile)  
[iones@constructionlaw.com](mailto:iones@constructionlaw.com)  
[campbell@constructionlaw.com](mailto:campbell@constructionlaw.com)

Attorneys for Plaintiff,  
AES Electrical, Inc. d/b/a  
Freestate Electrical Construction Company

**CERTIFICATE OF SERVICE**

In addition to service upon the foregoing resident agents with the summons and original Complaint, I hereby certify that on this 13th day of February, 2017, a copy of the foregoing was served upon the following by Email and United States Mail, postage prepaid:

Jason N. Smith  
SEYFARTH SHAW LLP  
975 F Street, NW  
Washington, DC 20004  
Attorneys for Respondent,  
TRUMP OLD POST OFFICE, LLC

/s/ Nicole L. Campbell  
Nicole L. Campbell

## **Exhibit 52**



Want to **PLAN, START, MANAGE,**  
or **GROW** your business?

► **Click HERE!**

## ➔ Maryland Business Express

[Home](#)[Log In / Create Account](#)

### AES ELECTRICAL, INC.: F06052989

[General Information](#)[Filing History](#)[Annual Report/Personal Property](#)

### General Information

**Department ID Number:**

F06052989

**Business Name:**

AES ELECTRICAL, INC.

**Principal Office:**

13335 MID ATLANTIC BLVD

LAUREL MD 20708

**Resident Agent:**THE CORPORATION TRUST,  
INCORPORATED

2405 YORK ROAD

SUITE 201

LUTHERVILLE TIMONIUM MD

21093-2264

**Status:**

REVIVED

**Good Standing:**THIS BUSINESS IS IN GOOD  
STANDING[» Order Certificate of Status](#)**Business Type:**

FOREIGN CORPORATION

**Business Code:**

03 ORDINARY BUSINESS - STOCK

**Date of Formation/ Registration:**

11/21/2000

**State of Formation:**

CA

**Stock Status:**

STOCK

**Close Status:**

N/A

[New Search](#)[Order Documents](#)[Privacy and Security Policy](#) | [Accessibility Policy](#)**FOR FILING AND BUSINESS RELATED QUESTIONS**

Maryland Department of Assessments &amp; Taxation

410-767-1184 | Outside the Baltimore Metro Area: 888-246-5941

Maryland Relay: 800-735-2258

**FOR TECHNICAL QUESTIONS AND SUPPORT**NIC Maryland, eGov Services Partner of the Department of Information Technology (DoIT) and  
Maryland.gov» [Click for 24/7 Support](#) Maryland.gov SECURED

## **Exhibit 53**

Creative Images

Start searching now ...



# The Yellow Ribbon Fund's "Duty & Devotion"

10 PICTURES

gettyimages

Paul Morigi



Embed

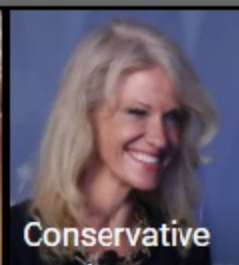


Kellyanne Conway, White House Counselor to President Donald Trump, speaks at the Yellow Ribbon Fund's 'Duty & Devotion' event at Trump International Hotel on February 21, 2018 in Washington, DC.

February 21, 2018 License

Keywords: [Kellyanne Conway](#) [Yellow](#) [Therapy](#) [Donald Trump - US President](#) [Arts Culture and Entertainment](#)

We've got more to



## **Exhibit 54**





Want to **PLAN, START, MANAGE,**  
or **GROW** your business?

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## ➔ Maryland Business Express

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### YELLOW RIBBON FUND, INC.: D10447019

[General Information](#)[Filing History](#)[Annual Report/Personal Property](#)

### General Information

**Department ID Number:**

D10447019

**Business Name:**

YELLOW RIBBON FUND, INC.

**Principal Office:**5945 SEARL TERRACE  
BETHESDA MD 20816**Resident Agent:**MARY KATHLEEN NEILL  
5945 SEARL TERRACE  
BETHESDA MD 20816**Status:**

INCORPORATED

**Good Standing:**THIS BUSINESS IS IN GOOD  
STANDING[» Order Certificate of Status](#)**Business Type:**

CORPORATION

**Business Code:**04 ORDINARY BUSINESS - NON-  
STOCK**Date of Formation/ Registration:**

02/02/2005

**State of Formation:**

MD

**Stock Status:**

NONSTOCK

**Close Status:**

NO

[New Search](#)[Order Documents](#)[Privacy and Security Policy](#) | [Accessibility Policy](#)**FOR FILING AND BUSINESS RELATED QUESTIONS**

Maryland Department of Assessments &amp; Taxation

410-767-1184 | Outside the Baltimore Metro Area: 888-246-5941

Maryland Relay: 800-735-2258

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Maryland.gov» [Click for 24/7 Support](#) Maryland.gov SECURED

## **Exhibit 55**

**FEC  
FORM 3****REPORT OF RECEIPTS  
AND DISBURSEMENTS**

For An Authorized Committee

Office Use Only

1. NAME OF COMMITTEE (in full) **TYPE OR PRINT ▼**

Example: If typing, type over the lines.

12FE4M5

Plaster for Congress

ADDRESS (number and street)

PO Box 348



Check if different than previously reported. (ACC)

Annapolis

MD

21404

CITY ▲

STATE ▲

ZIP CODE ▲

2. **FEC IDENTIFICATION NUMBER ▼**

C C00573386

3. IS THIS REPORT



NEW (N)

OR



AMENDED (A)

STATE ▼ DISTRICT

MD

03

4. **TYPE OF REPORT** (Choose One)

(a) Quarterly Reports:



April 15 Quarterly Report (Q1)



July 15 Quarterly Report (Q2)



October 15 Quarterly Report (Q3)



January 31 Year-End Report (YE)



Termination Report (TER)

(b) 12-Day **PRE**-Election Report for the:

Primary (12P)



General (12G)



Runoff (12R)



Convention (12C)



Special (12S)

Election on

M M / D D / Y Y Y Y

in the State of

(c) 30-Day **POST**-Election Report for the:

General (30G)



Runoff (30R)



Special (30S)

Election on

M M / D D / Y Y Y Y

in the State of

5. Covering Period

M M / D D / Y Y Y Y  
07 / 01 / 2016

through

M M / D D / Y Y Y Y  
09 / 30 / 2016

I certify that I have examined this Report and to the best of my knowledge and belief it is true, correct and complete.

Larson, Lewis, Peter, ,

Type or Print Name of Treasurer

Larson, Lewis, Peter, ,

Signature of Treasurer

[Electronically Filed]

Date

M M / D D / Y Y Y Y  
03 / 21 / 2017

NOTE: Submission of false, erroneous, or incomplete information may subject the person signing this Report to the penalties of 52 U.S.C. §30109.

Office  
Use  
Only**FEC FORM 3**  
(Revised 05/2016)

**SCHEDULE B (FEC Form 3)  
ITEMIZED DISBURSEMENTS**Use separate schedule(s)  
for each category of the  
Detailed Summary PageFOR LINE NUMBER:  
(check only one)

PAGE 71 OF 75

<input checked="" type="checkbox"/> 17	<input type="checkbox"/> 18	<input type="checkbox"/> 19a	<input type="checkbox"/> 19b
20a	20b	20c	21

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NAME OF COMMITTEE (In Full)

Plaster for Congress

Full Name (Last, First, Middle Initial)

**A. Starkey, Chaim, , ,**

Mailing Address 4818 Barn Place

Date of Disbursement

M M	D D	Y Y Y Y
09	23	2016

City  
LothianState  
MDZip Code  
20711

FEC Identification Number

C C00573386

Purpose of Disbursement  
Communications director

001

Amount of Each Disbursement this Period

1000.00

Transaction ID : SB17.6240

☐ Memo Item

Candidate Name

Plaster for Congress

Category/  
Type

Office Sought:

☒ House  
☐ Senate  
☐ President

Disbursement For: 2016

☐ Primary ☒ General  
☐ Other (specify) ▼

State: MD

District: 03

Full Name (Last, First, Middle Initial)

**B. Trump International Hotel**

Mailing Address 1100 Pennsylvania Avenue NW

Date of Disbursement

M M	D D	Y Y Y Y
09	20	2016

City  
WashingtonState  
DCZip Code  
20004

FEC Identification Number

C C00573386

Purpose of Disbursement  
Event

007

Amount of Each Disbursement this Period

200.40

Transaction ID : SB17.6209

☐ Memo Item

Candidate Name

Plaster for Congress

Category/  
Type

Office Sought:

☒ House  
☐ Senate  
☐ President

Disbursement For: 2016

☐ Primary ☒ General  
☐ Other (specify) ▼

State: MD

District: 03

Full Name (Last, First, Middle Initial)

**c. Victory Enterprises**

Mailing Address 5200 S.W. 30th Street

Date of Disbursement

M M	D D	Y Y Y Y
07	27	2016

City  
DavenportState  
IAZip Code  
52802

FEC Identification Number

C C00573386

Purpose of Disbursement  
Social Media Consulting

004

Amount of Each Disbursement this Period

4250.00

Transaction ID : SB17.6118

☐ Memo Item

Candidate Name

Plaster for Congress

Category/  
Type

Office Sought:

☒ House  
☐ Senate  
☐ President

Disbursement For: 2016

☐ Primary ☒ General  
☐ Other (specify) ▼

State: MD

District: 03

**SUBTOTAL** of Disbursements This Page (optional).....▶

5450.40

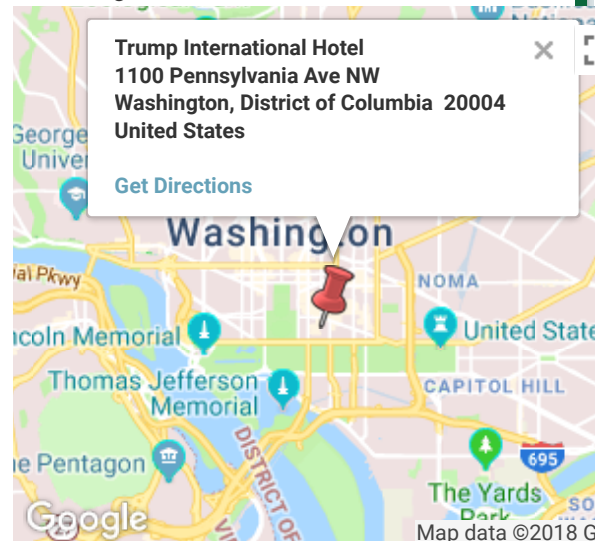
**TOTAL** This Period (last page this line number only).....▶

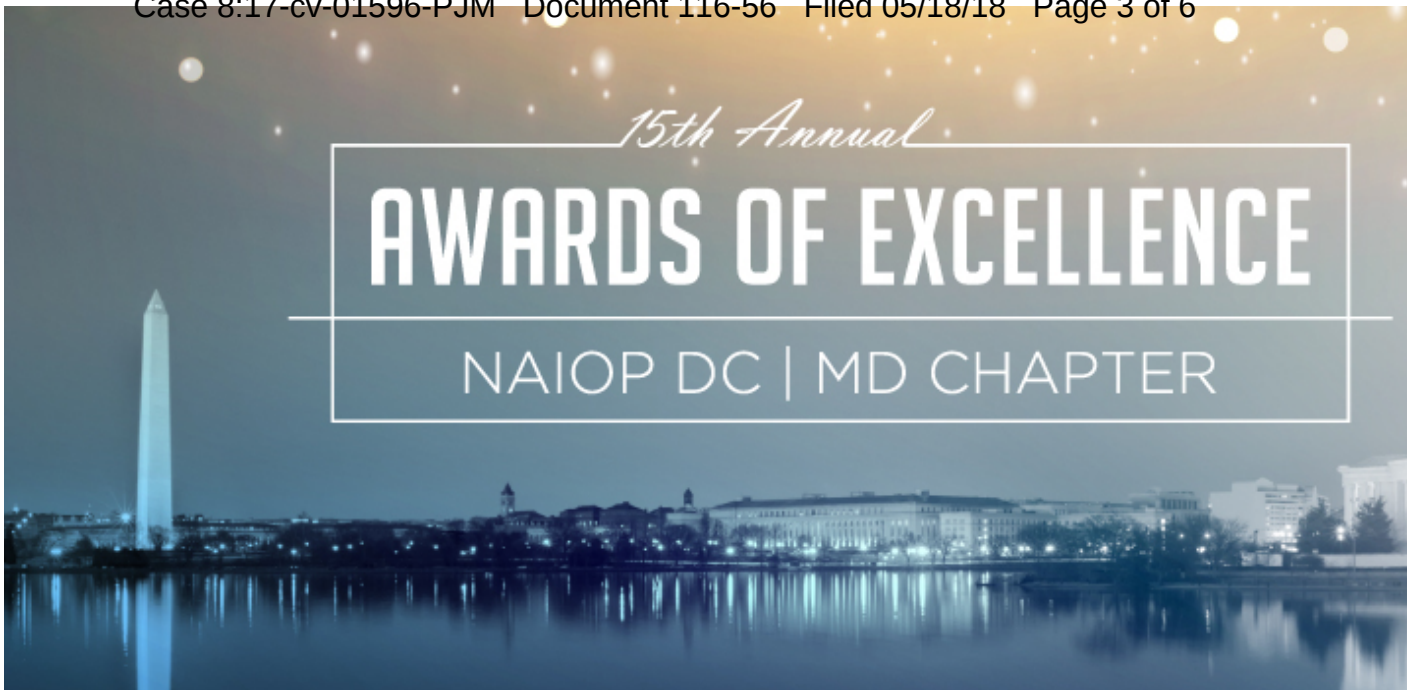
## **Exhibit 56**

# NAIOP

COMMERCIAL REAL ESTATE  
DEVELOPMENT ASSOCIATION

DC | MD CHAPTER

[Contact Us](#)[MENU](#) [Tell a Friend](#)**10/5/2017****When:** 10/05/2017  
From 6:30 PM to 9:30 PM**Where:** Trump International Hotel  
1100 Pennsylvania Ave NW  
Washington, District of Columbia 20004  
United States*Online registration is closed.*[« Go to Upcoming Event List](#)



## Awards of Excellence Thursday, October 5,

Trump International Hotel  
1100 Pennsylvania Ave NW  
Washington, DC 20004

### Seating is now SOLD

Individual Seats: \$325  
Table of 10: \$3,250  
Registration closes Tuesday, Oct 2, 2018

*The deadline for program submissions  
Online registration is now closed*

**Sponsorship opportunities still available**  
[click here](#) to learn more





We heard you! This year's Gala features a new streamlined Awards Ceremony.

### *Awards*

6:00PM Registration & Cocktail Reception  
7:30PM Dinner & Awards of Excellence Presentation  
9:30PM Celebrate the Winners Reception

### *Welcome & Introduction*

Timothy M. Zulick, NAIOP DC|MD President  
Senior Managing Director CBRE

### *Master of Ceremonies*

John E. "Chip" Akridge, III  
Chairman, Akridge

### *Dress Black Tie*

## Sponsorship Opportunities

*\*All Sponsors will be recognized in event promotions, the event program, and the Awards of Excellence Presentation.*

*View Awards of Excellence sponsorship opportunities.*

**THANK YOU TO OUR AWARDS SPONSORS**

*Centerpiece*

**COAKLEY  
WILLIAMS  
CONSTRUCTION**

*Dessert*



*Reception*

**CLARK  
CONSTRUCTION**

*Ride Share*

**S  
A**



## Contact Us

NAIOP DC | MD  
P.O. Box 2064  
Kensington, MD 20891

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## **Exhibit 57**

# NAIOP

COMMERCIAL REAL ESTATE  
DEVELOPMENT ASSOCIATION  
DC | MD CHAPTER

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## CONTACT US

If you have questions or would like additional information, please contact the following:

**Sally T. Modjeska**

**Executive Director**

NAIOP DC | MD

P.O. Box 2064

Kensington, MD 20891

T: 301-530-8662

**Advocacy Committee Chair**

**Stephen P. Elmendorf**

Partner

Linowes and Blocher LLP

7200 Wisconsin Avenue.

Suite 800

Bethesda, MD 20814

**President**

**Timothy M. Zulick**

Managing Director

CBRE

**Membership CoChairs**

Sarah Dryer, Vornado

Stephen Powell, Penze

Jeb Boland, Brandywine

**REEL Committee Chair**

**Philip Dickinson**

Senior Vice President

Cushman & Wakefield

2101 L Street NW

Suite 700

Washington, DC 20037

**Keystone Partner**

**CLARK**  
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RSM US LLP  
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## **Exhibit 58**

raw bar		
OYSTERS (6) mignonette, cocktail sauce KUMAMOTO Washington 22 BARREN ISLAND Maryland 20 OLD SALT Virginia 18  CLAMS (6) mignonette, cocktail sauce CHINCOTEQUE Virginia 14	THE CLOCK TOWER mignonette, cocktail sauce 1lb Lobster 8 Oysters 4 Clams 4 Shrimp Lump Crab Cocktail  120	COCKTAILS  SHRIMP cocktail sauce 6 per piece  LOBSTER 1lb lobster, ginger aioli 28  LUMP CRAB old bay aioli 20  WHITE STURGEON CAVIAR classic garnishes, toast 12g / 35
<hr/>		
DRESSED LOCAL OYSTERS (5) topped with Virginia ham, sea urchin, pineapple mignonette. . . . .25		

starters

OCTOPUS, GRILLED & TIRADITO STYLE avocado and mint. . . . . 18

SIMPLE KALE SALAD dried cranberries, walnuts, cucumber, mustard dressing . . . . . 16

PASTRAMI SALMON CARPACCIO arugula, red onion, mustard oil . . . . .16

TUNA TARTARE avocado, soy-lime dressing. . . . . 22

HAMACHI CRUDO & BABY GREENS orange, black sesame puree, truffle vinaigrette, crispy rice. . . . . 20

“CLOTHESLINE” CANDIED BACON maple, black pepper, pickles . . . . .14

STEAK TARTARE WITH FOIE GRAS fried grapes, almond crisps. . . . .21

BURRATA SALAD prosciutto, pomegranate, pumpkin seeds, pickled butternut squash . . . . .18

CORN & CORNED BEEF SOUP brussels sprouts, pumpernickel croutons . . . . . 14

large salads & sandwiches

LOBSTER COBB SALAD pancetta, tomato, egg, avocado, cheddar. . . . .25

CAESAR WITH CRAB CAKE CROUTONS lemon, parmesan . . . . .19

SURF & TURF SALAD steak and potato, shrimp and tomato, blue cheese . . . . . 28

SPICE CRUSTED TUNA chopped vegetable salad, oregano-mustard vinaigrette . . . . . 34

GRILLED CHICKEN BLT romaine wedge, goat cheese, crisp bacon, broccoli rabe. . . . . 22

SHAVED STEAK POPOVER dry-aged beef, prosciutto, NOLA olive mix, gootessa cheese . . . . .24

P.O. DRY AGED BURGER smoked cheddar, steakhouse mayo, french fries. . . . . 25

CRAB CAKE CLUB Virginia ham, parmesan crisp, petite salad, tomato, olives. . . . . 26

mains

SKUNA BAY SALMON artichokes and chips, vegetable vinaigrette . . . . .32

LOBSTER SCRAMBLE “OSTRICH STYLE” cream fraiche, caviar, french fries . . . . . 27

DOVER SOLE soy brown butter with capers. . . . . 61

STEAK FRITES maitre d’ hotel butter. . . . . 30

SOUTHERN FRIED CHICKEN hot lime honey, cucumber salad. . . . . 24

steak cuts

DRY AGED	NEW YORK STRIP STEAK / 16oz / 30 days. . . . .	54
	COWBOY RIB EYE / Prime / 22oz / 30 Days. . . . .	57
SALT AGED	KANSAS CITY / Prime / Bone-In Strip Steak / 20oz / 45 Days . . . . .	59
	PORTERHOUSE FOR TWO / Prime / 36oz / 45 Days . . . . .	110
	TOMAHAWK & RED COAT PRAWNS FOR TWO / Prime / 32oz / 45 Days. . . . .	120
WET AGED	FILET MIGNON / 10oz . . . . .	52
	BONE-IN FILET MIGNON / 14oz . . . . .	64
	THE BUTCHER’S - BUTTER STEAK / Prime / Rib Cap / 10oz . . . . .	52

DOUBLE DOWN		
BLUE CRAB FONDUE 15	~	TRUFFLED FRIED EGG 12 ~ GARLICKY RED COAT PRAWNS 18

sides

MUSHROOMS & SHALLOTS 12 ~ SAUTEED KALE pine nuts and parmesan 12 ~ CREAMED SPINACH 12

FRENCH FRIES 12 ~ HIPSTER FRIES parmesan, shishitos, beef jerky 16 ~ BRUSSELS SPROUTS bacon & honey 12

SPINACH & VEGETABLE CHOP SUEY 12 ~ COUCH POTATOES rosemary, onions, olive oil 12





## **Exhibit 59**

# TRUMP® INTERNATIONAL HOTEL

WASHINGTON, D.C.



2017

## Holiday Season

# Table of Contents

— <b>8</b> Cocktail Reception	— <b>22</b> Chef’s Table
— <b>10</b> Grand Reception	— <b>26</b> Holiday Tea Service
— <b>12</b> Plated Dinner	— <b>30</b> Additional Bar Offerings
— <b>16</b> Stations Dinner	





## Reserve your place in history this *holiday season*.

Celebrate the year in one of Washington D.C.'s most iconic buildings. Whether it is an intimate gathering in our historic Lincoln Library or an all-out company bash in the Presidential Ballroom – the Trump International Hotel, Washington D.C. offers a range of event spaces unlike any other in the city.

After the festivities, take the short elevator ride home! We are pleased to provide discounted room rates when you reserve your organization's celebration with us.





### LINCOLN LIBRARY

*2,950 sq. ft.*

The most historic of our space, the Lincoln Library embodies 1900's D.C. What was once the sorting room for Washington D.C.'s registered mail, this room has been transformed to emulate an estate library. Accented by original oak mill-work, hardwood floors, soaring windows and oil paintings of our esteemed 16th president; The Lincoln Library is the perfect setting for your next celebration.

### THE FRANKLIN STUDY

*2,807 sq. ft.*

Named after the country's first Postmaster General, the Franklin Study is a breathtaking space that features 16 foot ceilings, beautiful crystal chandeliers, windows that overlook Pennsylvania Avenue and museum quality photos of D.C.'s cherry blossoms, a nod to Benjamin Franklin's love of nature. The Franklin Study exudes elegance and style and has become one of the most sought after spaces in the city.

### PRESIDENTIAL BALLROOM

*13,141 sq. ft.*

Beautiful and timeless, the luxurious Presidential Ballroom's elegance and detailing has a classical motif with European influences. A private entrance on 11th Street brings guests to a stylish pre-function area that provides direct access to the Presidential Ballroom. Complete with crystal chandeliers and divisible into three sections, this space is extremely versatile and truly unique to Washington D.C.







\$90 PER PERSON

*Non-inclusive of 24% service charge and 10% tax.  
For Groups of 25-200.*

BUTLER PASSED UPON ARRIVAL  
*white wine, sparkling wine, sparkling  
water with citrus wedge*

SELECTION OF SIX BUTLER PASSED HORS D’OEUVRES  
*Upgrade | Selection of Eight | +\$10 per person*

DESSERT DISPLAY

TWO HOUR PACKAGE BAR | LUXURY

*Spirits*

- VODKA *wheatley*
- GIN *new amsterdam*
- TEQUILA *casa noble crystal*
- RUM *mount gay*
- SCOTCH *famous grouse*
- WHISKY *crown royal*
- BOURBON *jim beam*
- RYE *bulleit*
- COGNAC *hennessey vs*
- PORT *ruby*

*Wine*

- RED *cabernet sauvignon, la terre , ca*
- WHITE *chardonnay, la terre, ca*
- SPARKLING *prosecco, nv, riondo, veneto, italy*

*Beer*

- DOMESTIC *starr hill ipa, budweiser*
- IMPORTED *amstel light, heineken*

*Specialty Cocktail*

- POMEGRANATE MULE  
vodka, pomegranate extract,  
ginger beer, candied ginger

All bars include soft drinks,  
juices, and appropriate garniture.

BARTENDER REQUIRED  
*(1 per 75 guests)*

Additional Hour  
*+\$12 per person*

Upgrade | Grand Luxury  
*+\$15 per person*

Upgrade | Trump Style  
*+\$30 per person*

*Chilled*

- CRANBERRY & PECAN CRISP  
chicken liver mousse,  
cherry port sauce
- JUMBO SHRIMP COCKTAIL  
gin infused cocktail sauce
- STEAK TARTARE  
horseradish cream, savory cone
- SLOW ROASTED  
BEET TARTARE  
goat cheese, spinach cone (V)

- EVERYTHING BAGEL CHIP  
smoked salmon smear,  
crispy capers
- EGGPLANT “CAVIAR”  
multigrain toast, red grapes (V)
- BUTTERNUT SQUASH PURÉE  
sunflower seeds,  
sourdough crisps (V)

*“A Classic Christmas”*

- MINI PIES  
Chef’s assortment of apple,  
pumpkin & pecan
- CHRISTMAS COOKIES  
homemade
- COFFEE & TEA  
signature service
- EGGNOG

*Hot*

- TURKEY MEATBALL  
cranberry dip
- DUCK CONFIT SPRING ROLL  
rum plum dip
- MINI “PIGS IN BLANKET”  
hot mustard
- PRIME BEEF SLIDER  
bread & butter pickles,  
house-made smoked ketchup
- WILD MUSHROOM ARANCINI  
aged parmegiano
- MINI CRAB TARTLET  
tarragon royale
- BRAISED SHORT-RIB FRITTER  
demi-glace
- MINI WAFFLE & CRAB CAKE  
tarragon aioli
- TURMERIC & GINGER BRINED  
FRIED CHICKEN BITES  
sweet mustard dip
- MINI BISON BURGER  
maytag blue cheese,  
red wine shallot jam
- LEEK & TRUFFLE TARTLET  
gruyere cheese (V)



\$99 PER PERSON

Non-inclusive of 24% service charge and 10% tax.  
For Groups in our Presidential Ballroom.

BUTLER PASSED UPON ARRIVAL  
white wine, sparkling wine, sparkling  
water with citrus wedge

SELECTION OF EIGHT BUTLER PASSED HORS D’OEUVRES  
*Upgrade | Selection of Ten | +\$10 per person*

DESSERT DISPLAY

TWO HOUR PACKAGE BAR | LUXURY  
*(Includes wine service with dinner)*

Spirits

VODKA *new amsterdam*

GIN *new amsterdam*

TEQUILA *casa noble crystal*

RUM *mount gay*

SCOTCH *famous grouse*

WHISKY *crown royal*

BOURBON *jim beam*

RYE *bulleit*

COGNAC *hennessey vs*

PORT *ruby*

Wine

RED *cabernet sauvignon, la terre , ca*

WHITE *chardonnay, la terre, ca*

SPARKLING *prosecco, nv, riondo,  
veneto, italy*

Beer

DOMESTIC *starr hill ipa, budweiser*

IMPORTED *amstel light, heineken*

Specialty Cocktail

POMEGRANATE MULE  
vodka, pomegranate extract,  
ginger beer, candied ginger

All bars include soft drinks,  
juices, and appropriate garniture.

BARTENDER REQUIRED  
*(1 per 75 guests)*

Additional Hour  
+\$12 per person

Upgrade | Grand Luxury  
+\$15 per person

Upgrade | Trump Style  
+\$30 per person

Chilled

CRANBERRY & PECAN CRISP  
chicken liver mousse,  
cherry port sauce

JUMBO SHRIMP COCKTAIL  
gin infused cocktail sauce

STEAK TARTARE  
horseradish cream, savory cone

SLOW ROASTED  
BEET TARTARE  
goat cheese, spinach cone (V)

EVERYTHING BAGEL CHIP  
smoked salmon smear,  
crispy capers

EGGPLANT “CAVIAR”  
multigrain toast, red grapes (V)

BUTTERNUT SQUASH PURÉE  
sunflower seeds,  
sourdough crisps (V)

“A Classic Christmas”

MINI PIES  
Chef’s assortment of apple,  
pumpkin & pecan

CHRISTMAS COOKIES  
homemade

COFFEE & TEA  
signature service

EGGNOG

Hot

TURKEY MEATBALL  
cranberry dip

DUCK CONFIT SPRING ROLL  
rum plum dip

MINI “PIGS IN BLANKET”  
hot mustard

PRIME BEEF SLIDER  
bread & butter pickles,  
house-made smoked ketchup

WILD MUSHROOM ARANCINI  
aged parmegiano

MINI CRAB TARTLET  
tarragon royale

BRAISED SHORT-RIB FRITTER  
demi-glace

MINI WAFFLE & CRAB CAKE  
tarragon aioli

TURMERIC & GINGER BRINED  
FRIED CHICKEN BITES  
sweet mustard dip

MINI BISON BURGER  
maytag blue cheese,  
red wine shallot jam

LEEK & TRUFFLE TARTLET  
gruyere cheese (V)





\$195 PER PERSON

Non-inclusive of 24% service charge and 10% tax.  
For Groups of 25-200.

BUTLER PASSED UPON ARRIVAL

white wine, sparkling wine, sparkling  
water with citrus wedge

SELECTION OF FOUR BUTLER PASSED HORS D’OEUVRES

Upgrade | Selection of six | +\$10 per person

FOUR HOUR PACKAGE BAR | LUXURY

Includes wine service with dinner

Spirits

- VODKA *wheatley*
- GIN *new amsterdam*
- TEQUILA *casa noble crystal*
- RUM *mount gay*
- SCOTCH *famous grouse*
- WHISKY *crown royal*
- BOURBON *jim beam*
- RYE *bulleit*
- COGNAC *hennessey vs*
- PORT *ruby*

Wine

- RED *cabernet sauvignon, la terre , ca*
- WHITE *chardonnay, la terre, ca*
- SPARKLING *prosecco, nv, riondo, veneto, italy*

Beer

- DOMESTIC *starr hill ipa, budweiser*
- IMPORTED *amstel light, heineken*

Specialty Cocktail

- BOURBON CIDER  
bourbon, apple cider, cinnamon,  
nutmeg, ginger, cinnamon stick

All bars include soft drinks,  
juices, and appropriate garniture.

BARTENDER REQUIRED  
(1 per 75 guests)

Additional Hour  
+\$12 per person

Upgrade | Grand Luxury  
+\$15 per person

Upgrade | Trump Style  
+\$30 per person

Chilled

CRANBERRY & PECAN CRISP  
chicken liver mousse, cherry port sauce

JUMBO SHRIMP COCKTAIL  
gin infused cocktail sauce

STEAK TARTARE  
horseradish cream, savory cone

SLOW ROASTED BEET TARTARE  
goat cheese, spinach cone (V)

Hot

TURKEY MEATBALL  
cranberry dip

DUCK CONFIT SPRING ROLL  
rum plum dip

MINI “PIGS IN BLANKET”  
hot mustard

PRIME BEEF SLIDER  
bread & butter pickles, house-made smoked ketchup

WILD MUSHROOM ARANCINI  
aged parmegiano

MINI CRAB TARTLET  
tarragon royale

EVERYTHING BAGEL CHIP  
smoked salmon smear, crispy capers

EGGPLANT “CAVIAR”  
multigrain toast, red grapes (V)

BUTTERNUT SQUASH PURÉE  
sunflower seeds,  
sourdough crisps (V)

BRAISED SHORT-RIB FRITTER  
demi-glace

MINI WAFFLE & CRAB CAKE  
tarragon aioli

TURMERIC & GINGER BRINED FRIED  
CHICKEN BITES  
sweet mustard dip

MINI BISON BURGER  
maytag blue cheese, red wine shallot jam

LEEK & TRUFFLE TARTLET  
gruyere cheese (V)



Our gift to you!

- COMPLIMENTARY COVE LIGHTING  
*(Presidential Ballroom events only)*
- COMPLIMENTARY HOUSE SOUND  
*for background music*
- DISCOUNTED EVENT PARKING
- DISCOUNTED GUESTROOM RATES
- 1 COMPLIMENTARY SUITE UPGRADE  
*for every 10 rooms picked up*
- SELECTION OF HOUSE LINEN
- VOTIVE CANDLES  
*for all reception and dinner tables*

THREE COURSE PLATED DINNER  
FIRST COURSE - SELECT ONE SOUP OR SALAD

Soup

- MARYLAND CRAB SOUP  
crab dumplings, brandy
- WILD MUSHROOM BISQUE  
truffle crème fraîche
- ROASTED BUTTERNUT SQUASH SOUP  
coconut milk, maple croutons
- TOMATO & GIN SOUP  
goat cheese crostini
- CHICKEN CONSOMMÉ  
dumpling & herb pancake

Salad

- SALAD BOUQUET  
cucumber wrapped organic greens, oven dried roma tomatoes, candy striped beets, niçoise olives, sherry vinaigrette
- BITTER GREENS  
endive, frisée, watercress, navel orange, feta cheese, citrus vinaigrette
- CAESAR SALAD  
dill ranch, shaved parmegiano, sourdough croutons
- SEA SALT ROASTED BEET SALAD  
whipped goat cheese, pine nuts, balsamic dressing
- SPINACH SALAD  
double smoked bacon, onion crisps, blue cheese dressing
- BITTER GREENS & ENDIVE  
navel oranges, feta cheese, hazelnut vinaigrette

THREE COURSE PLATED DINNER  
ENTRÉE - PRE-SELECT TWO ENTREES, PLUS VEGETARIAN

Upgrade | Dual entrees | +\$10 per person

- |                                                                                                                                                  |                                                                                                             |
|--------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------|
| CRISPY MEDITERRANEAN BRANZINO FILLET<br>ratatouille, roasted pee wee potatoes, pine nuts, basil sauce                                            | ARCTIC CHAR<br>cauliflower purée, romanesco, pomegranate drizzle                                            |
| ROASTED FREE RANGE CHICKEN BREAST<br>filled with mushroom & ricotta, quinoa, barley, wild rice, honey roasted heirloom carrots, sherry reduction | SEA BASS<br>five bean ragout, potato gnocchi, roasted tomato nage                                           |
| GRILLED BEEF TENDERLOIN<br>truffle parmesan potatoes, buttered green asparagus, cabernet shallot sauce                                           | MARYLAND CRAB CAKE<br>corn relish, parsnip purée, caper aioli                                               |
| CANADIAN SALMON<br>saffron risotto, honey roasted heirloom carrots, lemon butter sauce                                                           | FREE RANGE STATLER CHICKEN<br>crispy polenta cake, green bean medley, madeira jus                           |
| PACIFIC HALIBUT<br>crushed peas & yukon gold potatoes, sautéed kale, white wine sauce                                                            | SLOW BRAISED BEEF SHORT RIB<br>crushed sweet potatoes, crispy brussels sprouts, merlot sauce                |
|                                                                                                                                                  | MONTREAL SPICED FLAT IRON STEAK<br>smashed fingerling potatoes, creamy spinach “flan”, café de paris butter |
|                                                                                                                                                  | NEW YORK STRIP STEAK<br>twice baked parmesan potato, grilled zucchini, veal demi-glace                      |

DESSERT DISPLAY

“A Classic Christmas”

- |                                                          |                               |                                   |        |
|----------------------------------------------------------|-------------------------------|-----------------------------------|--------|
| MINI PIES<br>Chef's assortment of apple, pumpkin & pecan | CHRISTMAS COOKIES<br>homemade | COFFEE & TEA<br>signature service | EGGNOG |
|----------------------------------------------------------|-------------------------------|-----------------------------------|--------|



\$205 PER PERSON

Non-inclusive of 24% service charge and 10% tax.  
For Groups of 50+.

BUTLER PASSED UPON ARRIVAL  
white wine, sparkling wine, sparkling  
water with citrus wedge

SELECTION OF FOUR BUTLER PASSED HORS D’OEUVRES  
*Upgrade | Selection of Six | +\$10 per person*

FOUR HOUR PACKAGE BAR | LUXURY  
*Includes wine service with dinner.*

Spirits

- VODKA *wheatley*
- GIN *new amsterdam*
- TEQUILAT *casa noble crystal*
- RUM *mount gay*
- SCOTCH *famous grouse*
- WHISKY *crown royal*
- BOURBON *jim beam*
- RYE *bulleit*
- COGNAC *hennessey vs*
- PORT *ruby*

Wine

- RED *cabernet sauvignon, la terre , ca*
- WHITE *chardonnay, la terre, ca*
- SPARKLING *prosecco, nv, riondo, veneto, italy*

Beer

- DOMESTIC *starr hill ipa, budweiser*
- IMPORTED *amstel light, heineken*

Specialty Cocktail

- SPARKLING WINTER SANGRIA  
prosecco, st. germain, green  
grapes, tangerines, ruby red  
grapefruit, sugar

All bars include soft drinks,  
juices, and appropriate garniture.

BARTENDER REQUIRED  
*(1 per 75 guests)*

Additional Hour  
+\$12 per person

Upgrade | Grand Luxury  
+\$15 per person

Upgrade | Trump Style  
+\$30 per person

Chilled

- CRANBERRY & PECAN CRISP  
chicken liver mousse, cherry port sauce
- JUMBO SHRIMP COCKTAIL  
gin infused cocktail sauce
- STEAK TARTARE  
horseradish cream, savory cone
- SLOW ROASTED BEET TARTARE  
goat cheese, spinach cone (V)

Hot

- TURKEY MEATBALL  
cranberry dip
- DUCK CONFIT SPRING ROLL  
rum plum dip
- MINI “PIGS IN BLANKET”  
hot mustard
- PRIME BEEF SLIDER  
bread & butter pickles, house-made smoked ketchup
- WILD MUSHROOM ARANCINI  
aged parmegiano
- MINI CRAB TARTLET  
tarragon royale

EVERYTHING BAGEL CHIP  
smoked salmon smear, crispy capers

EGGPLANT “CAVIAR”  
multigrain toast, red grapes (V)

BUTTERNUT SQUASH PURÉE  
sunflower seeds,  
sourdough crisps (V)

BRAISED SHORT-RIB FRITTER  
demi-glace

MINI WAFFLE & CRAB CAKE  
tarragon aioli

TURMERIC & GINGER BRINED FRIED  
CHICKEN BITES  
sweet mustard dip

MINI BISON BURGER  
maytag blue cheese, red wine shallot jam

LEEK & TRUFFLE TARTLET  
gruyere cheese (V)



Our gift *to you!*

- COMPLIMENTARY  
**COVE LIGHTING**  
*(Presidential Ballroom events only)*
- COMPLIMENTARY  
**HOUSE SOUND**  
*for background music*
- DISCOUNTED  
**EVENT PARKING**
- DISCOUNTED  
**GUESTROOM RATES**
- 1 COMPLIMENTARY  
**SUITE UPGRADE**  
*for every 10 rooms picked up*
- SELECTION OF  
**HOUSE LINEN**
- **VOTIVE CANDLES**  
*for all reception and dinner tables*

**STATION OFFERINGS**  
**CARVING STATIONS - SELECT TWO**

- BEEF SIRLOIN**  
medium rare roasted herb crusted beef sirloin, merlot red wine jus, horseradish cream sauce, parsley chimichurri, steak sauce, brioche slider buns
- RACK OF LAMB**  
mustard & herb bread crumbs roasted lamb rack, madeira lamb jus, mint jelly, grain mustard, brioche slider buns
- ROSEMARY SALMON**  
slow roasted atlantic salmon fillet, white wine sauce, honey mustard, dill crème fraîche, brioche slider buns
- ROASTED TURKEY**  
sage & orange brined free range turkey, giblet gravy, cranberry chutney, grain mustard, brioche slider buns
- PRIME RIB OF BEEF**  
black angus choice prime rib crusted in rosemary, black peppercorns, fresh garlic, horseradish cream sauce, rosemary-infused au jus, brioche slider buns
- MAPLE GLAZED VIRGINIA HAM**  
clove & orange slow roasted bone in ham, grain mustard, bourbon bbq sauce, soft parker house rolls
- ROCKFISH FILLET**  
roasted chesapeake rockfish, citrus vanilla drizzle, saffron tomato sauce, brioche slider buns





STATION OFFERINGS  
DINNER STATIONS | SELECT THREE STATIONS  
*Upgrade | Additional Selection | +\$16 per person*

*Little Italy Station*

- ARUGULA SALAD  
cherry tomatoes, balsamic vinaigrette
- THREE CHEESE TORTELLINI  
beef bolognese
- WILD MUSHROOM RISOTTO  
parmigiano, aged balsamico
- PENNE ALLA VODKA  
shrimp, maryland crab meat, leeks
- ROSEMARY FOCACCIA  
garlic bread
- NEW YORK STRIP STEAK  
twice baked parmesan potato,  
grilled zucchini, veal demi-glace

*Grilled Cheese Sandwich Display*

- LOBSTER  
aged cheddar, tarragon
- PROVOLONE  
mozzarella, jack cheese, applewood smoked bacon
- VIRGINIA HAM  
swiss, honey mustard
- TOMATO BISQUE SHOOTERS  
basil oil

*Soup & Salad Station - Select Three*

- MARYLAND CRAB CHOWDER  
new potatoes, carrots, celery, fried parsley, old bay
- BUTTERNUT SQUASH BISQUE  
coconut milk, chili oil, maple croutons
- WILD MUSHROOM PURÉE  
shallots, sherry, parmesan crisp
- VEGETABLE MINISTRONE  
pesto croutons
- CHUNKY CHICKEN NOODLE SOUP  
root vegetables
- CAESAR  
chopped romaine, white anchovy dressing,  
parmigiano, sourdough croutons
- ORGANIC GREENS  
roasted squash, toasted sunflower seeds,  
carrot lime vinaigrette
- ICEBERG WEDGE  
maytag blue cheese, crispy applewood bacon,  
onion crisps, buttermilk ranch dressing

*Risotto Station*

- TRADITIONAL PEARL ARBORIO RICE  
simmered with a rich stock & classic toppings to  
include: grilled porcini mushrooms, artichoke ragoût,  
caramelized onions, prosciutto, asparagus tips &  
parmesan cheese

*Comfort Food Station - Select Three*

- TEXAS BEEF CHILI  
sour cream, scallions, shredded cheddar
- MINI KOSHER HOT DOGS  
crispy puff pastry, spicy mustard
- CHICKEN AND CHEESE QUESADILLA  
pico de gallo
- MINI CHEESEBURGER SLIDERS  
smoked ketchup, pickles
- INDIVIDUAL MAC AND CHEESE  
truffle bread crumbs
- VIRGINIA HAM GRILLED CHEESE SANDWICH  
pear mostarda

*Sliders Station - Select Three*

- LAMB BURGER  
local lamb patty, feta cucumber tzatziki
- TURKEY  
lean turkey patty, provolone, arugula, cranberry mayo
- SALMON BURGER  
sweet chili glazed atlantic salmon, ginger mayo,  
charred scallions
- PRIME BEEF  
brie cheese, truffle aioli maryland
- CRAB CAKE  
fennel slaw, caper aioli
- BISON PATTY  
applewood smoked bacon, blue cheese,  
frank’s hot mayo, iceberg lettuce
- OLD BAY FRIES  
in bamboo cones

DESSERT DISPLAY

*“A Classic Christmas”*

- |                                                                |                               |                                   |        |
|----------------------------------------------------------------|-------------------------------|-----------------------------------|--------|
| MINI PIES<br>Chef’s assortment<br>of apple, pumpkin<br>& pecan | CHRISTMAS COOKIES<br>homemade | COFFEE & TEA<br>signature service | EGGNOG |
|----------------------------------------------------------------|-------------------------------|-----------------------------------|--------|



\$230 PER PERSON

Non-inclusive of 24% service charge and 10% tax

AN EXCLUSIVE FOOD AND WINE EXPERIENCE  
FOR GROUPS OF 10-30

Allow our Executive Chef Oliver Beckert, Executive Pastry Chef Fabrice Benezit & Sommelier Daniel Mahadavian to take your guests on a food and wine journey that will tantalize your taste buds!

BUTLER PASSED UPON ARRIVAL

white wine, sparkling wine, sparkling water with citrus wedge

SELECTION OF FOUR BUTLER PASSED HORS D’OEUVRES

Upgrade | Selection of six | +\$10 per person

Chilled

CRANBERRY & PECAN CRISP

chicken liver mousse, cherry port sauce

JUMBO SHRIMP COCKTAIL

gin infused cocktail sauce

STEAK TARTARE

horseradish cream, savory cone

SLOW ROASTED BEET TARTARE

goat cheese, spinach cone (V)

EVERYTHING BAGEL CHIP

smoked salmon smear, crispy capers

EGGPLANT “CAVIAR”

multigrain toast, red grapes (V)

BUTTERNUT SQUASH PURÉE sunflower seeds, sourdough crisps (V)

ONE HOUR PACKAGE BAR | LUXURY

To include paired wine service with dinner

Spirits

VODKA wheatley

GIN new amsterdam

TEQUILA casa noble crystal

RUM mount gay

SCOTCH famous grouse

WHISKY crown royal

BOURBON jim beam

RYE bulleit

COGNAC hennessey vs

PORT ruby

Wine

RED cabernet sauvignon, la terre , ca

WHITE chardonnay, la terre, ca

SPARKLING prosecco, nv, riondo, veneto, italy

Beer

DOMESTIC starr hill ipa, budweiser

IMPORTED amstel light, heineken

Specialty Cocktail

ROSEMARY HONEY SIDECAR

vsop cognac, lemon, honey, sugar, rosemary

All bars include soft drinks, juices, and appropriate garniture.

BARTENDER REQUIRED

(1 per 75 guests)

Additional Hour

+\$12 per person

Upgrade | Grand Luxury

+\$15 per person

Upgrade | Trump Style

+\$30 per person

Hot

TURKEY MEATBALL

cranberry dip

DUCK CONFIT SPRING ROLL

rum plum dip

MINI “PIGS IN BLANKET”

hot mustard

PRIME BEEF SLIDER

bread & butter pickles, house-made smoked ketchup

WILD MUSHROOM ARANCINI

aged parmegiano

MINI CRAB TARTLET

tarragon royale

BRAISED SHORT-RIB FRITTER

demi-glace

MINI WAFFLE & CRAB CAKE

tarragon aioli

TURMERIC & GINGER BRINED FRIED CHICKEN BITES

sweet mustard dip

MINI BISON BURGER

maytag blue cheese, red wine shallot jam

LEEK & TRUFFLE TARTLET

gruyere cheese (V)



Our gift to you!

- UP TO  
**SIX CENTERPIECES**  
INCLUDED
- CUSTOMIZED  
**MENU CARDS**
- COMPLIMENTARY  
**HOUSE SOUND**  
*for background music*
- DISCOUNTED  
**EVENT PARKING**
- DISCOUNTED  
**GUESTROOM RATES**
- 1 COMPLIMENTARY  
**SUITE UPGRADE**  
*for every 10 rooms picked up*
- SELECTION OF  
**HOUSE LINEN**
- VOTIVE CANDLES  
*for all reception and dinner tables*

**FOUR COURSE PLATED DINNER**  
**SELECT ONE OFFERING FROM EACH COURSE**  
*Hand selected wine pairings for each course made by Sommelier Daniel Mahdavian (Vegetarian offerings available for every course)*

*Prologue*

- QUAIL & FOIE GRAS BALLOTINE**  
drunken cherries, waldorf salad
- DIVER SCALLOP**  
beet purée, fava beans, thyme nage
- LOBSTER SALAD**  
avocado, orange, frisée
- GRILLED OCTOPUS**  
smoked red pepper coulis, pee wee potato carpaccio

*Introduction*

- TRUFFLE RISOTTO**  
arborio rice, wild mushrooms, chive oil
- SHRIMP & GRITS**  
anson mills white grits, parmegiano, bourbon glaze
- HAND MADE GNOCCHI**  
melted leeks, sweet corn butter sauce
- CANNELLONI PASTA**  
mediterranean grilled vegetables, ricotta, roma tomato sauce

*Intermezzo*

- LEMON SORBET**, ice cup

*The Main Event*

- HONEY GLAZED DUCK BREAST**  
crispy leg confit, sweet potato, turnips
- ROASTED LAMB TENDERLOIN**  
pistachio crusted loin, ratatouille
- WAGYU STRIP STEAK**  
truffle mac & cheese, garlic spinach
- LOBSTER THERMIDOR**  
oyster mushrooms, spaghetti squash, crab meat, tarragon hollandaise
- SHRIMP SCAMPI**  
truffle linguine, sea beans, champagne sauce
- JUMBO LUMP CRAB CAKE**  
little neck clam “chowder”, caper remoulade

*A Sweet Ending*  
*Presented personally by our Executive Pastry Chef Fabrice Benezit*

- DECADENT CHOCOLATE BÛCHE DE NOËL**,  
traditional king cake
- CHEF FABRICE’S SIGNATURE DESSERT - “THE GIFT”**  
opera cake, “snow” glaze
- TRIO OF CRÈME BRÛLÉE**  
pistachio, orange & vanilla bean
- “NEW” BREAD PUDDING**  
macallan butterscotch anglaise
- COFFEE AND TEA**  
signature service







**\$65 PER PERSON**

*Non-inclusive of 24% service charge and 10% tax*

*Includes choice of four teas and one glass of sparkling wine.*

**SWEET & SAVORIES**

**CHAMPAGNE AND BUBBLES**

*Scones*

**LEMON CRANBERRY SCONE**  
with devonshire cream homemade berry jam

*Sparkling*

**INCLUDED**  
Trump, blanc de blancs, monticello, va

*Savory*

**ROASTED VIRGINIA HAM & CHEESE BITES**  
rye bread

*Champagne*

**+\$9 PER PERSON**  
nv, moet, imperial, brut, épernay, france

**CHICKEN SALAD**  
golden raisin, crispy phyllo cups

**+\$12 PER PERSON**  
nv, moet, imperial, rosé, épernay, france

**SMOKED SALMON SMEAR**  
everything bagel, crispy capers truffled egg salad, profiteroles

*Sweet*

**WILD STRAWBERRY  
FRUIT TARTLET  
RASPBERRY MACARON  
COFFEE ÉCLAIR**

**ALMOND FINANCIER  
LEMON MADELEINE  
CHOUQUETTES**





TEA SELECTIONS  
SELECT FOUR

*Herbal Infusions - Caffeine Free*

- ORGANIC WHITE GINSENG**  
an invigorating blend of raspberry, burdock root and mint with revitalizing ginseng
- HIBISCUS BERRY**  
a rejuvenating tropical fruit tea highlighting tart hibiscus and luscious forest berries
- ORGANIC MYSTIC MINT**  
soothing peppermint with licorice root and sweet enlivening basil
- ORGANIC TURMERIC GINGER**  
ayurveda inspired blend of turmeric, ginger, lemon and honey for longevity, stamina and balance

*White & Green Tea*

- ORGANIC SILVER NEEDLE**  
reserve white tea with a sublime, sweet flavor and rich, savory finish
- JASMINE PEARLS**  
hand-rolled tea leaves infused with the sweet aroma of jasmine blossom
- MATCHA SUPER GREEN**  
an energizing blend of matcha and sencha with a deep sweetness and smooth, umami richness

*Chai Tea*

- MASALA CHAI**  
a robust, full-bodied black tea blended with aromatic traditional indian masala spices
- WEST CAPE CHAI**  
sweet, soothing west cape rooibos balanced by exotic masala spices
- CHOCOLATE CHAI**  
decadent cacao and creamy sarsaparilla with rich coconut and bittersweet dandelion root

*Oolong Tea*

- JADE OOLONG**  
grown at elevations of 500-850 meters above sea level in the mingjian village of nantou, taiwan, jade oolong is an aromatic and flavorful tea with notes of fresh-cut gardenia, freesia blossoms and tropical fruits
- RUBY OOLONG**  
handcrafted by an expert oolong master in the doimaselong, this special qingming ruby oolong micro-lot has a silken mouthfeel and notes of dark cherry, aged balsamic, ruby port, and dark chocolate

*Black Tea*

- ORGANIC GOLDEN ASSAM**  
robust and bright with hints of sweet raisin and an assertive malty finish
- ORGANIC EARL GREY SUPREME**  
rich with the lofty floral and citrusy high notes of italian bergamot
- ORGANIC VANILLA BEAN**  
indulgent and creamy with sweet vanilla finish
- ENGLISH BREAKFAST**  
lively, robust red cup with a brisk flavor and sweet caramel undertones

*Pu-erh Tea*

- ORGANIC ANCIENT PU-ERH TUO-CHA**  
traditional soothing flavor with sweet notes of dark mocha organic chocolate cinnamon







All bars include soft drinks, juices, and appropriate garniture

**BARTENDER REQUIRED**  
(1 per 75 guests)

GRAND LUXURY

*Spirits*

- VODKA**  
*tito's, grey goose*
- GIN**  
*tanqueray, bombay sapphire*
- TEQUILA**  
*don julio silver, casa noble reposado*
- MESCAL**  
*don amado rustico*
- RUM**  
*mount gay black label*
- SCOTCH**  
*johnnie walker black, macallan 12 year*

- WHISKY**  
*crown royal, jack daniel's*
- BOURBON**  
*maker's mark, basil hayden's*
- RYE**  
*catoctin creek roundstone*
- COGNAC**  
*hennessey vsop*
- PORT**  
*10 year tawny*

*Wine*

**SEE WINE LIST**  
*options up to \$65.00 per bottle*

*Beer*

- DOMESTIC**  
*starr hill ipa, budweiser, bud light*
- IMPORTED**  
*amstel light, heineken, stella artois*





TRUMP STYLE

Spirits

**VODKA**  
*ketel one, belvedere, grey goose*

**GIN**  
*hendrick’s, the botanist, bluecoat american dry*

**TEQUILA**  
*patron silver, casa noble añjeo, don julio reposado*

**MESCAL**  
*don amado añjeo*

**RUM**  
*zaya gran reserva*

**SCOTCH**  
*macallan 12, macallan 12 double cask, macallan 15*

**WHISKY**  
*crown royal, jack daniel’s single barrel*

**BOURBON**  
*woodford reserve, hudson bay*

**RYE**  
*five fathers*

**COGNAC**  
*hennessey vsop*

**PORT**  
*20 year tawny, late bottled vintage*

Add On’s

**JOHNNIE WALKER BLUE**  
*\$750 per bottle*

**THE MACALLAN RARE CASK**  
*\$950 per bottle*

**THE MACALLAN 18**  
*\$850 per bottle*

Beer

**DOMESTIC**  
*devil’s backbone 8-point ipa, bud light, sam adams*

**IMPORTED**  
*amstel light, heineken, affligem blond*

Wine

**SEE WINE LIST**  
*options up to \$79.00 per bottle*

**CHAMPAGNE**  
*nv, louis roederer, brut premier, reims, franc*

WINE LIST

*Full wine list and sommelier recommended pairings are available upon request. All prices are per (750ml) bottle*

Red

**PINOT NOIR** \$76  
*siduri, santa lucia highlands, ca*

**PINOT NOIR** \$65  
*schug, carneros, ca*

**MALBEC** \$56  
*felino, mendoza, argentina*

**ZINFANDEL** \$76  
*ravenswood, teldeschi, old vines, dry creek valley, ca*

**MERITAGE** \$56  
*Trump, monticello, va*

**CABERNET SAUVIGNON** \$76  
*steele, red hills, lake county, ca*

Rosé

**ROSÉ** \$63  
*jacourete, l’angel et luce, cotes de provence, france*

**ROSÉ** \$72  
*cape mentelle, margaret river, australia*

White

**SAUVIGNON BLANC** \$64  
*cloudy bay, marlborough, new zealand*

**PINOT GRIGIO** \$52  
*san angelo, italy*

**PINOT GRIS** \$52  
*king estate, willamette valley, or*

**RIESLING** \$56  
*trimbach, ribeauville, alsace, france*

**CHARDONNAY** \$56  
*Trump, monticello, va*

**CHARDONNAY** \$72  
*hartford court, russian river valley, ca*

Bubbles

**CAVA** \$59  
*nv, biutiful, brut nature, fernandez, spain*

**PROSECCO** \$68  
*nv, avissi, trevigiana, italy*

**SPARKLING** \$81  
*Trump, blanc de blanc, monticello, va*

**CHAMPAGNE** \$121  
*nv, louis roederer, brut premier reims, france*





## **Exhibit 60**

## Digger

# Donald Trump, José Andrés and the death of a grand Washington restaurant

By **Jonathan O'Connell** April 29, 2016

He called it Topo Atrio, his vision for a sumptuous hotel restaurant befitting a \$200 million makeover of the Old Post Office Pavilion on Pennsylvania Avenue in Washington.

José Andrés designed a 212-seat, 9,000-square-foot dining room clad in travertine limestone and trimmed in gold. Costing nearly \$7 million to build, it would feature hand-carved cured ham from the black-footed Iberico pigs of his native Spain and squid ink pasta with head-on red shrimp, cuttlefish and aioli.

But as Andrés prepared to present his final plans, the man whose name would be on the new hotel, Donald Trump, had some business of his own.

The billionaire developer took the stage at Trump Tower in New York to announce his candidacy for president and, in the process, railed against Mexican immigrants as drug dealers and rapists.

Just over a week later, the chief executive at Andrés's restaurant company picked up her iPhone and fired a quick message to Trump's daughter Ivanka with the subject: We need to talk.

“Getting crushed over DJT comments about Latinos and Mexicans. Need your help,” she wrote last summer.

So began the end of what seemed a promising pairing of celebrity developer and internationally renowned chef, each hoping to trade on the other's fame. Instead the two are suing each other, filling a court file with affidavits and correspondence chronicling what has become a stubborn standoff between two powerful personalities.

Trump has taken a particular interest in the Old Post Office project, citing it on the campaign trail as a symbol of his business acumen and bragging it will be open when the nation is ready to inaugurate its next president. In the fallout over the restaurant deal, he wasted little time in personally seizing the more than \$250,000 Andrés's company had set aside as collateral at the start of the project.

Andrés and his team, too, declined comment on the ongoing legal matter, but the native of Spain who became a U.S. citizen in 2013 has not kept quiet about his opposition to candidate Trump.

“Dear @MSNBC and @FOXTV why do you give so much live tv to somebody who is a racist,a divider? Somebody who doesn’t love USA,but himself?,” Andrés [tweeted](#) in March.

Still, court records show difficulties Andrés may face in court. The contract with Trump includes no morality clause that the chef could invoke to say he was harmed. And the agreement specifically excludes a trial by jury, saying that any dispute that lands in court must be decided by a judge.

For now, Andrés's attorneys are building a case around the damage that they say Trump's comments had on the restaurant's prospects, and the company has been busy surveying potential investors, patrons and employees of the restaurant to gauge the effect of Trump's attacks on immigrants — and, in particular, Hispanics.

Both sides appear to be digging in. As Trump said during a March news conference: “I don’t settle lawsuits — very rare — because once you settle lawsuits, everybody sues you.”

## D.C.'s 'most exciting location'

When Andrés began serving Spanish-themed small plates on Seventh Street in 1993, there was no basketball arena downtown, Metro's Green Line was only two years old and the neighborhood's current moniker, Penn Quarter, had not been coined. The city's restaurant boom was two decades off.

Andrés built his empire with business partner Rob Wilder one restaurant at a time, adding Zaytinya, Oyamel, Beefsteak and others in the District, plus outposts in Las Vegas, Los Angeles, Miami and Puerto Rico. Success in the kitchen advanced him as a television star, philanthropist and celebrity, one whom Time Magazine [named](#) one of the world's most influential people in 2012.

Andrés became one of the few international food stars distinct to Washington, his adopted home town, where he has a bar, food truck and seven area restaurants and has been lauded by officials for his investments and belief in the city.

The chef's stature in the District was attractive to the developer, whose sons and daughter handle day-to-day operations. Although they have hotels in five American cities and three foreign countries, the Trumps pride themselves on building getaways for their high-rolling guests that feel of and about the places they are in, even if they are all encased in the same shimmer and shine.

To that end, the Trump International Hotel, Washington, D.C. is to feature large “presidential” suites, public access to the historic clock tower on the roof and a curated museum dedicated to the 19th century building and the Bells of Congress that hang above. Ivanka, who oversaw its development and who lived in Washington briefly while attending Georgetown University,





Nine days passed before Kimberly Grant, chief executive of Andrés’ company, ThinkFoodGroup, emailed Ivanka Trump for help, according to an exchange filed as part of the legal case. Her message did not appear to surprise Donald Trump Jr., who wrote back after being forwarded the message: “Yes I was waiting for that one.”

The Trump executive assigned to developing the hotel, David Orowitz, voiced his frustration in an email contained in the public court file. At the time, the Trumps were hoping to open a year later, in June 2016.

“Ugh. This is not surprising and would expect that this will not be the last we hear of it. At least for formal, prepared speeches, can someone vet going forward? Hopefully the Latino community does not organize against us more broadly in DC / across Trump properties.”

In typical hotel restaurant deals, the owner builds the restaurant and hires a chef to manage it. In this case the Trumps — who had agreed to spend \$200 million on the project, far more than other bidders — negotiated a deal in which Andrés would pay to design and build his own restaurant.

They wanted the chef to have skin in the game, and he agreed.

Andrés, who had enlisted New York architect David Rockwell, has estimated building his share of the restaurant would cost \$5.4 million, which would require taking out a \$3.6 million commercial loan. By June of last year, ThinkFoodGroup estimated that it had spent more than \$350,000 on designs and plans, court records show.

Marketing and design executives on both sides worked to advance the plans. After seeing the latest design, Trump’s interior designer, Giavona Pirolo emailed that Ivanka “really loved” the new presentation and offered some advice for presenting to Trump, or “DJT.”

ThinkFoodGroup’s chief marketing officer, Michael Doneff, wrote back that Andrés approved of tweaks from the Trump side, as long as “we preserve the travertine and temper the shine.”

Before Trump announced his candidacy, a major design meeting had been scheduled for June 30, in which Andrés and Rockwell would present their latest vision in a large conference room on the 25th floor of Trump Tower in New York to Donald Trump, Ivanka, Don Jr. and other executives.

Then came Donald Trump’s campaign remarks, and top executives on both sides sought to manage the fallout with their bosses.

According to emails, Ivanka connected her father and the chef days before the planned meeting. Grant wrote her in appreciation:

Case 8:17-cv-01596-PJM Document 1-6 Filed 05/18/18 Page 6 of 8

Indeed, the afternoon after the meeting, Trump tweeted: “Everybody knows don’t agree or support in any way or form with his comments. @thinkfoodgroup is just leasing a space in his hotel.”

But the star chef never appeared the next day and the meeting was canceled. The chef wrote Ivanka and Don Jr. the next morning:

Five days later, on July 6, Trump continued his broadside on immigration with another statement: “What can be simpler or more accurately stated? The Mexican government is forcing their most unwanted people into the United States. They are, in many cases, criminals, drug dealers, rapists, etc.”

An online petition from D.C. resident Erick Sanchez urging Andrés to pull out received 2,769 signatures in six days. While the names were still coming, Andrés [sent The Washington Post a statement](#) saying that the restaurant could no longer open and condemning Trump’s position on immigration: “I believe that every human being deserves respect, regardless of immigration status.”

ThinkFoodGroup wrote to the Trump Organization, saying that “Jose Andres’ success is built on an open-hearted call to the world to say ‘Welcome! Comemos! Enjoy!’ And we now have a landlord whose message is ‘Go home, criminals, and take your infectious diseases with you.’”

In August of last year, Trump sued Andrés for \$10 million.

### Calculating losses

After Andrés countersued for \$8 million, the two sides began fighting in court.

Trump’s attorneys have tried to play down the presidential candidate’s role in the restaurant negotiations, saying that Don Jr., Ivanka and their brother Eric are responsible for the day-to-day management and operation of the Old Post Office project.

On the campaign trail, Trump has offered a different impression.

“I built an amazing company,” he said in March after Mitt Romney called his career into question. “And one of the reasons you know it’s amazing: The hottest development site, probably in the history of the General Services Administration . . . is the Old Post Office site . . . in Washington D.C., an entire block fronting on Pennsylvania Avenue. In other words, if I don’t get to the White House, I’m getting there anyway.”

It was also Trump himself who signed the lease with ThinkFoodGroup. And it is his signature on the document withdrawing \$258,171 ThinkFoodGroup had put up as collateral after the chef backed out, according to court filings.

Trump may also have to appear personally to respond to the fuss over his comments, as the judge in a parallel case, between the developer and chef Geoffrey Zakarian — who backed out of a lease for a second restaurant in the hotel — ordered Trump to

5/16/2018 Donald Trump, José Andrés and the death of a grand Washington restaurant. The Washington Post  
Case 8:17-cv-01596-PJM Document 116-60 Filed 05/18/18 Page 7 of 8  
make himself available to the court. The details probably will fall under court orders allowing some testimony to be kept secret.

Andrés and his attorneys have [constructed](#) a lengthy argument that after the candidate's comments, potential investors, employees and patrons of Topo Atrio — particularly Hispanic ones — would have steered clear of the restaurant, dooming it.

Restaurant investor Todd Klein, who has backed 10 ThinkFoodGroup restaurants, submitted an affidavit saying that the comments “had the effect of eroding the establishment’s projected client base, which, in turn, increased the risk that the establishment would be unable to pay its debt.”

Other potential investors and ThinkFoodGroup’s banker, Robert P. Pincus of EagleBank, applauded the move. “Congratulations, Trump left TFG and Jose NO choice,” Pincus wrote in an email to the company.

ThinkFoodGroup also tried to ascertain how many of its employees and patrons were Hispanic. After surveying 1,215 employees at a dozen of its restaurants, it found that 51 percent were Hispanic. As of last summer, the company estimates that Hispanic patrons made 11 percent of online reservations at its restaurants, as well as 15 percent of online reservations at local Jaleo locations.

ThinkFoodGroup has estimated that it would receive a profit of \$1.1 million over the first six years of operation. Removing 12 percent for its estimated Hispanic business, it calculated that Topo Atrio would instead lose a similar amount.

“Trump should have known that his statements on immigration would have an adverse impact on the development of a Spanish fine-dining restaurant in a Trump-affiliated building,” Andrés’s attorneys say in court documents. Worse, they suggested that “fine dining patrons eschew controversial sites,” which could have turned off diners of any ethnicity to his restaurants.

D.C. Mayor Muriel E. Bowser (D) came to the chef’s defense, telling Ivanka that she did not want to see one of her local businesses bullied. “One of our business owners could be harmed in some dealings with the Trumps, which troubles me a lot,” Bowser [said in an interview](#). “So we really would like them to resolve that.”

Trump’s attorneys argue the estimates are misleading and add that the candidate’s comments have no bearing on the lease.

In documents that remain under seal, the Trumps also allege, according to two people familiar with the case, that Andrés may have had reservations before he pulled out. “They were frustrated with the design and construction process and behind generally on getting the documents done,” said one official familiar with the negotiations, who spoke on the condition of anonymity because the case is ongoing. Andrés’s attorneys deny the allegations in court filings.

The evidence produced by ThinkFoodGroup “is as irrelevant as evidence of how many delegates or votes Mr. Trump has received in the Republican primaries,” Trump’s attorney told the court. Trump’s position on immigration, his attorney argued, wasn’t new and his “willingness to frankly share his opinions” was widely known.

Last fall the Trumps announced that BLT Prime, owned by New York’s ESquared Hospitality, would [take over the restaurant space](#). Chef Oliver Beckert would oversee room service, catering and banquet services.


Though he has avoided commenting on the ongoing legal wrangling, Andrés did take to Twitter days before the Republican primary in Maryland, [tweeting](#) a link to an anti-Trump editorial and adding a message: “PEOPLE OF Maryland! remember! When You vote remember who only cares about himself?”

Trump won the state’s primary with 54 percent of the vote.

*Staff writers Keith L. Alexander and Tim Carman contributed to this report.*

Follow Jonathan O’Connell on Twitter: [@oconnellpostbiz](#)

 **417 Comments**

Jonathan O'Connell covers economic development with a focus on commercial real estate and the Trump Organization. He has written extensively about Donald Trump's business, including how his D.C. hotel has affected Washington and what Trump hotels will mean to the Mississippi Delta. He joined The Washington Post in 2010.  
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# **Exhibit 61**



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## Trump Hotel in Old Post Office set to open in the fall (Photos)



By Megan Cloherty | @ClohertyWTOP  
March 21, 2016 10:44 pm



Donald Trump says his hotel project inside the Old Post Office Pavilion is two years ahead of schedule and that he plans to land on Pennsylvania Avenue one way or another. See photos of what the hotel will look like plus the media storm that followed Trump during a rare visit to the nation's capital.



Donald Trump's company won the lease from the General Services Administration to renovate the Old Post Office on Pennsylvania Avenue. (WTOP/Megan Cloherty)



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WASHINGTON — Taking a break from campaigning, Donald Trump checked in on his \$200 million investment he says is ahead of schedule: The new Trump International Hotel in the Old Post Office building is set to open this fall.

"We're two years ahead of schedule. We're going to be opening in September," Trump said at a news conference held inside what will be the hotel's lobby.

As Trump updated a crush of local and national reporters on the state of his newest hotel, he said he'll land on Pennsylvania Avenue one way or another — a nod to his GOP bid for the White House.



"We're going to employ substantially more than 500 people, and we're getting them largely from the area," he says, including the chefs for the BLT Prime restaurant that will be inside the hotel.

Below the 263 hotel suites, the ballroom will be the largest in the area. But much of the structure couldn't be changed because of the historic status of the building.

"For instance the windows, which are landmarked; much of the building is landmarked. The walls

going up are landmarked, the struts above your head, it's all a very strong landmark situation," Trump said, referencing the architectural details in the hotel's atrium lobby.

He says 1,000 construction workers will reshape the historic hotel with its 4-foot-deep granite walls.

"I think once it's completed you'll be very proud of it. It's a great thing for the country. It's a great thing for Washington," he says.

Trump stopped by the hotel project amid campaigning in Washington. He was slated to address the American Israel Public Affairs Committee at the Verizon Center Monday evening.

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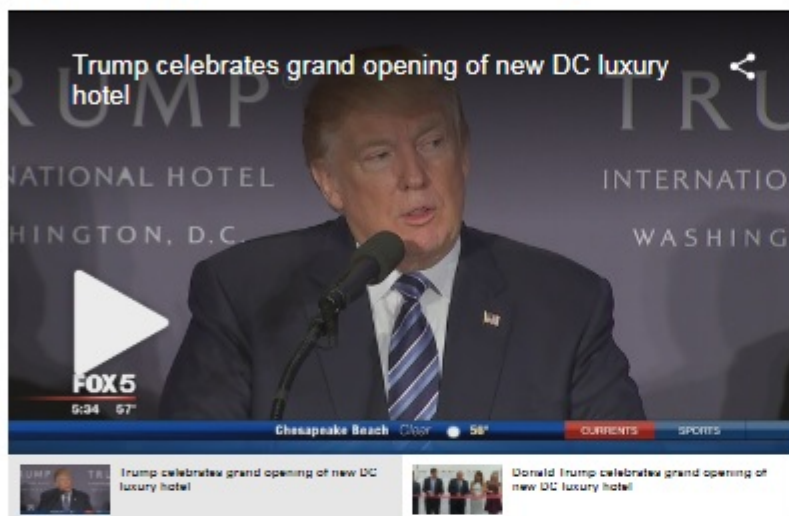
## **Exhibit 62**

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## Donald Trump celebrates grand opening of new DC luxury hotel



By: BETH J. HARPAZ, AP Travel Editor



POSTED: OCT 26 2016 07:22AM EDT  
VIDEO POSTED: OCT 26 2016 08:34PM EDT  
UPDATED: OCT 26 2016 08:38PM EDT

WASHINGTON, D.C. (AP) — Donald Trump may be spending most of his days inside the frantic hurricane of the presidential campaign, but inside his new hotel in Washington, calm and luxury prevail.

Staff members offer impeccable [service](#), serving Champagne to guests waiting to check in and preparing rooms with turned-down covers and bedside chocolates. Trump's son, Donald Trump Jr., says he's confident the Trump International Hotel fronting Pennsylvania Avenue a few blocks from the White House will be a place for both Democrats and Republicans — no matter who wins.

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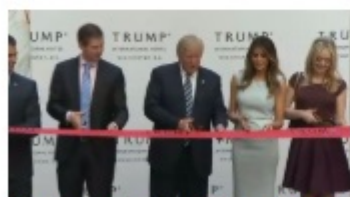


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"It's not designed to be a partisan hotel," Trump Jr. said. "It's a luxury hotel for all of D.C."

### Image Gallery

17 PHOTOS



Donald Trump celebrates grand opening of new DC luxury hotel



That remains to be seen. Hundreds of people protested outside the hotel during the ribbon-cutting Wednesday. The rally started as a protest demanding that Trump recognize union representation for workers at a Las Vegas hotel, but it broadened into a larger anti-Trump event.

Trump attended the ribbon-cutting, calling it a "metaphor for what we can accomplish" and taking precious time away from an apparently sagging campaign.

He summed up the project with only a few words: "under budget and ahead of schedule." And he noted the renovation and operation of the hotel had created hundreds of jobs.

The Trump Organization agreed to open the hotel by 2018 and invest \$200 million in it in a deal with the federal government, which owns the site. A Trump [website](#) describes the project as costing \$200 million, so it was unclear what the "under budget" statement referred to.

The hotel staff appears as diverse as any [workforce](#) in America — despite Trump's divisive remarks about immigrants, Muslims and other ethnic groups. A note atop the Gideon Bible in every guest room states that Qurans and other holy books are available upon request, a standard amenity at luxury hotels.

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Trump's inflammatory rhetoric led two celebrity chefs, Jose Andres and Geoffrey Zakarian, to back out of running restaurants in the hotel, but David Burke's Prime BLT is open in the lobby. Burke was on hand Tuesday night to chat with diners. No second restaurant has been announced.

The five-star Trump International Hotel is located in an 1899 landmark, the Old Post Office, which was in disrepair when the Trump Organization won a bid from the federal government to turn it into a hotel in 2013.

Nina Gardner, a consultant who lives in the area, decided to attend the protest when she heard about it Wednesday morning. "I'm totally against Donald Trump and his candidacy," she said.

She has friends who are boycotting Ivanka Trump's clothing and jewelry line, and she predicted his campaign would "end up hurting his business."

Rates at Trump hotels have been falling and some residents of a Trump apartment building in New York are trying to have the name removed. But Ivanka Trump insisted all was well as she stood by her father's side Wednesday. "Our business at Trump Hotels continues to thrive."

Rates start around \$400 most nights but cheapest rooms were over \$600 for the night before Trump's visit. Suites run into the thousands. Some five-star D.C. hotels charge much more.

The hotel's renovation has been criticized for an excess of glitz and gold leaf — signature Trump decor — while covering up marble floors with carpets and walls with drapes. The Trumps defend the renovation as a mix of old and new.

John Cullinane, an architect who worked on the project early on but left, had been among its critics, but declined to comment when reached by phone, saying the Trumps had sent him a letter threatening legal action.

The hotel's managing director, Michael Damelincourt, said the hotel's prime D.C. location and 300,000 square feet of meeting space, along with the city's largest luxury ballroom, ensures its success. He said the hotel had already hosted two weddings and "board of director meetings from major corporations," but declined to identify any of the groups.

A clock tower that's part of the Old Post Office has traditionally been open to the public, offering views of the city from one of the highest points in Washington. It's closed for renovations, but Donald Trump Jr. said it should be open by the end of the year and will be operated by the National Park Service.

Rick Tyler, former spokesman for Trump's primary rival, Sen. Ted Cruz, said that "because it's in D.C., there's a layer of political consideration" among potential hotel guests. "But my guess is Donald Trump will lose and people will more or less forget about that," he said. "Very few will make a decision about staying there based on Donald Trump's candidacy."

Associated Press Television Writer David Bauder in New York contributed to this story.

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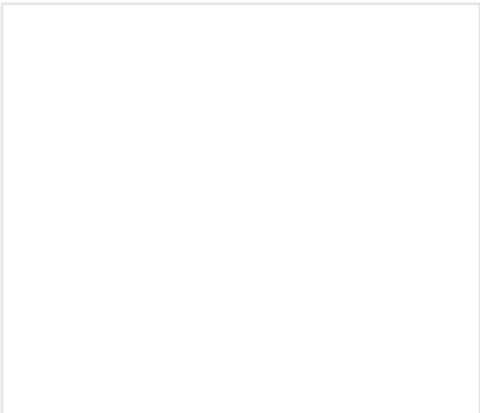


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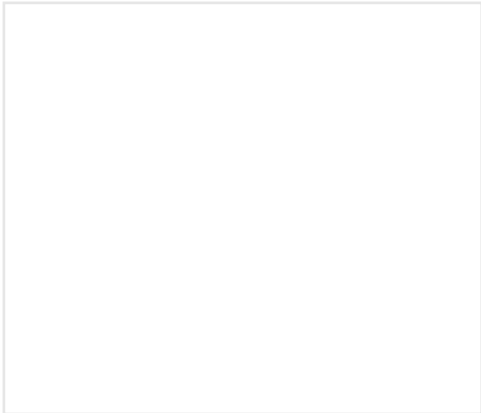


## Trump in D.C. to talk business and politics

A subdued Trump focused on his campaign’s core message: the government doesn’t work, and Donald Trump can fix it.

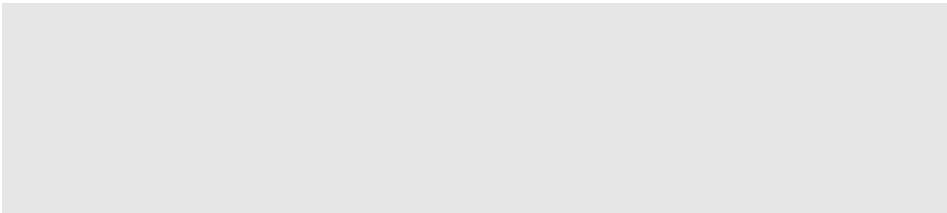
With a snip of the novelty scissors, Donald Trump officially opened his new D.C. hotel. He also hopes to find a way to cut into Hillary Clinton’s lead in the polls, by showing off his business acumen in front of global media.

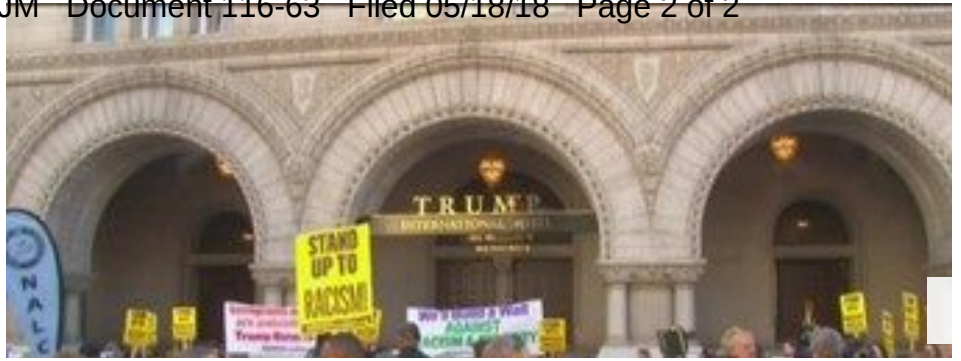
“My theme today is five words: under budget and ahead of schedule,” Trump told the crowd. “That’s what we did. Under budget and ahead of schedule.”



Often sidetracked by controversies, many of his own making, a subdued Trump Wednesday focused on his campaign’s core message: the government doesn’t work, and Donald Trump can fix it.

“Right now just about everything our government touches is broken, or they break it. It’s always broke over budget, and simply nothing works,” Trump said. “The tax code is broken. The education system is broken.”





The District's Democratic Mayor Muriel Bowser, who supports Clinton, skipped the opening of the big, D.C. business.

"I don't want to be involved in Donald Trump's politics," Mayor Bowser told a crowd of reporters.

While Trump was talking up his newest property, on the trail in Florida, Hillary Clinton tried to undermin

"He relied on undocumented workers to make his project cheaper," Clinton told the crowd.

**RELATED:** [Grand opening at Trump International Hotel](#)

She continued to work to bank ballots in the Sunshine State, where 2 million people have already cast votes.

"We can't take our foot off the gas, even for a short time," the Democratic presidential nominee pleaded. "Every vote counts. Just ask my friend, former vice president Al Gore."

A new round of polling Wednesday from battleground states shows Clinton's leads getting slimmer in places like Florida. One even had Trump leading there.

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## **Exhibit 64**

## LOCAL NEWS

# Trump's hands-on management style to be tested by presidency

By **ASSOCIATED PRESS** | |

PUBLISHED: November 26, 2016 at 11:37 am | UPDATED: August 28, 2017 at 5:56 am



NEW YORK >> President-elect Donald Trump looked at hundreds of marble samples before selecting one for the lobby of Trump Tower. He can recall, in painstaking detail even decades later, how he stood in the cold and oversaw the ice-making process at Central Park's rink. And, during the campaign, he personally reviewed every single campaign ad, rejecting some over the smallest of perceived flaws.

The hands-on, minutiae-obsessed management style that Trump has relied on for decades in the business world will now be tested by the presidency, an overwhelming job in which his predecessor says only the most challenging decisions even make it to the Oval Office.

"Somebody noted to me that by the time something reaches my desk, that means it's really hard," President Barack Obama has said. "Because if it were easy, somebody else would have made the decision and somebody else would have solved it."

The president-elect, at times, has been reluctant to delegate. But while his multinational business is indeed vast, the scope of the federal government exceeds any of his previous endeavors.



Those close to him are gently suggesting that he will have to do some more delegating given the sheer volume of decisions needed to get his administration up and running, according to a person familiar with private discussions but not authorized to speak about them by name. Trump has chafed at that, but he has signaled willingness to relinquish some personal control.

Over his career, Trump has been highly involved with the decisions he cares deeply about. When building Trump Tower, the Manhattan skyscraper he calls home, he settled upon a rare marble, Breccia Pernice, for the building's lobby.

But when he inspected the pieces that had been tagged for use, he found some blemishes — prompting a personal trip to Italy.

“So we ended up going to the quarry with black tape and marking off the slabs that were the best,” Trump wrote in his 1987 book, “The Art of the Deal.” “The rest we just scrapped — maybe 60 percent of the total. By the time we finished, we’d taken the whole top of the mountain and used up much of the quarry.”

At the New York State Republican Dinner in April, Trump stood in front of a group of tuxedo-clad, moneyed, Manhattan peers, confidently pointing out the details in the Grand Hyatt hotel ballroom’s ceiling, remembering how he oversaw the construction process. He then recalled his push to fix Central Park’s Wollman Rink, going into remarkable detail about the contract negotiations, the depth of the concrete, the need to switch from copper piping to rubber hose to keep the ice frozen, and even the conversation he had with the Montreal Canadiens’ head ice-maker to make sure the process went smoothly.

“I hope that’s an interesting story,” Trump told the crowd. “Who the hell wants to talk about politics all the time, right? Politics gets a little boring!”

But Trump almost certainly won’t be able to exert that same of control over his new employees: The federal workforce is more than 2 million people.

Obama frequently cites an observation by his first defense secretary, Robert Gates: “One thing you should know, Mr. President, is that any given moment, on any given day, somebody in the federal government is screwing up.” While Obama praises federal workers, he adds: “Even if you’re firing at a 99.9 percent success rate, that still leaves a lot of opportunity for things not to go as planned.”

Other aspects of Trump’s management style may also not easily translate to the White House. His inner circle is famously small, consisting of longtime allies and his grown children, and his first key West Wing hires — chief of staff Reince Priebus and chief strategist Stephen Bannon — bring no policy experience to their new roles.

Trump works long hours and expects those around him to do so as well. He can be quiet and disengaged in discussions about subjects with which he is unfamiliar but is prone to flash his temper and bark at aides. He is also known to go with his gut, is often swayed on positions by the last person he spoke to, and sometimes swoops in late and orders a change in plans, blowing up a travel schedule or policy rollout.

Aides also often float suggestions to him through the media, knowing that Trump is a voracious watcher of cable TV and might be persuaded by what he sees and hears.

Trump, whose TV catchphrase was “You’re fired,” is prone to pitting staffers against each other in both the business world and during his insurgent campaign. Over the summer, he hired Paul Manafort to prepare for the GOP’s convention and watched as staffers loyal to his campaign manager, Corey Lewandowski, repeatedly clashed with Manafort’s allies. Lewandowski lost the power struggle and was fired. Later, Manafort was dismissed, too, replaced by Bannon and Kellyanne Conway.

Trump, in his 2004 book “How to Get Rich,” described his intense, loyalty-driven style. “I rely on a few key people to keep me informed,” he wrote. “They know I trust them, and they do their best to keep that trust intact.”

---

Tags: **Donald Trump**



**Associated Press**

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## **Exhibit 65**

Politics • Analysis

# Tracking who is spending money at President Trump's D.C. hotel

Since Trump took office, his luxury hotel in Washington has emerged as a political power hub – and is now at the center of a court case about presidential emoluments.



59

## Political groups

Fundraisers and receptions by campaigns and PACs held at the hotel



10

## Visits by Trump

Speeches, dinners and other appearances by the president



7

## Foreign governments

Events or stays paid for by foreign governments



25

## Business interests

Industry or lobbying events

**LATEST EVENT**

## America First Action

April 30, 2018

Members of the pro-Trump PAC dined with President Trump at the hotel. The list of attendees was not disclosed.



When Donald Trump became president, his Pennsylvania Avenue hotel quickly turned into a Republican power center where foreign governments, political groups, religious organizations and business interests have held dozens of events. The president and his family are regulars there, and the business appears to be flourishing.

Trump International Hotel in Washington now figures in a potentially historic legal case alleging that the president improperly receives payments from state and foreign governments through the hotel – payments banned under the Constitution's emoluments clause. Although Trump resigned from management of his hotel and real estate company when he entered the White House, he still benefits financially from the business.

The Trump Organization says it does not pursue business with foreign governments and donates much of the profits from those customers.

There is no public log of events at Trump's properties. In order to determine who is doing business with the Washington hotel, Post reporters scoured social media postings, campaign finance documents, publicly posted

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**How the Trump hotel changed Washington's culture of influence →**

invitations and made visits to the venue. Weddings, happy hours and small social events have been omitted from this list.

## Are we missing an event at Trump Hotel? **Let us know.**

Did you attend an event at the Trump hotel? Maybe you saw a posting on social media? Or maybe you came upon a flyer with details on the event? [Tell us about it and we'll investigate to try to confirm it.](#)

### Events

**SHOW ALL (130)**

**ADVOCACY AND  
CHARITY (20)**

**BUSINESS  
INTERESTS (25)**

**FOREIGN  
GOVERNMENT (7)**

**POLITICAL GROUP (59)**

**RELIGIOUS GROUP (9)**

**VISITS BY TRUMP (10)**

#### VISITS BY TRUMP

### America First Action

April 30, 2018

Members of the pro-Trump PAC dined with President Trump at the hotel. The list of attendees was not disclosed.

#### VISITS BY TRUMP

### President Trump dinner

April 7, 2018

President Trump dined with first lady Melania Trump.

#### VISITS BY TRUMP

### President Trump dinner

Feb. 10, 2018

President Trump dined with first lady Melania Trump.

#### VISITS BY TRUMP

### Republican National Committee

Feb. 1, 2018

President Trump addressed Republican National Committee members, who gathered for a dinner during their winter meetings. The full winter meetings took place at another D.C. hotel.

VISITS BY TRUMP

## President Trump dinner

Oct. 14, 2017

President Trump dined at the hotel.

VISITS BY TRUMP

## President Trump Cabinet dinner

July 29, 2017

Trump dined with incoming Chief of Staff John Kelly, Treasury Secretary Steve Mnuchin, Commerce Secretary Wilbur Ross and others.

VISITS BY TRUMP

## Donald J. Trump for President 2020 campaign

June 28, 2017

The first fundraiser for President Trump's reelection campaign was held at his own hotel. Guests paid \$35,000 per plate and the total cost was \$121,500. The event was expected to raise \$10 million for Trump's campaign and the Republican National Committee.

VISITS BY TRUMP

## President Trump dinner

April 22, 2017

Trump dined with first lady Melania Trump.

VISITS BY TRUMP

## President Trump dinner

March 25, 2017

Trump dined with Ivanka Trump and Jared Kushner.

VISITS BY TRUMP

## President Trump dinner

Feb. 25, 2017

Trump's first dinner out on the town in Washington was at his hotel, dining with Ivanka Trump, Jared Kushner, Florida Gov. Rick Scott and former U.K. Independence Party leader Nigel Farage.

### Related stories

[Federal judge appears receptive to emoluments lawsuit against Trump](#)



## **Exhibit 66**

EVENTS ▾

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### AFRICAN UNION

Counselor: Tarek Ben Youssef

Spouse: Yosra Debbabi Ben Yousseff

Embassy: 1640 Wisconsin Ave. NW, 20007

Telephone: 202-342-1100

### ALBANIA

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Spouse: Eudald Guillaumet Anton

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Telephone: 212-750-8064

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Telephone: 202-785-1156

## ANTIGUA AND BARBUDA

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Spouse: Susan Indrani Sanders

Embassy: 3216 New Mexico Ave. NW, 20016

Telephone: 202-362-5122

## ARGENTINA

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Spouse: Carla Constanza Peterson

Embassy: 1600 New Hampshire Ave. NW, 20009

Residence: 1811 Q St. NW, 20009

Telephone: 202-238-6400

## ARMENIA

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Spouse: Viktoria Mnatsakanyan

Embassy: 2225 R St. NW, 20008

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## AUSTRALIA

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#### AUSTRIA

Ambassador: Wolfgang Arnold Waldner

Spouse: Gudrun Faudon Waldner

Embassy: 3524 International Court NW, 20008

Telephone: 202-895-6700

Residence: 2419 Wyoming Ave. NW, 20008

#### AZERBAIJAN

Ambassador: Elin Suleymanov

Spouse: Lala Abdurahimova

Embassy: 2741 34th St. NW, 20008

Telephone: 202-337-3500

Residence: 4039 Highwood St. NW, 20007

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Ambassador: Eugene Glenwood Newry

Spouse: Francoise Jeanne Ma Torchon Newry

Embassy: 2220 Massachusetts Ave. NW, 20008

Telephone: 202-319-2660

Residence: 5100 Warren Pl. NW, 20016

#### BAHRAIN

Ambassador: Shaikh Abdullah Mohammed Alkhalifa

Spouse: Latifa Mohammed Alkhalifa

Embassy: 3502 International Dr. NW, 20016

Telephone: 202-342-0741

Residence: 4646 Hawthorne Ln. NW, 20016

#### BANGLADESH

Ambassador: Mohammad Ziauddin

Spouse: Yasmeen Ziauddin

Embassy: 3510 International Dr. NW, 20008

Telephone: 202-244-0183

Residence: 4 Highboro Court, Bethesda, MD, 20817





**BARBADOS**

Ambassador: John Ernest Beale

Spouse: Leila Mol Beale

Embassy: 2144 Wyoming Ave. NW, 20008

Telephone: 202-939-9200

**BELARUS**

Chargé D'Affaires Ad Interim: Pavel Shidlovsky

Spouse: Irina Shidlovsky

Embassy: 1619 New Hampshire Ave. NW, 20009

Telephone: 202-986-1604

Residence: 12 Farmington Court, Chevy Chase, MD, 20815

**BELGIUM**

Ambassador: Dirk Jozef M. Wouters

Spouse: Katrin Van Bragt

Embassy: 3330 Garfield St. NW, 20008

Telephone: 202-333-6900

Residence: 2300 Foxhall Rd. NW, 20007

**BELIZE**

Ambassador: Patrick Andrews

Spouse: Josefina Elena Andrews

Embassy: 2535 Massachusetts Ave. NW, 20008

Telephone: 202-332-9636

Residence: 1686 Chain Bridge Rd. McLean, VA, 22101

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Telephone: 202-238-2700

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Residence: 6388 16th St. NW, 20011

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Spouse: Khin Myint Kyi

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Telephone: 202-332-3344

Residence: 2223 R St. NW, 20008

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Spouse: Sovanntevy Run

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Telephone: 202-726-7742

Residence: 4500 16th St. NW, 20011

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Telephone: 202-265-8790

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Residence: 2305 Massachusetts Ave. NW, 20008

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Telephone: 202-462-5772

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Embassy: 1156 15th St. NW, Suite 515, 20005

Telephone: 202-331-0270

Residence: 1010 Sorrel Ave., Potomac, MD, 20854

## DOMINICA

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Spouse: Sylvia Manicanela Charles

Embassy: 1001 19th St. N, Suite 1200, Arlington, VA, 22209

Telephone: 571-527-1370

Residence: 17639 Charity Lane, Germantown, DC, 20874

## DOMINICAN REPUBLIC

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Spouse: Caridad De Jesus Santos De Perez

Embassy: 1715 22nd St. NW, 20008

Telephone: 202-332-6280

Residence: 2930 Edgevale Terrace NW, 20008

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Embassy: 2538 18th St. NW, 20009
Telephone: 202-234-7200
Residence: 2320 Bancroft St. NW, 20008
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Spouse: Nahla Anter Farid Elshimy
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Telephone: 202-895-5400
Residence: 2301 Massachusetts Ave. NW, 20008
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Ambassador: Claudia Ivette Canjura de Centeno
Spouse: Jose Martir Centeno Valles
Embassy: 1400 16th St. NW Suite 100, 20036
Telephone: 202-265-9671
Residence: 5171 Macomb St. NW, 20016
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Spouse: Purificacion Eki Mba Anguesomo
Embassy: 2020 16th St. NW, 20009
Telephone: 202-518-5700
Residence: 4044 27th St., Arlington, VA, 22207
ERITREA
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Spouse: Mrs. Hiwet Sebhatu Tesfazghi
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Telephone: 202-319-1991
Residence: 7127 16th St. NW, 20012
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Ambassador: Eerik Marmei
Spouse: Birgit Volmer
Embassy: 2131 Massachusetts Ave. NW, 20008
Telephone: 202-588-0101
Residence: 3633 Albemarle St. NW, 20008

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Embassy: 3506 International Dr. NW, 20008  
Telephone: 202-364-1200  
Residence: 2209 Wyoming Ave. NW, 20008

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Ambassador: David O'Sullivan  
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Residence: 2534 Belmont Rd. NW, 20008

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Spouse: Kerry Megan Mara  
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Telephone: 202-466-8320  
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Telephone: 202-298-5800  
Residence: 3001 Woodland Dr. NW, 20008

**FRANCE**

Ambassador: Gerard Roger Araud  
Embassy: 4101 Reservoir Rd. NW, 20007  
Telephone: 202-944-6000  
Residence: 2221 Kalorama Rd. NW, 20008

**GABON**

Ambassador: Michael Moussa-Adamo  
Spouse: Mrs. Bridget Moussa-Adamo  
Embassy: 2034 20th St. NW, 20009  
Telephone: 202-797-1000  
Residence: 1630 Connecticut Ave. NW, 20009

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Spouse: Mrs. Marie Faye Nee Jobe

Embassy: 2233 Wisconsin Ave. NW, Suite 240, 20007

Telephone: 202-788-1399

Residence: 1941 Westchester Dr., Silver Spring, MD, 20902

## GEORGIA

Ambassador: Archil Gegeshidze

Spouse: Mrs. Dea Gadua

Embassy: 1824-1826 R St. NW, 20008

Telephone: 202-387-2390

Residence: 2807 Chesterfield Pl. NW, 20008

## GERMANY

Ambassador: Hans Peter Wittig

Spouse: Mrs. Huberta Monica Von Voss-Wittig

Embassy: 4645 Reservoir Rd. NW, 20007

Telephone: 202-298-4000

Residence: 1800 Foxhall Rd. NW, 20007

## GHANA

Ambassador: Joseph Henry Smith

Spouse: Mrs. Douha Yehia Smith

Embassy: 3512 International Dr. NW, 20008

Telephone: 202-686-4520

## GREECE (THE HELLENIC REPUBLIC)

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Telephone: 202-268-2561

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Ambassador: Jose Luis Sanchez  
Spouse: Mrs. Rebe Moreno Carrera De Villanueva  
Embassy: 2220 R St. NW, 20008  
Telephone: 202-745-4953  
Residence: 2839 Woodland Dr. NW, 20008

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Telephone: 202-986-4300  
Residence: 2948 Edgevale Terrace NW, 20008

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Ambassador: Sheik Riyad David Insanally  
Embassy: 2490 Tracy Pl. NW, 20008  
Telephone: 202-265-6900  
Residence: 6911 Bradley Blvd., Bethesda, MD, 20817

HAITI

Ambassador: Paul Getty Altidor  
Spouse: Mrs. Meghan Cartier Fennelly  
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Telephone: 202-332-4090

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Ambassador: Jorge Alberto Milla Reyes  
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Telephone: 202-966-2604  
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Spouse: Mr. Istvan Szabolcs Ferencz  
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Telephone: 202-362-6730  
Residence: 2215 30th St. NW, 20008



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Spouse: Mrs. Inga Jóna Thordardóttir

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Telephone: 202-265-6653

Residence: 2443 Kalorama Rd. NW, 20008

## INDIA

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Spouse: Mrs. Maina Chawla Singh

Embassy: 2107 Massachusetts Ave. NW, 20008

Telephone: 202-939-7000

Residence: 2700 Massachusetts Ave. NW, 20008

## INDONESIA

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Spouse:

Embassy: 2020 Massachusetts Ave. NW, 20036

Telephone: 202-775-5200

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Telephone: 202-462-3939

Residence: 2244 S St. NW, 20008

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Embassy: 3514 International Dr. NW, 20008

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Spouse: Mrs. Micaela Barbagallo

Embassy: 3000 Whitehaven St. NW, 20008

Telephone: 202-612-4400

Residence: "Villa Firenze" 2800 Albemarle St. NW, 20008

JAMAICA

Ambassador: Ralph Samuel Thomas

Spouse: Mrs. Sandra Andrea Dixon-Thomas

Embassy: 1520 New Hampshire Ave., NW 20036

Telephone: 202-452-0660

Residence: 3101 Rolling Rd., Chevy Chase, MD. 20815

JAPAN

Ambassador: Kenichiro Sasae

Spouse: Mrs. Nobuko Sasae

Embassy: 2530 Massachusetts Ave. NW, 20008

Telephone: 202-238-6700

Residence: 4000 Nebraska Ave. NW, 20016

JORDAN

Ambassador: Dina Khalil Tawfiq Kwar

Embassy: 3501 International Dr. NW, 20008

Telephone: 202-966-2664

Residence: 2456 Tracy Pl. NW, 20008

KAZAKHSTAN

Ambassador: Kairat Umarov

Spouse: Mrs. Gulnara Umarova

Embassy: 1401 16th St. NW, 20036

Telephone: 202-232-5488

Residence: 2910 Edgevale Terrace NW, 20008

KENYA

Ambassador: Robinson Njeru Githae

Spouse: Mrs. Alice Wanjiku Njeru

Embassy: 2249 R St. NW, 20008

Telephone: 202-387-6101

Residence: 10201 Serrel Ave., Potomac, MD, 20854

KOREA, THE REPUBLIC OF (SOUTH KOREA)

Ambassador: Ho Young Ahn

Spouse: Seon-Hwa Lee Ahn

Embassy: 2450 Massachusetts Ave. NW, 20008

Telephone: 202-939-5600

Residence: 4801 Glenbrough Ave., 20017

KOSOVO

Ambassador: Vlora Citaku

Embassy: 2175 K St. NW, Suite 300, 20037

Telephone: 202-450-2130

KUWAIT

Ambassador: Sheikh Salem Abdullah Al Jaber Alsabah

Spouse: Mrs. Rima Fares Al Sabah

Embassy and Residence: 2940 Tilden St. NW, 20008

Telephone: 202-966-0702

KYRGYZSTAN

Ambassador: Kadyr Toktogulov

Embassy: 2360 Massachusetts Ave., NW 20008

Telephone: 202-449-9822

Residence: 4101 33rd Rd. North, Arlington, VA, 22207

LAOS

Ambassador: Mai Sayavongs

Spouse: Mrs. Soumaly Sayavongs

Embassy and Residence: 2222 S St. NW, 20008

Telephone: 202-332-6416

LATVIA

Ambassador: Andris Teikmanis

Spouse: Inguna Teikmane

Embassy: 2306 Massachusetts Ave. NW, 20008

Telephone: 202-328-2840

Residence: 4525 Foxhall Crescent NW, 20007

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Charge D'Affaires: Carla Jazzar  
Embassy: 2560 28th St. NW, 20008  
Telephone: 202-939-6324  
Residence: 2841 McGill Terrace NW, 20008

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Spouse: Mrs. Lois Anne Sebatane  
Embassy: 2511 Massachusetts Ave. NW, 20008  
Telephone: 202-797-5533  
Residence: 7013 Loch Lomond Dr, Bethesda, MD, 20817

**LIBERIA**

Ambassador: Jeremiah Congbeh Sulunteh  
Spouse: Mrs. Kabeh Gornor Pewu Sulunteh  
Embassy: 5201 16th St. NW, 20011  
Telephone: 202-723-0437

**LIBYA**

Charge D'Affaires: Wafa M. T. Bughaighis  
Spouse: Mr. Mustafa Mohamed Omar Badi  
Embassy: 2600 Virginia Ave. NW, Suite 400, 20037  
Telephone: 202-944-9601  
Residence: 2201 Wyoming Ave. NW, 20008

**LIECHTENSTEIN**

Ambassador: Kurt Jaeger  
Embassy and Residence: 2900 K St. NW, Suite 602B, 20007  
Telephone: 202-331-0590

**LITHUANIA**

Ambassador: Rolandas Krisciunas  
Spouse: Mrs. Zivile Krisciuniene  
Embassy: 2622 16th St. NW, 20009  
Telephone: 202-234-5860  
Residence: 1112 Ingleside Ave., McLean, VA, 22101

**LUXEMBOURG**

Ambassador: Sylvie Lucas

Embassy: 2200 Massachusetts Ave. NW, 20008

Telephone: 202-265-4171

Residence: 3933 Fordham Rd. NW, 20016

**MACEDONIA**

Ambassador: Vasko Naumovski

Spouse: Emilija Naumovska

Embassy: 2129 Wyoming Ave. NW, 20008

Telephone: 202-667-0501

**MADAGASCAR**

Chargé D'Affaires Ad Interim: Velotiana Rakotoanosy Raobelina

Spouse: Querry Raobelina

Embassy: 2374 Massachusetts Ave. NW, 20008

Telephone: 202-265-5525

**MALAWI**

Ambassador: Edward Yakobe Sawerengera

Embassy: 2408 Massachusetts Ave. NW, 20008

Telephone: 202-721-0270

**MALAYSIA**

Ambassador: Awang Adek Bin Hussin

Spouse: Latifah Binti Mohd Yusof

Embassy: 3516 International Court NW, 20008

Telephone: 202-572-9700

**MALDIVES**

Ambassador: Ahmed Sareer

Spouse: Fathimath Athifa

Embassy: 800 2nd Ave, Suite 400E, New York, NY, 10017

Telephone: 212-599-6195

**MALE**



**MALI**

Ambassador: Tiena Coulibaly

Spouse: Aminata Dicko

Embassy: 2130 R St. NW, 20008

Telephone: 202-332-2249

Residence: 2131 R St. NW, 20008

**MALTA**

Ambassador: Pierre Clive Agius

Embassy: 2017 Connecticut Ave. NW, 20008

Telephone: 202-462-3611

Residence: 4501 29th St. NW, 20008

**MARSHALL ISLANDS**

Ambassador: Gerald M. Zackios

Embassy: 2433 Massachusetts Ave. NW, First Floor, 20008

Telephone: 202-234-5414

Residence: 3212 Brooklawn Terrace, Chevy Chase, MD, 20815

**MAURITANIA**

Ambassador: Mohamedoun Daddah

Spouse: Zeinebou Cheikh

Embassy: 2129 Leroy Place NW, 20008

Telephone: 202-232-5700

Residence: 2339 S St. NW, 20008

**MAURITIUS**

Ambassador: Soorojdev Phokeer

Embassy: 1709 N St. NW, 20036

Telephone: 202-244-1491

**MEXICO**

Ambassador: Carlos Manuel Sada Solana

Spouse: Maria Elena Vazquez Escobedo

Embassy: 1911 Pennsylvania Ave. NW, 20006

Telephone: 202-728-1600

Residence: 4925 Loughboro Rd. NW, 20016

**MOLDOVA**

Chargé D'Affaires Ad Interim: Veaceslav Pituscan

Spouse: Diana Griciu

Embassy: 2101 S St. NW, 20008

Telephone: 202-667-1130

**MONACO**

Ambassador: Maguy Maccario Doyle

Embassy: 3400 International Drive NW, 2K-100, 20008

Telephone: 202-234-1530

Residence: 2315 Wyoming Ave. NW, 20008

**MONGOLIA**

Ambassador: Altangerel Bulgaa

Spouse: Chuluuntsetseg Edene

Embassy: 2833 M St. NW, 20007

Telephone: 202-333-7117

Residence: 1021 Iron Gate Rd., Potomac, MD, 20854

**MONTENEGRO**

Ambassador: Srdan Darmanovic

Spouse: Aneta Spaic

Embassy: 1610 New Hampshire Ave. NW, 20009

Telephone: 202-234-6108

**MOROCCO**

Ambassador: Mohammed Rachad Bouhlal

Spouse: Fatiha Bennani

Embassy: 1601 21st St. NW, 20009

Telephone: 202-462-7980

Residence: 9109 Clewerwall Dr., Bethesda, MD, 20817

**MOZAMBIQUE**

Ambassador: Carlos Dos Santos

Spouse: Maria Isabel Macedo Dos Santos

Embassy: 1525 New Hampshire Ave. NW, 20036

Telephone: 202-293-7146



**NAMIBIA**

Ambassador: Martin Andjaba

Spouse: Caroline Pengevali Andjaba

Embassy: 1608 New Hampshire Ave. NW, 20009

Telephone: 202-986-0540

Residence: 10108 Iron Gate Rd., Potomac, MD, 20854

**NAURU**

Ambassador: Marlene Inemwin Moses

Embassy and Residence: 801 2nd Ave., Floor 3, New York, NY, 10017

Telephone: 212-937-0074

**NEPAL**

Ambassador: Arjun Kumar Karki

Spouse: Gauree Thakuri

Embassy: 2131 Leroy Place NW, 20008

Telephone: 202-667-4850

Residence: 2730 34th Pl. NW, 20007

**NETHERLANDS**

Ambassador: Hendrik Jan Jurriaan Schuwer

Spouse: Anna Lena Elisabeth Boman Schuwer

Embassy: 4200 Linnean Ave. NW, 20008

Telephone: 202-244-5300

Residence: 2347 S St. NW, 20008

**NEW ZEALAND**

Ambassador: Timothy John Groser

Embassy: 37 Observatory Circle NW, 20008

Telephone: 202-328-4800

Residence: 27 Observatory Circle NW, 20008

**NICARAGUA**

Ambassador: Francisco Obadiah Campbell Hooker

Spouse: Miriam Elinoree Hooker Coe

Address: 1627 New Hampshire Ave. NW, 20009

Telephone: 202-939-6570

Residence: 6434 Brookes Lane, Bethesda, MD, 20816

**NIGER**

Case 8:17-cv-01596-PJM Document 116-66 Filed 05/18/18 Page 23 of 33

Ambassador: Hassana Alidou

Embassy: 2204 R St. NW, 20008

Telephone: 202-483-4224

Residence: 3100 Argyle St. NW, 20001

**NIGERIA**

Charge D'Affaires: Hakeen Toyin Balogun

Spouse: Latifat Aduke Balogun

Embassy: 3519 International Court NW, 20008

Telephone: 202-986-8400

**NORWAY**

Ambassador: Kaare Reidar Aas

Embassy: 2720 34th St. NW, 20008

Telephone: 202-333-6000

Residence: 3401 Massachusetts Ave. NW, 20007

**OMAN**

Ambassador: Hunsaina Sultan Ahmed Al Mughairy

Spouse: Fuad Mubarak Ali Al Hinai

Embassy: 2535 Belmont Road NW, 20008

Telephone: 202-387-1980

Residence: 2000 24th St. NW, 20008

**PAKISTAN**

Ambassador: Jalil Abbas Jilani

Spouse: Shaista Jilani

Embassy: 3517 International Court NW, 20008

Telephone: 202-243-6500

Residence: 2343 S St. NW, 20008

**PALAU**

Ambassador: Hersey Kyota

Spouse: Lydia Shmull Kyota

Embassy: 1701 Pennsylvania Ave. NW, Suite 300, 20036

Telephone: 202-452-6814

Residence: 6423 13th St., Alexandria, VA, 22307

Ambassador: Emanuel A Gonzalez Revilla Lince

Spouse: Luc Miro Toda De Gonzalez Revilla

Embassy: 2862 McGill Terrace NW, 20008

Telephone: 202-483-1407

Residence: 2601 29th St. NW, 20008

PAPUA NEW GUINEA

Ambassador: Rupa Abraham Mulina

Spouse: Numa Mulina

Embassy: 1779 Massachusetts Ave. NW, Suite 805, 20036

Telephone: 202-745-3680

PARAGUAY

Ambassador: German Hugo Rojas Irigoyen

Spouse: Cynthia Raquel Duarte Medina

Embassy: 2400 Massachusetts Ave. NW, 20008

Telephone: 202-483-6960

Residence: 3238 Broad Branch Terrace NW, 20008

PERU

Ambassador: Carlos Jose Pareja Rios

Embassy: 1700 Massachusetts Ave. NW, 20036

Telephone: 202-833-9860

Residence: 3001 Garrison St. NW, 20008

PHILIPPINES

Ambassador: Jose Lampe Cuisia, Jr.

Spouse: Maria Victoria Jose Cuisia

Embassy: 1600 Massachusetts Ave. NW, 20036

Telephone: 202-467-9300

Residence: 2253 R St. NW, 20008

POLAND

Ambassador: Ryszard Marian Schnepf

Spouse: Dorota Anna Schnepf

Embassy: 2640 16th St. NW, 20009

Telephone: 202-234-3800

Residence: 3041 Whitehaven St. NW, 20008

## PORTUGAL

Ambassador: ~~Isabel Fezas Vital~~  
Spouse: Isabel Fezas Vital  
Embassy: 2012 Massachusetts Ave. NW, 20036  
Telephone: 202-328-8610  
Residence: 2125 Kalorama Rd. NW, 20008

## QATAR

Ambassador: Mohammed Jaham Al Kuwari  
Spouse: Aisha Ali S A Almaadeed  
Embassy: 2555 M St. NW, 20037  
Telephone: 202-274-1600  
Residence: 4839 Indian Lane NW, 20016

## REPUBLIC OF CHINA (TAIWAN)

Ambassador: Stanley Kao  
Spouse: Sherry Sung  
Embassy: 4201 Wisconsin Ave. NW, 20016  
Telephone: 202-895-1800  
Residence: 3225 Woodley Rd. NW, 20008

## ROMANIA

Ambassador: George Cristian Maior  
Spouse: Anamaria Maior  
Embassy: 1607 23rd St. NW, 20008  
Telephone: 202-332-4846  
Residence: 2300 20th St. NW, 20008

## RUSSIA

Ambassador: Sergey Ivanovich Kislyak  
Spouse: Natalia Mikhaylovna Kislyak  
Embassy: 2650 Wisconsin Ave. NW, 20007  
Telephone: 202-298-5700  
Residence: 1125 16th St. NW, 20036

## RWANDA

Ambassador: Mathilde Mukantabana  
Embassy: 1875 Connecticut Ave. NW, Suite 540, 20009  
Telephone: 202-232-2882  
Residence: 1752 Sycamore St. NW, 20012

SAINT KITTS AND NEVIS

Ambassador: 1001 N. 19th St., Suite 1200, Arlington, VA, 22209  
Embassy: 1001 N. 19th St., Suite 1200, Arlington, VA, 22209  
Telephone: 202-686-2636  
Residence: 1016 Laurel Leaf Pl., Potomac, MD, 20854

SAINT LUCIA

Ambassador: Elizabeth Darius Clarke  
Embassy: 1001 N. 19th St., Suite 1200, Arlington, VA, 22209  
Telephone: 571-527-1375

SAINT VINCENT AND THE GRENADINES

Chargé D'Affaires Ad Interim: Omari Seitú Williams  
Embassy: 1001 N. 19th St., Suite 1242, Arlington, VA, 22209  
Telephone: 202-364-6730

SAMOA

Ambassador: Ali'ioaiga Feturi Elisaia  
Spouse: Maria Lei Sam-Elisaia  
Embassy: 800 2nd Ave., 4th Floor, New York, NY, 10017  
Telephone: 212-599-6196

SAN MARINO

Ambassador: Paolo Rondelli  
Embassy: 1711 N St. NW, 2nd Floor, 20036  
Telephone: 202-223-2418

SÃO TOMÉ AND PRÍNCIPE

Ambassador: Carlos Filomeno Azevedo Agostinho das Neves  
Spouse: Ilva de Oliveira Cassandra das Neves  
Embassy: 675 Third Ave., Suite 1807, New York, NY, 10017  
Telephone: 212-651-8116

SAUDI ARABIA

Ambassador: Abdullah Faisal Turki Al Saud  
Spouse: Hana Bint Saud Bin Khalid Al Saud  
Embassy: 601 New Hampshire Ave. NW, 20037  
Telephone: 202-342-3800  
Residence: Chain Bridge Rd., McLean, VA



SENEGAL

Ambassador: Babacar Diagne  
Spouse: Hadja Hassiatou Diop Diagne  
Embassy: 2215 M St. NW, 20037  
Telephone: 202-234-0540  
Residence: 4500 Linnean Ave. NW, 20008

SERBIA

Ambassador: Derd Matkovic  
Spouse: Vera Markovic Matkovic  
Embassy: 2233 Wisconsin Ave. NW, Suite 410, 20007  
Telephone: 202-332-0333  
Residence: 4935 Loughboro Rd. NW, 20016

SEYCHELLES

Ambassador: Marie Louise Cecile Potter  
Spouse: Clement Alfred Herman Potter  
Embassy: 800 2nd Ave., Suite 400G, New York, NY, 10017  
Telephone: 212-972-1785

SIERRA LEONE

Ambassador: Bockari Kortu Stevens  
Spouse: Musu Hafsatu Stevens  
Embassy: 1701 19th St. NW, 20009  
Telephone: 202-939-9261  
Residence: 4821 Colorado Ave. NW, 20008

SINGAPORE

Ambassador: Ashok Kumar  
Spouse: Gouri Uppal  
Embassy: 3501 International Place NW, 20008  
Telephone: 202-537-3100  
Residence: 2620 Rock Creek Dr. NW, 20008

SLOVAK REPUBLIC

Ambassador: Peter Kmec  
Spouse: Monika Kmecova  
Embassy: 3523 International Court NW, 20008  
Telephone: 202-237-1054  
Residence: 7718 Carlton Pl., McLean, VA, 22102

**SLOVENIA**

Ambassador: Bozo Cerar

Embassy: 2410 California St. NW, 20008

Telephone: 202-386-6610

Residence: 2412 California St. NW, 20008

**SOLOMAN ISLANDS**

Ambassador: Collin David Beck

Spouse: Helen I. Beck

800 2nd Ave., Suite 400L, New York, NY, 10017

Telephone: 212-599-6192

**SOMALIA**

Ambassador: Ahmed Isse Awad

Spouse: Sarah Soha Ashraf

Embassy: 1706 Desales St. NW, Suite 300, 20036

Telephone: 202-296-0570

**SOUTH AFRICA**

Ambassador: Mninwa Johannes Mahlangu

Spouse: Nomaswazi Christina Mahlangu

Embassy: 3051 Massachusetts Ave. NW, 20008

Telephone: 202-232-4400

Residence: 4847 Rockwood Parkway, 20016

**SOUTH SUDAN**

Ambassador: Garang Diing Akuong

Spouse: Nyimeda Baak Macham Angui

Embassy: 1015 31st St. NW, 3rd Floor, 20007

Telephone: 202-293-7940

**SPAIN**

Ambassador: Ramon Gil-Casares Satrústegui

Embassy: 2375 Pennsylvania Ave. NW, 20037

Telephone: 202-452-0100

Residence: 2350 Foxhall Rd. NW, 20007



**SRI LANKA**

Ambassador: 3017 17th St. NW  
Spouse: Kanthi Kariyawasam  
Embassy: 3025 Whitehaven St. NW, 20008  
Telephone: 202-483-4025  
Residence: 2503 30th St. NW, 20008

**SUDAN**

Chargé D'Affaires Ad Interim: Maowia Osman Khalid Mohammed  
Spouse: Ghada Abdeldafie Abdelgadir  
Embassy: 2210 Massachusetts Ave. NW, 20008  
Telephone: 202-338-8565

**SURINAME**

Chargé D'Affaires Ad Interim: Sylvana Elvira Simson  
Spouse: Henk Evert Simson  
Embassy: 4301 Connecticut Ave. NW, Suite 460, 20008  
Telephone: 202-244-7488  
Residence: 7000 31st St. NW, 20015

**SWAZILAND**

Ambassador: Rev. Abednego Mandla Ntshangase  
Spouse: Phindile Futhi Ntshangase  
Embassy: 1712 New Hampshire Ave. NW, 20009  
Telephone: 202-234-5002

**SWEDEN**

Ambassador: Bjoern Olof Lyrvall  
Spouse: K. Andersson Lyrvall  
Embassy: 2900 K St. NW, 20007  
Telephone: 202-467-2600  
Residence: 2900 Nebraska Ave. NW, 20016

**SWITZERLAND**

Ambassador: Martin Werner Dahinden  
Spouse: Anita Elisabeth Dahinden  
Embassy and Residence: 2900 Cathedral Ave. NW, 20008  
Telephone: 202-745-7900

TAJIKISTAN

Ambassador: Farhod Salim

Spouse: Harhabo Bilolova

Embassy: 1005 New Hampshire Ave. NW, 20037

Telephone: 202-223-6090

TANZANIA

Ambassador: Wilson Mutagaywa Masilingi

Spouse: Marystella Edward Masilingi

Embassy: 1232 22nd St. NW, 20037

Telephone: 202-939-6125

THAILAND

Ambassador: Pisan Manawapat

Spouse: Wanchana Manawapat

Embassy: 1024 Wisconsin Ave. NW, 20007

Telephone: 202-944-3600

Residence: 2145 Decatur Place NW, 20008

THE ARAB LEAGUE

Ambassador: Salah A. Sarhan

Embassy: 1100 17th St. NW, Suite 602, 20036

Telephone: Telephone- (202) 265-3210

THE HOLY SEE

Nuncio: Christophe Pierre

Embassy and Residence: 3339 Massachusetts Ave. NW, 20008

Telephone: 202-333-7121

TIMOR-LESTE (EAST TIMOR)

Ambassador: Domingos Sarmento Alves

Spouse: Odete Genoveva Victor Da Costa

Embassy: 4201 Connecticut Ave. NW, Suite 504, 20008

Telephone: 202-966-3202

Residence: 1220 East West Hwy, Apt. 1105, Silver Spring, MD, 20910

TONGA

Ambassador: Mahe'uli'uli Sandhurst Tupouniua

Embassy and Residence: 250 East 51st St., New York, NY, 10022

Telephone: 917-369-1025

TRINIDAD AND TOBAGO

Ambassador: Anthony Wayne Jerome Phillips Spencer

Spouse: Joanne Renee Phillips Spencer

Embassy: 1708 Massachusetts Ave. NW, 20036

Telephone: 202-467-6490

Residence: 7530 17th St. NW, 20012

TUNISIA

Ambassador: Faycal Gouia

Spouse: Khacoula Galbi Gouia

Embassy: 1515 Massachusetts Ave. NW, 20005

Telephone: 202-862-1850

Residence: 5131 Broad Branch Rd. NW, 20008

TURKEY

Ambassador: Serdar Kilic

Spouse: Zeliha Sinem Kilic

Embassy: 2525 Massachusetts Ave. NW, 20008

Telephone: 202-612-6700

Residence: 1606 23rd St. NW, 20008

TURKMENISTAN

Ambassador: Bairamovich Orazov

Spouse: Irinia Borisovna Orazova

Embassy: 2207 Massachusetts Ave. NW, 20008

TUVALU

Ambassador: Aunese Makoi Simati

Spouse: Sunema Pie Simati

Embassy: 800 Second Ave Suite 400D New York, NY, 10017

Telephone: 202-588-1500

## UGANDA

Ambassador: ~~\_\_\_\_\_~~

Embassy: 5911 16th St. NW, 20011

Telephone: 202-726-0416

Residence: 40000 Massachusetts Ave. NW, 20016

## UKRAINE

Ambassador: Valerii Chalyi

Spouse: Liudmyla Mazuka

Embassy: 3350 M St. NW, 20007

Telephone: 202-349-2920

Residence: 4744 Foxhall Crescent NW, 20007

## UNITED ARAB EMIRATES

Ambassador: Yousif Mana Saeed Alotaiba

Spouse: Abeer Mohamed Moustafa Shokry

Embassy: 3522 International Court NW, Room 200, 20008

Telephone: 202-243-2400

## UNITED KINGDOM

Ambassador: Sir Nigel Kim Darrocc

Spouse: Lady (Vanessa) Darroch

Embassy and Residence: 3100 Massachusetts Ave. NW, 20008

Telephone: 202-588-6500

## URUGUAY

Ambassador: Dr. Carlos Alerto Gianelli Derois

Spouse: Maria Monica Nari Lloveras

Embassy: 1913 I St. NW, 20006

Telephone: 202-331-1313

Residence: 9001 Clewerwall Dr., Bethesda, MD, 20817

## UZBEKISTAN

Ambassador: Bakhtiyar Turadjanovich Gulyamov

Spouse: Nargiza Irkinovna Gulyamova

Embassy and Residence: 1746 Massachusetts Ave. NW, 20036

Telephone: 202-293-6803

## VENEZUELA

VENEZUELA
Ambassador: Maximilien Sánchez Arveláiz
Embassy: 1099 30th St. NW, 20007
Telephone: 202-342-2214
Residence: 2443 Massachusetts Ave. NW, 20008
VIETNAM
Ambassador: Vinh Quang Pham
Spouse: Lien Bich Hoang
Embassy: 1233 20th St. NW, Suite 400, 20036
Telephone: 202-61-0737
YEMEN
Ambassador: Ahmed Awad Ahmed Binmubarak
Spouse: Ishraq Abdulrahman Aqlan Ali
Embassy: 2319 Wyoming Ave. NW, 20008
Telephone: 202-965-4760
Residence: 4850 Glenbrook Rd. NW, 20016
ZAMBIA
Ambassador: Palan Mulonda
Spouse: Mutinta Valerie Mululuma Mulonda
Embassy: 2200 R St. NW, 20008
Telephone: 202-265-9717
ZIMBABWE
Ambassador: Ammon Mutembwa
Spouse: Priscilla Panichai Mutembwa
Embassy: 1608 New Hampshire Ave. NW, 20009
Telephone: 202-332-7100
Residence: 7116 Helmsdale Rd., Bethesda, MD 20817

## **Exhibit 67**





Embajada de Guatemala  
en Estados Unidos



MINISTERIO DE RELACIONES EXTERIORES

HOME	LA EMBAJADA	RELACIÓN GUATEMALA – EEUU	TE AYUDAMOS	VISITA GUATEMALA
ACTUALIDAD				

### Consulados en EEUU

Si estás en EEUU y  
necesitas hacer un  
trámite

¿Qué hacer en caso de  
emergencia?

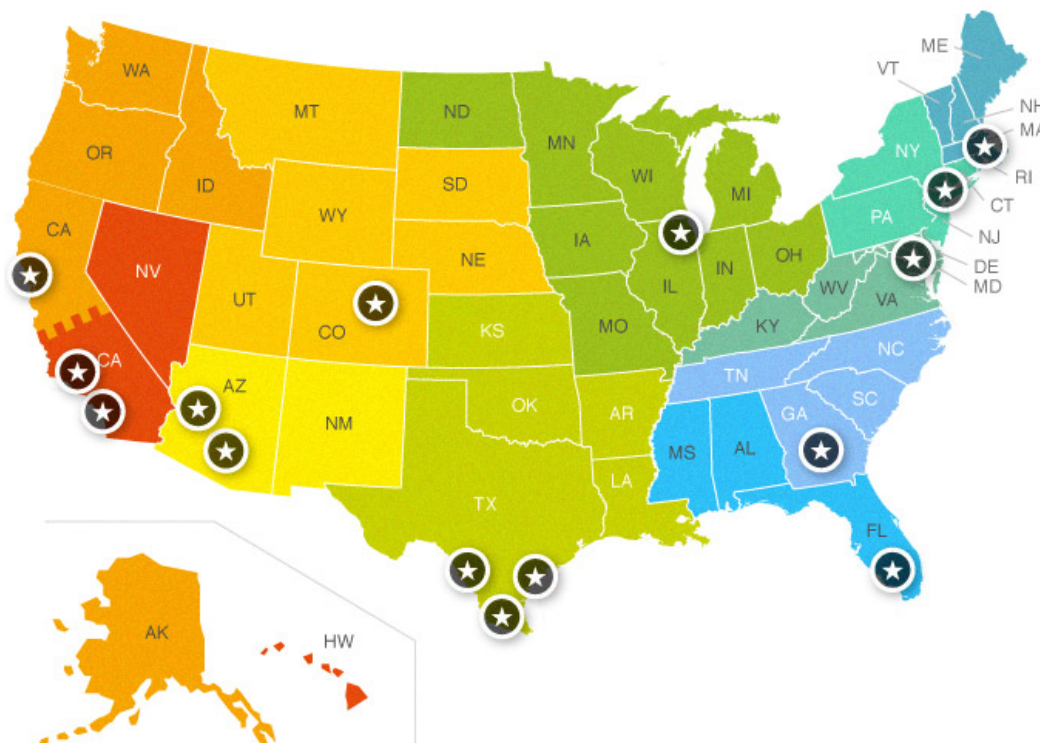
Asistencia y orientación  
legal

Asociaciones de ayuda

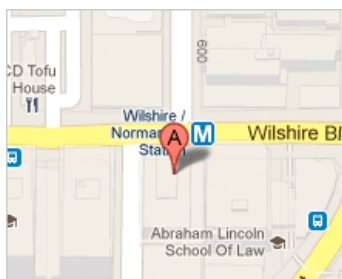
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Preguntas frecuentes

## Consulados en Estados Unidos



Llama a tu Consulado local para obtener más información sobre las fechas de los “**Sábados Consulares**” y sobre las fechas y lugares de los “**Consulados Móviles**”.



### Los Angeles (California)

3540 Wilshire Blvd., Suite 100. Los Angeles, CA 90010

Tel: (213)-365-9251 • (213)-365-9252

[conslosangeles@minex.gob.gt](mailto:conslosangeles@minex.gob.gt) / [Web](#)

CÓNSUL GENERAL

**JOSÉ BARILLAS**

ZONA DE JURISDICCIÓN

CALIFORNIA, HAWAII, NEVADA, ISLA WAKE Y GUAM

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**San Bernardino (California)****330 N "D" Street Suite 120. San Bernardino, CA 92401**

Tel: (909) 572-8800 • Fax: (909) 572-8801

[conssanbernardino@minex.gob.gt](mailto:conssanbernardino@minex.gob.gt)

VICE-CÓNSUL

**ANA LETICIA PINEDA**

ZONA DE JURISDICCIÓN

CONDADOS DE SAN BERNARDINO Y RIVERSIDE

[top](#)**San Francisco (California)****785 Market Street, Suite #400. San Francisco, CA 94103**

Tel: (415)-563-8319 • (415)-251-0711

[conssanfrancisco@minex.gob.gt](mailto:conssanfrancisco@minex.gob.gt)

CÓNSUL GENERAL

**PATRICIA LAVAGNINO**

ZONA DE JURISDICCIÓN

ALASKA, CALIFORNIA, IDAHO, OREGÓN Y EL ESTADO DE WASHINGTON

[top](#)**Denver (Colorado)****1001 S. Monaco Pkwy. #300. Denver, CO 80224**

Tel: (303)-629-9210 • (303)-629-9212

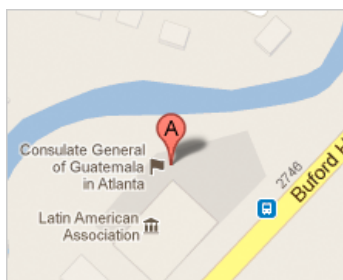
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CÓNSUL GENERAL

**JUAN FERNANDO VALEY**

ZONA DE JURISDICCIÓN

COLORADO, DAKOTA DEL SUR, MONTANA, NEBRASKA, UTAH Y WYOMING

[top](#)**Atlanta (Georgia)****2750 Buford Hwy. N.E. #135. Atlanta, GA 30324**

Tel: (404)-320-8804 • (404)-320-8805 • (404)-671-3011 al 17

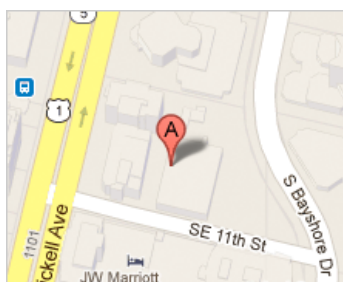
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VICE-CÓNSUL

**RAFAEL GUILLERMO NOVIELLI QUEZADA**

ZONA DE JURISDICCIÓN

GEORGIA, TENNESSEE, CAROLINA DEL NORTE Y CAROLINA DEL SUR

[top](#)**Miami (Florida)****1101 Brickell Ave. #603-S. Miami, FL 33131**

Tel: (305)-679-9945 • (305)-679-9946 • (305)-679-9947

[consmiami@minex.gob.gt](mailto:consmiami@minex.gob.gt)

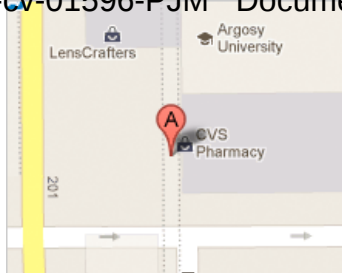
CÓNSUL GENERAL

**ROSA MARIA MÉRIDA DE MORA**

ZONA DE JURISDICCIÓN

ALABAMA, FLORIDA, MISSISSIPPI, PUERTO RICO E ISLAS VÍRGENES DE EEUU

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**Chicago (Illinois)**

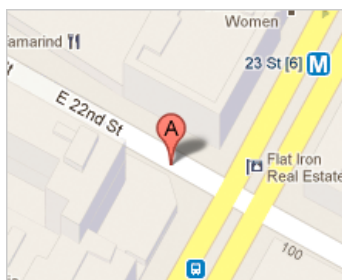
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**205 N. Michigan Ave. #2350. Chicago, IL 60601**

Tel: (312)-540-0781 • (312)-540-0808 • (312)-540-0821

[conschicago@minex.gob.gt](mailto:conschicago@minex.gob.gt) / [Web](#)**BILLY MUÑOZ**

ZONA DE JURISDICCIÓN

DAKOTA DEL NORTE, IOWA, INDIANA, ILLINOIS, MINNESOTA,  
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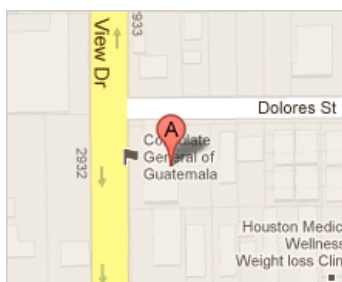
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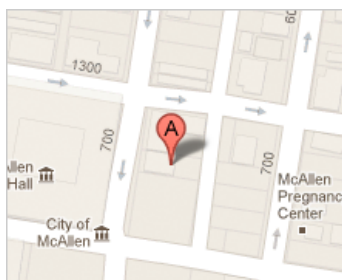
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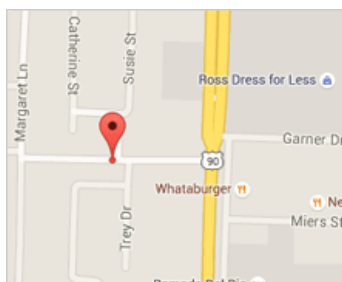
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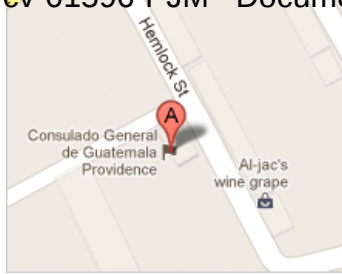
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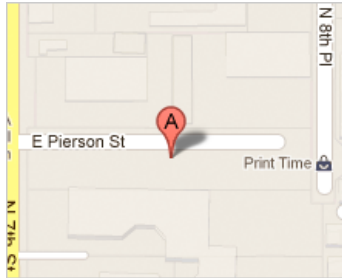
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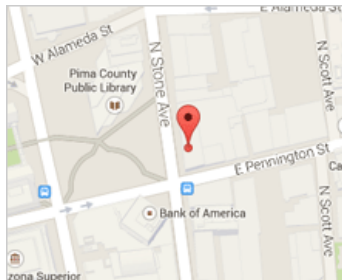
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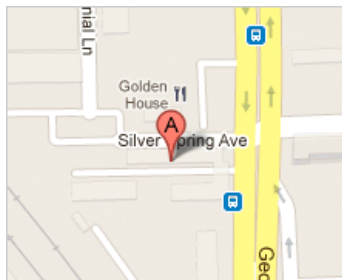
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**Seattle (Washington)**

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Tel: (206)-693-3600

[Consseattle@minex.gob.gt](mailto:Consseattle@minex.gob.gt)

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**CLAUDIA GATICA**

ZONA DE JURISDICCIÓN

[top](#)**Oklahoma City (Oklahoma)**

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Tel: (405)-603-6628

[consoklahoma@minex.gob.gt](mailto:consoklahoma@minex.gob.gt)

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**Embajador JOSE ARTURO RODRIGUEZ DIAZ**

ZONA DE JURISDICCIÓN

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**6050 Six Forks Road. Raleigh, NC 27609**

Tel: (984)-200-1601 • (984)-200-2411

[consraleigh@minex.gob.gt](mailto:consraleigh@minex.gob.gt)

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## **Exhibit 68**



# Consulado General de El Salvador

## Silver Spring - Consulate General of El Salvador in Silver Spring

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Embajada de El Salvador en Estados Unidos conmemora el Día Internacional de la Mujer



Mar 23 2018

La representación diplomática de El Salvador en Estados Unidos conmemoró recientemente el Día Internacional de la Mujer, con un homenaje en el que se recordó a la reconocida escritora Claudia Lars, y ...

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PARA SALVADOREÑOS EN EL EXTERIOR



**EL SALVADOR** Inversiones y negocios

## Avisos



### Más de 125 mil salvadoreños se han reinscrito al TPS

Mar 14 2018

Desde el 18 de enero hasta este día se han reinscrito más de 125 mil salvadoreños amparados al Estatus de Protección Temporal (TPS), en los Estados Unidos. De este total, la Cancillería de El Salvado...

Leer Más

### El Salvador se congratula por anuncio de canonización de monseñor Romero

Mar 12 2018

El Gobierno de El Salvador, a través del Ministerio de Relaciones Exteriores, expresa su congratulación por el anuncio del Vaticano sobre la aprobación del decreto que hará posible la canonización de ...

Leer Más

## Twitter

El Salvador y Países Bajos estrechan lazos económicos con apertura de la Cámara Binacional de Comercio. s□N□...  
<https://t.co/d8WNkjTMiw>



RREE El Salvador □  
about 10 hours ago

RT @presidencia\_sv: La contratación de marinos mercantes salvadoreños por empresas internacionales constituye un importante paso para el de...



RREE El Salvador □  
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#EmbajadaSV en EUA presenta las tradiciones, gastronomía, oferta turística y arte salvadoreño en el evento...  
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